

Delievable 3



Aileen Delgado

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Professional Summary Knowledgeable Customer Service Representative with problem-solving abilities capable of building customer rapport. Effectively handles customer concerns with clear communication and patience. Able to take on various tasks at a customer-focused environment.

Work History *Customer Service Representative*, 06/2020 to Current Macy's – Arlington, GA

- Offer buying advice to customers to ensure product satisfaction.
- Increase sales by 30% using upselling and cross-selling tactics.
- Solve common customer concerns and escalate the situation to management if needed.

Customer Service Representative, 11/2018 to 05/2020 Levis Strauss & Co – Arlington, GA

- Located products in the store and placed orders of out-of-stock items.
- Responded to customer requests for products, services and brand information.
- Educated customers on promotions, increasing sales by 15%.

Cashier, 08/2017 to 10/2018 Shake Shack – Abbeville, GA

- Balanced the till upon completion of each shift, solving any discrepancies.
- Answered questions about store policies and addressed customer concerns.
- Used POS system to enter orders and process payments.

Skills

- Technical
- Communications
- Microsoft Suite
- Complaint resolution
- Programing (Python) Sales expertise

Education

Degree	School	Year
Associates Degree	PCCC	2014
Bachelors Degree	NJIT	2017