



# NITESH

## Sales Executive

### CONTACT

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📍 Bhiwani, Haryana

### EDUCATION

Bachelor of Arts  
2023

ITI  
2017

12th  
2014

10th  
2012

### SKILLS

- SalesStrategy
- Creativity
- Businessdevelopment
- Negotiation
- Critical Thinking
- Leadership
- MicrosoftExcel

### LANGUAGE

English  
Hindi

### ABOUT ME

I am an approachable, motivated, and confident Sales Executive with a proven ability to surpass sales targets and significantly impact the organization's revenue stream. Proficient in promoting products, I enhance revenue streams by engaging with customers and recommending tailored solutions. Possessing strong organizational skills, adaptability, and expertise in display preparation, merchandising, and customer assistance, I cultivate customer loyalty through adept and amiable support.

### EXPERIENCE

#### Development Executive

2022 – 2023

#### **Sonacon Entertainment Business**

- Spearheaded artist onboarding for MXTakatak, focusing on influencers from fashion, Bollywood, makeup, hosting, and student activism
- Recruited talent skilled in Facebook, Instagram, YouTube, and other social platforms.
- Managed communication via WhatsApp, phone calls, and messages to build strong artist relationships.
- Engaged with broadcasters and vloggers to promote content creation on the app.
- Collaborated with the business development team to support artist-driven revenue growth and meet business targets.

#### Sales Executive

2024 - 2025

#### **Eliyzum Technology**

- Identify and Target Potential Customers.
- Promote Internet Plans and Services.
- Achieve Sales Targets.
- Conduct Site Surveys.
- Build and Maintain Customer Relationships.
- Handle Customer Queries and Objections.
- Update Sales Records and Reports.

### DECLARATION:

I hereby declare that all the above information is given below is true to the best my knowledge and belief.