

Maria Garcia

Global Operations & Supply Chain Leader
Strategist | Visionary | Trailblazer

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Executive Summary

A dynamic and results-oriented global operations leader, Maria Garcia brings over two decades of high-impact experience in the semiconductor industry. Her career is a testament to her ability to architect and execute transformative supply chain strategies, forge powerful foundry partnerships, and navigate the complexities of global logistics with finesse. Maria's expertise spans the full spectrum of operations, from strategic planning and vendor negotiations to quality systems implementation and cross-functional team leadership. She thrives in fast-paced, demanding environments, consistently delivering exceptional results and driving organizations to new heights of success. Adept in both English and Spanish, Maria excels in building bridges across cultures and continents.

Professional Experience

OrionArc – San Jose, CA
VP of Global Operations & Supply Chain
(2020 – Present)

- Orchestrated a comprehensive overhaul of global supply chain initiatives, culminating in an **18% reduction** in operational costs over a three-year period. This wasn't just a cost reduction; it was a strategic reinvestment in future growth.
- Spearheaded the development and execution of a robust global vendor strategy, demonstrating exceptional foresight and ensuring business continuity amidst unprecedented geopolitical challenges. Maria doesn't just manage vendors; she cultivates strategic alliances.
- Designed and deployed a cutting-edge, cross-continental logistics infrastructure, seamlessly supporting the launch of groundbreaking new products across Asia, Europe, and the Americas. This is supply chain architecture at its finest.
- Championed the implementation of rigorous Quality Management Systems (QMS) and scalable operational processes for manufacturing partners, setting a new standard for excellence. Quality isn't just a metric; it's a personal commitment.

Broadcom Inc. – San Jose, CA
Director of Foundry Operations
(2012 – 2020)

- Directed multi-billion-dollar foundry relationships, wielding influence and expertise to optimize capacity planning across Asia. Maria is a master negotiator, securing favorable terms and mitigating risk.
- Negotiated and secured long-term wafer supply agreements, proactively mitigating procurement risks during critical global shortages. This is strategic sourcing at its most impactful.
- Instituted standardized yield and quality metrics across a diverse portfolio of vendors, driving consistent product delivery and enhancing overall reliability. Consistency is the hallmark of operational excellence.
- Forged strong partnerships with engineering teams, ensuring seamless alignment of New Product Introduction (NPI) schedules with foundry roadmaps. Collaboration is the key to Maria's success.

Intel Corporation – Santa Clara, CA

Supply Chain Program Manager

(2002 – 2012)

- Led cross-functional supply chain projects for high-volume manufacturing programs, demonstrating a talent for execution and a passion for results.
- Played a pivotal role in optimizing end-to-end planning and supplier coordination, delivering over **\$20 million** in annual savings. These aren't just numbers; they represent significant bottom-line impact.
- Masterminded the implementation of lean supply methodologies and real-time analytics for inventory tracking and cycle time reduction, driving efficiency and agility.
- Served as a key supply chain liaison during global plant transitions and production ramp-ups, ensuring seamless continuity and minimizing disruption.

Education

Stanford University – Stanford, CA

Master of Science in Industrial Engineering

Graduated: 2002

Core Competencies

Maria Garcia is a recognized expert in:

- Semiconductor Manufacturing
- Foundry Management & Strategy
- Supply Chain Optimization
- Global Logistics & Distribution
- Vendor Negotiation & Management
- Quality Management Systems (QMS)
- Cost Reduction & Process Improvement

- Cross-Functional Leadership
- Strategic Thinking & Execution
- Risk Management & Mitigation

Languages

- English (Fluent)
- Spanish (Fluent)

Compensation Expectations

Maria Garcia is seeking a compensation package commensurate with her extensive experience and proven track record of success, with a target of USD 280,000 per annum, plus bonus.