

## Contact

aayvazy@gmail.com

[www.linkedin.com/in/armanayva](https://www.linkedin.com/in/armanayva)  
(LinkedIn)

## Top Skills

Banking  
Business Analysis  
Management

## Languages

French  
Russian  
Armenian  
French (Professional Working)  
Armenian (Native or Bilingual)  
Russian (Native or Bilingual)  
English (Full Professional)

## Certifications

Six Sigma Lean Green Belt Certified (LGBC)  
Become a Certified Web Developer  
Introduction to Finance  
UiPath Developer Foundation

## Publications

EXPO TOUTES HABILETES  
2015-5e EDITION

# Arman Ayvazyan

Manager, Digital Innovation and Integrations  
Montreal, Quebec, Canada

## Summary

As a passionate techno-functional expert with extensive experience in end-to-end applications deployment and operational excellence, I am a seasoned leader with a focus on value creation and digital innovation. My expertise in procurement processes and supporting systems, as well as upstream-downstream integrations, allows me to bring out-of-the-box thinking and a passion for driving success to every project.

I have a proven track record of driving changes that create value and promote digital innovation, working collaboratively with both internal and external parties to build strong, long-lasting relationships. I influence decision-making with data-driven analysis and professional opinion, and as an ENFJ-T personality type, I am an advocate for a digital mindset and can effectively manage and develop talent.

In a "Build the plane while flying" environment, I excel at team building and leadership, bringing a focus on operational excellence and value creation to every project. By leveraging my experience, I help teams to deliver projects on-time and within budget, while also promoting a culture of innovation and continuous improvement.

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## Experience

### BMO

14 years 4 months

Manager, Digital Innovation and Integrations - Procurement  
August 2022 - Present (10 months)  
Montreal, Quebec, Canada

Identify areas for improvement in procurement processes and develop automated solutions and integrations with external systems.

Lead the planning, development, deployment, and support of these solutions, ensuring they are delivered on time, within budget, and to the highest quality standards.

Conduct impact analysis and solution design on the current architecture to ensure new technologies are integrated seamlessly and deliver maximum value to the organization.

Stay up-to-date with cutting-edge technologies and incubate them through proof of concept (POC) work, ensuring they align with the organization's strategic goals.

Build and maintain strong relationships with stakeholders, both internal and external, and act as a trusted advisor and subject matter expert in procurement.

Drive digital innovation across the organization by promoting a culture of continuous improvement and a focus on operational excellence.

Contribute to talent management and team building, promoting a collaborative and innovative work environment.

### Solutions Consultant

January 2021 - August 2022 (1 year 8 months)

Montreal, Quebec, Canada

Competences: Coupa CLMA, Coupa S2P, Risk Assessment, Oracle ERP, Integrations, API, CXML, sftp, Power platform, RPA UiPath, Procurement problem management, 3-rd party support relationship management, UAT excellence, process improvement/automation design and implementation, Integration design implementation, project management.

### Senior Analyst - Procurement Solution Design

April 2018 - July 2021 (3 years 4 months)

Montreal, Canada Area

Led UAT with continuous improvement and optimization on each re-iteration. Acted as liaison between technical and Ops team, translating business rules to technical requirements with great success. Acted as subject matter expert throughout all SLDC cycles in a variety of projects. Recognized as one of the best who can handle the most complex requests and tasks. Worked with business partners to resolve complex problems, improve operations and provide exceptional customer service. Worked with 3-rd party vendors to understand requirements and provide technical support, training and solutions.

### Senior Business Analyst

December 2015 - April 2018 (2 years 5 months)

Montreal

Handling high volume of external and internal major requests/initiatives. Directed business analysts in executing and delivering various tactical and strategic plans. Streamlined techniques to support agile methodology

implementations. Managed various projects and analysts through various tactical and strategic plans. Performed as subject matter expert for multiple projects related to ERP system upgrades. Identified opportunities to streamline workflow by adding and modifying processes, revamping use cases for each initiative and maintaining a list of talking points for each functional area. Executed analysis of risks and identify risk mitigation strategies.

### Operations & Process Business Analyst

August 2011 - December 2015 (4 years 5 months)

Montreal

Performed as SME during project implementation process for electronic invoices in BMO Account payable. Led several projects such as tax changes in Accounts Payable, an amalgamation of business units in the Oracle Payables system, and Kofax ERP system upgrade. Developed several MS excel and access applications with macro tools to accomplish work more effectively. Created and maintained new analytic reports for the management team in Account Payables. Led the implementation of BMO online banking for business in Accounts Payable. Handling high volume of external and internal major requests/initiatives. Strong knowledge of multiple ERP systems. Oracle payable, Ariba invoice...

### Service Representative (Reconciliation Team)

February 2009 - August 2011 (2 years 7 months)

Montreal

Provided high-qualified job and supported project delivery team during TFSA and RESP system conversion campaigns. Handled reconciliation of several complex bank accounts after TFSA and RESP conversion campaign. Performed as SME during I-Match project delivery process for reconciliation of investment products. Developed several excel spreadsheets with macro tools to accomplish work more effectively, saving 3-5 hours daily

### Anelik Bank

Manager in Commercial Lending Group

March 2004 - July 2008 (4 years 5 months)

- Performed as SME several projects regarding development of lending products, marketing and development for branches and improvement of lending processes.

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## Education

Armenian State University of Economics

Bachelor's degree, International Economics · (1992 - 1997)