

Introduction

This project performs Exploratory Data Analysis (EDA) on Customers and Products datasets to understand customer behavior, product trends, discounts, and purchasing patterns using Python.

```
In [3]: #import libraries
import pandas as pd
import numpy as np
import matplotlib.pyplot as plt
import seaborn as sns
```

load Dataset

```
In [4]: customers=pd.read_csv("Customers.csv") ##customer dataset
products=pd.read_csv("Products.csv")#products dataset
```

Dataset Overview

```
In [8]: customers.head() ###Displays the first 5 rows of the customers DataFrame
```

| | Customer_ID | Customer_Name | Contact_no | Email | Address |
|----------|--------------------|----------------------|--------------------|-------------------------|--|
| 0 | C001 | Joan Johnson | 825-522-8959x935 | schultzjohn@hotmail.com | 1639 Pamela Streets, New Emily, IN 04537 |
| 1 | C002 | Daniel Welch | 762-020-3805x90140 | kcarter@williams.com | 11086 Vasquez Cape Apt. 122, Joelmouth, IA 76054 |
| 2 | C003 | Kristin Wolf | 001-253-585-5846 | julie22@yahoo.com | 4404 Morgan Wall, Darrellburgh, NC 21390 |
| 3 | C004 | Kimberly Johnson | 779-888-4859x165 | andrewlee@gmail.com | 2412 Michael Estate, Veronicafort, NC 16962 |
| 4 | C005 | Juan Woodward | (832)416-1791 | gabrielmills@olson.net | 872 Joseph Lakes, Rebeccahaven, TN 76169 |



```
In [9]: products.head() #Displays the first 5 rows of the products DataFrame
```

Out[9]:

| | Product_ID | Product_Name | Quantity | Price | Discount |
|---|------------|--------------|----------|--------|----------|
| 0 | P001 | Realize | 878 | 249.81 | 15.0 |
| 1 | P002 | Process | 471 | 263.44 | NaN |
| 2 | P003 | Nature | 329 | 157.08 | 10.0 |
| 3 | P004 | Space | 521 | 385.53 | 0.0 |
| 4 | P005 | Art | 73 | 383.83 | 0.0 |

In [10]: `customers.info() ##Shows a summary of the customers DataFrame, including column names`

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 100 entries, 0 to 99
Data columns (total 8 columns):
 #   Column           Non-Null Count  Dtype  
--- 
 0   Customer_ID      100 non-null    object  
 1   Customer_Name    100 non-null    object  
 2   Contact_no       90 non-null    object  
 3   Email            85 non-null    object  
 4   Address          100 non-null    object  
 5   City              93 non-null    object  
 6   Country          100 non-null    object  
 7   Product_ID       100 non-null    object  
dtypes: object(8)
memory usage: 6.4+ KB
```

In [11]: `products.info() ##Shows a summary of the products DataFrame, including column names`

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 100 entries, 0 to 99
Data columns (total 5 columns):
 #   Column           Non-Null Count  Dtype  
--- 
 0   Product_ID      100 non-null    object  
 1   Product_Name    100 non-null    object  
 2   Quantity         100 non-null    int64  
 3   Price            100 non-null    float64 
 4   Discount         88 non-null    float64 
dtypes: float64(2), int64(1), object(2)
memory usage: 4.0+ KB
```

** TASKS IMPLEMENTATION **

Task 1: Total Inventory Value

In [16]: `## Calculate the total value of all products in inventory`
`total_inventory_value= (products["Price"]*products["Quantity"]).sum()`
`print(total_inventory_value)`

13133737.88

Task 2: Discounted Price

```
In [26]: products['Final_Price'] = products['Price'] - (products['Price'] * products['Discount'])
products[['Product_Name', 'Price', 'Discount', 'Final_Price']]
```

Out[26]:

| | Product_Name | Price | Discount | Final_Price |
|-----------|---------------------|--------------|-----------------|--------------------|
| 0 | Realize | 249.81 | 15.0 | 212.3385 |
| 1 | Process | 263.44 | NaN | 263.4400 |
| 2 | Nature | 157.08 | 10.0 | 141.3720 |
| 3 | Space | 385.53 | 0.0 | 385.5300 |
| 4 | Art | 383.83 | 0.0 | 383.8300 |
| ... | ... | ... | ... | ... |
| 95 | Positive | 154.61 | 0.0 | 154.6100 |
| 96 | Region | 422.02 | 5.0 | 400.9190 |
| 97 | Man | 9.31 | 10.0 | 8.3790 |
| 98 | Religious | 392.70 | 5.0 | 373.0650 |
| 99 | Natural | 74.72 | 20.0 | 59.7760 |

100 rows × 4 columns

Task3: How many products are available in the dataset

```
In [29]: total_products=products.shape[0] #####total number of products in the DataFrame
total_products
```

Out[29]: 100

*Task4: List customers from a specific city or country. *

```
In [40]: #pd.set_option('display.max_columns', None); pd.set_option('display.width', 1000);

specific_country = "French Guiana"
customers_from_country = customers[customers['Country'] == specific_country] #####
print(customers_from_country)
```

| Customer_ID | Customer_Name | Contact_no | Email |
|-------------|--|------------------------|---------------------------|
| Address | City | Country | Product_ID |
| 36 | C037 William Henson | 207.335.9920x0268 | mdavis@yahoo.com |
| 04024 | Smith Flats Apt. 372, New Joshua, ME 68833 | Brownmouth | French Guiana P |
| 059 | | | |
| 52 | David Tyler | (816)659-6803x2817 | kayla47@hotmail.com |
| 3533 | Cheryl Track, South David, GA 60944 | Adamsville | French Guiana P037 |
| 69 | Michelle Ortiz | 913.342.5200x29400 | davidmartinez@fischer.com |
| 33497 | April Meadows, North Michael, WI 95919 | Collinsport | French Guiana P004 |
| 86 | Amanda Phillips | 001-590-719-0766x58412 | betty57@yahoo.com |
| 8132 | Lee Crescent, Joyceshire, WY 66868 | Reevesmouth | French Guiana P021 |

*Task5: Identify which product category is most purchased. *

```
In [46]: customers['Product_ID'].value_counts().idxmax() #Display the most popular product I
```

```
Out[46]: 'P047'
```

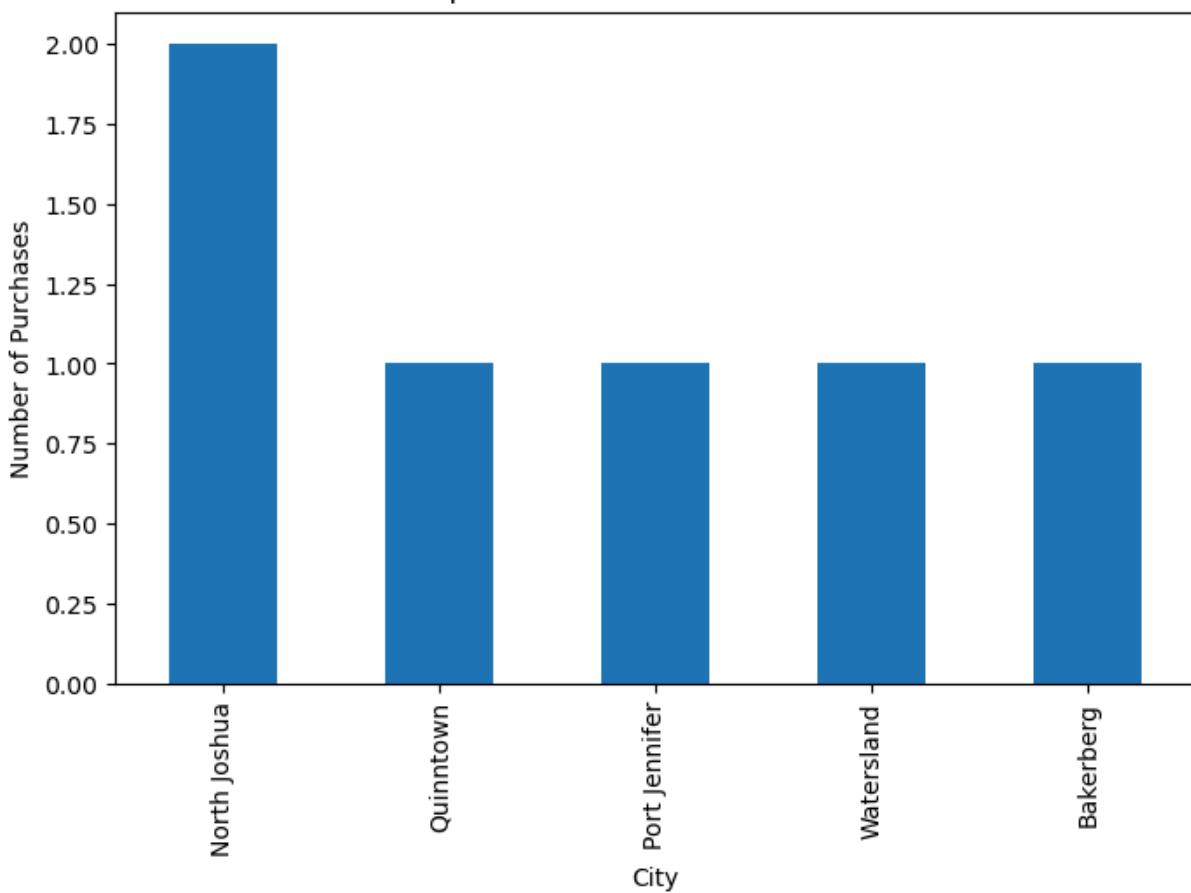
*Task6: Transform Age into groups (Teen, Young, Adult, Senior). *

age column not present

*Task7: Visualize top 5 cities with the most purchases. *

```
In [54]: top_cities = customers['City'].value_counts().head(5)
plt.figure(figsize=(8,5))
top_cities.plot(kind='bar')
plt.title("Top 5 Cities with Most Purchases")
plt.xlabel("City")
plt.ylabel("Number of Purchases")
plt.show()
```

Top 5 Cities with Most Purchases



*Task8: How many customers purchased each product? (Use Product_ID to link with Products dataset.) *

```
In [55]: # Merge the customers and products DataFrames based on Product_ID
merged = pd.merge(customers, products, on='Product_ID')
## Count how many customers purchased each product
merged.groupby('Product_Name')[['Customer_ID']].count()
```

```
Out[55]: Product_Name
Activity      1
Always        1
Around        3
Art           1
Artist        1
..
Together      1
Understand    3
Whether       1
White         2
Why          1
Name: Customer_ID, Length: 63, dtype: int64
```

*Task9: Create a report showing: Customer_Name — Product_Name — Quantity — Price — Final_Amount *

```
In [56]: ## Create a report with customer and product details
report = merged[['Customer_Name','Product_Name','Quantity','Price','Final_Price']]
## Calculate the total amount each customer paid for each product
report['Final_Amount'] = report['Quantity'] * report['Final_Price']
report
```

C:\Users\PMYLS\AppData\Local\Temp\ipykernel_17160\2005742380.py:2: SettingWithCopyWarning:

A value is trying to be set on a copy of a slice from a DataFrame.
Try using .loc[row_indexer,col_indexer] = value instead

See the caveats in the documentation: https://pandas.pydata.org/pandas-docs/stable/user_guide/indexing.html#returning-a-view-versus-a-copy

```
report['Final_Amount'] = report['Quantity'] * report['Final_Price']
```

Out[56]:

| | Customer_Name | Product_Name | Quantity | Price | Final_Price | Final_Amount |
|-----|------------------|--------------|----------|--------|-------------|--------------|
| 0 | Joan Johnson | Half | 181 | 367.88 | 349.4860 | 63256.9660 |
| 1 | Daniel Welch | Position | 675 | 279.93 | 265.9335 | 179505.1125 |
| 2 | Kristin Wolf | Suffer | 639 | 376.83 | 376.8300 | 240794.3700 |
| 3 | Kimberly Johnson | Government | 657 | 362.28 | 344.1660 | 226117.0620 |
| 4 | Juan Woodward | Major | 23 | 251.94 | 239.3430 | 5504.8890 |
| ... | ... | ... | ... | ... | ... | ... |
| 95 | Courtney Watson | New | 143 | 377.19 | 377.1900 | 53938.1700 |
| 96 | Cameron Ewing | Suffer | 639 | 376.83 | 376.8300 | 240794.3700 |
| 97 | Gary Gonzalez II | Republican | 102 | 217.29 | 195.5610 | 19947.2220 |
| 98 | Lauren Fields | Person | 48 | 266.26 | 226.3210 | 10863.4080 |
| 99 | Zachary Murphy | Realize | 878 | 249.81 | 212.3385 | 186433.2030 |

100 rows × 6 columns

*Task10: Which customers purchased products with discounts? *

```
In [57]: # Select customers who received a discount
discount_customers = merged[merged['Discount'] > 0]
discount_customers[['Customer_Name','Product_Name','Discount']]## Display the names
```

Out[57]:

| | Customer_Name | Product_Name | Discount |
|-----|------------------|--------------|----------|
| 0 | Joan Johnson | Half | 5.0 |
| 1 | Daniel Welch | Position | 5.0 |
| 3 | Kimberly Johnson | Government | 5.0 |
| 4 | Juan Woodward | Major | 5.0 |
| 6 | Dr. Peggy Hanson | Own | 5.0 |
| ... | ... | ... | ... |
| 92 | Lauren Hernandez | Artist | 15.0 |
| 94 | Austin Mejia | Sit | 10.0 |
| 97 | Gary Gonzalez II | Republican | 10.0 |
| 98 | Lauren Fields | Person | 15.0 |
| 99 | Zachary Murphy | Realize | 15.0 |

67 rows × 3 columns

In []: