

Stefanos Georgiou

Date of Birth: 31 August 1985

E-mail: stef.georgiou@gmail.com

Tel.: +30 210 6727276 +30 6977981535

Address: 8 St. Makrigiani street, N.Psychiko 154 51, Athens, Greece

EDUCATION

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| 2013 – 2016 | The Chartered Institute of Logistics and Transport (UK) <ul style="list-style-type: none">• Level 5 Professional Diploma in Logistics & Transport.
Topics include Management, Warehousing, Supply Chain Management, Sourcing & Procurement |
| 2004 – 2007 | Plymouth University, Faculty of Technology <ul style="list-style-type: none">• BSc (Hons) Civil Engineering |
| 1994 – 2003 | Athens-Psychico College <ul style="list-style-type: none">• International Baccalaureate Diploma• Greek High School Diploma |
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WORK EXPERIENCE

Jan 2014 – Feb 2016 PRIME PRODUCTS DISTRIBUTION, Piraeus, Greece

Latest Position **Product Manager, Marine Safety Equipment**

Job Description:

- Market research of applicable products, conforming to international marine regulations
- Responsible for negotiating and agreeing terms with new manufacturers/suppliers
- Demand planning and stock ordering for over 12 products. Close communication with suppliers to ensure accurate deliveries
- Sales Monitoring and report preparation on sales KPIs

Jan 2014 – Jan 2015 Purchasing manager, General Ship Supplies, Singapore Branch

Job Description:

- Forecasting demand and develop purchasing strategy for each product category
- Determine potential local suppliers, negotiating and agreeing terms with them
- Monitor supplier's consistency and client's feedback on supplied products
- Responsible for product pricelist and daily procurement operations

Jan 2013 – Jan 2014 **TELEPERFORMANCE, Athens, Greece**
Technical support for “Apple Inc”
AppleCare, UK & Ireland Line

Job Description:

- Technical support to UK and Ireland customers for all computer products and peripherals of “Apple Inc”
- Diagnosing technical issues, troubleshooting, arranging repairs and punctual data entry
- Maintaining a professional relationship with customers and ensuring customer satisfaction and loyalty

Nov 2007 – Sep2010 **PANTEHNIKI, Athens, Greece**

Site Engineer

Construction of the metro station “Ag. Marina”, in addition to 1.5 km of final lining tunneling

Job description:

- Supervision of project construction and responsible for resolving efficiently any unforeseen setbacks on a daily basis
- Determining the materials needed for each stage of the project and conducting accurate stock ordering to minimize waste
- Coordination of work conducted by sub-contractors in terms of punctuality, efficiency and project specifications

Summer 2006

ERGOSE, Athens, Greece

Member of the Geotechnical consultant team

Job Description:

- Involved with the deep soil mixing method, used at one of the company’s sites, to stabilize railway embankments
- Data analysis of quality tests relating to the application of the method. Reporting and presenting results

Summer 2005

PANTEHNIKI, Athens, Greece

Assistant Engineer on site

Construction of the metro station “Egaleo”, in addition to 350 m. of final lining tunneling

Job Description:

- Conducting verifications tests to ensure the project’s quality and software integration of the results
- Responsible for stock replenishment and for inventory reserves

ADDITIONAL INFORMATION & INTERESTS

Computer skills: Competent in Windows, Mac and Linux operating systems.
Proficient in Microsoft Office programs.
Extensive use of SoftOne ERP & CRM software solutions

Languages: Greek – native
English – fluent
German – conversational, Grundstufe Zertifikat

Interests: Chess, tennis, hiking, skiing, computing, DIY projects

Military service: Completed. Greek Navy, Nov ’10 – Nov ’11