

## Cross (Multi) Platform Mobile App Development

A Myth or Reality

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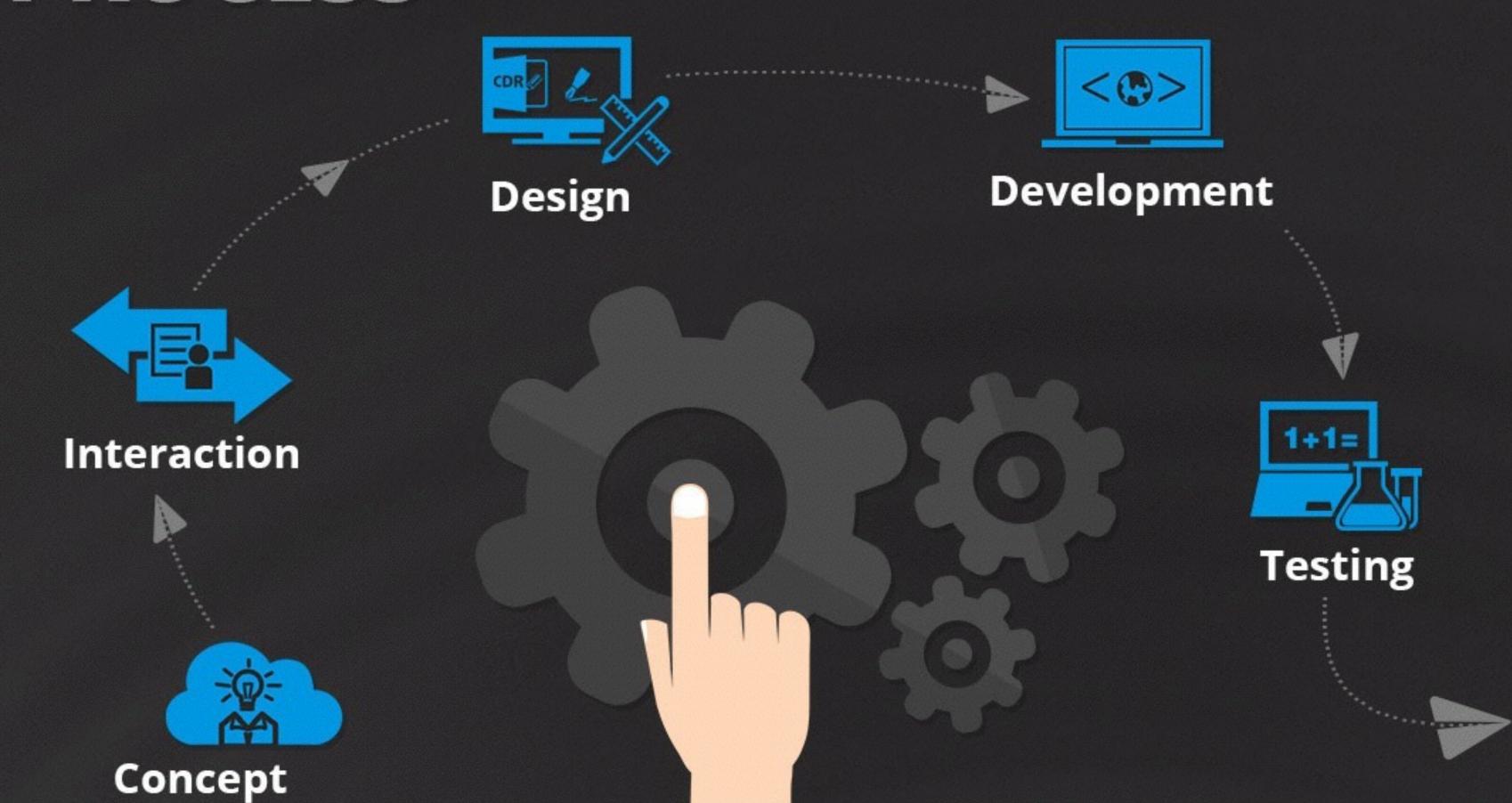
# Mobile Phones > Human Population

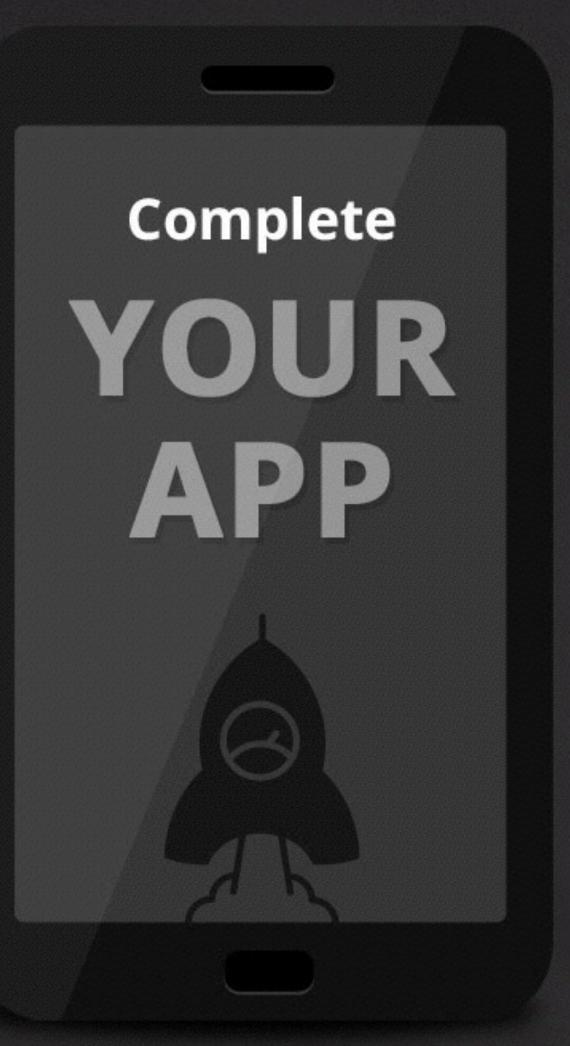


# What are Mobile APPs?

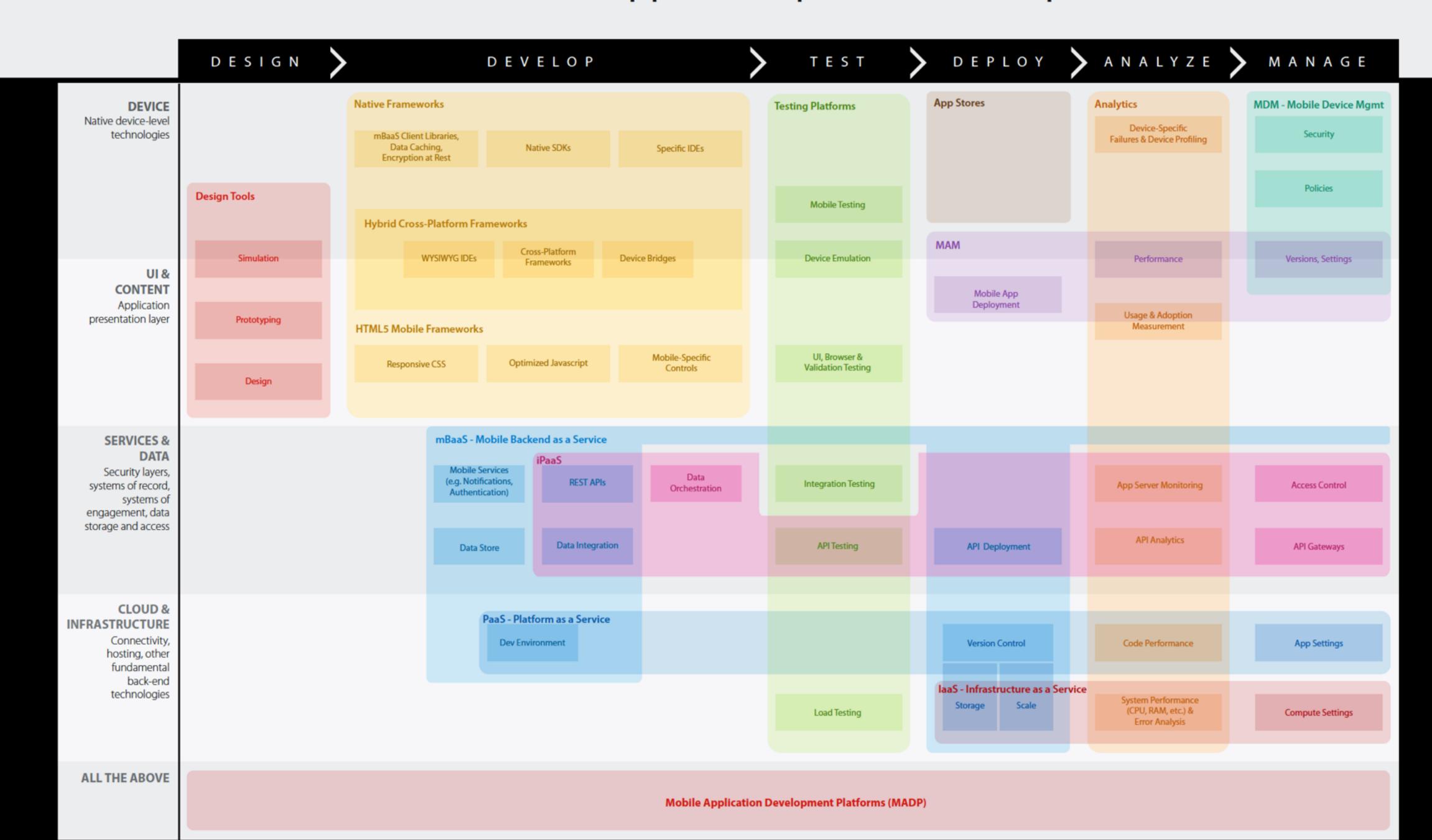


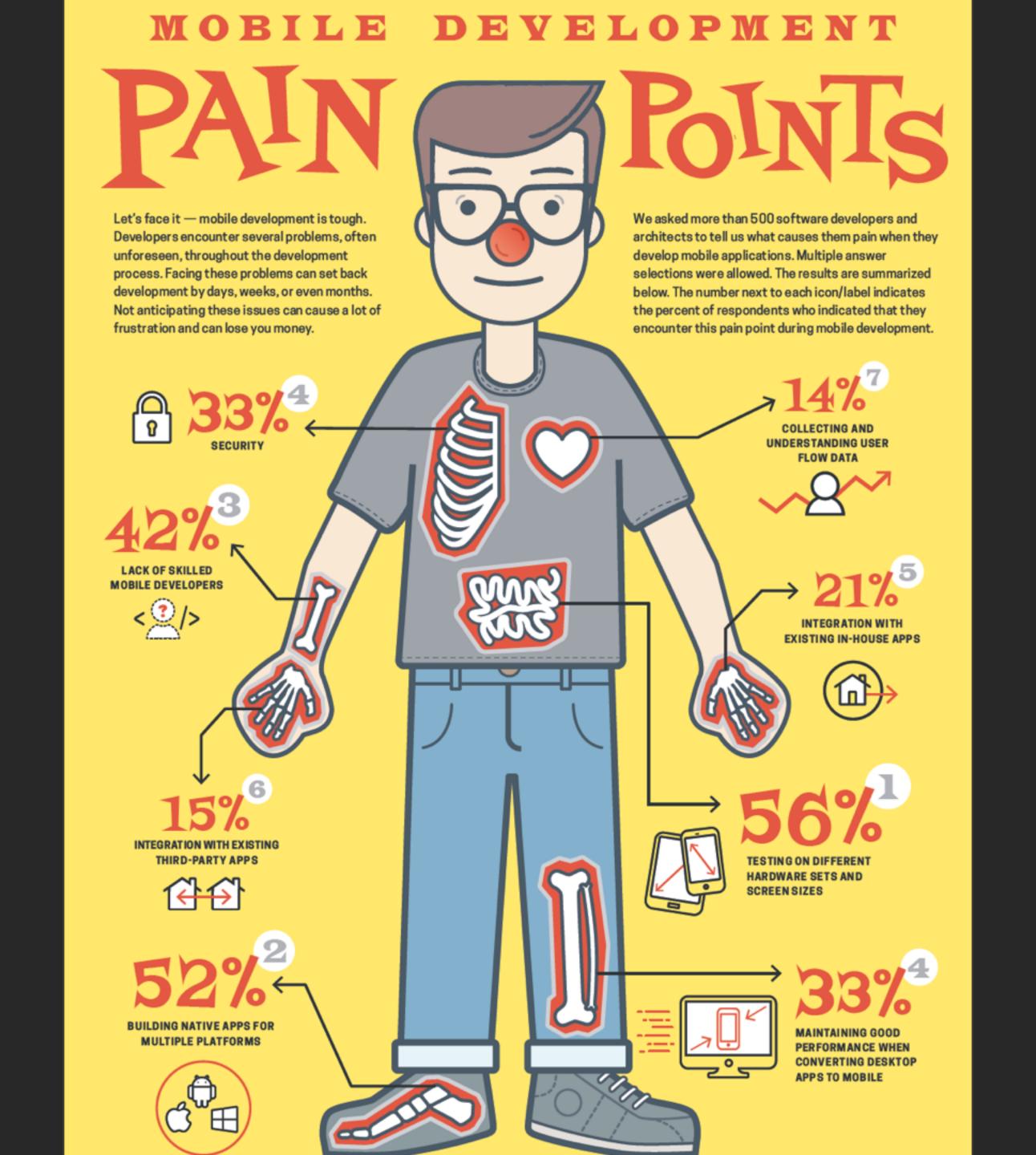
# Mobile App Development PROCESS





#### A View of the Mobile App Development Landscape





# How are these Apps Build?



#### NATIVE APP **MOBILE WEBSITE** HYBRID APP **Web Service Web Service Web Server** (Database) (Database) This is **HTTP Request HTTP Request HTTP Request** where the app code exists. **WebView Native App** This is where the **Browser** app code **Native App** This is where **SDKs** the app Cordova code exists. **Platform Platform Platform**

**Device** 

**Device** 

exists.

**Device** 

# What are NATIVE mobile Apps?

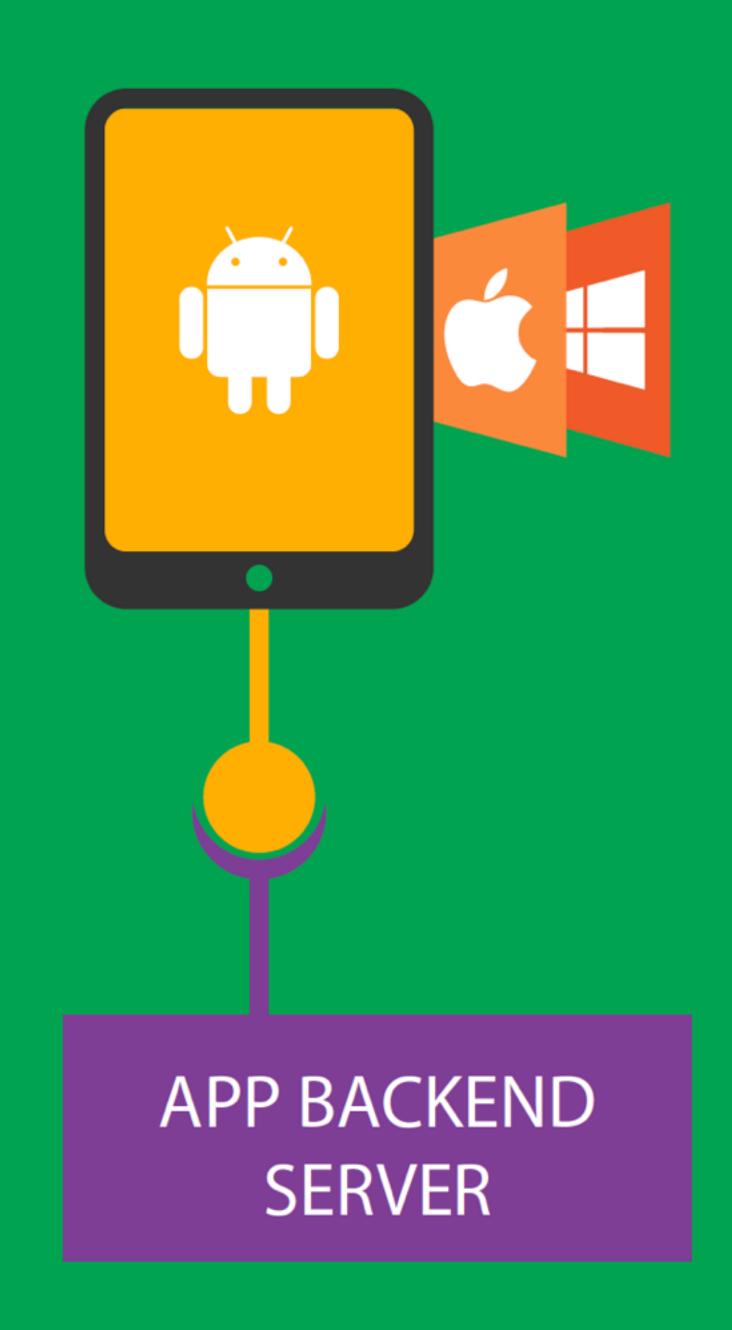
### Native apps

- Run on a specific device and mobile operating system
- Built using native code (e.g. Objective-C or Swift)
- Downloaded from an app store
- Live on the device

### EXCEPTION - ONLY IF REQUIRED

### Bottom line

Build a native app when you want to deliver an extraordinary user experience at any cost. Games, like Angry Birds, are a good candidate for native apps.



# Mobile Web Apps

### Mobile web apps

Run on any device with a web browser

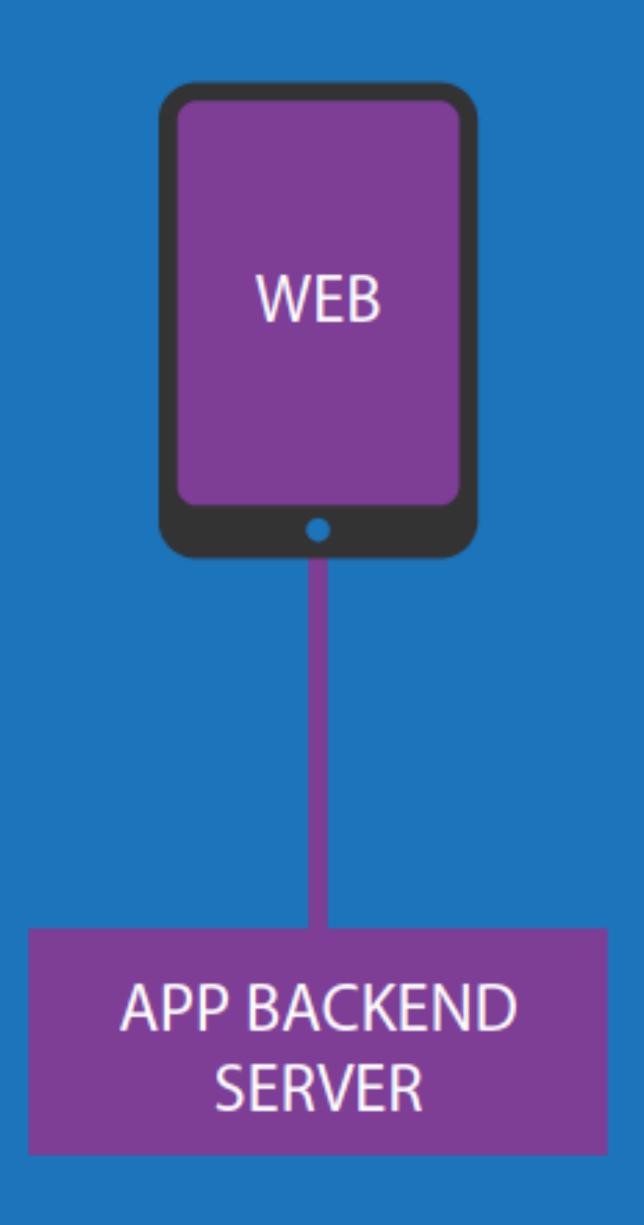
Built using standard web technologies

Served from an application server

DEFAULT - MOST COMMON CHOICE

#### **Bottom line**

Build a mobile web app when you want your application to be accessible from any device, without the need to install an application from an app store. An example of a mobile web application is the Financial Times web app.



# Hybrid Apps

### Hybrid Web Apps

## Hybrid Mixed Apps

# Packaged Hybrid Apps

- Run on multiple mobile operating systems (after fine-tuning for each operating system)
- Built using a cross-platform framework
- Downloaded from an app store
- Part lives on the device and part served from an application server

## Hybrid - The Best of Both Worlds

The hybrid app approach is the fastest and most efficient way to deliver "real," device-savvy mobile applications to users with frequency and low development cost and overhead. After several years of painful and costly missteps with pure native apps, the emergent hybrid approach has recently swelled in popularity and continues to gain momentum. The hybrid approach minimizes the amount of custom code required for each supported operating system, while still giving developers the ability to incorporate native features and functionality.

Additional options within the hybrid category allow organizations to cost effectively fulfill application requirements while optimizing in-house resources.

Hybrid Mixed

Hybrid Web

Packaged Hybrid

So, Which is the best approach?

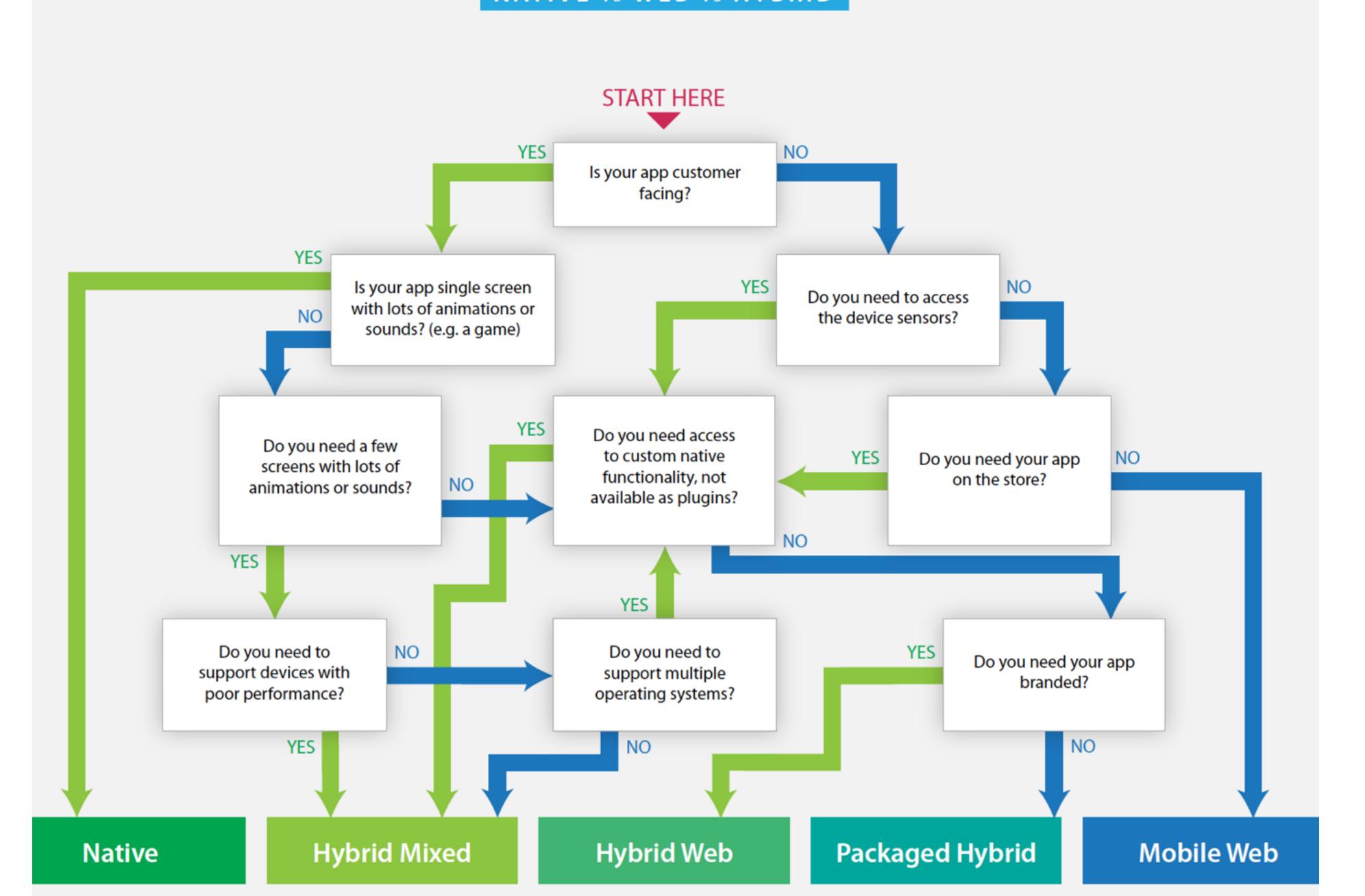
#### NATIVE vs. WEB vs. HYBRID: 7 FACTORS OF COMPARISON

PRO **NEUTRAL** 

	NATIVE	HYBRID	WEB
COST	Commonly the highest of the three choices if developing for multiple platforms	Similar to pure web costs, but extra skills are required for hybrid tools	Lowest cost due to single codebase and common skillset
CODE REUSABILITY/ PORTABILITY	Code for one platform only works for that platform	Most hybrid tools will enable portability of a single codebase to the major mobile platforms	Browser compatibility and performance are the only concerns
DEVICE ACCESS	Platform SDK enables access to all device APIs	Many device APIs closed to web apps can be accessed, depending on the tool	Only a few device APIs like geolocation can be accessed, but the number is growing
UICONSISTENCY	Platform comes with familiar, original UI components	UI frameworks can achieve a fairly native look	UI frameworks can achieve a fairly native look
DISTRIBUTION	App stores provide marketing benefits, but also have requirements and restrictions	App stores provide marketing benefits, but also have requirements and restrictions	No restrictions to launch, but there are no app store benefits
PERFORMANCE	Native code has direct access to platform functionality, resulting in better performance	For complex apps, the abstraction layers often prevent native-like performance	Performance is based on browser and network connection
MONETIZATION	More monetization opportunities, but stores take a percentage	More monetization opportunities, but stores take a percentage	No store commissions or setup costs, but there are few monetization methods

#### **Decision Tree**

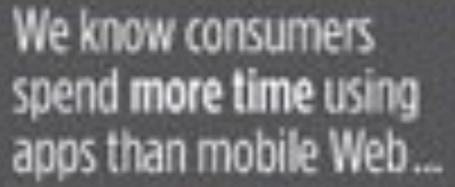
#### NATIVE vs WEB vs HYBRID



#### NATIVE vs WEB vs HYBRID Which mobile architecture is right for your app? START HERE Is your app customer facing? Is your app single screen Do you need to access with lots of animations or the device's sensors? sounds? (e.g. a game) Do you need access Do you need a few to custom native YES Do you need your app screens with lots of functionality, not on the store? animations or sounds? available as plugins? YES YES Do you need to Do you need to Do you need your app support devices with support multiple branded? poor performance? operating systems? YES **Hybrid Mixed Hybrid Web Packaged Hybrid** Mobile Web **Native** Consists of a native shell, Run on a specific operating Built using standard web system such as iOS, Android or maintained by a third-party technologies such as HTML5, Windows Phone and are built vendor, running your web app JavaScript and CSS. Run on the using vendor's technology. device's browser. WEB WEB WEB WEB APP BACKEND APP BACKEND APP BACKEND APP BACKEND APP BACKEND SERVER SERVER SERVER SERVER When to Use It To deliver an extraordinary user If the app needs to access the If the app must be accessible to anyone, without the need to experience at any cost, supporting both old and new install it from the app store. Examples → SalesForce1 AngryBirds a Banana Republic FT Financial Times

# CHOOSE YOUR MOBILE DEVELOPMENT PATH







but, both hold intrinsic value — which is the right development path for you?

#### MOBILE WEB

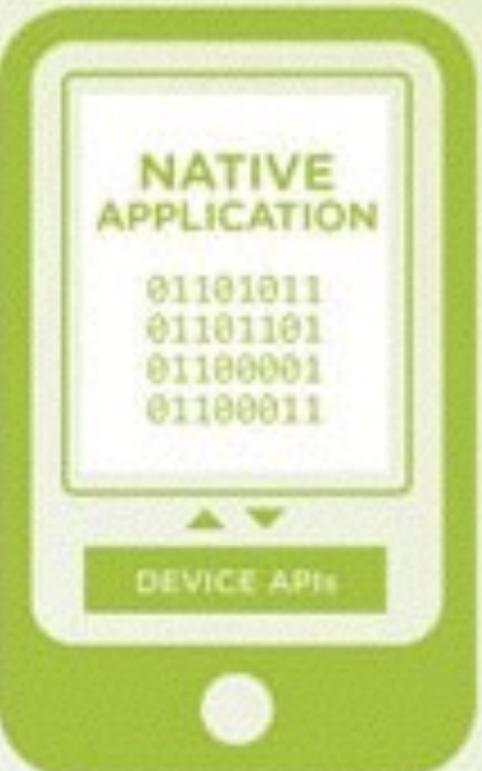
#### HYBRID NATIVE

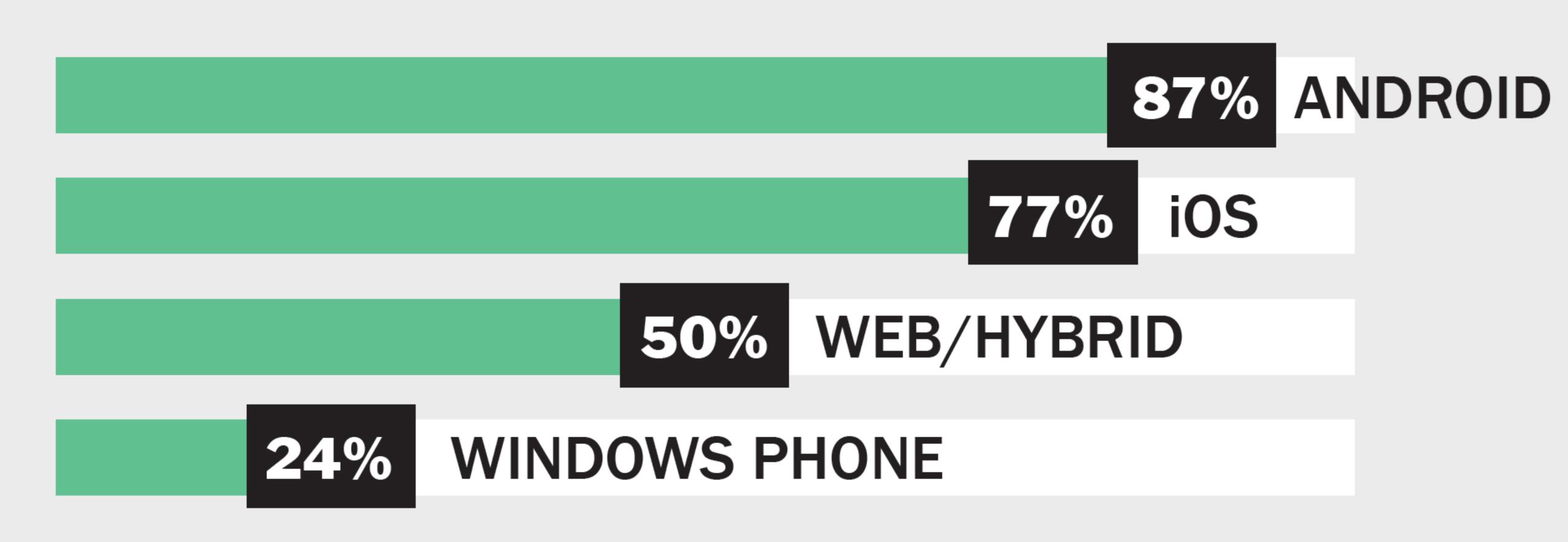
#### **PURE NATIVE**











# Revenue generation

	<b>%</b> 0
CONTRACT WORK/COMMISSIONED APPS	41
NOT EXPECTING ANY ROI FROM SOME OF MY APPS	27
PURCHASES OF THE APP	26
MARKETING + BRAND AWARENESS FOR ANOTHER PRODUCT	23
MONETIZING ONLINE CONTENT OR SUBSCRIPTIONS	20
IN-APP PURCHASES	19
SELLING MOBILE AD SPACE	15
ENABLING E-COMMERCE FOR OUR STORE	8
OTHER	3

## What's from IBM?

- IBM MobileFirst Foundation <a href="https://mobilefirstplatform.ibmcloud.com">https://mobilefirstplatform.ibmcloud.com</a>
- IBM Cloud (PaaS) <a href="https://Bluemix.net">https://Bluemix.net</a>

# Thank YOU Q&A

