

# Deevanshu

## Telemarketing Manager



10 Years 6 Months



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## Profile Summary

Results-driven professional with a strong background in employee training, team management, and performance optimization. Experienced in increasing company productivity by equipping employees with essential skills and knowledge. Adept at strategic planning, performance management, and cross-departmental coordination to drive operational efficiency and achieve business goals. Skilled in developing monitoring systems to ensure employees meet job responsibilities effectively. Proven ability to collaborate with management to assess and address organizational training needs, fostering a culture of continuous learning and development.



## Key skills

- Sales
- Marketing
- Business Development
- Data Entry
- MS Office
- Excel
- Operations Management
- Sales Management
- Excel Dashboards



## Personal Information

City **Gurugram**

Country **INDIA**



## Hobbies

- Playing Cricket and Table tennis
- Listening soft music



## Languages

- English
- Hindi



## Social links

<https://www.linkedin.com/in/deevanshu->



## Education

**MBA/PGDM, 2025**

Maharishi Dayanand University (MDU),  
Rohtak

**B.Tech/B.E., 2021**

Maharishi Dayanand University (MDU),  
Rohtak

**12th, 2014**

Diploma, English

**10th, 2009**

CBSE, English



## Work Experience

**Mar 2024 - Dec 2024**

Telemarketing Manager

**PetroGas Energy India limited**

I am responsible for overseeing the operations of the team, ensuring that objectives are met efficiently and effectively. This role involves strategic planning, performance management, and coordination between departments to drive productivity and achieve company goals.

Feb 2019 - Mar 2024

Trainer

**WheelsEye technology India Pvt Ltd**

Responsible for increasing a company's productivity by teaching new skills and knowledge to employees.  
 Schedule appropriate training sessions.  
 Oversee and direct seminars, workshops, individual training sessions, and lectures.  
 Plan and implement an effective training curriculum.  
 Prepare training materials such as module summaries, videos, and presentations.  
 Train and guide new employees.  
 Develop monitoring systems to ensure that all employees are performing job responsibilities according to training.  
 Collaborate with management to identify company training needs.

Oct 2017 - Feb 2019

Junior Engineer

**Communications Test Design India Private Limited**

Troubleshooting and Repairing the components in the PCB card.  
 Responsible for providing hardware-oriented solutions which include indigenous testing. Communication domains functional simulation, system engineering support of products for Telecom and various.  
 Standardization of processes for continuous improvement of quality of the product.

Mar 2014 - Oct 2017

Instrumentation Engineer

**Star Cement Manufacturing Limited**

Basic knowledge of PLC(SCHNEIDER ELECTRIC) Concept 2.6, SCADA FIX 7. Checking and maintenance of AC drives (ABB, YASKAWA).  
 Maintenance and calibration of Schenck WEIGH FEEDER and BELT WEIGHER. Maintenance and calibration of GAS ANALYZER SYSTEM(ABB). Conducting calibration of temp.& pressure Transmitter(ABB,ROSEMOUNT). Maintenance and calibration of UNIPULSE ROTO PACKER. Adept in developing Quality systems, Machine maintenance and executing new projects.



## Projects

488 Days

ECI

Responsibility to make Daily/Weekly/Monthly reports (Internal & customer). Priority day planning based on TAT and customer requirement. Review the work done, performance, issues, WIP/Pending work. Responsible for quality of the entire product. Responsibility to check inventory in Hand, forecast and plan to achieve target.  
 Responsibility to test & troubleshoot the RF & Optical units like XDM100 (MXC100/100B), XDM1000 (XINF\_H), POE (AC/DC), SFP as per customer specified test parameter.