

AJ Al-Bawab

678-447-6254 || ajalbawab@gmail.com || [linkedin/ajalbawab](https://www.linkedin.com/in/ajalbawab)

EDUCATION

Georgia State University – Robinson College of Business (GPA 4.0/4.0)
Bachelor of Business Administration in Finance

Atlanta, Georgia
Spring 2018 – Fall 2021

University of North Georgia – Cottrell College of Business (GPA 4.0/4.0)
Associates of Business Administration in Finance

Dahlonega, Georgia
Spring 2016 – Spring 2018

- **Awards:** Golden Key International Honor Society || President's List || Rogers Opportunity Scholarship
- **Relevant Coursework:** *Portfolio Management, Financial Analysis & Loan Structuring, Corporate Finance, Hedge Fund Strategies, Financial Modeling, Risk Modeling, Data Analytics, Language R, BIWS (Breaking into Wall Street)*
- **Course Projects:** Automated equity research reporting by dynamically importing stock prices and other metrics

PROFESSIONAL EXPERIENCE

SP Financial, Atlanta, GA – Summer Internship

June 2020 – July 2020

- Analyzed municipal bond yield movements, portfolio allocation, and municipality risk through Bloomberg
- Proposed fixed income portfolio allocation for clients by diversifying interest rate risk and reinvestment risk
- Developed automated workflows and a custom CRM for Managing Directors managing more than \$5 Billion AUM
- Assisted in generating new client opportunities through personalized email marketing campaigns
- Reduced operational costs by \$100,000 yearly through execution of 168 lines of Python code

FieldEdge, Atlanta, GA – Fall Internship

August 2019 – May 2020

- Analyzed and presented monthly SaaS KPIs (ARR analyses as well as customer and revenue retention analyses) to internal financial functions for the purposes of board and sponsor reporting
- Developed and implemented VBA projects which streamlined the monthly reporting processes and increased productivity through workflow innovation
- Assisted in ongoing implementation and integration efforts by migrating existing infrastructure to Salesforce and Intacct

IndustryPro, Atlanta, GA – Fall Internship

August 2019 – December 2019

- Sourced, tracked, and logged more than ~500 potential acquisition targets – expanding internal M&A pipeline for middle market companies within the Opioid-Treatment industry
- Developed deeper understanding of acquisition targets and improved internal sourcing strategies through collaboration with board of directors
- Managed multiple projects maintaining accuracy and efficiency

LEADERSHIP EXPERIENCE

Gallery Capital Management – Investments Summer Analyst Lead

Spring 2020 – Summer 2020

- Designed, structured, and led two teams of five analysts in fundamental analysis presented to senior partners
- Developed complex models gauging future value using DCF, DDM, Comps and pro-forma workflow strategies
- Designed Pitch Decks outlining key concepts regarding our examination of public companies for portfolios
- Gained knowledge from projecting companies with minority and majority ownership investments

Panthers on Wall Street – Captain (2020 Cohort)

January 2020 – September 2020

- Managed and organized meetings and professional contacts on behalf of GSU
- Designed the structure for moving meetings to online increasing cohesion
- Developed strategies aimed at helping students find success in their career goals
- Established a curriculum for hedging strategies taught to students

ADDITIONAL INFORMATION

Skills: Bloomberg Certified, VBA, Excel, PowerPoint, RStudio, Python, Mathematical Optimization

Interests: Fostering Meaningful Connections, Personal Training, Investing, Understanding Sub-Cultures

Volunteer Effort: ASIC Club, North Point Ministries, Radio Artist Production Director, Finance Tutor