

## EDUCATION

B.A from Gurgaon university  
12<sup>th</sup> from hbse  
10<sup>th</sup> from hbse

## CONTACT

@ sonimandal339@gmail.com

8287925518

**Islampur sec 38**



## WORK EXPERIENCE

Telecalling in Finance Sector  
Aditya Finance pvt Ltd.  
Sept 2023 - 2024

RELATIONSHIP MANAGER  
THE WEDDING SEARCH  
Nov 2024 - June 2025

# ANJALI MANDAL

## SALES EXECUTIVE

### JOB EXPERTISE

#### Communication Skills:

- Excellent verbal communication in Hindi and English (or your regional language), with a confident and polite tone that builds trust with clients.

#### Persuasion and Sales Skills:

- Proven ability to influence customer decisions, handle objections, and convert leads into sales or appointments.

#### CRM and Data Handling:

- Experienced in maintaining records, updating databases (Excel/CRM software), and tracking daily call reports efficiently.

#### Target-Oriented:

- Comfortable working under pressure with daily/weekly call and conversion targets. Strong record of achieving or exceeding KPIs.

#### Follow-up and Relationship Building:

- Skilled at regular follow-ups, nurturing leads, and maintaining long-term client relationships for repeat business.

#### Product/Service Knowledge:

- Ability to quickly understand and clearly explain company offerings, pricing, and benefits tailored to the customer's needs.

#### Professional Conduct:

- Polite, patient, and attentive listener. Handles rude or uninterested callers professionally without losing motivation.

I hereby declare that the information provided above is true and correct to the best of my knowledge and belief.

Anjali Mandal