FILTERS

Select Benchmak (BM)

vs LY	vs Target

2019	**2020**	2021	2022 Est

Q1	Q2	Q3	Q4

YTD	YTG

BY REGION/COUNTRY

All ⌄

BY STORES/(S)

All ⌄

BY CATEGORY

All ⌄

Abbreviations

BM = Benchmark | LY=Last Year

GM = Gross Margin | NS = Net Sales

NP= Net Profit | Chg = Change

All values in Million $

Get Job Ready
with Power BI

CODE BASICS

Forecast Accuracy %	Net Error ($)	Absolute Error ($)
72.99%	**492K**	**6M**
LY: 86.45% | -15.57% ▼	LY: 0.64M | -22.88% ▲	LY: 1.55M | 271.06% ▼

Accuracy / Net Error Trend

Net Error ● Forecast Accuracy % ●━ Forecast Accuracy % LY ·····
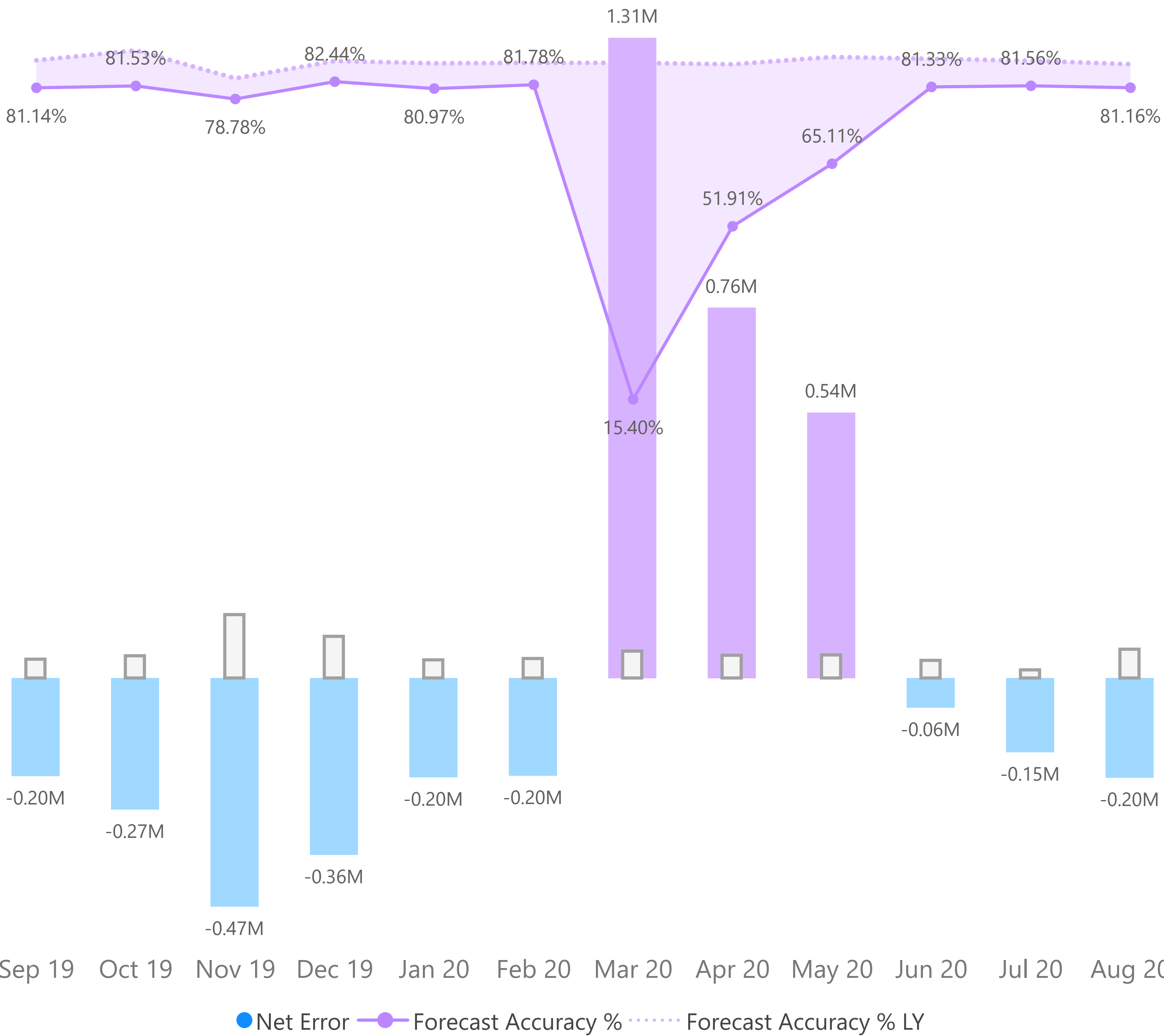
Key Metrics By Customer

Customer	FCA %	FCA % LY	Net Error	Net Error %	Risk
Zone	40.90%	45.68%	20K	11.5%	EI
walmart	34.80%	32.57%	22K	7.8%	EI
Viveks	32.48%	46.18%	29K	10.4%	EI
Vijay Sales	34.48%	44.36%	52K	17.2%	EI
Unity Stores	27.53%	43.82%	-2K	-3.6%	OOS
UniEuro	45.77%	32.17%	63K	27.5%	EI
Taobao	-4.05%	4.43%	-51K	-68.0%	OOS
Svnthetic	38.32%	47.83%	261K	40.2%	EI
Total	**72.99%**	**86.45%**	**492K**	**2.3%**	**EI**

Key Metrics By Product

Segment	FCA %	FCA% LY	Net Error	Net Error %	Risk
⊞ Accessories	71.42%	90.20%	-168K	-1.4%	OOS
⊞ Desktop	70.07%		0K	-2.0%	OOS
⊞ Networking	52.50%	81.50%	-379K	-28.9%	OOS
⊞ Notebook	76.65%	83.02%	147K	22.6%	EI
⊞ Peripherals	75.18%	85.06%	193K	7.4%	EI
⊞ Storage	81.01%	80.25%	698K	14.9%	EI
Total	**72.99%**	**86.45%**	**492K**	**2.3%**	**EI**