

Sahil Devendra Khanna

Male, 27 Years



EDUCATION

2017	Indian Institute of Management, Shillong	PGDM – General Management	3.44 (4 pt.)
2013	Amity International Business School, Amity University	MBA, International Business – Integrated	7.35 (10 pt.)
2008	Maharashtra State Board	Class XII	76.00%
2006	Central Board of Secondary Education (CBSE)	Class X	88.20%

PROFESSIONAL EXPERIENCE

Ernst & Young Associate Consultant

Oct'13-Jun'15

Worked at Ernst & Young India's Transactions Advisory Services practice, focusing on the domain of Government Advisory

- Engaged in investment promotion strategy formulation and policy advisory services for two state governments of India
- Won the EY Excellerator – Team Excellence Award for outstanding client engagement execution in December 2014

Deloitte Tax Services India Tax Consultant

Aug'12-Mar'13

Worked for Deloitte United States India Offices, focussing upon tax management for foreign nationals in the United States

- Providing tax advisory services for minimisation of tax liabilities of foreign nationals in the United States of America
- Assisting clients develop tax-aligned compensation and benefits programs to address their global and domestic needs

INDUSTRY INTERFACE

ICICI Bank Summer Internship - Predictive Banking through Big Data

April'16 – July'16

- Supported the International Banking Group of ICICI Bank to formulate Big Data strategy for their remittance business
- Identified high potential business processes to leverage Big Data for predictive fraud analytics and risk management

Bajaj Motors Summer Internship - Working Capital Management

May'11-Jul'11

- Supported the company to optimize their Working Capital Management processes to reduce cost of working capital
- Analysed Bajaj Motors' operations to understand the flow of inventory in order to support the working capital analysis

POSITIONS OF RESPONSIBILITY

Office Bearer Student Council, IIM Shillong

- Elected Member of Student Council, the apex student body of the institute for interfacing with various stakeholders
- Responsible for framing processes and activities that will have a long term impact on the reputation of the institute

PROJECTS UNDERTAKEN

Policy Advisory Investment Promotion and Advisory Services to the Information Technology Department

Dec'14-Jun'15

- Formulated investment promotion strategy for the IT and Electronics sector for the Government of Andhra Pradesh
- Engaged in policy formulation and implementation including development of policy paper for State Innovation Fund

Investment Promotion Investment Promotion Strategy, Publicity Campaign, Implementation assistance

Oct'13-Dec'14

- Formulated Go to Market Strategy for the Government of Maharashtra to bring in investments in priority sectors
- Developed strategic roadmaps for investor facilitation to improve investment climate competitiveness in the state

RESEARCH PROJECTS UNDERTAKEN

Partners in Change Best Practice Assessment in Businesses for Human Rights

May'17 – Jul'17

- Developed knowledge documents for best practices in human rights in the Textile and Food Processing Sector
- Recommended top technology interventions for protection of human rights by businesses across various sectors

ACHIEVEMENTS

- Certifications**
 - Attained 'Certified Technical Analyst' certification from Intelligent Communication Systems India Limited in 2013
 - Designated as 'Certified Treasury Market professional' by Intelligent Communication Systems India Limited in 2013
- Extra-Curricular**
 - Selected as top 15 semi-finalists worldwide and the only team from India in Nestlé's Nespresso MBA Challenge 2016
 - Selected and successfully completed the two-year duty period in the NCC Air Wing over the period 2004 to 2005

INTERESTS

- Interested in Philately which has helped me in understanding demographics, economics and cultural aspects of various countries
- Have an interest in content design which has helped in developing various pitch presentations for business development at EY