



-  Breakdown & Insights

Sales by Product Category

- **Electronics:** ₹1,56,905 – highest revenue-generating category.
- **Clothing:** ₹1,55,580 – second highest.
- **Beauty:** ₹1,43,515 – third in sales.

Monthly Sales Trend

- Peak month: **May 2023** with ₹53,150 in revenue.
- Lowest month: **Jan 2024** with only ₹1,530.
- Trend shows fluctuating monthly sales with a general upward movement until May.

Revenue by Gender

- **Female:** ₹2,32,840 (51% of total revenue)
- **Male:** ₹2,23,160 (49% of total revenue)
- Revenue is nearly evenly split between male and female customers.

Top 10 Customers by Revenue

- All top customers contributed ₹**2,000** each.
- Customer IDs include: CUST700, CUST731, CUST735, CUST742, CUST773, CUST789, CUST832, CUST875, CUST927, CUST946.

Interactive Filters Available:

- **Gender:** Male / Female
- **Age Groups:** 18–25, 26–35, 36–50, 50+
- **Month-Year:** Monthly filter from Apr-2023 to Jan-2024
- **Product Category:** Beauty, Clothing, Electronics

Key Highlights

- Clothing and Electronics are the top-performing categories.
- May 2023 marked the highest sales volume.
- Slightly higher revenue from female customers.
- Equal contribution from top 10 customers indicates consistent high-value purchasing behavior.