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**Anshika Pal**

**Telecaller | Real Estate Sales Support**

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**Professional Summary**

Detail-oriented and results-driven **Telecaller** with **1 year of experience** in real estate sales support. Strong communication skills with expertise in **client engagement, lead generation, and appointment scheduling**. Adept at handling high-volume calls and fostering client relationships to drive sales success.

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**Work Experience**

**Telecaller | Max Landbase Real Estate**

**Dec 2024 – Apr 2025**

- Managed outbound and inbound calls to engage potential clients.
- Explained real estate offerings and services effectively to prospective buyers.
- Scheduled and coordinated client meetings for the sales team.

**Telecaller | Finos Infra Real Estate**

**May 2024 – Nov 2024**

- Contacted and nurtured leads to generate interest in available properties.
- Provided detailed information about real estate options tailored to client needs.
- Assisted in coordinating follow-ups between clients and sales executives.

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- **Education-**
  - **High School pass in UP board in 2021**
  - **Intermediate pass in UP board in 2023**
  - **Bsc pursuing**

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## Skills & Competencies

**Client Communication & Negotiation** – Strong ability to engage and build rapport with clients.

**Lead Generation** – Expertise in identifying and converting potential buyers.

**Appointment Scheduling** – Efficiently coordinated meetings between clients and sales teams.

**Customer Relationship Management** – Provided clear, timely responses to inquiries and concerns.

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## Technical & Computer Skills

**CRM Software** – Experienced in maintaining client databases and tracking interactions.

**Microsoft Office Suite** – Proficient in Word, Excel, and PowerPoint for documentation and reports.

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## Languages

**English** – Native proficiency

**Hindi** – Fluent

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