Evozard Consulting Services Pvt. Ltd.

GF 03, Nirmal Babu Appt., 11 Haribhakti Society, Vadodara. Guj. IN

One **need,** one **App**

Grow your business.

All-in-one management software.

Beautiful. Easy-to-use.

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DATE: 25 JULY 2017

To whom it may concern

Evozard Consulting Services Pvt Ltd provides solution and services to customers by mixing innovation in services.

We help you to get an informed and independent view on business demands by following with Mission **"Providing Evolutionary Wizards for Your Business"** and Vision "To be the company that best understand the business need of its customers and satisfy their needs with the best innovative solutions worldwide".

Refer this document as our reference on solution and services discussed during our meetings.

Sincerely,

Hardik Vithlani

Head - Business Operations, Evozard Consulting

hardik@evozard.com

About us

Evozard Consulting offers complete range of IT Business Solution and single supplier for IT Business Solutions such as Enterprise Resource Planning (ERP), Customer Relationship Management (CRM) and Business Intelligence (BI)

Background

In 2016, two long-time colleagues got together to create their own ERP/CRM consulting firm. They had worked at great places, but they wanted to build a place which they could call their own - a company where experience and expertise merged with a Evolutionary personal approach and focus.

Experience

Since 10+ years, our expert team involved in implementing ERP and CRM Solution for our customer. Our journey started with implementing ERP Solution for Trading Industries, and later we achieved implementation in Manufacturing, Warehouse & Distribution, Retail, E-commerce & Project Management.

Philosophy

Evozard Consulting is people centric organization, our employee, our customer, our supplier, our partner. Our belief "everything is possible", provided with team having pool of Evolutionary Wizards (project managers cum business analyst), solution architects, technical consultants. We are different with skill set but united with common goal to re-define IT Business Solution methods to sell, implement and support to our customer. Share and Learn, our people group together and perform knowledge sharing sessions. And these steps help us to achieve our common goal.

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Our commitment to Excellence

We provide end-to-end services to implement Odoo & Microsoft Dynamics NAV project with alignment of services like Proof of concept, Fit Gap Findings, Setup, Conduct Core Team Training, Data migration, FDD, TDD, Development, Solution Test, Training Manual, Hand Holding Support, Application Usage Support, Maintenance, Integration, third party App Integration, E-commerce Integration, Connector for your software, Mobile Integration and Add-on Development.

Integration Experts

Our integration experts carrying python expertise who can provide connector between your custom app with ERP platform to sync data single direction or bi-directional data can be sync.

Add-on development

Whether your add-on is small or large, it required to satisfy your customer need through your support cycle. Just outsource support to us, will manage the rest from creation of tickets and close them.
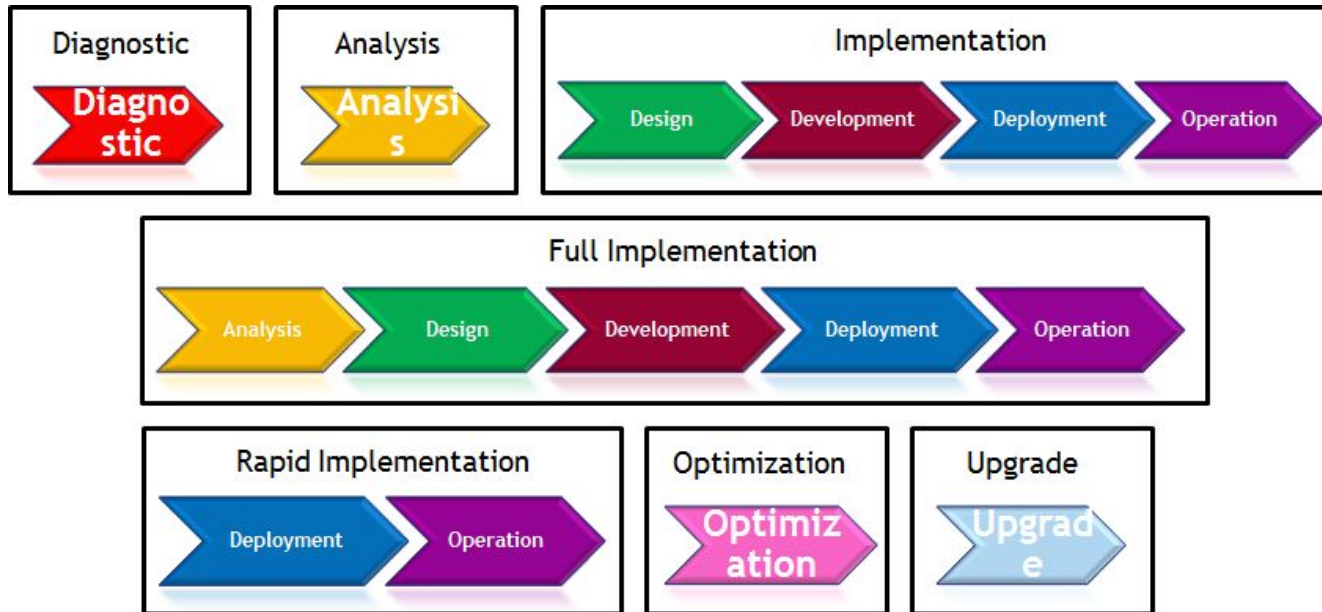
Version upgrade

Technical Upgrade – Existing Functionality to New Platform, Functional Upgrade – Upgrading New Functionality to New Version, Re-implementation – Involves Business Process Changes As Well.

Our Clients

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What is SureStep Model ?

➢ Consist of the activities from one or more of the implementation phases

➢ Support different implementation scenarios

➢ Let our client choose and combine selected phases from the Sure Step Methodology to their meet their needs.

Surestep Values for Customer:

➢ Improves ERP/CRM implementation time and success rates

➢ More visibility into the implementation process

➢ Increased collaboration with Stakeholder Project Teams

➢ More predictability during the implementation process

➢ Better project documentation, estimates and timelines

➢ Faster return on their IT investment

➢ Customer satisfaction

Case Study

EVERFAST RECHARGEABLES LIMITED

SCOPE

- Odoo 9 Implementation
- Accounting, CRM, Sales, Purchase and Inventory Modules
- Design & Implement Sales Commission Policy
- Design & Implement Sales Order's Net Profitability considering purchase cost and sales commission.

SERVICES

- Migration of Odoo 7 to Odoo 9 with custom code
- Customization
- Onsite Functional Training & Support for 22 Days
- Offsite Technical support package
- Support Package of 200 Hours

MIGRATING AND IMPLEMENTING ODOO

Evozard Consulting has started migrating Odoo 7 to Odoo 9c and Solution with consideration of enabling best industry practices with minor customization at Hong Kong Office to use full potential of Odoo features.
Gradually by building blocks, entire migration & implementation has been complete within 45 days of time. EverFast has started leveraging solution within 30 days and getting ROI within a 4 month time on total investment of the projects.

Migrating Odoo from version 7 to 9c decision was made by steering committee to use & adopt accounting module as per their requirement, which they were maintaining on other legacy software. After the migration & implementation of Odoo 9c, now they are using one system to manage their business operations, saved on licensed cost for accounting & saved efforts & cost of employee to do the double entries in different systems to manage data.

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What do we expect from you?

We used to deploy full featured projects within 25 to 250+ hours of services, which is much faster than any other ERP vendor on the market. Most projects are completed between 1 and 4 calendar months.

But what really **differentiates between a successful implementation and a slow one, is you, the customer!** From our experience, here is what leads to a successful project.

Your internal implementation manager

We will ask you for a single point of contact within your company work on the project with our project manager. To be efficient, this person must:

- **be available at least 2 full days a week** for the project, otherwise you will slow down the implementation. More is better, the fastest implementations have a full time project manager.
- **have authority to take decisions** on their own. Odoo usually transforms all departments of companies for the better. In such a project, you have a lot of decisions to take on small details. If there is too much back and forth between several decision makers, it could potentially seriously slow things down.
- **have the leadership** to train and enforce policies at most departments. This person must have the support, or be part, of the top management.

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What should you expect from us?

This Proposal includes an **unlimited support services at no extra cost upto valid time duration of plan suggested,** which includes

- **Server Selection:** our project manager will assist you to choose server hosting partner, which needs to be purchased by you before starting the project.
- **Project Management:** Review of your objectives & expectations, phasing of the implementation (road map), mapping of your business needs and the Odoo features.
- **Customized Support:** By skype, google hangout
- **Training, Coaching, and Onsite Consulting:** Remote trainings via screen sharing or training on premises. For on premise training sessions, you will be expected to pay extra for travel expenses and accommodations for your consultant.
- **Configuration:** Decisions about how to implement specific needs in Odoo and advanced configuration. (e.g. logistic routes, advanced pricing structures, etc.)
- **Data Import**: We can do it or assist you on how to do it with a template prepared by the project manager. (Limited to masters)
- **Customization of Reports (PDF):** Our project managers have access to developers for advanced customizations.
- **Support Request:** Our support can be contacted through our support@evozard.com.