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/* TRAVELTIDE COHORT EXTRACTION  
*/
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```
-- 1. Filter sessions for Elena's timeframe
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```
WITH sessions_2023 AS (  
    SELECT *  
    FROM sessions s  
    WHERE s.session_start > '2023-01-04'  
) ,
```

```
-- 2. Identify high-engagement users (> 7 sessions)
```

```
filtered_users AS (  
    SELECT user_id  
    FROM sessions_2023 s  
    GROUP BY user_id  
    HAVING COUNT(*) > 7  
) ,
```

```
-- 3. Creating the session base (Joining Users, Flights, and Hotels)
```

```
session_base AS (  
    SELECT  
        s.session_id,  
        s.user_id,  
        s.trip_id,  
        s.session_start,  
        s.session_end,  
        EXTRACT(EPOCH FROM s.session_end - s.session_start) AS  
session_duration,  
        s.page_clicks,  
        s.flight_discount,  
        s.flight_discount_amount,  
        s.hotel_discount,  
        s.hotel_discount_amount,  
        s.flight_booked,  
        s.hotel_booked,  
        s.cancellation,  
        u.birthdate,  
        u.gender,  
        u.married,  
        u.has_children,  
        u.home_country,  
        u.home_city,  
        u.home_airport,  
        u.home_airport_lat,  
        u.home_airport_lon,  
        u.sign_up_date,  
        f.origin_airport,
```

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        f.destination,
        f.destination_airport,
        f.seats,
        f.return_flight_booked,
        f.departure_time,
        f.return_time,
        f.checked_bags,
        f.trip_airline,
        f.destination_airport_lat,
        f.destination_airport_lon,
        f.base_fare_usd,
        h.hotel_name,
        CASE WHEN h.nights < 0 THEN 1 ELSE h.nights END AS nights,
        h.rooms,
        h.check_in_time,
        h.check_out_time,
        h.hotel_per_room_usd AS hotel_price_per_room_night_usd
FROM sessions_2023 s
LEFT JOIN users u ON s.user_id = u.user_id
LEFT JOIN flights f ON s.trip_id = f.trip_id
LEFT JOIN hotels h ON s.trip_id = h.trip_id
WHERE s.user_id IN (SELECT user_id FROM filtered_users)
),

-- 4. Identifying and isolating canceled trips
canceled_trips AS (
    SELECT DISTINCT trip_id
    FROM session_base
    WHERE cancellation = TRUE
),

-- 5. Focus only on valid, completed trips
not_canceled_trips AS (
    SELECT *
    FROM session_base
    WHERE trip_id IS NOT NULL
    AND trip_id NOT IN (SELECT trip_id FROM canceled_trips)
),

-- 6. Aggregate browsing behavior
user_base_session AS (
    SELECT
        user_id,
        COUNT(DISTINCT session_id) AS num_sessions,
        SUM(page_clicks) AS num_clicks,
        AVG(EXTRACT(EPOCH FROM (session_end - session_start)))::INT AS
session_seconds,

```

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        COUNT(trip_id) AS total_trips
    FROM session_base
    GROUP BY user_id
),

-- 7. Aggregate travel metrics
user_base_trip AS (
    SELECT
        user_id,
        COUNT(DISTINCT trip_id) AS num_valid_trips,
        SUM(CASE
            WHEN (flight_booked = TRUE) AND (return_flight_booked = TRUE)
THEN 2
            WHEN (flight_booked = TRUE) THEN 1
            ELSE 0
        END) AS num_flights,
        AVG(EXTRACT(DAY FROM departure_time - session_end))::INT AS
days_after_booking,
        AVG(haversine_distance(home_airport_lat, home_airport_lon,
destination_airport_lat, destination_airport_lon))::INT AS avg_km_flown,
        SUM(hotel_price_per_room_night_usd * rooms * nights * (1 -
COALESCE(hotel_discount_amount, 0))) AS revenue_hotel_usd,
        AVG(charged_bags) AS luggage_amount,
        AVG(nights) AS avg_nights
    FROM not_canceled_trips
    GROUP BY user_id
),

-- 8. Building the Final User Table
final_user_table AS (
    SELECT
        u.user_id,
        u.gender,
        u.married,
        u.has_children,
        u.home_country,
        u.home_city,
        EXTRACT(YEAR FROM AGE(u.birthdate)) AS age,
        ubs.num_sessions,
        ubs.num_clicks,
        ubs.session_seconds,
        ubs.total_trips,
        ubt.num_valid_trips,
        ubt.num_flights,
        ubt.days_after_booking,
        ubt.avg_km_flown,
        ubt.avg_nights,

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        ubt.revenue_hotel_usd,
        ROUND(ubt.luggage_amount, 1) AS luggage_amount
    FROM user_base_session ubt
    LEFT JOIN user_base_trip ubs ON ubt.user_id = ubs.user_id
    JOIN users u ON ubt.user_id = u.user_id
),

```

-- 9. Assign Cohorts

```

aux AS (
    SELECT
        user_id,
        CASE
            WHEN total_trips = 0 THEN 'Dreamer'
            WHEN age <= 25 THEN 'Young Traveler'
            WHEN age >= 60 THEN 'Senior Traveler'
            WHEN age BETWEEN 25 AND 60
                AND married = TRUE
                AND has_children = TRUE THEN 'Family Traveler'
            WHEN age BETWEEN 25 AND 60
                AND days_after_booking <= 10
                AND avg_nights <= 3 THEN 'Business Traveler'
            ELSE 'Standard Travelers'
        END AS traveler_cohort
    FROM final_user_table
)

```

-- FINAL OUTPUT: The result table for presentation

```

SELECT
    traveler_cohort,
    COUNT(DISTINCT user_id) AS user_count
FROM aux
GROUP BY traveler_cohort
ORDER BY user_count DESC;

```