

Vipin Kumar Arya

H No - 14A, Sultanpur, Behind Gurudwara, New Delhi
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Summary

Experienced sales professional with a successful history of driving sales and building client relationships. Proficient in identifying customer needs, providing tailored solutions, and closing deals effectively. Skilled in communication, negotiation, and problem-solving. Strong team player with a proactive approach and a dedication to achieving targets.

Skills

- Strong work ethics and commitment to deadlines.
- Effective team handling and management.
- Ability to see situations from multiple perspectives.
- Recognized for being dependable and trustworthy.
- Proficient in MS Word, MS Excel, and MS PowerPoint.
- Understanding of IT tools like Zoom, Webinars, encrypted devices.
- Knowledge of cloud and inventory management tools.
- Excellent interpersonal and cross-functional communication skills.

Experience

Associate Sales Consultant

Policy Bazaar.com Pvt. Ltd., Gurugram

08/2024 – 04/2025

- Acted as liaison between customers and internal teams for updates.
- Provided customer support, managed queries, and maintained account data.
- Recommended enhancements for products and services.
- Implemented strategies to boost customer base and satisfaction.
- Collaborated across departments on cross-selling initiatives.
- Explained policy details and assisted in understanding complex terms.
- Conducted research to compare benefits and identify client-specific plans.

Real Estate Sales Associate

Coming Keys, Gurugram

05/2022 – 06/2024

- Built relationships with key stakeholders in real estate.
- Collaborated with brokers and agents to complete transactions.
- Created brochures and flyers for property advertisements.

Education

High School

CBSE Board, New Delhi

Languages

- Hindi, English
- Others: Kumauni, Garhwali, Punjabi, Haryanvi

Personal Details

- Date of Birth: 12 August 2002
- Sex: Male
- Nationality: Indian
- Marital Status: Unmarried
- Father's Name: Mr. Gopal Ram
- Mother's Name: Mrs. Bhavna Devi
- Permanent Address: H No - 14A, Sultanpur, Behind Gurudwara, New Delhi 110030