

# ATLIQ HARDWARE

## FILTERS

region All  
division All  
customer All  
market All  
FY 2019

## P & L BY MONTHS AND QUARTERS

QUARTERS								
METRICS	Q1			Q2			Q3	
	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr
net sales	6M	8M	11M	11M	7M	6M	6M	6M
COGS	4M	5M	6M	7M	4M	4M	4M	4M
Gross margin	3M	3M	4M	5M	3M	3M	3M	3M
GM %	40.87%	41.97%	41.49%	41.39%	40.87%	41.94%	41.45%	41.39%

region All  
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FY 2020

## P & L BY MONTHS AND QUARTERS

QUARTERS								
METRICS	Q1			Q2			Q3	
	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr
net sales	17M	21M	29M	30M	17M	16M	2M	8M
COGS	11M	13M	18M	19M	11M	10M	1M	5M
Gross margin	6M	8M	11M	11M	6M	6M	1M	3M
GM %	37.77%	37.78%	37.04%	36.81%	37.75%	37.74%	36.68%	37.73%

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FY 2021

## P & L BY MONTHS AND QUARTERS

QUARTERS								
METRICS	Q1			Q2			Q3	
	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr
net sales	45M	55M	74M	78M	45M	42M	44M	44M
COGS	28M	35M	47M	50M	28M	27M	28M	28M
Gross margin	16M	20M	27M	28M	16M	15M	16M	16M
GM %	36.65%	36.52%	36.29%	36.26%	36.68%	36.53%	36.37%	36.33%

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NET SALES COMPARISON								
2021 VS 2020	162.06%	164.68%	159.10%	161.05%	161.40%	162.49%	1981.59%	461.21%
2020 VS 2019	164.63%	156.58%	167.27%	161.45%	162.75%	162.02%	-67.07%	22.73%

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Q3	Q4			Grand Total
May	Jun	Jul	Aug	
6M	6M	6M	6M	87M
4M	4M	4M	4M	51M
3M	3M	3M	3M	36M
40.79%	42.00%	41.48%	41.39%	41.43%

Q3	Q4			Grand Total
May	Jun	Jul	Aug	
10M	15M	16M	17M	197M
6M	9M	10M	10M	123M
4M	6M	6M	6M	73M
37.49%	37.27%	36.68%	36.79%	37.28%

Q3	Q4			Grand Total
May	Jun	Jul	Aug	
44M	41M	44M	43M	599M
28M	26M	28M	27M	381M
16M	15M	16M	16M	218M
36.63%	36.45%	36.37%	36.26%	36.43%

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347.02%	178.64%	173.93%	160.31%	204%
53.05%	140.65%	148.00%	162.03%	125%