

# FOR SALE: Project Management for Maintenance with Light Remodel Work: Client Focus on Denver Schools

*Renovations for Denver School Districts: Seller will carry 20%!*

## Financial Overview

**List Price:** **\$915,000**

### Gross Sales

2024	2023
\$2,091,464	\$1,232,499

## Cash Flow

2024	2023
\$503,923	\$332,110

- **Low Multiple of 2.2!**

**Valuation:** 2-Year Avg. Cash Flow x Multiple = Valuation  
 \$418,016 x 2.2 = \$919,635

## Business Information

**Services:** Maintenance and light rehabilitation work including renovations, drywall work, light electrical system installation, plumbing work, and demolition

**WIP:** \$267,000

**Clients:** Primarily Municipalities for the State of Colorado. 50% of their work is done for school systems

**Target Working Capital Included:** \$180,000 - \$200,000

**Location and Service Area:** Denver Metro Area

**Personnel:** General manager, 1 billing, 2 Field Superintendents They subcontract out all labor

**Reason for Selling:** Retirement preparation

**Seller Training Period:** 2-3 Years

**Current Owners' Responsibilities:** Estimating and Management

**Growth Opportunities:** The current owner has kept the business small out of preference. The business could expand in almost every aspect including self-performed labor, client base, geography, marketing tactics, and more

**Year Established:** 2005

## Funding Example

**Purchase Price:** **\$915,000**

<b>5% Buyer Down Payment</b>	\$45,750
<b>20% Seller Financing</b>	\$183,000
<b>75% Bank Loan</b>	\$686,250

- *Only 5% down needed!*

## Description

Maintenance and repair company with their services offered in property rehab including renovations, drywall, light electrical system installation, plumbing, and demolition – all labor is subcontracted out. Clients consist of 50% municipal work from the school systems in the Denver Metro Area. The owner of this business is selling for retirement preparation but is dedicated to ensuring the ongoing success which is why he has offered a transition period of up to 2-3 years. As an added demonstration of his vested interest in the ongoing success of the business, the owner has also offered to carry 20% of the purchase price! This purchase includes \$180,000 - \$200,000 in working capital! Their small but mighty team includes a General Manager who assists with estimating, hiring and scheduling, 2 Field Superintendents plus 1 in billing, with 100% of labor being subcontracted out!

Priced at **\$915,000** and with cash flow of \$503,923 in 2024, this business is primed and ready for a new owner to step in and continue operations. This business is a fantastic opportunity for a wide variety of buyers, it possesses exponential room for growth in almost every field as the owner has kept things small out of personal preference. Due to the recently passed infrastructure bill, this company is recession proof due to their municipality focus.

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