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# The psychology of risk and power: Power desires and sexual choices

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# 16 Contents

17	1	Cha	apter 1:	8
18		1.1	Literature Review	8
19			1.1.1 General Introduction	8
20			1.1.2 Who is at risk?	9
21		1.2	Risky Sexual Behaviors and STIs	12
22		1.3	Moral Judgment and Decision-Making	16
23		1.4	Power	21
24		1.5	Cognition	28
25			1.5.1 Aggression and Cognition	32
26			1.5.2 Exploratory Experiment	35
27		1.6	Method	35
28			1.6.1 Participants	35
29			1.6.2 Demographic Questionnaire	36
30			1.6.3 Spitefulness Scale	36
31			1.6.4 Sexuality Self-Esteem Subscale	36
32			1.6.5 Sexual Jealousy Subscale	37
33			1.6.6 Sexual Relationship Power Scale	37
34			1.6.7 Scenario Realism Question	38
35			1.6.8 Spiteful Vignettes	38
36		1.7	Procedure	39
37		1.8	Data Analysis	41
38		1.9	Experiment One	41
39		1.10	Method	41
40			1.10.1 Participants	41
41			1.10.2 Demographic Questionnaire	41
42			1.10.3 Dominance, Prestige, and Leadership Orientation	41
43			1.10.4 Spitefulness Scale	42

44			1.10.5 Sexuality Self-Esteem Subscale	42
45			1.10.6 Sexual Jealousy Subscale	43
46			1.10.7 Sexual Relationship Power Scale	43
47			1.10.8 Scenario Realism Question	44
48			1.10.9 Spiteful Vignettes	44
49		1.11	Procedure	45
50		1.12	Data Analysis	45
51		1.13	Results and Discussion	47
52			1.13.1 Spitefulness	48
53		1.14	Limitations and Future Directions	48
54		1.15	Experiment 2	48
55		1.16	Methods	48
56		1.17	Materials	49
57			1.17.1 Brief-Pathological Narcissism Inventory	49
58		1.18	Procedure	49
59		1.19	Data analysis	50
60		1.20	Results	51
61		1.21	Preregistered Analyses	51
62			1.21.1 Demographic and DoPL	51
63		1.22	Domain-Specific Risk-Taking	51
64		1.23	Interactions	51
65		1.24	Discussion	51
66		1.25	Limitations	51
67		1.26	Future Implications	51
68	2	Intr	oduction 5	52
69		2.1	Dominance, Prestige, and Leadership orientation	52
70			2.1.1 Dominance	53
71			2.1.2 <i>Prestige</i>	54

72			2.1.3 Leadership
73		2.2	Risk
74		2.3	The Present Studies
75	3	Exp	eriment 1 57
76		3.1	Methods
77		3.2	Materials
78			3.2.1 Demographic Questionnaire
79			3.2.2 Dominance, Prestige, and Leadership Orientation 57
80			3.2.3 Domain Specific Risk-taking Scale
81		3.3	Procedure
82		3.4	Data analysis
83		3.5	Results
84			3.5.1 Preregistered Analyses
85			3.5.1.1 Demographic and DoPL 60
86			3.5.1.2 General Risk and DoPL 60
87			3.5.2 Domain-Specific Risk-Taking
88			3.5.3 Interactions
89			3.5.4 DOSPERT Sub-categorizations 61
90			3.5.5 Discussion
91	4	Exp	eriment 2 62
92		4.1	Methods
93		4.2	Participants
94		4.3	Materials
95			4.3.1 Brief-Pathological Narcissism Inventory 62
96		4.4	Procedure
97		4.5	Data analysis
00		46	Results and Discussion 64

99			4.6.1 Preregistered Analyses
100			4.6.1.1 Dominance
101			4.6.1.2 Prestige
102			4.6.1.3 Leadership
103			4.6.2 Brief-Pathological Narcissism Inventory 65
104			4.6.3 Risk and interactions
105			4.6.4 Domain-Specific Risk-Taking
106			4.6.5 Interactions
107	5	Figi	res and Tables 68
108		5.1	Figures
109		5.2	Tables
110	6	Cha	pter 3: 71
111		6.1	Experiment 1:
112		6.2	Experiment 1 Review
113		6.3	Narcissism
114		6.4	The present Experiments
115		6.5	Methods
116		6.6	Materials
117			6.6.1 Demographic Questionnaire
118			6.6.2 Sexual Risk-taking Behavior Scale
119			6.6.3 Sociosexual Orientation Inventory
120			6.6.4 Dominance, Prestige, and Leadership
121			6.6.5 Pathological Narcissism
122		6.7	Procedure
123		6.8	Data analysis
124		6.9	Results
125			6.9.1 Preregistered Analyses

130 7	References	79
129	6.12 Discussion	78
128	6.11 Interactions	78
127	6.10 Domain-Specific Risk-Taking	78
126	6.9.2 Demographic and DoPL	78

# 1 Chapter 1:

## 1.1 Literature Review

131

#### 1.1.1 General Introduction

Research in decision-making is not only concerned with understanding 134 monumental decisions done in a study or saving a life, but equally in more mun-135 dane decisions such as understanding choosing what tea to drink in the morning, 136 what clothes to wear that day or whether a couple should have a divorce. Making 137 models of decisions can be difficult given uncertainty is involved along with risk 138 [citation]. For example, two adult men [or a man and a woman] that are intend-139 ing to have sex need to make the decision of whether or not to use a condom. 140 Added uncertainty is involved with the decision-making process. One partner 141 may have multiple sexual partners while the other may have only had one, one 142 partner may have a sexually transmitted infection and might not feel the need 143 or feel comfortable with informing their partner of their status. Consequences of 144 not informing can have dire consequences on both partners. 145

In 2016, the year of most recent global data collection, there were 376 146 million necases of the four curable sexually transmitted infections, chlamydia, 147 gonorrheatrichomoniasis, and syphilis (World Health Organization, 2018). The 148 World HealtOrganization [WHO] further estimates that there are one million 149 new cases of a curable sexually transmitted infection each day. Due to multiple 150 factors, certain minority opulations are more at risk for contracting new sexually 151 transmitted infections, e., men who have sex with men and female sex workers 152 (World Health Organization, 2018). Some factors includertain societal beliefs 153 men who have sex with men might engage in nonrelational sex "just trying to 154 figure things out it's just a hook up phase" (Elder et al., 2015), ambiguous laws 155 concerning the legality of sex work interfering witsafe and available locations for 156 such activity, as well as. There may also some difficulties in their willingness 157

in their activities be it forced by anotheor sheer necessity. For countries like Scotland there have been a reduction ithe amount of new cases of STIs like HIV amongst key populations, however new risks antibiotic resistant gonorrhea, Neisseria gonorrhoaeae, have shown a new prevalence in many countries (Ison & Alexander, 2011).

#### 1.1.2 Who is at risk?

There is then the arduous task of how to research the topic of sexually 164 transmitted infections and methods of then understanding what is occurring in 165 the individual. There are neurobiological explanations such as certain brain for-166 mations occurring that cause individuals to have difficulty understanding the 167 consequences of their actions (Moll et al., 2005; Schaich Borg et al., 2008; Tsoi 168 et al., 2018). There are also more cognitive explanations as well that have shown 169 promising results. For example in the cognitive sub-area of metacognition there 170 is an understanding that there are certain cognitive mechanisms that aid in the 171 individuals ability to regulate their own cognitive understanding of their deci-172 sions (C. A. Anderson & Bushman, 2002; Yeung & Summerfield, 2012). This 173 self-regulation then contributes to their ability to control whether they act on 174 their baser needs or are able to understand the consequences of what they might 175 or might not engage in (C. A. Anderson & Bushman, 2002; Crandall et al., 2017). 176 How individuals had reached the information on the effectiveness of certain be-177 havioral changes that reduce the chances of contracting an STI is also in question. 178 For example, research shows that individuals that have a greater understanding 179 of the impact and chances of contracting HIV, actually engage in risky sexual 180 behaviors and therefore increase their chances of contracting the very infection 181 they have more knowledge (D. B. Kirby et al., 2007). Skills based training showed 182 more positive results on practicing safer sex practices. How an individual sees 183 themselves as either a sexual person or person in general is also a factor in how 184

they later may meet an STI (Andersen et al., 1994, 1999; Elder et al., 2015; Gesink et al., 2016). Aggression, in the cognitive sense, also has an impact as well demonstrating a dominance over another person that may cause difficulties in their own ability to make decisions on their sexual health (Malamuth et al., 1996; Williams et al., 2017).

Aggression is one method of exerting control over another individual. 190 Overall, the exertion of control itself denotes a power disparity between parties which varies in effects, methods, and domains. [citation]. For example, most re-192 search has looked at power-over or one person controlling the behavior of another 193 person. This area of research connects the cognitive explanation to behavioral 194 outcomes. Research in power also includes looking at minority populations and 195 aspects of power over to help explain the increased prevalence of certain STIs 196 by discussing and researching certain power dynamics [citations]. The institu-197 tional support of those power dynamics often reflect power based on age, gender, 198 political orientation, sexual orientation and gender identity (C. A. Anderson & 199 Bushman, 2002; Chiappori & Molina, 2019; Volpe et al., 2013; Winter, 1988). 200 Investigations of the power structure of a family unit has shown to have some 201 interesting consequences on sexual health depending on the type of parenting 202 style and parental attachment [Bugental and Shennum (2002); Chiappori and 203 Molina (2019); Kim and Miller (2020); citations. A new area of research coming 204 out of power and cognition is the phenomenon where an individual will harm 205 themselves in some way to also inflict harm on another. This type of behavior 206 has been researched extensively in the animal kingdom and is known as spiteful 207 behavior in that one brings down their own wellbeing to spite the other person. 208 There would be interesting avenues to research how spiteful thinking may affect 209 an individual in how they choose one course of action over another. ### Cur-210 rent Methodology An interesting aspect of the power dynamics and cognition is 211 the moral aspect of decision-making. Often, sexually transmitted infections and 212

risky sexual behavior are used as examples to discuss moral issues. Methods at 213 understanding these situations and other moral issues are through dilemmas or 214 vignettes where individuals are presented with a short scenario and given the 215 opportunity to choose one outcome over another (Ellemers et al., 2019). A trade-216 mark example is the trolley car experiment where there is a runaway trolley car 217 that is going towards five people (Greene, 2001). The decision is thus, allow the 218 trolley to careen towards the five people or you could divert the trolley by pushing 219 and sacrificing a large man for the sake of the other five. This type of dilemma 220 poses an interesting method of understanding how and what the decision maker would choose. The researcher can then change the dilemma on its severity and 222 complexity. There could also be a change in situation and the types of individuals that are at risk. Individual choice tasks investigating risky sexual behaviors and 224 STIs could be furthered with investigating the moral decision-making aspect of those issues. Current STI research has focused on methods of ways of curbing why 226 individuals act a certain way when presented with a risky sexual situation (D. B. Kirby et al., 2007). Current methods have shown mixed results. In many coun-228 tries, how people are taught about risk and sex can vary wildly (Unesco, 2015). 229 For example, some countries may have one standard that is a mix of religious 230 and scientific findings of STIs. While others may not even have a formal sexual 231 education program. Some aspects of sexual activity are not even discussed, for 232 example non-heterosexual sex is not always present in education (Ellis & High, 233 2004). This becomes problematic in that men who have sex with men tend to be 234 more at risk to contracting an STI than their peers who engage in heterosexual 235 intercourse. There has also been a lot of research in STI rates. Evidence by 236 governments and international health organizations constantly partnering with 237 universities and healthcare providers to collect new incidences of STIs. There 238 might be one way of researching the topic however, it might not look at all the 239 aspects. Some may be more focused on the outcome while ignoring the causes 240

or hypothesized causes of the outcome. Continued research into the understanding of decision-making is important in that understanding the general helps later understanding of the specific.

# <sup>244</sup> 1.2 Risky Sexual Behaviors and STIs

Sexual activity/ability to reproduce being one of the seven characteristics 245 of life can cause health, financial, and/or social dangers (to all participants) 246 through risk and neglect [citation]. The curability or manageability also plays 247 a factor in how an STI will affect an individual or community. For example, if the treatment is simple and cheap the effect could be minimal. However, if the 249 treatment cost is expensive the drain on multiple resources could be detrimental. 250 There is a large array of different sexually transmitted infections. Cur-251 rently, there are eight common types of STIs, chlamydia, gonorrhea, trichomo-252 niasis, genital warts, genital herpes, pubic lice, scabies, and syphilis (Carmona-253 Gutierrez et al., 2016), chlamydia being the most common. Treatment for these 254 STIs can range from a simple course of antibiotics such as is the case with chlamy-255 dia or gonorrhea. Conversely, treatment for syphilis or human immunodeficiency 256 virus [HIV], can be increasingly more involved, cause difficulty in daily life, and 257 have higher costs [citation]. Globally, 37.9 million people are living with HIV 258 [104,000 in the United Kingdom], with 1.7 million being under the age of 15 259 years old (Ison & Alexander, 2011). The treatment for HIV currently is through 260 antiretroviral medication, which is often a combination of multiple medications 261 to account for the high adaptability of the virus (Costa-Lourenço et al., 2017). 262 New difficulties appear from the most common treatment strategies. The 263 main strategy for arises given the fluctuating nature of STI treatment and costs. 264 As such, costs for treatments have seen a markable increase with some treatments 265 costing [enter average amount]. An increasing number of antibiotic resistant gon-266 orrhea is occurring globally, with a recent discovery in Japan with a strain that

dividuals in the United Kingdom recently [2019] separately tested positive with 269 different strains resistant to not just ceftriaxone but also azithromycin [citations]. 270 The confirmed cases may seem small however, 10% of men and half of women do 271 not show visible symptoms when infected with the bacteria. Medical treatment 272 alone has not been the only strides made in STIs around the with strides in ac-273 ceptances and less persecution for those that have HIV for example. However, 274 while persecution and stereotyping has gone down in recent years, treatments and 275 availability to those treatments have become increasingly more costly. 276 Sexually active individuals can become infected with an STI through various 277 forms. The first and most prominent vector is through risky sexual behaviors, 278 i.e., multiple sexual partners, unknown sexual history of partners/high-risk indi-279 viduals, and unprotected sex [citations]. The most common vector is through en-280 gaging in unprotected sex. Condoms are the most common and effective method 281 of protection, with spermicides increasing their effectiveness [citation]. Once in-282 fected, the STIs may have detrimental health effects. For example, genital herpes 283 may cause infertility in women and certain types of cancers [citations]. Infections 284 can also be transmitted to infants during childbirth. If left untreated death is 285 possible for example in the case of syphilis which results in an agonizing death 286 [citations]. Condoms are still one of the most effective strategies to practice safe 287 sex along with asking partners about their sexual histories. 288

is resistant to ceftriaxone, the most prescribed antibiotic [citations]. Two in-

268

Even though condoms are the most effective prophylactic, there is still a chance that an individual may contract an STI. Other risky sexual behaviors can increase an individual's susceptibility such as having multiple sexual partners. The age of first sexual intercourse is one of the leading factors that has been associated with increased sexual risk taking and later transmission of STI (de Sanjose et al., 2008; Dickson et al., 1998; Tuoyire et al., 2018). Dickson and colleagues investigated the age at first sexual intercourse and found that women

that had their first sexual intercourse before 16 years-old were more likely to 296 report having contracted an STI. In the United Kingdom, age at first heterosexual 297 intercourse has decreased over the last 70 years (Mercer et al., 2013). Mercer and 298 colleagues conducted a longitudinal analysis of age at first sexual intercourse by 299 separating individuals into birth cohorts. Individuals age 65-74 years reported 300 their age at first heterosexual intercourse at 18 years. Every ten years that number 301 has steadily decreased by one with the most recent being 16 years old. Thirty 302 percent of individuals between the ages of 16-24 report have had heterosexual 303 intercourse before the age of sixteen.

Individuals 18-24 years of age are not just having intercourse at earlier 305 ages, they are the group with the highest susceptibility of contracting an STI, 306 amounting for #### of new incidences [citation]. College students/aged in-307 dividuals have also increased alcohol consumption which contributes to lowered 308 inhibitions and increased risky sexual behavior. Because many are developing 309 sexually including some living away from home for the first time, they are more 310 likely to engage in sexual experimentation such as multiple sex partners and in 311 some cases may not use protection such as a condom. Lack of communication has 312 also been shown to influence the likeliness of contracting an STI. Desiderato and 313 Crawford investigated risky sexual behaviors in college students and found that 314 failing to report the number of previous sexual partners and their STI status was 315 common in both men and women (1995). The social stigma of having contracted 316 or being suspected of contracting an STI is one of the most common barriers that 317 inhibits open communication between sexually active individuals (Cunningham 318 et al., 2009). Stigma concerning a positive STI diagnosis can affect not just the 319 physical health of an individual but the psychological health as well. In a series 320 of five experiments, Young and colleagues investigated how the belief of having 321 an STI has an individual's likelihood of getting tested/treatment (2007). They 322 discovered two key points on stigma, others perceive those that have an STI as 323

being less moral and others believe that others will see them as being immoral.

This threat of appearing to be immoral may cause the individual to feel as though

the mere perception of having an STI is shameful (Cunningham et al., 2009).

The social effects of sexuality in general influence how people see them-327 selves. For gay men in particular there is not just the social stigma that some 328 may have of homosexuality, within the gay community there are some that are 329 expected to be promiscuous or appear to be promiscuous (Elder et al., 2015). In 330 a study based on grounded theory, Elder and colleagues asked gay men all aspects 331 of sexuality to discover and investigate their sexual schemas. A sexual schema 332 is, "a generalization about the sexual aspects of oneself." (Elder et al., 2015, pg. 333 943). The effects of negative sexual self-schema are also seen in bisexual and 334 straight men and women (Andersen et al., 1994; CYRANOWSKI et al., 1999; 335 Elder et al., 2012, 2015). Having poor sexual self-schema can result in women 336 having issues with sexual desire and an inability of reaching orgasm while in men 337 can result in climaxing too early and erectile dysfunction (CYRANOWSKI et al., 1999; Kilimnik et al., 2018). Long lasting impairments can often lead to more 339 psychological issues. 340

Individuals that have contracted an STI are also more likely to be ostra-341 cized from their immediate community. For example, gay men who contracted 342 HIV in the beginning of the AIDs crisis were often ostracized by society even 343 when they were seeking treatment in the hospital. Nurses would often, for lack of knowledge of transmission of the virus, would often drop medication in front 345 of the patient's door and would rarely physically interact with them [citations]. 346 This ostracization further compounds the psychological and physical trauma that 347 individuals with HIV already have. As more knowledge of how HIV is transmitted 348 individuals can get more efficient and better treatment. However, ostracization 349 often occurs [citations]. 350

### 1.3 Moral Judgment and Decision-Making

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Sam has frequent and unprotected sex with multiple partners, resulting 352 in a sexually transmitted infection that causes visible sores on the mouth and 353 hands. On the way to the chemist one day, Sam has an acute heart attack. Bystanders rush to help, but see the sores on Sam's mouth and hands. How would 355 the bystanders react? Would they resuscitate Sam? Would it be morally wrong for them not to risk contracting an unknown disease from Sam, even if it may 357 cost Sam's life? Similar sorts of dilemmas are often used to study moral decision making of various sorts (Clifford et al., 2015). the thought experiment of the 359 trolley dilemma. Research by Haidt and colleagues, compared psychologically 360 normal adults to psychopathic traits and performance on the Moral Foundations 361 Questionnaire [MFQ; Graham et al. (2011)]. Findings included higher psycho-362 pathic tendencies were associated with lower likelihood of following justice-based 363 norms, a weak relationship with disgust-based and in-group norms, and finally 364 an increased willingness to violate any type of norms for money (Glenn et al., 365 2009). The key factor in the Moral Foundations Questionnaire are these moral 366 foundations of which there are five moral domains: harm versus care, fairness 367 versus cheating, loyalty versus betrayal, authority versus subversion, and purity 368 versus degradation (Clifford et al., 2015). Each of these moral domains have a 369 good and bad component compared to the action type. 370

The MFQ has been extensively used in research on moral decision-making, 371 with common subjects being on political thought [citation]. In the early studies of 372 moral foundations theory, Haidt investigated the moral foundational differences 373 between individuals that lean either politically liberal or conservative. Of the five 374 moral domains, differences appeared in the likelihood of how either conservatism 375 or liberalism affects the likelihood of individuals to endorse each domain. For 376 example, liberalism suggests protecting the individual from harm by the society, 377 especially if they are a member of a minority group. Conversely, conservatism, 378

namely religious conservatism suggests a propensity for sanctity and purity, along 379 with respecting authority and following the societal moral codes [citations]. Emo-380 tional valence is often the best predictors of moral judgments [citation]. The more 381 emotional valence the faster the response time the decision-maker decides and the 382 more staunchly held they are to their decision. Interestingly, participants would 383 be unable to express or support the decisions that they made. Often, partici-384 pants would downplay their decisions by laughing or stuttering (Haidt, 2001). 385 Additionally, as their emotional valence of the decision is higher, people are con-386 sistently holding on to their judgments regardless if they were able to support their judgements when asked or not. It then makes sense why some individuals 388 are more politically intransigent given their deeply held moral codes.

Politically held beliefs are often emotionally laden (G. Marcus, 2000). Ac-390 cordingly, moral foundations theory postulates that there is a good versus bad 391 in the moral domains. When participants are asked to respond to statements 392 that are only offensive but were not harming anyone, participants had issues sup-393 porting whether the statement was good or bad. For example, when participants 394 were given a story of cleaning the toilet with the national flag, participants would 395 respond that it is bad and said that they just knew that it was wrong [citation]. 396 Often when individuals violate the moral rules of "cleaning the toilet with the 397 national flag" violators will be judged as immoral and sometimes punished for 398 their actions [citations]. Intuitively the participants responded that the actions 399 were morally were obviously morally wrong. Requiring little to no explanation 400 as to whAn interesting facet of moral judgment is how individuals react to moral 401 decisions when they are reminded of their own mortality (Greenberg et al., 1990; 402 Rosenblatt et al., 1989). Reminding individuals of their mortality causes them, 403 according to terror management theory, to want to push away from the thought 404 of their eventual death. To do this people often cling to their deeply held cultural 405 beliefs to remove their thoughts from reality (Greenberg et al., 1990). In the 406

first of a series of experiments Rosenblatt and colleagues found that participants that were reminded of their mortality judged prostitutes more harshly, more so 408 if the participants already had negative opinions on prostitution. This was also 409 seen conversely with heroes that follow the cultural norms. Those participants 410 advocated for a larger reward for those individuals (Rosenblatt et al., 1989). The 411 already held opinions were further investigated to where Christians were asked 412 to report their impressions of Christian and Jewish individuals after mortality 413 became salient. Those that were a member of the in-group, Christian, were more 414 likely to be regarded as more positive than their out-group counterparts, Jewish 415 individuals (Greenberg et al., 1990). In-group bias is an oft studied concept in 416 psychological research. Mortality salience and moral violations tend to increase the strength of the in-group bias and then moral judgement and condemnation 418 [citation]. 419

When a person does a negative action, the reason for the action is often 420 judged and assumed. An action is commonly seen as being intentional when 421 the individual actively does the action directly. However, intentionality becomes 422 problematic participants have already had negative evaluations of the individ-423 ual. In an experiment where participants were asked to judge the culpability of 424 an airline passenger that was forced by high-jackers to kill another passenger, 425 the high-jackers were the external force forcing the passenger to commit murder. 426 However, when the participants were told that the passenger already wanted to 427 kill that passenger before the hijacking was occurring, they were judged as more 428 culpable. With or without the internal motivation of wanting to already kill the 429 other passenger, the resulting death still occurs. When participants were given 430 a, less vivid, story of a manager that was only mistreated a black employee and 431 another story of a non-bigoted manager that was mistreating all of their employ-432 ees, participants judged the bigoted manager more negatively. Even though there 433 were differences in those affected between the managers, participants already held

a negative opinion for those that hold bigoted views, and thus judged the bigoted manager more severely [citation].

Research in attributional blame continued with an experiment investigating passengers on a sinking boat (Uhlmann et al., 2013). Participants were given a story where there were several individuals on a sinking lifeboat. There were too many people in the boat and the only course of action given was that some of the passengers had to be thrown overboard. In the utilitarian perspective, used for this example, the morally correct judgment was a few must be sacrificed for the safety of the larger group [citation]. However, the participants often judged the surviving passengers as acting selfishly. Thus, they were seeing the passengers as immoral.

When individuals commit a moral violation, as would be the case for the 446 surviving passengers, it is not only important to investigate how others would judge and react but also how the individual reacts to their own action (Tangney 448 et al., 2006). Emotional reactions occur when someone does a behavioral action, or they expect a behavioral action to follow. An interesting aspect of emotional 450 reactions are emotional reactions tied to moral judgment. When an individual 451 violates a moral norm, they often feel a personal feeling of shame or guilt which 452 are two of the most commonly studied of these self-evaluative emotions (Tangney 453 et al., 2006). There is an inherent difference between these two emotions, shame is 454 inferred as being negative feelings of oneself that has a public display, while guilt 455 is similar sans the public display (Tangney et al., 1996). Individuals who violate 456 the community's customs on purity often feel a sense of shame. While guilt is 457 commonly felt with a violation of community [citations]. People with STIs are 458 often left feeling shame from their suspected purity violation and thus are often 459 stigmatized for their behavior and punished in some form by the community. 460 This can lead, as discussed in the previous section, to increasing their sense of 461 isolation and negative self-worth. How the moral violators react to their shame 462

or guilt is dependent on whether they experience the former or the latter. There are often attempts to amend the situation when individuals have violated moral 464 norms. Depending on the self-evaluative emotion that is being felt, people will 465 make amends to try to change the situation or they may hide it (Tangney et al., 466 1996). Guilt is the former and shame is the latter. In most cases individuals that 467 are feeling shame will attempt to ignore their moral violation where they will deny 468 or evade the situation that is causing them shame. Conversely, people with guilt 469 are often motivated by those negative feelings to fix the situation that caused 470 them to feel the guilt. Guilt is often feeling negativity towards a specific action 471 while feeling ashamed or shame is usually a reflection of the entire self [citations]. 472 Thus, in relation to how to repair the guilt inducing act, it would appear to be more manageable if the inducing situation was a singular event rather than a 474 feeling of the entire self. Participants that were prompted to feel shame were less 475 likely to express empathy for someone with a disability (Marschall, 1998 as cited 476 in Tangney et al., 2006). When people feel a sense of shame, they self-evaluate and reflect on themselves. This hinders the empathy process that would require 478 them to focus their attention on the emotions of another person.

Barnett and Mann investigated sexual offenders to understand how feelings 480 of empathy are blocked for their victim at time of the offense (2013). In empathy 481 research, emotions cannot only just be inferred by the situation but be "felt" to be 482 classified as expressed empathy. Earlier research looking at empathy by sexual 483 offenders has not shown them as being unempathetic. However, Barnett and 484 Mann contend that sexual offenders may have a disruption in seeing distress in 485 their victim. The offender may then believe and assert that their victim deserves 486 the distress that they are experiencing and have a cascading effect where they 487 may be powerful and enjoy the distress of the victim (Barnett & Mann, 2013).

#### 489 1.4 Power

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A common denominator in research on the dark personality and moral 490 judgment is the influence of power. To define power, one would have to first 491 define the actor and the recipient of the power. Therefore, there is either power-492 over, power-to, and power-with. Each aspect has their own different consequences 493 [citation]. Power-over is when there is one individual, the one with power, which 494 wields control over a subordinate individual [citation]. Power-to is when an in-495 dividual of privilege uses their status and power to control and enact a certain 496 consequence [citation]. Finally, power-with is an interesting concept where a per-497 son of power uses their own power to lift or elevate someone without power to a 498 power position [citation]. This is often seen in community projects where some-499 one in power goes into a troubled community and facilitates the situation so that 500 those that have less power can have their voices be heard. Power also has var-501 ious sources each with their own complex consequences: institutional, cultural, 502 gender, age, ethnicity, orientation, and gender-identity [citations]. Some sources 503 of power compound on one another to increase the level of power over other sin-504 gular sources of power. For example, in many areas of the world a straight white 505 cisgender man would hold the most power relative to other individuals. 506

Power influences relationships be it romantic or familial, work, academics, 507 including each of their derivatives. The three variations of power have various 508 influences on each of the areas of life. Power is neither good nor bad, it is how 509 the power is used that makes it either good or bad [citation]. Power and power 510 structures are often in the media. Often when there is a military coup in a faroff country, individuals discuss power-over. When a humanitarian goes into an 512 impoverished community to help their voices heard, power-with is discussed. As 513 with the previous example, when a legislator uses their influence to pass a law, 514 that legislator uses power-to.

Early discussions of power descended from Greek and Roman political

philosophy (Aristotle, 1984). Greek Philosopher, Plato's brothers Glaucon and 517 Adeimantus discuss the viability or requirement of citizens being just and lawful if 518 they are able to escape conviction because of some social power or fortune (Aris-519 totle, 1984). Aristotle continued the discussion by posing the questions, "There is 520 also doubt as to what is to be the supreme power in the state: Is it the multitude? 521 Or the wealthy? Or the good?..." (Aristotle, 1984). Power discussions such as 522 that by Aristotle point to what is the source of someone's power. Does the power 523 come from the majority? Does it come from money? Does it come from those 524 that are just? Each source of power has different effects on those that are gov-525 erned by those with that power. Polybius of Greece discussed how a constitution 526 should be created and power should be delineated. Polybius power should be split between multiple groups, each with a different form of power and distinct 528 genre to wield that power [citation]. Power continued to be discussed well beyond 529 the Greek philosophers and continued by political researchers and philosophers. 530 Discussions of power soon developed into research on how it influences at the 531 community level. 532

Sociologists, following many of the philosophical thought experiments pre-533 vious and current to the time, began to research power. Sociologists soon devel-534 oped the area of research in social power, where political power was a subset. 535 According to Bierstadt, power is always successful, whenever it fails then it is no 536 longer power [1950]. Sociologists asserted that power be conceived of as a force, 537 something that is applied to control a situation. Power can also be conceived of as more passive authority. There are three sources of power: number of people, 539 social organization, and resources. From that individuals that are the class or 540 group or have the most resources that are in need are those that will have the 541 most power. Resources need not be physical objects they can also be more psychological such as skills or knowledge. From history there are many examples 543 where power becomes toxic and the leader becomes the oppressor. Be it Mao

Ze Dong, Stalin, Lenin, or Hitler. The question then becomes what causes the powerful to become oppressors? In some cases, those that are in power are trying to do good for the community, restrictive from the example.

Recently, issues and abuses of power have become much of the forefront 548 of news due to the explosion caused by the me-too movement [citation]. The me-549 too movement was first coined by activist and sexual harassment survivor Tarana 550 Burke. A decade after she disclosed her sexual assault, the me-too movement and 551 the abuse of power dominated the new cycle with accusations against film producer Harvey Weinstein [citation]. Weinstein was known for doing philanthropic 553 initiatives during his career by using his influence and money to aid the certain initiatives that he had chosen. However, soon news of his sexual assault accu-555 sations and threats became news. Soon multiple women came forward accusing Weinstein of assaulting them as well and using his power over them to intimidate 557 and silence them [citation]. This exemplifies how resources and position aid in individuals become powerful. Weinstein had the resources and the authority to 559 abuse his power with many of his peers knowing what he was doing [citation]. 560

In psychology, it was originally conceived that power corrupted individ-561 uals exemplified by the Stanford prison experiment where "regular" individuals 562 were instructed to play the prison guards of a simulated prison. Similar indi-563 viduals were instructed to portray the prisoners [citation]. Zimbardo, the lead 564 researcher for the experiment, soon noted that the individuals that portrayed the 565 prison guards became aggressive with the prisoners. They verbally and physically assault them. The experiment was halted to stop any more damage from occur-567 ring. News spread of the results of the experiment and power was seen as causing 568 or influencing the "prison guards" to become aggressive and abuse towards the 569 "prisoners." However, the nature of the participants became into question [cita-570 tion]. Later researchers noted that there could have been a self-selection bias of 571 the participants. The experiment was advertised such that the prison experiment 572

was known to the participant. This would then cause individuals to self-select into the group which could possibly skew the results given that the participants may have had authoritarian tendencies and the experiment and added power may have given the opportunity for the participants to express their authoritarian tendencies already present [citation]. Similar explanations have occurred in politics.

Throughout political history individuals that have reached powerful posi-579 tions on multiple occasions have given some powerful people the outlet to express 580 their prejudiced and problematic beliefs [citation]. Fear of communist infiltration 581 in the United States caused many fears and blacklisting was a frequent practice. 582 Joseph McCarthy, a Wisconsin senator, would soon use his power as a legisla-583 tor/senator [citation]. McCarthy would call individuals to the front of the House 584 Un-American Activities Committee because they were suspected of being spies 585 for the Soviet Union. McCarthy and the committee used strong arm tactics and 586 would often threaten individuals brought in front of the committee. Many in-587 dividuals brought forward often had their lives irrevocably changed [citation]. 588 Soon Senator Margaret Chase Smith and six others condemned McCarthy for his 589 actions and tactics. McCarthy was soon censured, and the House Un-American 590 Activities Committee was disbanded. The political issue of power being used 591 as an outlet for prejudiced and authoritarianism became apparent recently after 592 the 2016 United States Presidential Election [citation]. Donald Trump's political 593 exploits would soon highlight his past and present use of power and his uneth-594 ical dealings. Often Donald Trump would use his power for personal gain and 595 to express his prejudicial and racist beliefs. Examples range from in the 1990's 596 Donald Trump advocated for the Central Park Five, five African-American men 597 accused of raping and murdering a young White woman in Central Park, to be 598 put to death [citation]. However, DNA evidence exonerated on the men of the 599 crime [citation]. Recently, Donald Trump on the campaign trail accused Mexico 600

of sending individuals across the border that were rapists and drug dealers. How-601 ever, there was no physical proof of the case and became a common trope used by 602 Donald Trump supporters. Because of the misuse of power and authority, there 603 have been increased hate crimes towards Mexican Americans and African Amer-604 icans [citation]. The Southern Poverty Law Center, an organization that records 605 the number of hate groups currently active in the United States has documented 606 a clear increase in the number of active hate groups after the 2016 election [cita-607 tion. The supporters feel a sense of validation for their own beliefs and opinions 608 which they feel allows them some power in and of itself. This then poses an 609 interesting question in power research in psychology. What are the correlates of 610 the power complex? What are the consequences of power? How does a power 611 imbalance affect relationships? The list of questions is vast and varied. 612

Power imbalances in relationships can have negative effects spanning the 613 entirety of an individual's life, be it emotionally, physically, psychologically, and 614 socially [citation]. Dr. Helene Papanek, director of the Alfred Adler institute, a 615 sub-clinic of the Alfred Adler Mental Hygiene Clinic, discussed at a meeting of 616 the Association of Humanistic Psychology, multiple cases of controlling and power 617 disturbances in personal relationships. A relational example was presented where 618 a father, Mr. A had complete control over his wife and daughter. Controlling 619 when they should be home and where they should go. Mr. A even controlled 620 the frequency and positions of sex (Papanek, 1972). Power-over someone can 621 also manifest feelings of low self-worth and destructive behaviors. For example, 622 Ms. C was a young mother of a child born out of wedlock. She was abandoned 623 by her parents and the father of her child. She was constantly controlled by 624 her mother and their disdain for her child out of wedlock. Soon she developed 625 panic attacks but also a sense of superiority over others as a defense mechanism. 626 Dr. Papanek noted that Ms. C developed and lived a life of spiteful behaviors one 627 after the other. 628

The behaviors of Ms. C and Mr. A are not the only examples of individuals having power over another person or being subjected to the power over them. 630 Power-over has occurred throughout human history and is ingrained in all cultures 631 [citation]. Institutional power-over is quite common cross-culturally. Contracep-632 tion and control over one's own reproductive system is a prescient debate globally 633 [citation]. In 1960 and 1963 Enovid was approved for use in the United States and 634 United Kingdom respectively [citation]. Doses for contraception early on were of-635 ten high and news of multiple deaths was reported widely. Cases were brought 636 forward to control the use of contraception. The Roman Catholic Church's stance on hormonal contraception shifted from permission to outlawing anything that 638 would be believed as stopping the ability to propagate [citation]. Interestingly in 1989 researchers working for Pfizer in the United Kingdom were researching a 640 new drug that would aid in treating heart conditions [citations]. The researchers soon discovered sildenafil also could treat erectile dysfunction. Ten years later, 642 sildenafil, brand name Viagra, would be patented and approved for use for the primary treatment for erectile dysfunction [citation]. The same individuals that 644 were trying to reduce the use of female contraception were not trying to do the same for Viagra. The Japanese government and officials had similar attempts 646 to quell the use of female contraception while not doing the same for erectile dysfunction treatments [citation]. 648 The Council on Foreign Relations [CFR] a non-profit that specializes in the United 649 States and international affairs, conducts an international index on women's work-650 place equality by rating each country on factors: accessing institutions, getting a 651 job, going to court, protecting women from violence etc. [citation]. Scores range 652 from 0 to 100 where 100 is near total equality in all areas. Of 189 countries on the 653 list only 9 scores over 90% in the ranking. One hundred and thirty-eight score be-654 low 75 with Yemen having the lowest score of 24.5. Including those that intersect 655 with other minorities have even less power like women of color and trans individ-656

629

uals [citation]. Women having less power than their male counterparts can have multiple negative outcomes such as continued and sustained sexual aggression, low self-esteem, financial insecurity, lack of freedom of movement, lack of freedom of thought, and in some extreme cases even death [citations]. Cultural relativism creates a difficulty in cultures that have opposing views on the rights and how to navigate that can in and of itself reflect institutional power imbalances.

Power imbalances can create a dissociative state where those with less 663 power are seen as more of an object than a person (Gwinn et al., 2013; Haslam & 664 Loughnan, 2014; Lammers & Stapel, 2011; Smith, 2016). While others with more 665 power may see those with less as be less human, some individuals attribute the dehumanization to themselves as well and self-dehumanize (Bastian et al., 2013; 667 Bastian et al., 2012; Bastian & Haslam, 2010; Kouchaki et al., 2018). Effects of prolonged dehumanization by those with more power often, unchecked and under 669 constant pressure, can lead some individuals to believe what the powerholders say is true. The question remains, why do people in power begin to dehumanize 671 those with less power? Commonly when an individual harms another usually 672 there is some perspective taking by the harmer. However, to dehumanize the 673 other person it lessens the sense of empathy that one would normally feel thus 674 allowing for more damage and harm to be committed [citations]. "With great 675 power comes great responsibility" often quoted by Uncle Ben in the Spider-Man 676 comic books, yet has its possible historical foundations in the French National 677 Convention in 1793, leads credence to the wane and flow of the effects of power 678 (Nationale (Paris), 1793). Those in power make decisions for those for which they 679 are leaders. As is the case with every decision there is a reaction to the decision. 680 Sometimes those effects are negative and those with less power may be harmed in 681 the process. Dehumanization of those in less power acts as a defense mechanism 682 to continue making life changing decisions. 683

Often dehumanization is left to more extreme occasions such as war,

684

infrahumanization, where ascriptions of nonhuman qualities are more subtle 685 and not as extreme (Haslam & Loughnan, 2014). Research in dehumaniza-686 tion/infrahumanization by Gwinn and colleagues used game theory and univer-687 sity students to simulate power differentials (2013). In their research, they found 688 that once individuals began to gain power, they would ascribe fewer humanlike 689 personality traits than those with less power ascribing traits to the powerful. 690 Interestingly, there is a reciprocal relationship between self-dehumanization and 691 immoral behavior (Kouchaki et al., 2018). When individuals would commit an 692 immoral behavior, they would afterwards often feel less human, which in turn has 693 them act more immoral. 694

## 595 1.5 Cognition

When deciding, the decisions are not subject to a vacuum. Every decision 696 that is made is contingent on the prior understanding and knowledge of the situation and the possible outcomes of those decisions. The woman choosing one 698 tie over another or the little boy choosing one doll to play with is contingent on 699 the knowledge that they both separately have gained in their lives so far. It could 700 be said that the time at which an infant is first learning about the world is when 701 individual decisions are made by instinct without gained knowledge. When the 702 infant ages and acquires more memories from the environment, it will begin to 703 use those memories in making future decisions. 704

The first step at acquiring new knowledge is interacting with the environment. One explanation that has been garnering more cognitive and biological
attention is from Dr. Nelson Cowan's integrated working memory model (Cowan,
1999). In the integrated working memory model there are four key areas in attaining new information: [1] a brief sensory store, [2] a long term store, [3] the
focus of attention, [4] and the central executive. Each key area has a separate
function[s] that allows for new information to be "judged" against the existing

information. The information that is then held temporarily in a sensory store to where it is then sent to the long term store to be "directed" by the central 713 executive which is a metacognitive process that controls and directs where atten-714 tion should be placed on the incoming information. There is then a controlled 715 more conscious action or an automatic action based on the type of incoming in-716 formation. Information that is automatic usually is considered habituated to the 717 memory system and is therefore not a novel stimulus. More focus is given to 718 information/stimuli that is more novel. In the integrated working memory model 719 information that is incoming in the brain is often "filtered" through a lens that 720 is understandable to the individual, novel stimuli. From here the information is 721 then encoded and stored in long-term memory for reactivation by new stimuli.

The integrated working memory model is similar in thought to how indi-723 viduals make decisions based on the laws and customs of a society. Johnathan 724 is a normal member of his community. They participate in a common game in 725 the park with some friends. Johnathan says an inappropriate joke to one of their 726 friends. The others overhear and judge, automatically, the content of the joke to 727 the governed norms of the community. Because this joke is outside the common 728 norms of the community, the others see Johnathan as violating their moral code. 729 Johnathan's friends would then automatically analyze the joke against existing 730 information and attend to the key features. Like how the central executive guides 731 and directs attention to the new novel stimuli, the inappropriate joke. Interesting 732 research has been done with morality and metacognition. 733

Common to research in metacognition and moral reasoning is theory of mind. A theory of mind is the ability for an individual to attribute or recognize the inner workings of the mind and differentiate those from the self and others [citation]. Research in theory of mind has contributed to our understanding of autism, schizophrenia, and traumatic brain injury (Byom & Mutlu, 2013). An individual with deficits of theory of mind would for example be unable to attribute

signs of happiness on other people, such as a smile or a frown [citation]. In the
case of Johnathan, if they had a theory of mind deficits, they would be unable or
have difficulty in noticing the dissatisfaction of their joke. Research using theory
of mind to investigate social situations such as the example with Jonathan helps
psychologists get a better understanding of how moral judgement works and is
affected by deficits in the cognitive system.

As discussed thus far, cognitively, each component contributes and affects
the individual in a multitude of ways. As previously discussed in the section
on risky sexual behaviors, how the individual sees themselves and how they believe others see them is exceptionally important to their overall cognitive health.
These sexual schemas that each of us create about ourselves is influenced by daily
interactions and prior history, whether sexual. Outside of how the sexual schema
individuals create about themselves affects their later sexual health, it can change
how they see and interact with the world around them.

The prior knowledge that individuals have can have a negative effect on 754 their ability to gain and hold new information. Those with lower prior knowledge 755 of a given technology often have difficulty in reconstructing the information of a 756 new product compared to those that have less prior knowledge [Wood & Lynch, 757 2002. When people are presented with new information, a new technology, en-758 coding of the new information takes place. As that occurs, prior information of 759 the technology is retrieved, and an inference is made on subsequent information 760 by comparing the new and old information. This affects the ability to encode the 761 new information "correctly" and can disrupt later retrieval of the former. Similar 762 effects are seen when investigating motivational forces. Individuals with prior 763 knowledge may also have an overconfidence of the information that they already 764 have and are not as motivated to attend to the information they are learning. 765

Extending the research on prior knowledge and new technology, prior knowledge and complacency has also been seen with contracting an STI, a virus,

or chances of getting pregnant [citations]. The decisional factors that occur cog-768 nitively to choose safe sex practices is complex and subject to frequent change. 769 Many people that are confronted with decisions, such as the mundane choice of 770 what shoes to wear, base their decisions from using a variety of cognitive methods. 771 Often, the choice to wear a condom or other safe sex practices is through a risk 772 heuristic of contracting or transmitting a sexually transmitted infection. With 773 decisions based on issues of purity, such as sex, one heuristic that is commonly 774 employed is the affect heuristic. The affect heuristic in judgements of risk is where 775 the thought or priming of a specific word triggers a quick emotional response to that stimuli word (Finucane et al., 2000). When presented with words that are 777 physically harmful such as cigarettes or pesticides, participants rated the words as too risky and reported negative feelings concerning those stimulus words. Af-779 fective considerations of high-risk situations are often put into perspective with 780 individuals in risky situations. 781

An artifact of how issues such as HIV, Human Immunodeficiency Virus, 782 discussed in the media and the community that it affects creates a cognitive 783 problem with individuals judging the likelihood of catching the virus, especially 784 women. In the media it is often discussed how men who have sex with men 785 are the main individuals catching and spreading HIV. While HIV still affects the 786 LGBTQ+ community, the discussion around susceptibility affects other individu-787 als outside of the LGBTQ+ community negatively as well. Women, for example, 788 have a genetically higher susceptibility to the virus [citation]. That being so, 789 often due to unintended ignorance to their chances are one of the leading groups 790 contracting new cases of HIV [citation]. Downlow culture as well increases the 791 chances of contracting the virus. Amongst some men that do not wish to ac-792 knowledge their own homosexuality will choose to forgo the condom, implies a 793 premeditation, and do not necessarily believe they will contract the virus [cita-794 tion. Both examples are contributed by the representation of HIV in the media 795

and the current zeitgeist.

Common in all decisions is the difficulty and uncomfortability between 797 different decisions and opposing situations, is cognitive dissonance (Festinger, 798 1957). An interesting cognitive dissonant series of thoughts that some males have is when choosing to wear a condom. Often, there will be the cognition of not 800 wanting to contract an STI, but also believing that condoms are uncomfortable 801 (MacPhail & Campbell, 2001). In addition to believing they are uncomfortable 802 there is an interesting cultural belief amongst some young men that wearing a condom makes them less of a man (Pleck et al., 1993; Vincent et al., 2016). To 804 some the main decisional factor in whether to wear a condom is not contracting an 805 STI or getting pregnant [citation]. While, as noted with perceptions on condoms, 806 often comfort and how others will see them is the main factor. Sexually active 807 or those thinking to become sexually active often get their opinions on sexual 808 activity and safety practices from their peers. Often, the opinions of peers are 809 more influential than those of the parent[s]. Interestingly, some men believe that 810 due to the cultural cognition around contraception, discussions and decisions of 811 contraception is a female decision (Castro-Vázquez, 2000). 812

#### $oxed{A}_{ ext{313}}$ 1.5.1 Aggression and Cognition

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Connected to spitefulness, moral judgment, and cognition is human ag-814 gression. Traditionally, aggression is differentiated between the outcome or moti-815 vation of the incident. Aggression as it is operationally defined is behavior that is 816 committed by the actor to another with the intent to harm the other (C. A. An-817 derson & Bushman, 2002). This is then further differentiated to violence where 818 violence is the intent to cause severe harm such as death. From aggression re-819 search and moral judgment, cognitive neoassociation theory [CNT] was beginning 820 to become tantamount in research on aggressive behavior. 821

In CNT, similar to the study of disgust association where some research

suggests that inducing the disgust response to smell causes individuals to become 823 more conservative against breaking moral norms (Eskine et al., 2011; Horberg et 824 al., 2009; Laakasuo et al., 2017; Tybur et al., 2009). Important to the present 825 discussion on sexual judgment, research by Laakasuo and colleagues suggest that 826 disgust is only predictive of sexual disgust (2017). From CNT, Anderson and 827 Bushman developed the General Aggression Model [GAM] is a theoretical out-828 line that combines multiple smaller domain specific theories on aggression like 829 CNT (2002). The GAM has processes: inputs, routes, and outcomes of a social 830 situation. The inputs separate into a person and situation centered inputs. The 831 individual then has an internal examination of the person or situation, cognitions 832 like affective processes, availability heuristics, theory of mind evaluations, scripts 833 and schemata [Barnett and Mann (2013); Kahneman and Tversky (1972); scripts 834 and schemata citation. Appraisal and a decision process are the last step in 835 the GAM, where the individual evaluates the situation based on the inputs and 836 routes. Anderson and Bushman contend that there are two types of outcomes, thoughtful and impulsive actions. Like the affective heuristic, the impulsive ac-838 tion is often fast and does not require as much deliberation. While the thoughtful 839 action requires more time and evaluation of all the possible outcomes. 840

Scripts and schemata are key components of the GAM. Schema, more 841 broadly than sexual schema, are cognitive compositions or structures that repre-842 sent objects or ideas interconnected by their features (DiMaggio, 1997). Multiple 843 representations of schema and stereotypical event sequences are labelled as scripts (Abelson, 1981). A classic example of a cognitive script is events surrounding 845 reading the menu at a restaurant (Abelson, 1981). An individual is at a restau-846 rant and needs to order from the menu. However, they lost their reading glasses. 847 As Abelson contends, the reader must infer what is needed in reading a menu, 848 what occurs at a restaurant, and so on. The automatic process of schematic 849 activation begins with certain key features of an object or event being noticed 850

by the individual. For example, recognizing a tree one of the first features that are noticed that distinguishes a tree are the leaves. From the leaves, the bark is activated, and so on making up the concept of a tree.

Often aggression and discrimination can be understood through the 854 schematic model. Media and social representations of individuals, especially men 855 of color, have often made assumptions and portrayed them as violent and crim-856 inals. Currently a majority of US adults in a recent Pew Research Center poll 857 report that race relations are currently worse, Black Americans and people of 858 color in general report more cases of discrimination, and a majority say Black 859 Americans in particular are treated unfairly by the police (Pew Research Center, 860 2019). Aggression or discrimination is often the result of associating one group 861 with negative connotations. For example, in the case of those that believe Black Americans are criminals they have through cognitive associations have related 863 the schematic concept of criminal with the features/schema of what they believe is a Black American. The discrimination and aggression then occur through the 865 GAM processes with negative actions being the outcome. 866

Pertinent after the advent of the me-too movement, see section 3, issues of 867 how these power over views of women, especially women of color and trans women 868 of color, become learned and develop in sexual aggression. Sexual aggression in 869 and of itself is a subgroup of aggression where the intent to harm is sexual in 870 nature (C. A. Anderson & Bushman, 2002; Malamuth et al., 1995). Many of 871 the targets of sexual aggression are women of color and trans women of color 872 citations. In the reported cases men are often the perpetrators of the crimes 873 (C. A. Anderson & Bushman, 2002). The aggression itself appears to be domain 874 specific to one gender, women. Often, acts of sexual aggression are verbal in 875 nature, such as asking repeatedly for sex or threatening to break up with them 876 (Testa et al., 2015). When individuals gain power they may aggress more over 877 those that have less power, which may pay head to the continued sexual aggression 878

and sexual violence against women of color and trans women of color for whom have historically low levels of power [citations].

Recent research by Garnett and Mann investigate the cognitive and em-881 pathetical processes of those that commit a sexual aggression or sexual violence, 882 labeled as sexual offending (2013). Common to research on sexual offenses, re-883 search contends that those that do offend do so with a lack of empathy towards 884 their victims (Marshall et al., 1993). As noted in the previous section on moral 885 judgment, see section 3, empathetic processing by these offenders are more com-886 plex than the simple inability to "feel" or identify the emotions of others. There is a recurring theme amongst offenders of women being deceitful and sexually en-888 titled (Barnett & Mann, 2013; Gannon, 2009). The offenders often feel slighted 889 when a woman denies their sexual advances which then tends to lead to some 890 sexual aggression (Gannon, 2009; Williams et al., 2017). 891

The rejection of the sexual advances of the man often damage their sense 892 of masculinity (Malamuth et al., 1996). Relating back to beliefs on condom 893 use amongst men, even the request of wearing condom could be interpreted as 894 damaging their sense of masculinity (Castro-Vázquez, 2000). If the woman, in 895 a heterosexual relationship, brings the condom they are damaging the males 896 masculinity but if the male brings the condom he could also be considered a 897 thoughtful individual. While the woman would be seen as easy. This could 898 then lead to bullying behavior and ostracization from the moral judgment of the 899 community on the woman's purity, see section moral judgment. 900

### 901 1.5.2 Exploratory Experiment

#### 902 **1.6** Method

#### 903 1.6.1 Participants

Participants were a convenience sample of 92 (Mage = 26.14, SD = 8.69) individuals from Prolific Academic crowdsourcing platform ("www.prolific.co"). Requirements for participation were: (1) be 18 years of age or older and (2) and as part of Prolific Academics policy, have a prolific rating of 90 or above. Participants received £4 or £8 an hour as compensation for completing the survey.

Table 1 shows the demographic information for experiment one.

### $_{ m 0.00}$ 1.6.2 Demographic Questionnaire

Prior to the psychometric scales, participants are asked to share their demographic characteristics (e.g., age, gender, ethnicity, ethnic origin, and educational attainment).

### 914 1.6.3 Spitefulness Scale

The Spitefulness scale (D. K. Marcus et al., 2014) is a measure with seven-915 teen one-sentence vignettes to assess the spitefulness of participants. The original 916 spitefulness scale has 31-items. In the original Marcus and colleagues' paper, fif-917 teen were removed. For the present study, however, 4-items were removed because 918 they did not meet the parameters for the study i.e., needed to be dyadic, more 919 personal. Three reverse-scored items from the original thirty-one were added af-920 ter meeting the requirements. Example questions included, "It might be worth 921 risking my reputation in order to spread gossip about someone I did not like," and 922 "Part of me enjoys seeing the people I do not like to fail even if their failure hurts 923 me in some way". Items are scored on a 5-point scale ranging from 1 ("Strongly 924 disagree") to 5 ("Strongly agree"). Higher spitefulness scores represent higher 925 acceptance of spiteful attitudes. Internal consistency reliability for the current 926 sample is  $\alpha = 0.84$ . 927

### $_{8}$ 1.6.4 Sexuality Self-Esteem Subscale

The Sexuality Self-Esteem subscale (SSES; Snell and Papini (1989)) is a subset of the Sexuality scale that measures the overall self-esteem of participants. Due to the nature of the study, the sexuality subscale was chosen from the overall 30-item scale. The 10-items chosen reflected questions on the sexual esteem of participants on a 5-point scale of +2 (Agree) and -2 (Disagree). For ease of online use the scale was changed to 1 ("Disagree") and 5 ("Agree"), data analysis will follow the sexuality scale scoring procedure. Example questions are, "I am a good sexual partner," and "I sometimes have doubts about my sexual competence." Higher scores indicate a higher acceptance of high self-esteem statements. Internal consistency reliability for the current sample is  $\alpha = 0.95$ .

### 939 1.6.5 Sexual Jealousy Subscale

The Sexual Jealousy subscale by Worley and Samp (2014) are 3-items 940 from the 12-item Jealousy scale. The overall jealousy scale measures jealousy 941 in friendships ranging from sexual to companionship. The 3-items are "I would 942 worry about my partner being sexually unfaithful to me.", "I would suspect there 943 is something going on sexually between my partner and their friend.", and "I 944 would suspect sexual attraction between my partner and their friend." The items 945 are scored on a 5-point scale ranging from 1 ("Strongly disagree") to 5 ("Strongly agree"). Higher scores indicate a tendency to be more sexually jealous. Internal 947 consistency reliability for the current sample is  $\alpha = 0.72$ . 948

### 949 1.6.6 Sexual Relationship Power Scale

The Sexual Relationship Power Scale (SRPS; Pulerwitz et al. (2000)) is 950 a 23-item scale that measures the overall power distribution in a sexually active 951 relationship. The SRPS is split into the Relationship Control Factor/Subscale 952 (RCF) and the Decision-Making Dominance Factor/Subscale (DMDF). The RCF 953 measures the relationship between the partners on their agreement with state-954 ments such as, "If I asked my partner to use a condom, he[they] would get vi-955 olent.", and "I feel trapped or stuck in our relationship." Items from the RCF 956 are scored on a 4-point scale ranging from 1 ("Strongly agree") to 4 ("Strongly 957 disagree"). Lower scores indicate an imbalance in the relationship where the par-958

ticipant indicates they believe they have less control in the relationship. Internal consistency reliability for the current sample is  $\alpha = 0.87$ .

The DMDF measures the dominance level of sexual and social decisions in the relationship. Example questions include, "Who usually has more say about whether you have sex?", and "Who usually has more say about when you talk about serious things?" Items on the DMDF are scored on a 3-item scale of 1 ("Your Partner"), 2 ("Both of You Equally"), and 3 ("You"). Higher scores indicate more dominance by the participant in the relationship. Internal consistency reliability for the current sample is  $\alpha = 0.64$ .

### 968 1.6.7 Scenario Realism Question

Following Worley and Samp in their 2014 paper on using vignettes/scenarios in psychological studies, a question asking the participant how realistic or how much they can visualize the scenario is. The 1-item question is "This type of situation is realistic." The item is scored on a 5-point scale with how much the participants agreed with the above statement, 1 ("Strongly agree") to 5 ("Strongly disagree"). Higher scores indicate disagreement with the statement and reflect the belief that the scenario is not realistic.

### 976 1.6.8 Spiteful Vignettes

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After participants complete the above scales, they are presented with 10hypothetical vignettes. Each vignette was written to reflect a dyadic or triadic relationship with androgynous names to control for gender. Five vignettes have a sexual component while five are sexually neutral. An example vignette is,

"Casey and Cole have been dating for 6 years. A year ago, they both moved into a new flat together just outside of the city. Casey had an affair with Cole's best-friend. Casey had recently found out that they had an STI that they had gotten from Cole's best-friend. Casey and Cole had sex and later Cole found out they had an STI."

For each vignette, the participant is asked to rate each vignette on how justified they believe the primary individual, Casey in the above, is with their spiteful reaction. Scoring ranges from 1 ("Not justified at all") to 5 ("Being very justified"). Higher scores overall indicate higher agreement with spiteful behaviors.

#### 991 1.7 Procedure

Participants were recruited on Prolific Academic. Participants must be 18-years of age or older, restriction by study design and Prolific Academic's user policy. The published study is titled, "Moral Choice and Behavior". The study description follows the participant information sheet including participant compensation. Participants were asked to accept their participation in the study. Participants were then automatically sent to the main survey (Qualtrics, Inc.).

Once participants accessed the main survey, they were presented with the 998 consent form for which to accept they responded by selecting "Yes". Participants 999 were then asked to provide demographic characteristics such as gender, ethnic-1000 ity, and educational attainment. Participants would then complete in order, the 1001 spitefulness scale, the sexual relationship power scale, the sexual jealousy sub-1002 scale, and sexuality self-esteem subscale. Next, participants were presented ten 1003 vignettes where they were instructed to rate on the level of justification for the 1004 action carried out in the vignette. After each vignette, participants would rate 1005 the realism of the scenario. Upon completion of the survey (median completion 1006 time 20 minutes SD = 10 Minutes 30 seconds), participants were shown a de-1007 briefing message and shown the contact information of the Primary Investigator 1008 (Andrew Ithurburn). Participants were then compensated at £8/hr. via Prolific 1009 Academic. 1010

Table 1

Participant Demographic Information (Experiment 1)

Demographic Characteristic	· · · · · ·
Age	
Mean (SD)	26.14 (8.69)
Median [Min, Max]	23 [18,60]
Gender	
Female	30 (32.6%)
Male	62~(67.4%)
Ethnic Origin	
Scottish	2(2.2%)
English	$10 \ (10.9\%)$
European	69~(75.0%)
Latin American	2(2.2%)
Asian	5(5.4%)
Arab	1 (1.1%)
Other	2(2.2%)
Prefer not to answer	1 (1.1%)
Education	
Primary School	3(3.3%)
GCSes or Equivalent	8 (8.7%)
A-Levels or Equivalent	32 (34.8%)
University Undergraduate Program	31 (33.7%)
University Post-Graduate Program	$17 \ (18.5\%)$
Prefer not to answer	1 (1.1%)
Ethnicity	
White	82 (89.1%)
Mixed or Multiple ethnic origins	4 (4.3%)
Asian or Asian Scottish or Asian British	5 (5.4%)
Other ethnic group	1 (1.1%)

### 1011 1.8 Data Analysis

Demographic characteristics were analyzed using a one-way analysis for continuous variables (age) and Chi-squares tests for categorical variables (sex, ethnicity, ethnic origin, and educational attainment). Means and standard deviations were calculated for the surveys along with correlational analyses (e.g., spitefulness, SESS, SRPS, SJS).

Bayesian multilevel models were used to test differences between levels of justifications of vignettes that are either sexually or non-sexually vindictive in behavior.

### 1020 1.9 Experiment One

#### 1.10 Method

### 1.10.1 Participants

Participants were a convenience sample of 92 (Mage = 26.14, SD = 8.69)
individuals from Prolific Academic crowdsourcing platform ("www.prolific.co").
Requirements for participation were: (1) be 18 years of age or older and (2) and
as part of Prolific Academics policy, have a prolific rating of 90 or above. Participants received £4 or £8 an hour as compensation for completing the survey.
Table 1 shows the demographic information for experiment one.

## 1.10.2 Demographic Questionnaire

Prior to the psychometric scales, participants are asked to share their demographic characteristics (e.g., age, gender, ethnicity, ethnic origin, and educational attainment).

# 1033 1.10.3 Dominance, Prestige, and Leadership Orientation

The 18-item Dominance, Prestige, and Leadership scale [DoPL; Suessenbach et al. (2019)], is used to measure dominance, prestige, and leadership orientation. Each question corresponds to one of the three domains. Each domain is scored across six unique items related to those domains (e.g., "I relish opportunities in which I can lead others" for leadership) rated on a scale from 0 (Strongly disagree) to 5 (Strongly agree). Internal consistency reliability for the current sample is  $\alpha = 0.85$ .

### 1041 1.10.4 Spitefulness Scale

The Spitefulness scale (D. K. Marcus et al., 2014) is a measure with seven-1042 teen one-sentence vignettes to assess the spitefulness of participants. The original 1043 spitefulness scale has 31-items. In the original Marcus and colleagues' paper, fif-1044 teen were removed. For the present study, however, 4-items were removed because 1045 they did not meet the parameters for the study i.e., needed to be dyadic, more 1046 personal. Three reverse-scored items from the original thirty-one were added af-1047 ter meeting the requirements. Example questions included, "It might be worth 1048 risking my reputation in order to spread gossip about someone I did not like," and 1049 "Part of me enjoys seeing the people I do not like to fail even if their failure hurts 1050 me in some way". Items are scored on a 5-point scale ranging from 1 ("Strongly 1051 disagree") to 5 ("Strongly agree"). Higher spitefulness scores represent higher 1052 acceptance of spiteful attitudes. Internal consistency reliability for the current 1053 sample is  $\alpha = 0.84$ . 1054

#### 1.10.5 Sexuality Self-Esteem Subscale

1055

The Sexuality Self-Esteem subscale (SSES; Snell and Papini (1989)) is a subset of the Sexuality scale that measures the overall self-esteem of participants.

Due to the nature of the study, the sexuality subscale was chosen from the overall 30-item scale. The 10-items chosen reflected questions on the sexual esteem of participants on a 5-point scale of +2 (Agree) and -2 (Disagree). For ease of online use the scale was changed to 1 ("Disagree") and 5 ("Agree"), data analysis will follow the sexuality scale scoring procedure. Example questions are, "I am a good

sexual partner," and "I sometimes have doubts about my sexual competence."

Higher scores indicate a higher acceptance of high self-esteem statements. Internal

consistency reliability for the current sample is  $\alpha = 0.95$ .

### 1066 1.10.6 Sexual Jealousy Subscale

The Sexual Jealousy subscale by Worley and Samp (2014) are 3-items 1067 from the 12-item Jealousy scale. The overall jealousy scale measures jealousy 1068 in friendships ranging from sexual to companionship. The 3-items are "I would 1069 worry about my partner being sexually unfaithful to me.", "I would suspect there 1070 is something going on sexually between my partner and their friend.", and "I 1071 would suspect sexual attraction between my partner and their friend." The items 1072 are scored on a 5-point scale ranging from 1 ("Strongly disagree") to 5 ("Strongly 1073 agree"). Higher scores indicate a tendency to be more sexually jealous. Internal 1074 consistency reliability for the current sample is  $\alpha = 0.72$ . 1075

## 1076 1.10.7 Sexual Relationship Power Scale

The Sexual Relationship Power Scale (SRPS; Pulerwitz et al. (2000)) is 1077 a 23-item scale that measures the overall power distribution in a sexually active 1078 relationship. The SRPS is split into the Relationship Control Factor/Subscale 1079 (RCF) and the Decision-Making Dominance Factor/Subscale (DMDF). The RCF 1080 measures the relationship between the partners on their agreement with state-1081 ments such as, "If I asked my partner to use a condom, he[they] would get vi-1082 olent.", and "I feel trapped or stuck in our relationship." Items from the RCF 1083 are scored on a 4-point scale ranging from 1 ("Strongly agree") to 4 ("Strongly 1084 disagree"). Lower scores indicate an imbalance in the relationship where the par-1085 ticipant indicates they believe they have less control in the relationship. Internal 1086 consistency reliability for the current sample is  $\alpha = 0.87$ . 1087

The DMDF measures the dominance level of sexual and social decisions in the relationship. Example questions include, "Who usually has more say about whether you have sex?", and "Who usually has more say about when you talk about serious things?" Items on the DMDF are scored on a 3-item scale of 1 ("Your Partner"), 2 ("Both of You Equally"), and 3 ("You"). Higher scores indicate more dominance by the participant in the relationship. Internal consistency reliability for the current sample is  $\alpha = 0.64$ .

### $^{095}$ 1.10.8 Scenario Realism Question

Following Worley and Samp in their 2014 paper on using vignettes/scenarios in psychological studies, a question asking the participant how realistic or how much they can visualize the scenario is. The 1-item question is "This type of situation is realistic." The item is scored on a 5-point scale with how much the participants agreed with the above statement, 1 ("Strongly agree") to 5 ("Strongly disagree"). Higher scores indicate disagreement with the statement and reflect the belief that the scenario is not realistic.

# 1.10.9 Spiteful Vignettes

After participants complete the above scales, they are presented with 10hypothetical vignettes. Each vignette was written to reflect a dyadic or triadic
relationship with androgynous names to control for gender. Five vignettes have
a sexual component while five are sexually neutral. An example vignette is,

"Casey and Cole have been dating for 6 years. A year ago, they both
moved into a new flat together just outside of the city. Casey had an
affair with Cole's best-friend. Casey had recently found out that they
had an STI that they had gotten from Cole's best-friend. Casey and
Cole had sex and later Cole found out they had an STI."

For each vignette, the participant is asked to rate each vignette on how justified they believe the primary individual, Casey in the above, is with their spiteful reaction. Scoring ranges from 1 ("Not justified at all") to 5 ("Being

very justified"). Higher scores overall indicate higher agreement with spiteful behaviors.

#### 1118 1.11 Procedure

Participants were recruited on Prolific Academic. Participants must be
18-years of age or older, restriction by study design and Prolific Academic's user
policy. The published study is titled, "Moral Choice and Behavior". The study
description follows the participant information sheet including participant compensation. Participants were asked to accept their participation in the study.
Participants were then automatically sent to the main survey (Qualtrics, Inc.).

Once participants accessed the main survey, they were presented with the 1125 consent form for which to accept they responded by selecting "Yes". Participants 1126 were then asked to provide demographic characteristics such as gender, ethnic-1127 ity, and educational attainment. Participants would then complete in order, the 1128 spitefulness scale, the sexual relationship power scale, the sexual jealousy sub-1129 scale, and sexuality self-esteem subscale. Next, participants were presented ten 1130 vignettes where they were instructed to rate on the level of justification for the 1131 action carried out in the vignette. After each vignette, participants would rate 1132 the realism of the scenario. Upon completion of the survey (median completion time 20 minutes SD = 10 Minutes 30 seconds), participants were shown a de-1134 briefing message and shown the contact information of the Primary Investigator 1135 (Andrew Ithurburn). Participants were then compensated at £8/hr. via Prolific 1136 Academic.

#### 1138 1.12 Data Analysis

Demographic characteristics were analyzed using a one-way analysis for continuous variables (age) and Chi-squares tests for categorical variables (sex, ethnicity, ethnic origin, and educational attainment). Means and standard de-

 ${\bf Table~2} \\ {\it Participant~Demographic~Information~(Experiment~1)} \\$ 

Demographic Characteristic	,
Age	
Mean (SD)	26.14 (8.69)
Median [Min, Max]	23 [18,60]
Gender	
Female	30 (32.6%)
Male	62~(67.4%)
Ethnic Origin	
Scottish	2(2.2%)
English	$10 \ (10.9\%)$
European	69~(75.0%)
Latin American	2(2.2%)
Asian	5(5.4%)
Arab	1 (1.1%)
Other	2(2.2%)
Prefer not to answer	1 (1.1%)
Education	
Primary School	3(3.3%)
GCSes or Equivalent	8 (8.7%)
A-Levels or Equivalent	32 (34.8%)
University Undergraduate Program	31 (33.7%)
University Post-Graduate Program	17 (18.5%)
Prefer not to answer	1 (1.1%)
Ethnicity	
White	82~(89.1%)
Mixed or Multiple ethnic origins	4 (4.3%)
Asian or Asian Scottish or Asian British	5(5.4%)
Other ethnic group	1 (1.1%)

Table 3

Bayesian Correlation with 95% Credibility Intervals

	Estimate	Upper CI	Lower CI
SSES * SRPS	-0.40	-0.45	-0.34
SSES * Spite	0.08	0.02	0.14
SRPS * Spite	-0.16	-0.23	-0.10
SSES * SJS	0.23	0.17	0.29
SRPS * SJS	-0.27	-0.33	-0.21
Spite * SJS	0.19	0.12	0.25
SSES * Dominance	-0.20	-0.26	-0.14
SRPS * Dominance	0.07	0.00	0.13
Spite * Dominance	0.50	0.45	0.54
SJS * Dominance	0.25	0.19	0.31
SSES * Prestige	-0.07	-0.13	0.00
SRPS * Prestige	0.27	0.21	0.33
Spite * Prestige	0.06	0.00	0.13
SJS * Prestige	-0.01	-0.08	0.05
Dominance * Prestige	0.19	0.12	0.25
SSES * Leadership	-0.29	-0.35	-0.23
SRPS * Leadership	0.30	0.24	0.36
Spite * Leadership	-0.03	-0.09	0.04
SJS * Leadership	-0.08	-0.15	-0.02
Dominance * Leadership	0.31	0.25	0.36
Prestige * Leadership	0.37	0.31	0.42

viations were calculated for the surveys along with correlational analyses (e.g., spitefulness, SESS, SRPS, SJS).

Bayesian multilevel models were used to test differences between levels of justifications of vignettes that are either sexually or non-sexually vindictive in behavior.

### 1.13 Results and Discussion

Ninety-Two individuals participated in the present experiment. A majority of the participants in experiment 1 identified as male (n=62). Table 1 shows the demographic information for experiment 1. Table 2 presents the results of a Bayesian correlational matrix of all measures. As evidenced in the Bayesian correlational matrix, most surveys positively correlated with one another.

### 1.13.1 Spitefulness

For this analysis we used the Bayesian parameter estimation using R and 1154 brms (Bürkner, 2018; R Core Team, 2021). An annotated r script file, includ-1155 ing all necessary information is available at https://osf.io/jz6qb. On average, 1156 individuals were not rated as being more spiteful, (M = 33.92, SD = 9.32, Min-1157 max = [16 - 57]). Justification as a function of the four indices was moderately 1158 explained by the model ( $R^2 = 0.54$ ). We conducted an exploratory Bayesian 1159 correlation analysis on the data, where we investigated correlations between 8 of 1160 the indices (e.g., Spite, Dominance, Prestige, Leadership, Sexual Jealousy, Sexual 1161 Self-Esteem, and Sexual Relationship Power Scale). 1162 Selected notable non-null correlations were found between Spite and Sex-1163 ual Jealousy (95% CI: []), Spite and Dominance (95% CI: []), and Sexual Rela-1164 tionship Power and Dominance (95\% CI: []). Table 2 contains a complete list of

### 1.14 Limitations and Future Directions

### 1.15 Experiment 2

all Bayesian correlations.

### 1169 1.16 Methods

1166

Materials remain the same in terms of the (1) Demographic Questionnaire,

(2) Dominance, Prestige, and Leadership Questionnaire, and (3) DOSPERT

Questionnaire. However, we added the Brief-Pathological Narcissism Inventory to

assess possible interactions of dominance and narcissism in risky decision-making.

Materials and methods were approved by the University of ## Participants

Following experiment 1, participants were a convenience sample of 111

individuals from Prolific Academic's crowdsourcing platform (www.prolific.io).

Prolific Academic is an online crowdsourcing service that provides participants

access to studies hosted on third-party websites. Participants were required to be
18 years of age or older and be able to read and understand English. Participants
received £4.00, which is above the current minimum wage pro-rata in the United
Kingdom, as compensation for completing the survey. The Psychology Research
Ethics Committee at the University of Edinburgh approved all study procedures
[ref: 212-2021/2]. The present study was pre-registered along with a copy of
anonymized data and a copy of the R code is available at (https://osf.io/s4j7y).

#### 1185 1.17 Materials

# 1186 1.17.1 Brief-Pathological Narcissism Inventory

The 28 item Brief Pathological Narcissism Inventory (B-PNI; Schoenleber 1187 et al., 2015) is a modified scale of the original 52-item Pathological Narcissism 1188 Inventory (PNI; Pincus et al., 2009). Like the PNI the B-PNI is a scale measuring 1189 individuals' pathological narcissism. Items in the B-PNI retained all 7 patholog-1190 ical narcissism facets from the original PNI (e.g., exploitativeness, self-sacrificing 1191 self-enhancement, grandiose fantasy, contingent self-esteem, hiding the self, de-1192 valuing, and entitlement rage). Each item is rated on a 5 point Likert scale 1193 ranging from 1 (not at all like me) to 5 (very much like me). Example items include "I find it easy to manipulate people" and "I can read people like a book." 1195

### 1.18 Procedure

Participants were recruited via a study landing page on Prolific's website or via a direct e-mail to eligible participants (Prolific Academic, 2018). The study landing page included a brief description of the study including any risks and benefits along with expected compensation for successful completion. Participants accepted participation in the experiment and were directed to the main survey on pavlovia.org (an online JavaScript hosting website similar to Qualtrics) where they were shown a brief message on study consent.

Once participants consented to participate in the experiment they an-1204 swered a series of demographic questions. Once completed, participants com-1205 pleted the Dominance, Prestige, and Leadership Scale and the Domain Specific 1206 Risk-taking scale. An additional survey was added (the novel aspect of experi-1207 ment 2) where participants, in addition to the two previous surveys, were asked to 1208 complete the brief-pathological narcissism inventory. The three scales were coun-1209 terbalanced to account for order effects. After completion of the main survey, 1210 participants were shown a debriefing statement that briefly mentions the purpose 1211 of the experiment along with the contact information of the main researcher (AI). 1212 Participants were compensated £4.00 via Prolific Academic. 1213

### 1214 1.19 Data analysis

Demographic characteristics were analyzed using multiple regression for continuous variables (age) and Chi-square tests for categorical variables (gender, race, ethnicity, ethnic origin, and education). Means and standard deviations were calculated for the relevant scales (i.e., DoPL and DOSPERT). All analyses were done using (R Core Team, 2021) along with (Bürkner, 2017) package.

The use of bayesian statistics has a multitude of benefits to statistical analysis and research design. One important benefit is through the use of prior data in future analyses. Termed as priors, is the use of prior distributions for future analysis. This allows for the separation of how the data might have been collected or what the intention was. In essence, the data is the data without the interpretation of the scientist.

All relevant analyses were conducted in a Bayesian framework using the brms package (Bürkner, 2018) along with the cmdstanr packages notes (Gabry & Cesnovar, 2021). In addition to the aforementioned packages, we used bayestestR, rstan, and papaja for analysis along with the creation of this manuscript (Aust & Barth, 2020; Makowski et al., 2019; Stan Development Team, 2020).

- 1231 **1.20** Results
- 1.21 Preregistered Analyses
- 1233 1.21.1 Demographic and DoPL
- 1.22 Domain-Specific Risk-Taking
- 1.23 Interactions
- 1.24 Discussion
- 1237 1.25 Limitations
- 1238 1.26 Future Implications

Table 4

	Parameter	CI	CI_low	CI_high
18	b_Intercept b_Spite_z b_Dominance_z:ContentSexual	0.95	0.06	3.27 0.24 0.28

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1257

#### 2 Introduction

Throughout political history, tyrants, and despots have influenced great 1240 power over large swaths of land and communities. One common thread amongst 1241 these individuals is how they wield their great power, often through dominant 1242 tactics such as threats and political subversion. Recent history has shown with 1243 individuals like Donald Trump, Kim Jong-Un, and Rodrigo Duterte who display 1244 authoritarian traits often wield their power through fear and threats of violence 1245 (Bernstein, 2020; "Glamorizing Dictators," 2018; M. Kirby, 2021). How this 1246 power is wielded is often different for each individual. Some individuals such 1247 as Duterte and Bolsonaro wielded their power more dramatically than the likes 1248 of Trump. Individuals wielding power need not be tyrants such as the former. 1249 Individuals like Angela Merkel used her position and leadership skills to be a world 1250 leader in most negotiations. While individuals more well known for their status 1251 demonstrated their power through prestige motives. To better understand how 1252 individuals such as world leaders or opinion makers gain and wield their power 1253 over others. Research in this field is often difficult to research yet strides have 1254 been made to understand power, namely through research in moral judgment and 1255 decision-making such as power orientation.

#### 2.1 Dominance, Prestige, and Leadership orientation

Research in power desire motives has focused on three subdomains: dominance, leadership, and prestige (Suessenbach et al., 2019). Each of these three
different power motives is explained as to different ways or methods that individ-

uals in power sought power or were bestowed upon them. Often these dominant individuals will wield their power with force and potentially cause risk to themselves to hold onto that power. @

### 2.1.1 Dominance

The dominance motive is one of the more researched methods and welldepicted power motives. Individuals with a dominant orientation display the
more primal of human behavior. These individuals will seek power through direct methods such as asserting dominance, control over resources, or physically
assaulting someone (M. W. Johnson & Bruner, 2012; Winter, 1993). Early research in dominance motives has shown that acts of dominance ranging from
asserting physical dominance over another to physical displays of violence have
been shown in many mammalian species, including humans (Petersen et al., 2018;
Rosenthal et al., 2012).

Individuals high in dominance are often high in Machiavellianism, and 1274 narcissism, and often are prone to risky behavior (discussion further in the next 1275 section). Continued research has hinted at a possible tendency for males to dis-1276 play these dominant seeking traits more than females (Bareket & Shnabel, 2020; 1277 Sidanius et al., 2000). When high dominance individuals assert themselves they 1278 are doing so to increase their sense of power (C. Anderson et al., 2012; Bierst-1279 edt, 1950). Asserting one's sense of dominance over another can be a dangerous 1280 task. In the animal kingdom, it can often lead to injury. While, humans asserting 1281 dominance can take a multitude of actions such as leering behaviors, physical dis-1282 tance, or other non-verbal methods to display dominance (Petersen et al., 2018; 1283 Witkower et al., 2020). Power from a dominant perspective is not always be-1284 stowed upon someone. Often, high dominance individuals will take control and 1285 hold onto it. 1286

### 1287 **2.1.2** Prestige

Contrary to the dominant motivation of using intimidation and aggression 1288 to gain more power, a prestige motivation or prestige, in general, is bestowed 1289 upon an individual from others in the community (Maner & Case, 2016; 1290 Suessenbach et al., 2019). Different from the dominance motivation, a prestige 1291 motivation is generally unique to the human species (Maner & Case, 2016). 1292 Due in part to ancestral human groups being smaller hunter-gatherer societies, 1293 individuals that displayed and used important behaviors beneficial to the larger 1294 group were often valued and admired by the group. Therein, the social group 1295 bestows the authority onto the individual. Generally, this type of behavior can be passively achieved by the prestigious individual. However, this does 1297 not remove the intent of the actor in that they too can see prestige from the group, but the method of achieving that social status greatly differs from that of 1299 dominance-seeking individuals. 1300

1301

Apart from dominance-motivated individuals that continually have to fight 1302 for their right to have power over others, individuals that seek or were given 1303 power through a prestige motivation are not generally challenged in the same 1304 sense as dominant individuals. Displaying behaviors that the community would 1305 see as beneficial would endear them to the community making the survival of the 1306 community as a whole better (Maner & Case, 2016). Evolutionarily this would 1307 increase the viability of the prestigious individual and their genes. Similar to 1308 the dominance perspective, the prestige perspective overall increases the power 1309 and future survivability of the individual. However, due to the natural difference 1310 between prestige and dominance, dominance-seeking individuals are challenged 1311 more often resulting in more danger to their position (M. W. Johnson & Bruner, 1312 2012). 1313

### 1314 *2.1.3* Leadership

With a shared goal a leader is someone that takes initiative and attracts 1315 followers for that shared goal (Van Vugt, 2006). Leadership is an interesting 1316 aspect of behavior in that it is almost exclusive to human interaction. Discussions by evolutionary psychologists point to the formation of early human 1318 hunter-gatherer groups where the close interconnectedness created a breeding ground for leadership roles. As early humans began to evolve it would become 1320 advantageous for individuals to work together for a common goal (King et 1321 al., 2009). Often, individuals with more knowledge of a given problem would 1322 demonstrate leadership and take charge or be given power. Multiple explanations 1323 of the evolution of leadership exist such as coordination strategies, and safety, 1324 along with evidence for growth in social intelligence in humans (King et al., 2009; Van Vugt, 2006). 1326

1327

An interesting aspect of leadership motivation is the verification of the 1328 qualities of the leader by the communities. Individuals that are often put into 1329 leadership roles or take a leadership role often display the necessary goals, qualities, and knowledge to accomplish the shared/stated goal. However, this is not 1331 always the case, especially for those charismatic leaders who could stay on as a 1332 leader longer than the stated goal requires (Vugt & Ronay, 2014). Traditionally, 1333 leadership was thought to be fluid in that those with the necessary knowledge at the time would be judged and appointed as the leader. However, these charis-1335 matic leaders use their charisma, uniqueness, nerve, and talent to hold onto their 1336 status. 1337

### 338 2.2 Risk

Every time people leave the relative safety of their home, every decision they make they are taking some form of risk. Financial risk is often discussed in the media usually concerning the stock market. However, the risk is not just present in finances but also in social interactions such as social risk, sexual risk, health, and safety risk, recreational, and ethical risks (Breakwell, 2007; Kühberger & Tanner, 2009; Shearer et al., 2005; Weber et al., 2002). Each individual is different in their likelihood and perception of participating in those risks. Some will be more inclined to be more financially risky while others would risk their health and safety.

1348

Whether to engage in a risky situation is very complex depending on a 1349 cost-benefit analysis (P. S. Johnson et al., 2015). Do the positives outweigh 1350 the negatives? In practice, not all individuals will do a cost-benefit analysis of 1351 a risky situation. Often, the timing of an event makes such an analysis dis-1352 advantageous. The benefits are often relative to the individual decision-maker. 1353 Differences emerge in the general likelihood to engage in risky behavior such that 1354 males tend to be more likely to engage in risky behaviors than their female coun-1355 terparts (Chen & John, 2021; Desiderato & Crawford, 1995). Women tended to 1356 avoid risky situations except for social risks. 1357

#### 1358 2.3 The Present Studies

The present study sought to further our understanding of dominance, pres-1359 tige, and leadership motivations in human decision-making. Furthering this, we 1360 seek to bridge the connection between risk-taking behaviors, from diverse do-1361 mains, and the dominance, prestige, and leadership orientations. Following the 1362 literature, we predicted that participants that were high in dominance orientation 1363 would be more likely to not only engage in risky behaviors but praise the ben-1364 efits of participating in those behaviors. Individuals with prestige or leadership 1365 orientation. 1366

### 1368 3.1 Methods

Participants were a convenience sample of 111 individuals from Prolific 1369 Academic's crowdsourcing platform (www.prolific.io). Prolific Academic is an 1370 online crowdsourcing service that provides participants access to studies hosted 1371 on third-party websites. Participants were required to be 18 years of age or older and be able to read and understand English. Participants received £4.00, 1373 which is above the current minimum wage pro-rata in the United Kingdom, as 1374 compensation for completing the survey. The Psychology Research Ethics Com-1375 mittee at the University of Edinburgh approved all study procedures [ref: 212-2021/1]. The present study was pre-registered along with a copy of anonymized 1377 data along with a copy of the R code and supplemental materials are available 1378 at (https://osf.io/s4j7y). 1379

#### 1380 3.2 Materials

### 3.2.1 Demographic Questionnaire

In a demographic questionnaire administered prior to the main survey, participants were invited to respond to a series of questions about their selfidentified demographic characteristics such as age, gender, ethnicity, and ethnic origin.

### 3.2.2 Dominance, Prestige, and Leadership Orientation

The 18-item Dominance, Prestige, and Leadership scale, DoPL (Suessenbach et al., 2019), is used to measure dominance, prestige, and leadership orientation. Each question corresponds to one of the three domains. Each domain
is scored across six unique items related to those domains (e.g., "I relish opportunities in which I can lead others" for leadership) and rated on a scale from 0
(Strongly disagree) to 5 (Strongly agree). Inlucded in this scale are 15 masking

questions obtained from the unified motives scale (Schönbrodt & Gerstenberg, 2012) consistency reliability for the current sample is  $\alpha = 0.86$ .

### 1395 3.2.3 Domain Specific Risk-taking Scale

The 40-item Domain-Specific Risk-taking Scale, DOSPERT (Weber et al., 1396 2002) is a scale assessing individuals' likelihood of engaging in risky behaviors 1397 within 5 domain-specific risky situations: financial ("Gambling a week's income 1398 at a casino."), social ("Admitting that your tastes are different from those of your 1399 friends"), recreational ("Trying out bungee jumping at least once"), health and 1400 safety ("Engaging in unprotected sex"), and ethical ("Cheating on an exam") 1401 situations. Each risky situation is then rated on a five-point Likert scale (1 being 1402 very unlikely and 5 being very likely). Two additional five-point Likert scales 1403 assess risk perception and expected benefits (1 being not at all risky and 5 being 1404 extremely risky; 1 being no benefits at all and 5 being great benefits) respectively. 1405 Example risky situations are "Admitting that your tastes are different from those 1406 of a friend" and "Drinking heavily at a social function." Internal consistency 1407 reliability for the current samples for the 3 sub-domains are  $\alpha = 0.85$ ,  $\alpha = 0.90$ ,  $\alpha = 0.92$  respectively. 1409

### 1410 3.3 Procedure

Participants were recruited via a study landing page on Prolific's website or via a direct e-mail to eligible participants (Prolific Academic, 2018). The
study landing page included a brief description of the study including any risks
and benefits along with expected compensation for successful completion. Participants accepted participation in the experiment and were directed to the main
survey (Qualtrics, Inc; Provo, UT) where they were shown a brief message on
study consent.

Once participants consented to participate in the experiment they answered a series of demographic questions. Once completed, participants com-

pleted the Dominance, Prestige, and Leadership Scale and the Domain Specific Risk-taking scale. The two scales were counterbalanced to account for order effects. After completion of the main survey, participants were shown a debriefing statement that briefly mentions the purpose of the experiment along with the contact information of the main researcher (AI). Participants were compensated £4.00 via Prolific Academic.

### 1426 3.4 Data analysis

Demographic characteristics were analyzed using multiple regression for continuous variables (age) and Chi-square tests for categorical variables (gender, race, ethnicity, ethnic origin, and education). Means and standard deviations were calculated for the relevant scales (i.e., DoPL and DOSPERT). All analyses were done using (R Core Team, 2021) along with the (Bürkner, 2017) package.

The use of bayesian statistics has a multitude of benefits to statistical analysis and research design. One important benefit is the use of prior data in future
analyses. Termed as priors, is the use of prior distributions for future analysis.
This allows for the separation of how the data might have been collected or what
the intention was. In essence, the data is the data without the interpretation of
the scientist.

All relevant analyses were conducted in a Bayesian framework using the brms package (Bürkner, 2018) along with the cmdstanr packages notes (Gabry & Cesnovar, 2021). In addition to the aforementioned packages, we used bayestestR, rstan, and papaja (Aust & Barth, 2020; Makowski et al., 2019; Stan Development Team, 2020).

### 3.5 Results

One hundred and eleven individuals completed the main survey. Of these individuals, 111 completed all sections without incomplete data and were therefore retained in most data analyses. In later analyses to account for outliers, two

participants had to be excluded from the dataset. Table 1 shows the demographic information for the participants. The average completion time for participants was 20M 58s (SD = 10M 43s).

### $^{450}$ 3.5.1 Preregistered Analyses

We first investigated DoPL orientation on general risk preference (Figure 1). General risk preference was anecdotally explained by dominance orientation, participant gender, and participant age (see table 2).

3.5.1.1 Demographic and DoPL. All participants completed the dominance, leadership, and prestige scale (Suessenbach et al., 2019). Empirically, men have generally been more dominance-oriented in their behavior (Rosenthal et al., 2012). Following the literature, men tended to be more dominance oriented than women. The marginal posterior distribution of each parameter is summarized in Table #. Interestingly, older individuals tended to be more dominance-oriented than younger individuals.

3.5.1.2 General Risk and DoPL. Further investigations, as previously mentioned investigated DoPL's interactions with general risk preference.

As stated, domianance appears to be the strongest predictor of general risk preference (95% CI b = 3, [1.07, 4.9]). Overall, younger individuals tended to have a stronger preference for risk (95% CI b = -2.85, [-4.76, -0.95]). Those that tended to be lower in leadership orientation had a tendency to be generally more risk averse than their counterparts (95% CI b = -1.91, [-3.82, -0.02]). Following the literature as well, dominant men tended to prefer risk moreso those than women (95% CI b = -3.02, [-4.97, -1.06]).

#### 1470 3.5.2 Domain-Specific Risk-Taking

As predicted individuals that identified as male were more likely to endorse risk-taking behaviors, namely ethical, social, financial, and recreational domains (see fig. ##).

### $_{1474}$ 3.5.3 Interactions

When investigating dominance, prestige, and leadership motivations with 1475 domain-specific risk-taking findings supported the common expectations in the 1476 literature. Table 5 shows the interactions with like CI values. Dominance overall 1477 explained the relationship between DoPL orientation and preference, specifically 1478 for ethical, financial, social, health and safety, and recreational preferences (95% 1479 CI b = 1.15, [0.61, 1.71], b = 0.87, [0.13, 1.58], b = 1.81, [0.64, 2.94], b = 0.871480 1.09, [0.41, 1.77], and b = 1.22, [0.67, 1.76]) respectively. Full interactions can be 1481 found in table 4. Participant age and gender also appeared to affect recreational 1482 preference (95% CI b = -1.14, [-1.83, -0.47], b = 0.46, [0.05, 0.86]) respectively. Following these findings, we investigated the effect of DoPL on general 1484 risk preference and found that dominance overall predicted risk preference along 1485 with gender and age of the participant (Table 5).

### 1487 3.5.4 DOSPERT Sub-categorizations

Risk preferences is generally made up of benefits and perceptions of risk.

Outside of perceptions and benefits, dominance and males who are dominance oriented were the strongest predictors of likelihood in engaging in a risky situation (95% CI b = 0.65, [0.36, 0.95] and b = -0.48, [-0.85, -0.11]). Dominance also appeared to be a strong predictor of perceiving more benefits of engaging in a risky situation (95% CI b = 0.38, [0.07, 0.71]) along with gender where males are more likely to perceive benefits (95% CI b = -0.6, [-0.98, -0.22]).

Alternatively, prestige appeared to be a stronger predictor of perceiving risks than others along with female participants and female participants that are higher in leadership orientation (95% CI b = 0.31, [0.01, 0.61], b = 0.43, [0.05, 0.8], and b = 0.43, [0.03, 0.82]). Full predictors can be seen in table 5.

#### $_{1499}$ 3.5.5 Discussion

### 4 Experiment 2

#### 1501 **4.1** Methods

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Materials remain the same in terms of the (1) Demographic Questionnaire,

(2) Dominance, Prestige, and Leadership Questionnaire, and (3) DOSPERT

Questionnaire. However, we added the Brief-Pathological Narcissism Inventory to

assess possible interactions of dominance and narcissism in risky decision-making.

### 1506 4.2 Participants

Following experiment 1, participants were a convenience sample of 279 1507 individuals from Prolific Academic's crowdsourcing platform (www.prolific.io). 1508 Prolific Academic is an online crowdsourcing service that provides participants 1509 access to studies hosted on third-party websites. Participants were required to be 18 years of age or older and be able to read and understand English. In 1511 addition, similar to participant demographics in experiment 1, participants were 1512 majority white along with having a university undergraduate degree. Participants 1513 received £3.00, which is above the current minimum wage pro-rata in the United 1514 Kingdom, as compensation for completing the survey. The Psychology Research 1515 Ethics Committee at the University of Edinburgh approved all study procedures 1516 [ref: 212-2021/2]. The present study was pre-registered along with a copy of 1517 anonymized data and a copy of the R code is available at (https://osf.io/s4j7y). 1518

### 519 4.3 Materials

## 520 4.3.1 Brief-Pathological Narcissism Inventory

The 28-item Brief Pathological Narcissism Inventory (B-PNI; Schoenleber et al. (2015)) is a modified scale of the original 52-item Pathological Narcissism Inventory (PNI; Pincus et al. (2009)). Like the PNI, the B-PNI is a scale mea-

suring individuals' pathological narcissism. Items in the B-PNI retained all 7 pathological narcissism facets from the original PNI (e.g., exploitativeness, self-1525 sacrificing self-enhancement, grandiose fantasy, contingent self-esteem, hiding the 1526 self, devaluing, and entitlement rage). Each item is rated on a 5-point Likert scale 1527 ranging from 1 (not at all like me) to 5 (very much like me). Example items in-1528 clude "I find it easy to manipulate people" and "I can read people like a book." 1529 B-PNI was well correlated within itself 0.90 along with strong internal consis-1530 tency within the sub-domains of pathological narcissism, i.e., Grandiosity (0.79) 1531 and Vulnerability (0.89).

#### 1533 4.4 Procedure

Participants were recruited via a study landing page on Prolific's website or via a direct e-mail to eligible participants (Prolific Academic, 2018). The study landing page included a brief description of the study including any risks and benefits along with expected compensation for successful completion. Participants accepted participation in the experiment and were directed to the main survey on pavlovia.org (an online JavaScript hosting website similar to Qualtrics) where they were shown a brief message on study consent.

Once participants consented to participate in the experiment they an-1541 swered a series of demographic questions. Once completed, participants com-1542 pleted the Dominance, Prestige, and Leadership Scale and the Domain Specific 1543 Risk-taking scale. An additional survey was added (the novel aspect of experiment 2) where participants, in addition to the two previous surveys, were asked to 1545 complete the brief-pathological narcissism inventory. The three scales were coun-1546 terbalanced to account for order effects. After completion of the main survey, 1547 participants were shown a debriefing statement that briefly mentions the purpose of the experiment along with the contact information of the main researcher (AI). 1549 Participants were compensated £3.00 via Prolific Academic.

#### Data analysis 4.51551

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Demographic characteristics were analyzed using multiple regression for 1552 continuous variables (age) and Chi-square tests for categorical variables (gender, 1553 race, ethnicity, ethnic origin, and education). Means and standard deviations were calculated for the relevant scales (i.e., DoPL and DOSPERT). All analyses 1555 were done using (R Core Team, 2021) along with the (Bürkner, 2017) package. 1556

The use of bayesian statistics has a multitude of benefits to statistical analysis and research design. One important benefit is the use of prior data in future 1558 analyses. Termed as priors, is the use of prior distributions for future analysis. 1559 This allows for the separation of how the data might have been collected or what 1560 the intention was. In essence, the data is the data without the interpretation of the scientist. 1562

All relevant analyses were conducted in a Bayesian framework using the brms package (Bürkner, 2018) along with the cmdstanr packages notes (Gabry & 1564 Cesnovar, 2021). In addition to the aforementioned packages, we used bayestestR, rstan, and papaja for analysis along with the creation of this manuscript (Aust 1566 & Barth, 2020; Makowski et al., 2019; Stan Development Team, 2020).

#### Results and Discussion 4.61568

Two hundred and eighty-nine individuals participated in the present ex-1569 periment. Of those 54% identified as male (n = 155). Table 3 shows the demo-1570 graphic information for Experiment 2. Furthering, table 4 illustrates a Bayesian 1571 correlational matrix of all the measures wherein content-based similar measures 1572 illustrated positive and negative correlations consistent with expectations. 1573

In general, male participants were more likely to endorse dominance-1574 oriented statements, (95\% CI b = 0.27, [0.03, 0.51]). Along with younger indvidiuals tending to also endorse dominant-oriented statements, (95% CI b =1576 -0.02, [-0.03, 0]).

### 4.6.1 Preregistered Analyses

4.6.1.1 Dominance. Following the previous basic results, we be-1579 gan our pre-regisetered analysis found in the pre-registration found on OSF.io. 1580 Dominance-oriented indvidiual was a strong predictor of multiple domains of risk-1581 taking. Namely, participants that have a preference for both financial and social 1582 risk-taking, (95% CI b = -0.19, [-0.22, -0.16]) and (95% CI b = -0.08, [-0.38,1583 0.21) respectively. Investigating gender differences and found that males with a 1584 preference for financial risk-taking were more likely to endorse dominant-oriented 1585 statements, (95% CI b = 0.1, [0.02, 0.18]).1586

4.6.1.2 Prestige. Differentiating between DoPL domains, males with a preference for social risk-taking were more likely to endorse prestige-oriented statements along with indivdiuals with a general preference for social risk-taking, (95% CI b = 0.31, [0.22, 0.4]) and (95% CI b = -0.25, [-0.28, -0.22]) respectively. Additionally, younger indivdiuals tended to endorse prestige-oriented statements, (95% CI b = -0.02, [-0.03, -0.01]).

4.6.1.3 Leadership. Finally, leadership orientation follows a similar trend seen with dominance and prestige orientations. Males with a preference for social risk-taking were more likely to endorse leadership-oriented statements along with individuals with a less of a preference for recreational risk-taking endorsing leadership-oriented statements, (95% CI b = 0.3, [0.18, 0.42]) and (95% CI b = -0.15, [-0.27, -0.03]) respectively.

#### 4.6.2 Brief-Pathological Narcissism Inventory

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We furthered our analyses, as seen in the pre-registration found on OSF.io by investigating pathological narcissism and its components through the Brief-Pathological Narcissism Inventory (B-PNI). Preliminary investigations of pathological narcissism in our sample show that younger individuals on average tended to present more narcissistic opinions (95% CI b = -0.02, [-0.03, -0.01]). The

B-PNI further differentiates between grandiose and vulnerability. Interestingly, women tended to present more vulnerable narcissism traits than men (95% CI b = -0.24, [-0.45, -0.03]). Younger individuals tended to present more grandiose narcissism traits (95% CI b = -0.01, [-0.02, 0]). This same tendency for younger individuals was seen with vulnerable narcissism traits (95% CI b = -0.02, [-0.03, -0.01]).

Grandiose narcissism is then separated further into grandiose fantasy, exploitativeness, and self-sacrificing and self-enhancement. Selected findings are males tend to demonstrate more exploitativeness and younger individuals tended to present more exploitative and grandiose narcissism (95% CI b = -0.01, [-0.03, 0]) and (95% CI b = -0.02, [-0.03, -0.01]) respectively. Further analysis is shown in table 5.

## 617 4.6.3 Risk and interactions

Overall, anecdotally dominance appears to explain the overall individual perceptions, benefits, and likelihood of risk judgments (95% CI b = -0.25, [-0.38, -0.11]), (95% CI b = 0.22, [0.09, 0.35]), and (95% CI b = 0.27, [0.13, 0.4]) respectively. Similarly, when looking at further sub-categorizations of general risk preferences there does appear to be mainly a bias with regards to age, where younger individuals overall have a higher risk preference than their older counterparts.

### $_{25}$ 4.6.4 Domain-Specific Risk-Taking

Looking at Domain Specific Risk-taking, we analyzed DOSPERT similarly to previous analyses. Overall, domain-specific risk-taking was explained by dominance orientation along with prestige and leadership. Interesting interactions
were present with individual domains for narcissism as well.

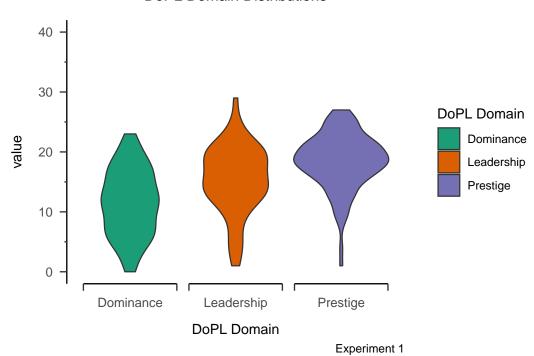
Overall, Age was an effective predictor for both grandiose and vulnerable narcissism with younger indivdiuals tending towards being more narcissitic for

both grandiose and vulnerable traits (95% CI b = -0.02, [-0.03, 0]), and (95% CI b = -0.03, [-0.04, -0.02]) respectively. Preferences for financial and males with a recreational risk preference tended to express more vulnerable narcissism traits (95% CI b = -0.27, [-0.47,-0.06]) and (95% CI b = -0.04, [-0.28, 0.21]) respectively.

# 1636 4.6.5 Interactions

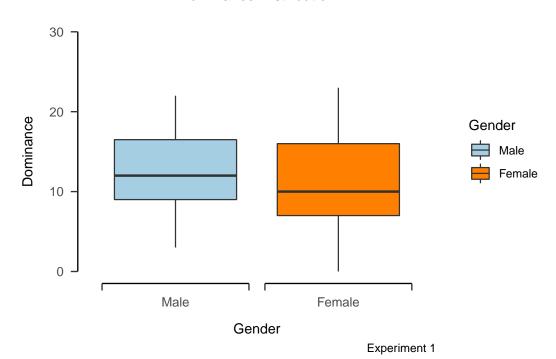
# 5.1 Figures

# DoPL Domain Distributions



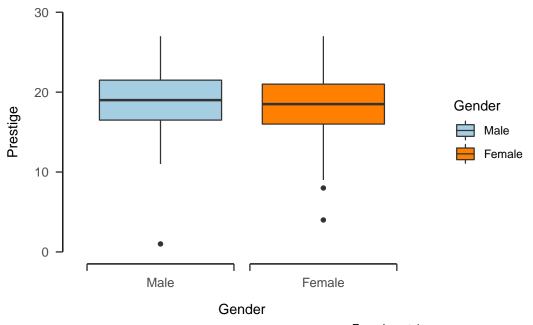
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# **Dominance Distribution**



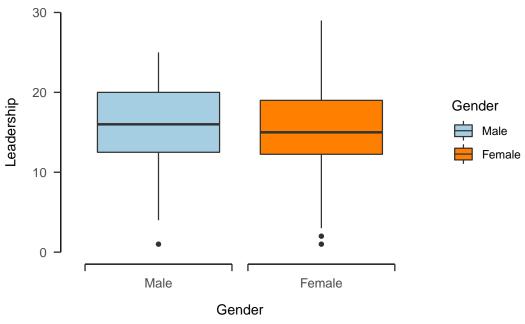
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# **Prestige Distribution**



Experiment 1

### **DoPL Domains Distributions**

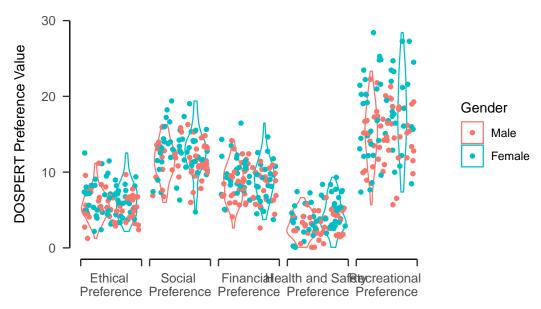


Experiment 1

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### **DOSPERT Preferences Distribution**

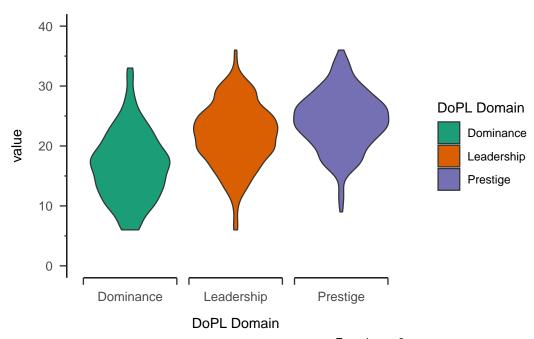


Risk Taking Preference (DOSPERT)

Experiment 1

1645

DoPL Domain Distributions



Experiment 2

#### 1647 **5.2** Tables

Table 5

Experiment 1: Participant Demographics

Characteristic	N=109
Age	
Mean (SD)	27(9.25)
Median [Range]	24 [18.00, 61]
Gender	
Female	54 (50%)
Male	55 (50%)
Ethnicity	
African	8 (7.3%)
Asian	6 (5.5%)
English	10 (9.2%)
European	76 (70%)
Latin American	2(1.8%)
Other	5(4.6%)
Scottish	2(1.8%)
Education	
A-levels or equivalent	32 (29%)
Doctoral Degree	1(0.9%)
GCSEs or equivalent	8 (7.3%)
Prefer not to respond	1 (0.9%)
Primary School	4(3.7%)
University Postgraduate Program	$21\ (19\%)$
University Undergraduate Program	42 (39%)

# 6 Chapter 3:

# 1649 **6.1 Experiment 1:**

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## 1650 6.2 Experiment 1 Review

In an extension of the previous research, we sought other areas of possible interest in what could be affecting individuals' likelihood to engage in either immoral or risky behaviors. So far we have shown a connection with power motives such as Dominance, Prestige, and leadership (DoPL); along with investigating

Fixed Effects: DoPL \* General Risk

Table 6

Parameter	Estimate	CI	CI Low	CI High
Intercept	3.62	0.95	1.41	5.86
Dominance	3	0.95	1.08	4.93
Gender	-3.02	0.95	-4.95	-1.08
Age	-2.86	0.95	-4.78	-0.93

Note. Table 2 represents fixed effects, confidence interevals low and high for a basic bayesian model of Dominance, Prestige, and Leadership predicting general risk preference. Matching signs for confidence intervals is displayed in the table.

the connection between DoPL and the domain-specific risk-taking scale. An intriguing area that has not been extensively researched is narcissism. Personality research is often the viewpoint at which narcissism is investigated such as using the five-factor model concept where the primary traits are extraversion and agreeableness (Hyatt et al., 2018).

#### $_{60}$ 6.3 m Narcissism

Narcissism is a personality trait that originally was seen as a method or 1661 mechanism to shield the individual from feelings of low self-worth (Yakeley, 2018). 1662 The understanding of what narcissism soon shifted with a focus on empirical un-1663 derstandings of the individual. Researchers such as Jeffrey Young, who expanded 1664 on the work of Aaron Beck, theorized that the core beliefs of an individual along 1665 with negative self-schemas influence the individual to seek out or act in ways in 1666 line with a narcissitic personality (J. E. Young et al., 2006). Conceptualizations 1667 of narcissism would soon entail it to be an understanding of grandiose sense of 1668 self, fantastical beliefs of success and general superiority, along with a general 1669 lack of empathy (American Psychiatric Association, 2013; Okada, 2010; Yakeley, 1670 2018). The earliest understandings of narcissism were through Sigmund Freud. 1671 However, the term was first coined by Havelock Ellis who used the eponymous

Table 7

DOSPERT and DoPL Interaction: Experiment 1

Parameter	Estimate	CI	CI Low	CI High
Ethical Preference * Intercept	3.61	0.95	2.79	4.37
Financial Preference * Intercept	8.6	0.95	7.47	9.66
Social Preference * Intercept	9.98	0.95	8.27	11.64
Health and Safety Preference * Intercept	5.6	0.95	4.6	6.54
Recreational Preference * Intercept	1.68	0.95	0.86	2.43
Ethical Preference * Dominance	1.15	0.95	0.61	1.71
Financial Preference * Dominance	0.87	0.95	0.13	1.58
Social Preference * Dominance	1.81	0.95	0.64	2.94
Health and Safety Preference * Dominance	1.09	0.95	0.41	1.77
Recreational Preference * Dominance	1.22	0.95	0.67	1.76
Recreational Preference * Gender	-1.14	0.95	-1.83	-0.47
Recreational Preference * Age	0.46	0.95	0.05	0.86

*Note.* Fixed effect results of Dominance, Prestige, and Leadership with gender interactions predicting each of the individual Domain Specific Risk Taking (DOSPERT) domains.

Narcissus myth in the explanation of narcissism. Freud would then publish the text *On Narcissism* to further our understanding of narcissism. Future understandings of narcissism would develop from a social cognitive framework of the indvidual in relation to their environment. Such as Kernberg's assestment that narcissism stems from an aggressive and conflict filled childhood affecting the childs development and later aggression and envy towards others (Russell, 1985).

- note on the early understandings of how narcissism was interpreted as being, i.e., a defense mechanism Yakeley (2018)
- continued lack of consensus on what consitutes narcissism Ackerman et al.

  (2017)

1680

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 Also the discussion of social dominance in regard to narcissistic personality disorder Ackerman et al. (2017)

Table 8

DOSPERT Benefit and Perception: Experiment 1

Parameter	Estimate	CI	CI Low	CI High
Risk * Dominance	0.65	0.95	0.36	0.95
Risk * Gender	-0.5	0.95	-0.85	-0.14
Risk * Dominance : Gender	-0.48	0.95	-0.85	-0.11
Risk Perception * Gender	0.43	0.95	0.05	0.8
Risk Perception * Prestige	0.31	0.95	0.01	0.61
Risk Perception $*$ Leadership : Gender	0.43	0.95	0.03	0.82
Risk Benefit * Dominance	0.38	0.95	0.07	0.71
Risk Benefit * Gender	-0.6	0.95	-0.98	-0.22

*Note.* Fixed effect results of Dominance, Prestige, and Leadership with gender interactions predicting the perceptions and benefits of risk.

Table 9

DOSPERT Benefit and Perception: Experiment 1

Parameter	Estimate	CI	CI Low	CI High
Ethical Perception * Prestige	0.39	0.95	0.12	0.66
Recreational Perception * Prestige	0.33	0.95	0.06	0.6
Recreational Perception * Age	-0.22	0.95	-0.4	-0.04
Recreational Perception * Dominance : Gender	-0.4	0.95	-0.77	-0.04
Health and Safety Perception * Leadership : Gender	0.44	0.95	0.07	0.8

*Note.* Fixed effect results of Dominance, Prestige, and Leadership with gender interactions predicting the perceptions and benefits of risk.

#### 1685 6.4 The present Experiments

Pathological narcissism at it's core looks strikingly similar to self-esteem and in turn a grandiose sense of self. Investigations at risky situations have looked at sexual self-esteem, exploratory experiment one. The present experiment seeks to expand to investigate the relationship between pathological narcissism and see which is a stronger predictor of risky sexual situations and riskiness in general.

#### 1691 **6.5** Methods

Participants were a convenience sample of 111 individuals from Prolific 1692 Academic's crowdsourcing platform (www.prolific.io). Prolific Academic is an 1693 online crowdsourcing service that provides participants access to studies hosted 1694 on third-party websites. Participants were required to be 18 years of age or older and be able to read and understand English. Participants received £4.00, 1696 which is above the current minimum wage pro-rata in the United Kingdom, as 1697 compensation for completing the survey. The Psychology Research Ethics Com-1698 mittee at the University of Edinburgh approved all study procedures [ref: 174-1699 2122/5]. The present study was pre-registered along with a copy of anonymized 1700 data along with a copy of the R code and supplemental materials are available 1701 at (https://osf.io/s4j7y). 1702

#### 1703 **6.6 Materials**

## 1704 6.6.1 Demographic Questionnaire

In a demographic questionnaire administered prior to the main survey,
participants were invited to respond to a series of questions about their selfidentified demographic characteristics such as age, gender, ethnicity, and ethnic
origin.

## 709 6.6.2 Sexual Risk-taking Behavior Scale

The 54-item Sexual Risk-taking Behavior Scale (SRTB; Spiegel and Pollak (2019)), is a scale measuring individuals on their risk-taking by requesting
they respond to a series of statements and their agreement on three different domains (i.e., Risk perception, likelihood, and benefit perception). They are then
given a series of statements of sexual activities and the frequency that they have
engaged in those behaviors. Example items for the first three domains are "Sexual activity with multiple participants" and "Sex under influence of substances

(drugs/alcohol)." For frequency, participants are asked to rate each sexual behavior on a scale of never [1] to at least once a day [8].

## $_{719}$ 6.6.3 Sociosexual Orientation Inventory

The Sociosexual Orientation Inventory (SOI-R; Penke and Asendorpf (2008)) is a 9 item scale asking participants a series of questions of how many times participants have engaged in the questioned sexual behaviors. Example items are "With how many different partners have you had sex with in the past 12 months?" and "With how many different partners have you had sexual intercourse on one and only one occasion?" rated on a scale from 0 to 20 or more.

## 1726 6.6.4 Dominance, Prestige, and Leadership

The 18-item Dominance, Prestige, and Leadership scale (DoPL; Süssenbach and Bohner (2011)), measures dominance, prestige, and leadership orientation. Each question corresponds to one of the three domains. Each domain is
scored across 6 unique items related to those domains (e.g., "I relish opportunities in which I can lead others" for leadership) rated on a scale from 0 (Strongly
disagree) to 5 (Strongly agree).

#### 733 6.6.5 Pathological Narcissism

The brief Pathological Narcissism Inventory (B-PNI; Schoenleber et al. (2015)) is a 28 item inventory measuring individuals on 7 aspects of pathological narcissism facet scales. Example items are "I feel important when others rely on me" and "Sacrificing for others makes me the better person" rated on a scale from 1 (not at all like me) to 5 (Very much like me).

#### 1739 6.7 Procedure

In study 2, participants were recruited via a study landing page on Prolific's website or via a direct e-mail to eligible participants (Prolific Academic, <sup>1742</sup> 2018). The study landing page included a brief description of the study including any risks and benefits along with expected compensation for successful comple-tion. Participants accepted participation in the experiment and were directed to the main survey (Pavlovia.org) where they were shown a brief message on study consent.

Once participants consented to participate in the experiment they answered a series of demographic questions. Once completed, participants completed the Dominance, Prestige, and Leadership Scale and the Domain Specific Risk-taking scale. The two scales were counterbalanced to account for order effects. After completion of the main survey, participants were shown a debriefing statement that briefly mentions the purpose of the experiment along with the contact information of the main researcher (AI). Participants were compensated with course credit on the University of Edinburgh's SONA system.

#### 1755 6.8 Data analysis

Demographic characteristics were analyzed using multiple regression for continuous variables (age) and Chi-square tests for categorical variables (gender, race, ethnicity, ethnic origin, and education). Means and standard deviations were calculated for the relevant scales (i.e., DoPL and SRTB). All analyses were done using (R Core Team, 2021) along with (Bürkner, 2017) package.

The use of bayesian statistics has a multitude of benefits to statistical analysis and research design. One important benefit is through the use of prior data in future analyses. Termed as priors, is the use of prior distributions for future analysis. This allows for the separation of how the data might have been collected or what the intention was. In essence, the data is the data without the interpretation of the scientist.

All relevant analyses were conducted in a Bayesian framework using the brms package (Bürkner, 2018) along with the cmdstanr packages notes (Gabry &

- 1769 Cesnovar, 2021). In addition to the aforementioned packages, we used bayestestR,
- $_{1770}$  rstan, and papaja for further analysis and creation of this manuscript (Aust &
- Barth, 2020; Makowski et al., 2019; Stan Development Team, 2020).
- 1772 6.9 Results
- 1773 6.9.1 Preregistered Analyses
- 1774 6.9.2 Demographic and DoPL
- 1775 6.10 Domain-Specific Risk-Taking
- 1776 6.11 Interactions
- 1777 6.12 Discussion

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Table 10

Experiment 2: Participant Demographics

Characteristic	N=279
Age	
Mean (SD)	30(9.92)
Median [Range]	26 [18.00, 78]
Gender	
Female	124 (44%)
Male	155~(56%)
Ethnicity	
African	49 (18%)
Asian or Asian Scottish or Asian British	5 (1.8%)
Mixed or Multi-ethnic	7(2.5%)
Other ethnicity	3(1.1%)
Prefer not to respond	1 (0.4%)
White	214 (77%)
Education	
A-Levels or Equivalent	64 (23%)
Doctoral Degree	4(1.4%)
GCSEs or Equivalent	17 (6.1%)
Prefer not to respond	4(1.4%)
Primary School	5(1.8%)
University Post-Graduate Program	62 (22%)
University Undergraduate Program	$123 \ (44\%)$
Ethnic Origin	
African	48 (17%)
Asian	7(2.5%)
English	16 (5.7%)
European	193~(69%)
Latin American	6(2.2%)
Other	9(3.2%)

Table 11

General Risk \* DoPL: Experiment 2

Parameter	Estimate	CI	CI Low	CI High
Intercept	0.81	0.95	0.4	1.22
Dominance	0.51	0.95	0.17	0.86
Prestige	0.42	0.95	0.07	0.78
Age	-0.02	0.95	-0.03	-0.01

*Note.* Fixed effect results of Dominance, Prestige, and Leadership with gender interactions predicting general risk preference.

Table 12

B-PNI \* DOSPERT : Gender: Experiment 2

Parameter	Estimate	CI	CI Low	CI High
Vulnerability * Intercept	0.82	0.95	0.44	1.21
Vulnerability * Financial Preference	-0.27	0.95	-0.47	-0.06
Vulnerability * Age	-0.03	0.95	-0.04	-0.02
Vulnerability * Recreational Preference : Gender	-0.34	0.95	-0.62	-0.07
Grandiosity * Gender	0.27	0.95	0.03	0.51
Grandiosity * Social Preference	0.3	0.95	0.11	0.49
Grandiosity * Recreational Preference : Gender	-0.41	0.95	-0.69	-0.13

Note. Fixed effect results of individual DOSPERT domains with gender interactions predicting vulnerable and grandiose narcissism respectively.