

Pragati pal

MBA (Finance)
Prayagraj, India
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PROFESSIONAL SUMMARY

Highly motivated and result-oriented professional with strong communication, persuasion, and interpersonal skills, seeking the role of Business Development Counselor at Planet Spark. Skilled in identifying customer needs, building trust, and delivering tailored solutions to drive sales and customer satisfaction. Proven ability to achieve targets, handle objections, and maintain a positive attitude under pressure. Passionate about contributing to an organization that fosters skill development and personal growth, while pursuing opportunities for continuous learning and professional advancement

WORK EXPERIENCE

Finance Intern (April 2024 – June 2024)

Angel One (Rawy Stockers), Prayagraj

- Gained a valuable hands-on experience and knowledge
- Developed customer relationships and provided product knowledge to drive sales growth.
- Achieved the target of opening 20 Demat accounts, contributing to the company's growth.

EDUCATION

Master of Business Administration (MBA) - Finance (2023 – Present)

MONIRBA, University of Allahabad

- SGPA: 8.2 (Semester II), 7.8 (Semester I)

Bachelor of Commerce (BCOM) (2020 - 2023)

Allahabad state university, Prayagraj

- Percentage: 57%

Intermediate (2019 - 2020)

M.V. Inter College, Prayagraj

- Percentage: 67%

High School (2017 - 2018)

M.V. Convent Inter College, Prayagraj

- Percentage: 83%

SKILLS

- Tally Prime
- MS Excel
- MS Office
- Communication
- Leadership
- Customer Relationship Management

- Decision-making
- Problem Solving
- Negotiation

CERTIFICATIONS

- Course on Computer Concept **(August, 2023)**
- Professional Course in Tally by Rajeev Gandhi Computer Saksharta Mission **(March, 2024)**
- IT Tools by Baghel Computer Classes **(May, 2024)**
- Spoken English Course by Great Learning **(November, 2024)**

CO-CURRICULAR ACTIVITIES

- Winner of Badminton Competition
- Winner of Racing Competition
- Class Representative in 10th, 12th, and Graduation
- Co-coordinator in the farewell event of my college.

INTERESTS

- Teaching
- Learning New Skills and Concepts
- Playing Indoor Games
- Communicating with people and helping solve their problems

Declaration

I hereby declare that all the above-mentioned information provided is true and accurate to the best of my knowledge.

Place: Prayagraj

(pragati pal)
Signature