MASSACHUSETTS MATHEMATICS LEAGUE CONTEST 5 - FEBRUARY 2017 SOLUTION KEY

Team Round - continued

D) Note: \$1 increase in ticket price produces a 4% decrease in sales; \$1 decrease in ticket price produces a 10% increase in ticket sales.

Solution #1 (strictly arithmetic):

@ 7.50 160 ticket are sold \Rightarrow \$1200

For cheaper ticket prices, we fill more seats, but make less money.

$$[6.50(180) = 1170, 5.50(200) = 1100]$$

For more expensive tickets, we fill fewer seats, but make more money (up to a point!).

@ 8.50 200(.76) = 152 tickets are sold
$$\Rightarrow R = $1292$$

@ 10.50 200(.68) = 136 tickets are sold
$$\Rightarrow R = $1428$$

@ 12.50 200(.60) = 120 tickets are sold
$$\Rightarrow R = $1500$$

Increases are slowing down!!

@13.50 200(.56) = 112 tickets are sold
$$\Rightarrow R = $1512$$

@ 14.50 200(.52) = 104 tickets are sold
$$\Rightarrow R = $1508$$

This <u>suggests</u> that T is around \$13.50, but more fine tuning (in 25ϕ increments) might produce a larger value of R.

Rather than brute forcing \$13.25 and \$13.75, let's consider an algebraic approach.

Solution #2 (algebraic):

Assuming each \$1 increase produces a 4% decrease in sales.

$$R = (7.5 + n)(0.8 - 0.04n)200 = (15 + 2n)(80 - 4n) = -8n^{2} + 100n + 1200$$

$$\Leftrightarrow R = -8\left(n^2 - \frac{25}{2}n + \left[\left(\frac{25}{4}\right)^2\right]\right) + 1200 + 8\left[\left(\frac{25}{4}\right)^2\right] = -8\left(n - \frac{25}{4}\right)^2 + 1512.50$$

 $\Leftrightarrow n = \frac{25}{4}$ produces the maximum ticket sales of R = \$1512.50

$$n = \frac{25}{4} \Rightarrow T = $7.50 + $6.25 = $13.75$$
.

Thus, (T,R) = (13.75, 1512.50).

