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Run SQL query/queries on database retail:

```
1 -- RANKING FUNCTION , Top N customers or products by revenue using ranking functions
2 SELECT
3     c.customer_name,
4     c.region,
5     SUM(t.total_amount) as total_revenue,
6     ROW_NUMBER() OVER (PARTITION BY c.region ORDER BY SUM(t.total_amount) DESC) as row_num,
7     RANK() OVER (PARTITION BY c.region ORDER BY SUM(t.total_amount) DESC) as rank_pos,
8     DENSE_RANK() OVER (PARTITION BY c.region ORDER BY SUM(t.total_amount) DESC) as dense_rank_pos,
9     NTILE(4) OVER (PARTITION BY c.region ORDER BY SUM(t.total_amount) DESC) as quartile
10 FROM Customers c
11 JOIN Transactions t ON c.customer_id = t.customer_id
12 GROUP BY c.customer_id, c.customer_name, c.region
13 ORDER BY c.region, total_revenue DESC;
14
15 -- This ranks customers by revenue within each region,
16 -- identifying top performers and enabling quartile-based customer segmentation for targeted marketing strategies.
17
18 -- AGGREGATION FUNCTION, Running totals and trends using aggregate window functions
19
20 SELECT
21     DATE_FORMAT(t.transaction_date, '%Y-%m') as month_year,
22     SUM(t.total_amount) as monthly_sales,
23     SUM(SUM(t.total_amount)) OVER (
24         ORDER BY DATE_FORMAT(t.transaction_date, '%Y-%m')
25         ROWS UNBOUNDED PRECEDING
26     ) as running_total,
27     AVG(SUM(t.total_amount)) OVER (
28         ORDER BY DATE_FORMAT(t.transaction_date, '%Y-%m')
29         ROWS 2 PRECEDING
30     ) as three_month_avg
31 FROM Transactions t
32 GROUP BY DATE_FORMAT(t.transaction_date, '%Y-%m')
33 ORDER BY month_year;
34 -- This tracks cumulative sales performance and calculates moving averages,
35 -- helping identify sales trends and seasonal patterns for forecasting and planning.
```

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37
38 -- NAVIGATION FUNCTION, Period-to-period comparison and growth using LAG/LEAD
39
40 SELECT
41     DATE_FORMAT(t.transaction_date, 'XY-%m') as month_year,
42     SUM(t.total_amount) as current_month_sales,
43     LAG(SUM(t.total_amount), 1) OVER (
44         ORDER BY DATE_FORMAT(t.transaction_date, 'XY-%m')
45     ) as previous_month_sales,
46     ROUND(
47         ((SUM(t.total_amount) - LAG(SUM(t.total_amount), 1) OVER (
48             ORDER BY DATE_FORMAT(t.transaction_date, 'XY-%m')
49         )) / LAG(SUM(t.total_amount), 1) OVER (
50             ORDER BY DATE_FORMAT(t.transaction_date, 'XY-%m')
51         )) * 100, 2
52     ) as month_over_month_growth_pct
53 FROM Transactions t
54 GROUP BY DATE_FORMAT(t.transaction_date, 'XY-%m')
55 ORDER BY month_year;
56
57 -- This calculates month-over-month growth percentages,
58 -- enabling management to quickly identify periods of growth or decline and make informed business decisions.
59
60 -- DISTRIBUTION FUNCTION, Customer segmentation using distribution functions
61 SELECT
62     c.customer_name,
63     c.region,
64     SUM(t.total_amount) as total_spent,
65     PERCENT_RANK() OVER (ORDER BY SUM(t.total_amount)) as percent_rank,
66     CUME_DIST() OVER (ORDER BY SUM(t.total_amount)) as cumulative_distribution,
67     CASE
68         WHEN PERCENT_RANK() OVER (ORDER BY SUM(t.total_amount)) >= 0.75 THEN 'Premium'
69         WHEN PERCENT_RANK() OVER (ORDER BY SUM(t.total_amount)) >= 0.50 THEN 'Standard'
70         WHEN PERCENT_RANK() OVER (ORDER BY SUM(t.total_amount)) >= 0.25 THEN 'Basic'
71         ELSE 'New'
72     END as customer_tier
```