## **Process Flowchart (Founders' perspective)**

# 1. Onboarding Phase (Streamlined, Gamified Introduction)

## **Key Inputs by Founder:**

Basic Information: Minimal input required—name, business type, industry, current stage (e.g., idea, prototype, early-stage).

#### Al Actions and Gamification:

- **Gamified Profile Setup**: The onboarding process introduces the concept of gamification by letting founders choose a visual representation of their business (business avatar). The platform shows how this avatar will evolve as they progress through milestones.
- **Initial Business Evaluation**: The AI uses the minimal input to generate an initial assessment and outlines key milestones, daily tasks, and initial recommendations.

## **Process Flow (Including Gamification):**

1. Founder Inputs Basic Information  $\rightarrow$  2. Al Performs Initial Business Evaluation  $\rightarrow$  3. Business Avatar Setup (Gamified Visualization)  $\rightarrow$  4. Personalized Roadmap and Task Generation  $\rightarrow$  5. Unlocking First Reward for Onboarding Completion (e.g., access to tools, guides, or services).

## **Outputs:**

- Immediate visual feedback through the business avatar and roadmap creation.
- Founders receive a **starting XP bonus** for completing onboarding.

## 2. Al-Generated Roadmap, Daily Tasks, and Feedback Loop

### **Key Inputs by Founder:**

• **Minimal Decision-Making**: The AI minimizes founder decision-making by generating daily and weekly tasks automatically. Tasks cover operations, marketing, sales, and expansion efforts.

## **AI Actions and Gamification:**

- **Daily Task Generation**: The AI generates short, actionable tasks that build up towards long-term goals. As founders complete tasks, they see real-time progress in their XP bar and business avatar.
- **Streak Rewards and Challenges**: Founders are rewarded for consistent engagement (completing tasks daily) with **streak bonuses** (e.g., XP boosters, access to new features, consultations).

- Al Feedback and Adjustments: The Al provides immediate feedback based on completed tasks. If a task is missed, the Al generates a more manageable set of tasks for the next cycle.
- Analytics and Insights: The AI also tracks task completion rates, providing personalized performance analytics (e.g., "Your marketing tasks have a 70% completion rate. Consider focusing more here to boost results").

## **Process Flow (Including Gamification):**

Al Generates Daily Tasks → 2. Founder Completes or Misses Tasks → 3. Al Adjusts Future Tasks → 4. XP and Progress Bar Update → 5. Streak Rewards for Consistent Engagement → 6. Feedback from Al with Personalized Insights

## **Outputs:**

- Founders accumulate XP and receive **immediate rewards** for task completion (e.g., discounts on software, tools, or mentorship sessions).
- **Visual Growth**: The business avatar evolves visually based on the completion of tasks and progress towards milestones.

## 3. Milestone Achievements and Business Evolution (With Gamification)

### **Key Inputs by Founder:**

• **Continuous Engagement**: Founders remain focused on completing daily tasks, which contribute towards achieving larger milestones (e.g., securing funding, launching a product).

#### Al Actions and Gamification:

- **Milestone Tracking**: The AI tracks milestone progress and unlocks **bigger rewards** for milestone achievements (e.g., additional funding tools, access to new advisors, or larger XP boosts).
- **Business Avatar Growth**: As milestones are achieved, the founder's business avatar grows (e.g., a small startup office evolves into a larger corporate building, or a product launch turns into multiple product lines).
- Leaderboards and Social Interaction: Founders can compare their progress on leaderboards, tracking XP, milestones, and industry-specific achievements. This fosters competition and encourages continuous engagement.

## **Process Flow (Including Gamification):**

1. Founder Reaches Milestone  $\rightarrow$  2. Al Evaluates Milestone Achievement  $\rightarrow$  3. Business Avatar Visually Evolves  $\rightarrow$  4. XP and Leaderboard Ranking Update  $\rightarrow$  5. New Challenges and Rewards Unlocked (e.g., new tools, access to investor networks).

## **Outputs:**

- **Visual Evolution**: A clear visual progression tied to business growth.
- **Leaderboards**: Founders can view where they stand compared to others, fostering a competitive yet supportive environment.

## 4. Peer Collaboration and Networking

### **Key Inputs by Founders:**

• **Social Features**: Founders can engage with one another by offering advice, sharing insights, or collaborating on challenges.

#### Al Actions and Gamification:

- **Peer-to-Peer Collaboration**: The AI encourages collaboration between founders by offering "helper XP"—rewards for mentoring or helping other founders with advice.
- **Challenge Participation**: Founders can participate in community-wide challenges (e.g., "Top 10 Founders in Marketing Engagement this Month") to earn additional XP and rewards.

# **Process Flow (Including Gamification):**

1. Al Suggests Collaborative Opportunities  $\Rightarrow$  2. Founder Collaborates or Mentors Others  $\Rightarrow$  3. XP Boosts and Badges for Peer Collaboration  $\Rightarrow$  4. Community Challenges Participation

### **Outputs:**

- Helper XP and Badges: Founders earn XP and badges for mentoring or collaborating with others.
- **Enhanced Reputation**: Peer engagement boosts the founder's reputation within the community, increasing visibility to other founders and investors.

# 5. Flexibility: Pivoting and Adjusting Business Strategy

## **Key Inputs by Founder:**

• **Change of Direction**: If a founder wants to **pivot** (e.g., change their product offering or business model), the Al allows for adjustments.

### Al Actions and Gamification:

• **Pivot Functionality**: The AI prompts founders to input key information about the desired pivot (e.g., new product, market, or business model). Based on the new inputs, the AI recalibrates the roadmap and daily tasks.

• **Gamified Re-Entry**: Founders are incentivized to re-engage through new challenges and XP boosts, ensuring that the pivot doesn't feel like a setback but rather a **new challenge**.

#### **Process Flow:**

1. Founder Inputs Pivot Decision  $\rightarrow$  2. Al Generates New Roadmap and Tasks  $\rightarrow$  3. Gamified Re-Entry with XP Boosts and New Challenges

## **Outputs:**

• A new, Al-driven roadmap designed to accommodate the founder's pivot while maintaining progress and motivation.

## 6. Customer Support and Feedback Mechanism

# **Key Inputs by Founders:**

• **Support Requests**: Founders can access customer support (either through live chat or Al-driven chatbots) to resolve any issues they encounter on the platform.

### Al Actions and Gamification:

• **Automated Support Responses**: The platform's Al-driven support system handles common queries and escalates more complex issues to the support team. Founders receive **XP** for providing feedback or reporting issues (rewarding positive engagement with the platform).

#### **Process Flow:**

1. Founder Submits Support Query  $\rightarrow$  2. Al Provides Assistance or Escalates  $\rightarrow$  3. Founder Receives XP for Feedback or Issue Resolution

## **Outputs:**

• Quick issue resolution with additional XP rewards for staying engaged with platform support.

## 7. Investor Interaction and Data Sharing (Future Development)

# **Key Inputs by Investors:**

• Investment Preferences: Investors input preferences (industry, funding stage, startup type).

#### Al Actions and Gamification:

- Automatic Data Sharing: The AI compiles relevant startup data (e.g., milestones reached, financial updates) and presents it to investors without requiring founders to manually create reports.
- Investor Leaderboards: Investors are gamified by ranking them based on engagement and funding activities. Investors who support early-stage startups, participate in mentorship, or syndicate deals gain reputation and XP.

## **Process Flow (Including Gamification for Investors):**

1. Investor Sets Preferences  $\rightarrow$  2. Al Curates and Shares Startup Progress  $\rightarrow$  3. Investor XP and Leaderboard Ranking  $\rightarrow$  4. Milestone-Based Funding Opportunities

## **Outputs:**

- Real-time investment opportunities based on startup performance.
- **Reputation Boosts for Investors**: Investors gain visibility and reputation on leaderboards, encouraging them to fund startups early or mentor founders.

# 8. Compliance and Legal

#### Al Actions and Gamification:

- Automated KYC/AML: The AI prompts founders and investors for necessary documents and rewards them with compliance badges and XP for completing these steps.
- **Continuous Monitoring**: The AI ensures compliance with regulatory standards and informs users of any actions needed to maintain compliance.

### **Process Flow:**

1. Al Prompts for Compliance Documents  $\rightarrow$  2. Founder/Investor Completes Process  $\rightarrow$  3. XP and Compliance Badge Earned

# **Outputs:**

• Compliance status is maintained with minimal manual input from founders and investors.