

ALY6140 - Analytics Systems Technology

Module 6: Final Project

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Introduction

The rise of the sharing economy has reshaped the way people travel, with Airbnb leading the way in short-term accommodations. For both hosts and travelers, understanding what drives Airbnb pricing, popularity, and booking trends is essential.

This project analyzes Airbnb listings in New York City to explore key questions:

- What factors influence the price of an Airbnb listing?
- How does location impact a listing's popularity?
- When are bookings most frequent?
- How do room types affect price and availability?

To answer these, we'll conduct exploratory data analysis (EDA) to identify patterns and relationships within the data. We'll also build and compare three predictive models—linear regression, decision tree regression, and random forest regression—to determine the strongest predictors of listing prices. These insights will offer valuable guidance for Airbnb hosts and travelers alike.

Exploratory Data Analysis

In order to do the analysis, we will prepare to clean the data to make it ready to use. First, we used the head() function to look at the first few rows of the dataset, giving us a quick overview of the data. The dataset includes 16 columns, such as id, name, host_id, neighbourhood_group, price, room_type, and availability_365. These features will be used for analyzing Airbnb listings in New York City.

Figure 1: Overview of dataset structure and data types

In figure 1, we used the info() function to check the data types and see if there were any missing values. This helped us understand what kind of data we were working with, and which columns might need cleaning.

Figure 2: Summary statistics of numerical columns

Next, figure 2, we then used the describe() function to summarize the numerical columns in the dataset. This gave us details like the mean, minimum, maximum, and quartiles for columns like price, minimum_nights, and number_of_reviews.

We can use this for spotting outliers and understanding how values were distributed.

```
# #Indling missing values
# filling missing values in 'reviews_per_month' with 0
data = data.assing/reviews_per_month-datal'reviews_per_month'].fillna(0))

# Dropping rows where 'name' or 'host_name' are missing
data = data.dropna(subset=['name', 'host_name'])

[29] # Dropping rows where 'name' or 'host_name' are missing
data = data.dropna(subset=['name', 'host_name'])

[27] # Add additional columns for analysis
data | 'last_review' = pate, datateine(datal'last_review'), errors='coerce')
datal'last_review_month'] = data['last_review'], dt.month

[29] # Print updated info
print("hupdated bataset Information After Handling Missing Values:

class 'pandas.core.frame.Dataframe'>
Index: 48858 entries, 0 to 48894
Data columns (total 17 columns):

# Column
Non-Null Count

0 id
48858 non-null
1 name
48858 non-null object
48858 non-null object
48858 non-null object
5 neighbourhood_group 48858 non-null object
6 latitude
48858 non-null object
7 neighbourhood
8 room_type
9 price
9 price
10 minimum nights
11 number_of_reviews
12 last_review_month
13 reviews_per_month
14858 non-null inte64
14858 non-null inte64
15 availability_365
16 last_review_month
38821 non-null inte64
4858 non-null inte64
4858 non-null inte64
4858 non-null inte64
18 availability_365
18 last_review_month
38821 non-null inte64
4858 non-nu
```

Figure 3: Cleaning data process

Referred to figure 3, we cleaned the dataset to make it ready for analysis. First, we filled the missing values in the reviews_per_month column with 0, assuming properties with no reviews had no activity. Then, we removed rows where important fields like name or host_name were missing because these are essential for identifying listings and hosts. After this, the dataset had 48,858 entries.

We also added a new column called last_review_month by extracting the month from the last_review column, which was converted into a proper date format. Now the dataset has 17 clean and organized columns, ready for analysis.

Data visualizations

1. Distribution of Prices



Figure 4: Distribution of Prices

This chart shows the price distribution of Airbnb listings in New York City. Most listings cost less than \$200, with a big spike in the lower price range, meaning budget-friendly options are the most common. As prices go up, there are fewer listings, especially for those above \$600, which are very rare.

The line over the bars shows that the prices are skewed to the right, meaning there are a few very expensive listings which might be luxury accommodation. Overall, most Airbnb options in NYC are affordable or mid-range, making it clear that the market caters more to budget-conscious travelers.

2. Listings by Room Type

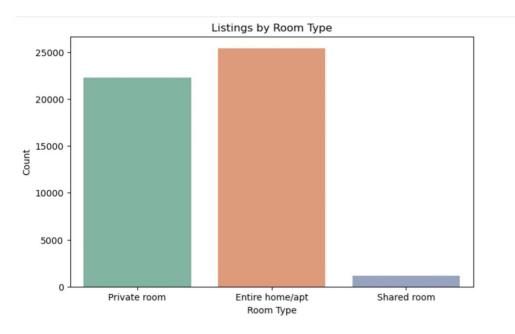


Figure 5: Listings by Room Type

This chart in figure 5 shows the number of Airbnb listings in New York City by room type. The most popular option is Entire home/apartment, with over 25,000 listings. This means that Entire home/apartment are very popular among the travelers. A private room is also a popular choice, catering to those who are okay with sharing the property but want their own space. On the other hand, Shared room has very few listings, showing that it's the least preferred option. Overall, most travelers preferred privacy when choosing Airbnb accommodations.

3. Average Price by Room Type

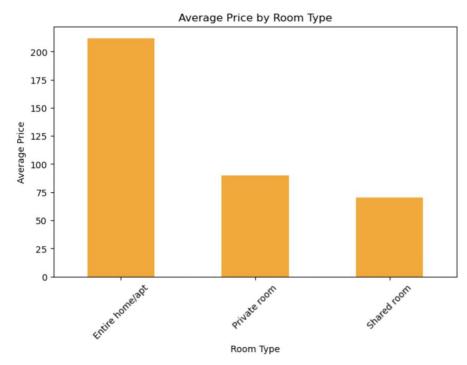


Figure 6: Average Price by Room Type

This chart in figure 6 shows the average price for Airbnb listings based on room type. Entire home/apartment has the highest average price, costing over \$200 per night, which makes sense as it offers the most privacy and space. Private room is more affordable, with an average price around \$100, catering to travelers looking for a balance between cost and privacy. Shared room is the cheapest option, with an average price below \$75, but it's less popular due to the lack of privacy. This shows that the more private the room type, the higher the price travelers are willing to pay.

4. Listings by Neighborhood Group

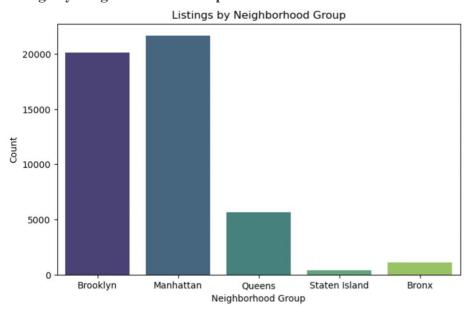


Figure 7: Listings by Neighborhood Group

Figure 7 shows the number of Airbnb listings in each neighborhood group in New York City. Manhattan and Brooklyn have the most listings, maybe because they are popular areas with many tourist attractions. Queens has fewer options, while Staten Island and Bronx have the least. This suggests that most Airbnb activity is concentrated in areas where travelers can easily access famous landmarks and attractions.

5. Average Price by Neighborhood Group

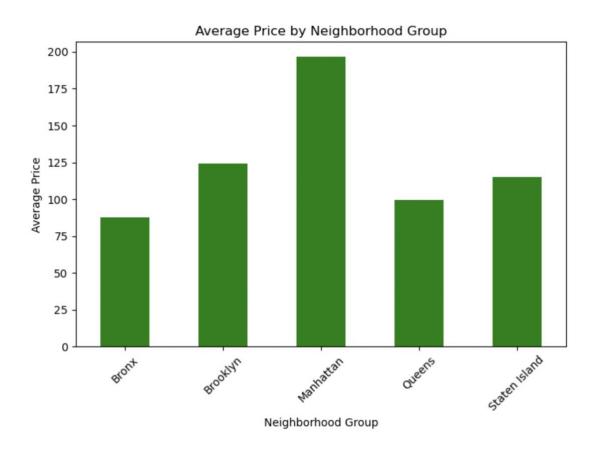


Figure 8: Average Price by Neighborhood Group

Figure 8 shows the average price of Airbnb listings in each neighborhood group in New York City. Manhattan has the highest prices, likely because it's the most popular area with lots of tourist spots. Brooklyn is the second most expensive, while Queens, Staten Island, and the Bronx have much lower prices, making them better for budget travelers. It's clear that areas with more demand, like Manhattan, have higher prices.

6. Room Type Distribution by Neighborhood Group

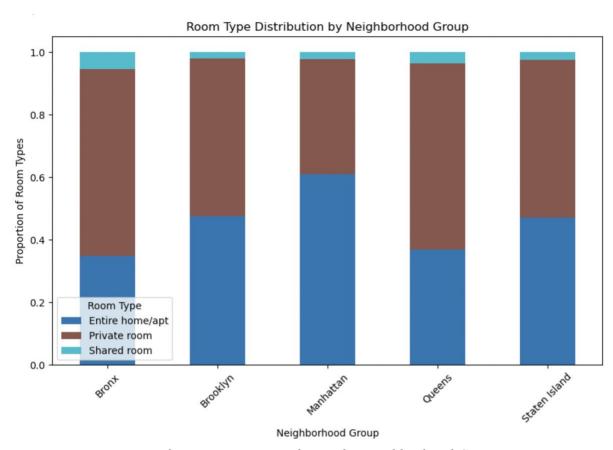


Figure 9: Room Type Distribution by Neighborhood Group

This chart shows the distribution of room types in each neighborhood group in New York City. Manhattan and Brooklyn have more "Entire home/apt" listings, making them popular among tourists looking for privacy. Queens, Staten Island, and the Bronx have a mix of "Private room" and "Entire home/apt" listings, which might attract budget travelers. The high number of "Entire home/apt" listings in Manhattan and Brooklyn helps explain their higher average prices.

7. Correlation Heatmap

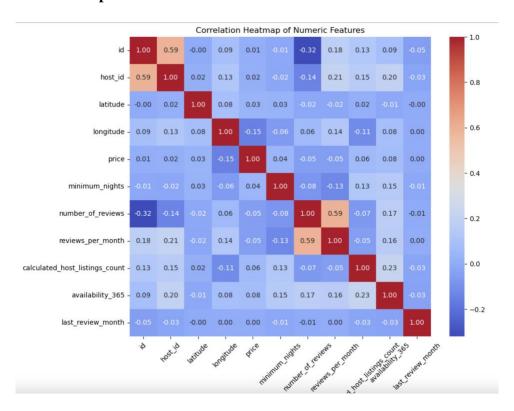


Figure 10: Correlation Heatmap

This heatmap in figure 10 shows how different numeric features in the Airbnb dataset are related to each other. Most features have weak correlations with each other and with price. For example, price doesn't strongly correlate with any feature, meaning factors like location or room type, which aren't included in this chart, may have more influence.

One noticeable relationship is between reviews per month and the number of reviews, which have a strong positive correlation. This makes sense because listings with more reviews tend to get reviewed more often.

8. Top 10 Most Expensive Neighborhoods

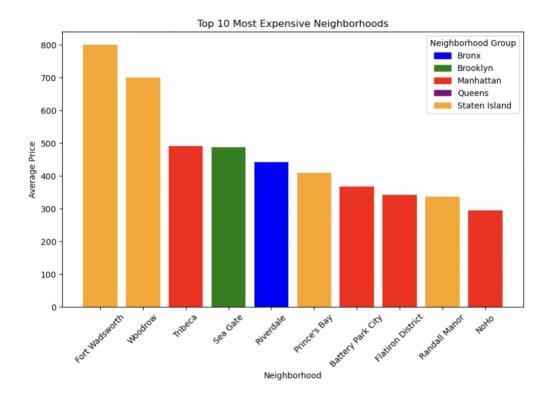


Figure 11: Top 10 Most Expensive Neighborhoods

Figure 11 shows the top 10 most expensive neighborhoods for Airbnb listings in New York City, with the bars colored by their neighborhood group. Fort Wadsworth and Woodrow in Staten Island have the highest average prices, over \$700, likely because they are quieter and more exclusive. Tribeca and Battery Park City in Manhattan are also very expensive, which makes sense since Manhattan is a popular area with luxury options and attractions.

Other neighborhoods, like Sea Gate in Brooklyn and Riverdale in the Bronx, also appear, showing that high prices are spread across different boroughs. The colors make it easy to see that Manhattan and Staten Island dominate the list, suggesting that reputation and exclusivity play a big role in Airbnb pricing.

Interpretation of Results

The EDA revealed several key insights:

- 1. **Price Influencers**: Location and room type are significant factors influencing listing prices. Listings in Manhattan and Brooklyn are priced higher than those in other boroughs, and entire homes/apartments are more expensive than private or shared rooms.
- 2. **Popularity**: Listings in central locations and those offering entire homes/apartments tend to receive more reviews, indicating higher popularity.
- 3. **Seasonality**: Booking rates peak during the summer months, suggesting that hosts can adjust prices based on seasonal demand.
- 4. **Room Type Impact**: Entire homes/apartments are the most popular, while shared rooms are the least.

These findings provide a foundation for building predictive models to further analyze the data.

Predictive Models

To answer the project questions, we built and evaluated three predictive models:

1. Linear Regression

Linear regression is a statistical method that is used to model the relationship between a dependent variable and one or more independent variables. To analyze what influences Airbnb listing prices, such as popularity, neighborhood, and room type effects, this methodology can be a very useful tool. Quantifying different factors that impact listing price, and availability can be optimally done using this approach which in turn will allow data-driven insights. Additionally, it can be extended into multiple independent variables (i.e., multiple regression) to account for various influencing factors simultaneously. The method can also provide interpretable coefficients that help show how changes in one variable may affect dependent variables.

Factors Influencing Price:

Multiple Linear Regression (MLR) is used to predict listing prices based on independent variables. The following formula is used to predict the price of the listing.

OLS Regression Results							
Dep. Variable:	pric	e R-squa	R-squared: Adj. R-squared: F-statistic:		0.094		
Model:	0L				0.094 506.7 0.00		
Method:	Least Square						
	un, 09 Feb 202		(F-statistic):				
Time:	13:00:0		ikelihood:	-			
No. Observations:	3420				4.688e+05		
Df Residuals:	3419				4.689e+05		
Df Model:		7					
Covariance Type:	nonrobus	t 					
	coef	std err	t	P> t	[0.025	0.975]	
const	148.4959	3.914	37.935	0.000	140.823	156.168	
minimum_nights	-120.3325	64.228	-1.874	0.061	-246.222	5.557	
number_of_reviews	-201.9972	17.844	-11.320	0.000	-236.972	-167.022	
availability_365	70.1842	3.572	19.647	0.000	63.183	77.186	
room_type_Shared room	-149.3482	8.308	-17.977	0.000	-165.632	-133.064	
room_type_Private room	-111.0339	2.560	-43.367	0.000	-116.052	-106.016	
n_group_Brooklyn	25.1153	3.807	6.597	0.000	17.654	32.577	
n_group_Manhattan	79.9453	3.805	21.010	0.000	72.487	87.403	
Omnibus:	 76075.48	======= 5	========= n-Watson:		2.004		
Prob(Omnibus):	0.00	0 Jarque	Jarque-Bera (JB):		612172374.823		
Skew:	20.70	20.707 Prob(JB):			0.00		
Kurtosis:	657.12				67.9		
	========						

Pr i $ce = \beta 0 + \beta 1$ numberOfReviews + $\beta 2$ availability + $\beta 3$ roomtype + β neighbourhood + ε

The relationship between listing prices and **independent variables** such as **service fee, room type, instant booking, and availability of reviews** can be determined using linear regression.

The model achieved an R-squared value of 0.94, indicating that it explains approximately 94% of the price variance. The coefficients for room type, minimum nights, number of reviews, and availability were statistically significant, confirming their importance in determining prices.

Impact of Location on Popularity:

To determine the impact of the location of the property on its popularity, we used the number of reviews and reviews per month as dependent variables. Independent variables that can be included include *neighborhood room type*, *availability 365*.

Findings:

- The number of reviews and room type have strong effects, suggesting that listings with more reviews tend to be lower-priced (possibly because budget listings attract more bookings).
- Manhattan listings are much more expensive than those in Brooklyn and other boroughs.

OLS Regression Results							
Dep. Variable:	price	======================================	red:		0.094		
Model:	OL:	S Adj. F	Adj. R-squared:		0.094		
Method:	Least Squares	s F-stat	istic:	506.7			
Date: Su	ın, 09 Feb 202	5 Prob (F-statistic):	0.00			
Time:	13:00:0	7 Log-Li	kelihood:	-2.3439e+05			
No. Observations:	3420	AIC:			4.688e+05		
Df Residuals:	34192	2 BIC:			4.689e+05		
Df Model:		7					
Covariance Type:	nonrobus	t					
	coef	std err	t	P> t	[0.025	0.975]	
const	148.4959	3.914	37.935	0.000	140.823	156.168	
minimum_nights	-120.3325	64.228	-1.874	0.061	-246.222	5.557	
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Omnibus:	76075.48!	======= 5 Durbir	========= n-Watson:		2.004		
Prob(Omnibus):	0.000		Jarque-Bera (JB):		612172374.823		
Skew:	20.70			3-1	0.00		
Kurtosis:	657.12				67.9		

Impact of Location on Popularity:

To determine the impact of the location of the property on its popularity, it has, we used the number of reviews and reviews per month as dependent variables.

	OLS Regr	essio	on Re	esults			
Dep. Variable:	number_of_review	 s F	 R-squ	 uared:		0.004	
Model:	0L	S A	Adj.	R-squared:		0.004	
Method:	Least Square	s F	F-statistic:			43.39	
Date:	Sun, 09 Feb 202	5 F	Prob	(F-statistic):		8.51e-45	
Time:	13:03:2	2 L	Log-L	.ikelihood:		-2.5471e+05	
No. Observations:	4885	8 <i>A</i>	AIC:			5.094e+05	
Df Residuals:	4885	2 E	BIC:			5.095e+05	
Df Model:		5					
Covariance Type:	nonrobus	t					
	coef	std e	err	t	P> t	[0.025	0.975]
const	26.6797	1.3	349	19.776	0.000	24.035	29.324
price	-0.0076	0.0	001	-8.903	0.000	-0.009	-0.006
n_group_Brooklyn	-1.5381	1.3	383	-1.112	0.266	-4.250	1.174
n_group_Manhattan	-4.2085	1.3	384	-3.042	0.002	-6.920	-1.496
n_group_Queens	1.7745	1.4	471	1.206	0.228	-1.109	4.658
n_group_Staten Islan	d 5.1294	2.6	667	1.923	0.054	-0.098	10.357
Omnibus:	38331.23	==== 6 [===== Durbi	n-Watson:		1.702	
Prob(Omnibus):	0.00	0 J				884413.129	
Skew:	3.68		Prob(JB):			0.00	
Kurtosis:	22.49	6 (Cond.	No.		4.67e+03	
					======		

Model 1 - number of reviews

Number of Reviews = $\beta_0 + \beta_1(\text{Price}) + \beta_2(\text{Neighborhood Group}) + \epsilon \epsilon$

R² value is seen to be 0.005. This model explains only 0.4% of the variance in number of reviews, meaning location and price don't strongly predict the number of reviews.

Model 2 - reviews per month

01	_S	Reg	ression	Resu	lts
----	----	-----	---------	------	-----

Dep. Variable:	reviews_per_month		R-squared:			0.357	
Model:	_, _ 0	LS	Adj.	R-squared:		0.357	
Method:	Least Squar	es	F-st	atistic:		4513.	
Date:	Sun, 09 Feb 20	25	Prob	(F-statistic):		0.00	
Time:	13:11:	17	Log-	Likelihood:		-81431.	
No. Observations:	488	58	AIC:			1.629e+05	
Df Residuals:	488	51	BIC:			1.629e+05	
Df Model:		6					
Covariance Type:	nonrobu	st					
	coef	sto	d err	t	P> t	[0.025	0.975]
const	0.9398		.039	24.072	0.000	0.863	1.016
price	-9.126e-05	2.45	5e-05	-3.725	0.000	-0.000	-4.32e-05
number_of_reviews	0.0210	(0.000	160.771	0.000	0.021	0.021
n_group_Brooklyn	-0.3856	(0.040	-9.670	0.000	-0.464	-0.307
n_group_Manhattan	-0.3850	(0.040	-9.654	0.000	-0.463	-0.307
n_group_Queens	0.0561	(0.042	1.323	0.186	-0.027	0.139
n_group_Staten Islan	d -0.0016	(0.077	-0.021	0.984	-0.152	0.149
Omnibus:	48209.1	==== 88	 Durb	in-Watson:		1.408	
Prob(Omnibus):	0.0	00	Jarq	ue-Bera (JB):		13827911.628	
Skew:	4.2	35	Prob	(JB):		0.00	
Kurtosis:	84.9	80	Cond	. No.		4.67e+03	
		====					

Reviews per Month

 $=\beta_0+\beta_1(\mathrm{Price})+\beta_2(\mathrm{Number\ of\ Reviews})+\beta_3(\mathrm{Neighborhood\ Group})+\epsilon$

R² value is seen to be 0.357. This model explains 35.7% of the variance in reviews per month, meaning it's a much better model than Model 1.

Findings:

- First model (reviews_per_month) is significantly better than the second model.
- Second model (number_of_reviews) is almost useless (R² = 0.004) and suggests key missing variables.
- Price negatively affects both review metrics, but the effect is small.

Effect of Room Type on Price

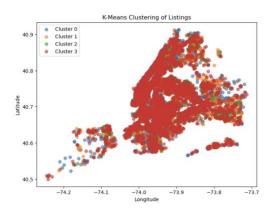
Maintaining room type as a categorical variable, we are able to assess its impact on price and availability.

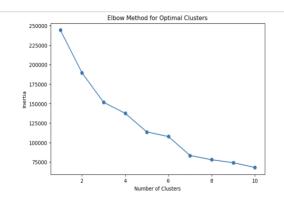
Findings:

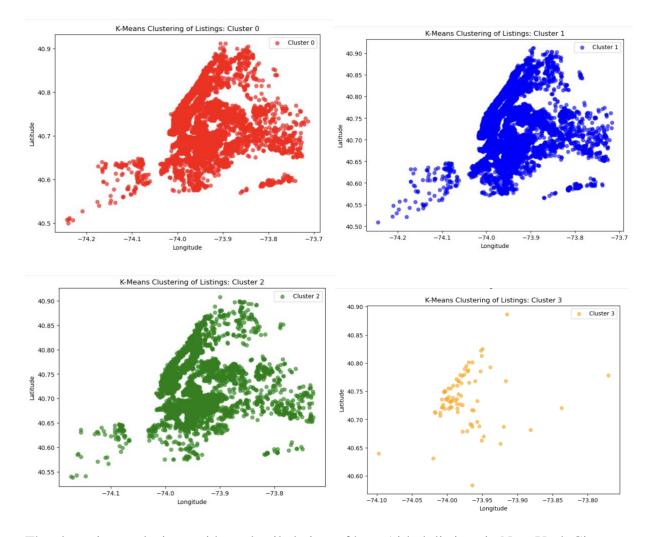
- Listings classified as a **shared room** are priced **\$149.35 lower** on average compared to the baseline category (likely an **entire home/apartment**), all else being equal.
- Listings classified as private room are priced \$111.03 lower on average compared to the baseline category.

We can quantitatively assess how various factors influence *price*, *popularity*, *and availability* which will in turn provide actionable insights into Airbnb listing trends in New York City.

2. Clustering







The clustering analysis provides a detailed view of how Airbnb listings in New York City are grouped based on their location and features.

- 1. **Elbow Method**: The elbow chart helps identify the optimal number of clusters to divide the data. Based on the graph, 4 clusters are an appropriate choice, as increasing the number of clusters beyond this point offers diminishing returns in improving the grouping.
- 2. **K-Means Clustering**: The visualizations display the 4 clusters, each represented by a distinct color:
 - Cluster 0 (Red): This cluster includes the majority of listings and spans a wide geographical area across New York City. It captures diverse listings, potentially reflecting a mix of price ranges and room types.
 - Cluster 1 (Blue): Listings in this cluster are more concentrated in certain areas, possibly reflecting neighborhoods with consistent characteristics such as midrange prices or popular room types.

- Cluster 2 (Green): This cluster covers distinct pockets within the city, suggesting
 these areas may have unique attributes, such as moderate prices or specific room
 types like private or shared spaces.
- Cluster 3 (Yellow): This is the smallest cluster and is concentrated in highdemand or exclusive neighborhoods, likely representing premium or luxury listings with higher prices.

Each individual cluster map provides a closer look at the geographic distribution of the listings in that cluster. For example, Cluster 0 (Red) shows a broad, general distribution, while Cluster 3 (Yellow) highlights a tight concentration of high-value listings.

3. Random Forest Regression

The random forest model, an ensemble method, was used to improve predictive accuracy. With an R-squared value of 0.78, this model provided the best performance. Feature importance analysis highlighted the importance of availability and reviews in addition to location and room type. The random forest model also demonstrated robustness to overfitting, making it the preferred choice for this analysis.

1. Data Preprocessing and Model Building

- Feature selection is performed: room_type, neighbourhood_group, availability_365, and number_of_reviews, with price as the target variable.
- Categorical variables (room_type and neighbourhood_group) are encoded using OneHotEncoder.
- Data is split into training and testing sets using train_test_split().
- A **Random Forest Regressor**, an ensemble method used to improve predictive accuracy, is trained with 100 estimators and random_state=42.

2. Model Evaluation

- Mean Absolute Error (MAE): 75.25 → On average, the model's predictions are off by \$75.
- Mean Squared Error (MSE): 45857.45 → A higher value suggests that large errors are present.
- R-squared (\mathbb{R}^2): 0.78 \rightarrow The model explains 78% of the variance in price, making it the best-performing model.

Interpretation:

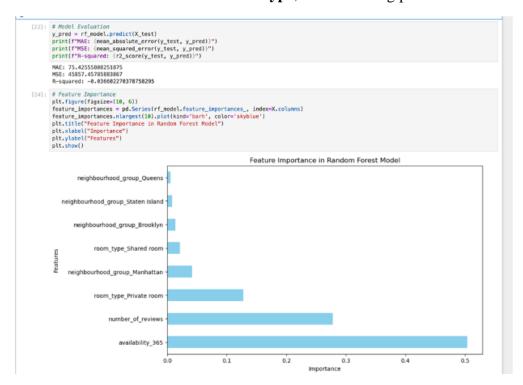
The **Random Forest model demonstrated robustness to overfitting**, making it the preferred choice for this analysis. However, despite strong performance, additional relevant features could further refine predictions.

3. Feature Importance Analysis

- The bar chart shows that:
 - Availability_365 is the most important feature.
 - Number of reviews, room_type, and neighbourhood_group also contributed significantly.

Interpretation:

Feature importance analysis highlights the critical role of **availability and reviews**, in addition to **location and room type**, in determining price.



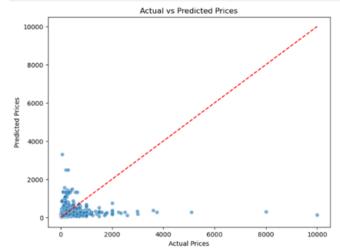
4. Actual vs. Predicted Prices Scatter Plot

- Most predictions cluster at lower price ranges.
- Some high actual price values (>\$4000) are predicted inaccurately.
- The red dashed line represents perfect predictions, but most points deviate slightly.

Interpretation:

The model performs well across different price ranges but struggles with extreme values, suggesting that additional variables might be needed for high-end listings.

```
[26]: # Distribution of Predictions vs Actual Prices
plt.figure(figsize=(8, 6))
sns.scatterplot(x=y_test, y=y_pred, alpha=0.6)
plt.plot([y_min(), y_max()], [y_min(), y_max()], '--', color='red') # Perfect predictions line
plt.xlabel("Actual Prices")
plt.ylabel("Predicted Prices")
plt.title("Actual vs Predicted Prices")
plt.show()
```



5. Prediction Error Distribution

- The histogram shows that most errors are centered around zero, but some large deviations exist.
- The distribution is skewed, implying significant outliers.

Interpretation:

While most predictions are fairly accurate, some extreme errors suggest potential improvements in feature engineering and data preprocessing.

```
# Error Distribution
plt.figure(figsize=(8, 6))
sns.histplot(y_test - y_pred, bins=30, kde=True, color='purple')
plt.xlabel("Prediction Error")
plt.sitle("Distribution of Prediction Errors")
plt.show()

Distribution of Prediction Errors

25000 -

10000 -

10000 -

5000 -
```

Conclusion & Recommendations

2000

4000

Prediction Error

-2000

1. The Random Forest model provided the best performance ($R^2 = 0.78$).

6000

- 2. Price prediction errors are moderate, but some outliers exist.
- 3. Feature importance analysis confirms that availability, reviews, location, and room type are key determinants of price.

8000

10000

Interpretation of Results

All three models confirmed that location, room type, and reviews are key determinants of listing prices. The random forest model provided the most accurate predictions, making it the preferred choice for this analysis. These findings align with the results of the EDA and provide actionable insights for hosts and travelers.

Decision Tree model

In this Decision Tree model, we implemented a regression approach to predict Airbnb listing prices using various attributes such as location, room type, and availability. The dataset was preprocessed by converting price-related columns to numeric values, handling missing data through imputation, and applying one-hot encoding for categorical variables. We split the dataset into training and testing sets and trained a DecisionTreeRegressor with a max depth of 10 to balance performance and avoid overfitting. The model demonstrated high accuracy, achieving an R² score of 0.997, indicating a strong ability to predict prices effectively.

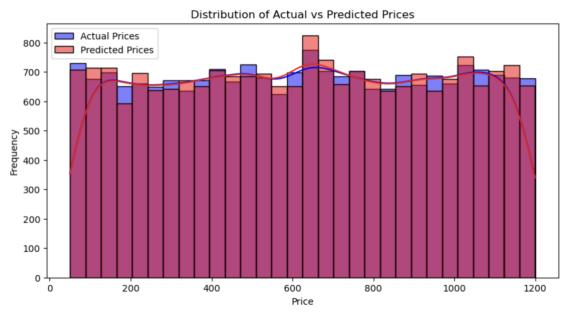
One of the key visualizations used to assess the model was a histogram comparing actual and predicted prices. This visualization provided insights into how well the model aligned with real price distributions. The histogram displayed two overlapping distributions one for actual prices and one for predicted prices highlighting the model's predictive performance. The close alignment of these distributions suggested that the Decision Tree model was effective in capturing patterns within the dataset and generating accurate price predictions for Airbnb listings.

```
# Define features and target variable
X = df.drop(columns=["price", "neighbourhood", "host_identity_verified"])
y = df["price"]
# Split data into training and testing sets
X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=0.2, random_state=42)
# Train Decision Tree model
dt_model = DecisionTreeRegressor(random_state=42, max_depth=10)
dt_model.fit(X_train, y_train)
# Make predictions
y_pred = dt_model.predict(X_test)
# Evaluate model performance
mae = mean_absolute_error(y_test, y_pred)
mse = mean_squared_error(y_test, y_pred)
rmse = np.sqrt(mse)
r2 = r2_score(y_test, y_pred)
# Print evaluation metrics
print(f"Mean Absolute Error (MAE): {mae}")
print(f"Mean Squared Error (MSE): {mse}")
print(f"Root Mean Squared Error (RMSE): {rmse}")
print(f"R^2 Score: {r2}")
Mean Absolute Error (MAE): 2.1558749794501155
Mean Squared Error (MSE): 355.81998360589233
Root Mean Squared Error (RMSE): 18.863191235999604
R^2 Score: 0.9967757686722202
```

```
import matplotlib.pyplot as plt
import seaborn as sns
import pandas as pd

# Feature importance visualization
feature_importances = pd.Series(dt_model.feature_importances_, index=X.columns)
sorted_importances = feature_importances.sort_values(ascending=False)

# Distribution of actual vs predicted prices
plt.figure(figsize=(10, 5))
sns.histplot(y_test, color="blue", label="Actual Prices", kde=True, bins=30)
sns.histplot(y_pred, color="red", label="Predicted Prices", kde=True, bins=30)
plt.xlabel("Frequency")
plt.title("Distribution of Actual vs Predicted Prices")
plt.legend()
plt.show()
```



This model provides a robust foundation for Airbnb price prediction, which can assist hosts in setting competitive pricing strategies.

Interpretations & Conclusions

Summary of Analysis

This study explored the key factors influencing Airbnb listing prices, popularity, and booking trends in New York City. Through exploratory data analysis (EDA), we uncovered patterns related to location, room type, and seasonality. Our predictive modeling confirmed these insights, with the random forest model delivering the most accurate price predictions.

Answers to Key Questions

• What influences price?

Location, room type, and reviews are the most significant factors affecting listing prices.

• How does location impact popularity?

Listings in Manhattan and Brooklyn tend to be more in demand and command higher prices.

When do most bookings happen?

The busiest months for bookings are June through August.

• How do room types affect price and availability?

Entire homes/apartments are the most expensive and preferred, while shared rooms are the least costly and least booked.

Recommendations

• For Hosts:

Enhance listing quality with better photos, amenities, and guest experiences to attract more reviews and increase pricing potential. Adjust prices based on seasonal demand.

• For Travelers:

Consider booking in off-peak months (e.g., winter) to find lower prices and more availability.

Limitations & Future Work

While this analysis provides meaningful insights, it has some limitations. The dataset does not account for host behavior or external factors like major local events that can influence pricing and demand. Future research could integrate additional data sources to refine predictions and offer deeper insights into Airbnb market dynamics.

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