Ideation Phase Empathize & Discover

Date	22 October 2023
Team ID	Team-593067
Project Name	Horology 2.0: Forecasting The Future Of
	Smartwatch Prices
Maximum Marks	4 Marks

Empathy Map Canvas:

An empathy map is a simple, easy-to-digest visual that captures knowledge about a user behaviors and attitudes.

It is a useful tool to helps teams better understand their users.

Creating an effective solution requires understanding the true problem and the person who is experiencing it. The exercise of creating the map helps participants consider things from the user's perspective along with his or her goals and challenges.

Example:



WHO are we empathizing with?

Who is the person we want to understand? What is the situation they are in? What is their role in the situation?

Tech-savvy smartwatch shoppers.

Looking to buy a smartwatch.



What do they HEAR?

What are they hearing others say? What are they hearing from friends? What are they hearing from colleagues? What are they hearing second-hand?



Positive/ negative product experiences. Discussions about smartwatch features.



What do they DO?

What do they do today? What behavior have we observed? What can we imagine them doing?



Comparing different options.

Making purchasing decisions.

What do they need to DO?

What do they need to do differently? What job(s) do they want or need to get done? What decision(s) do they need to make? How will we know they were successful?



Use price prediction tools.



What do they SEE?

What do they see in the marketplace? What do they see in their immediate environment? What do they see others saying and doing? What are they watching and reading?



Various smartwatches in the market.

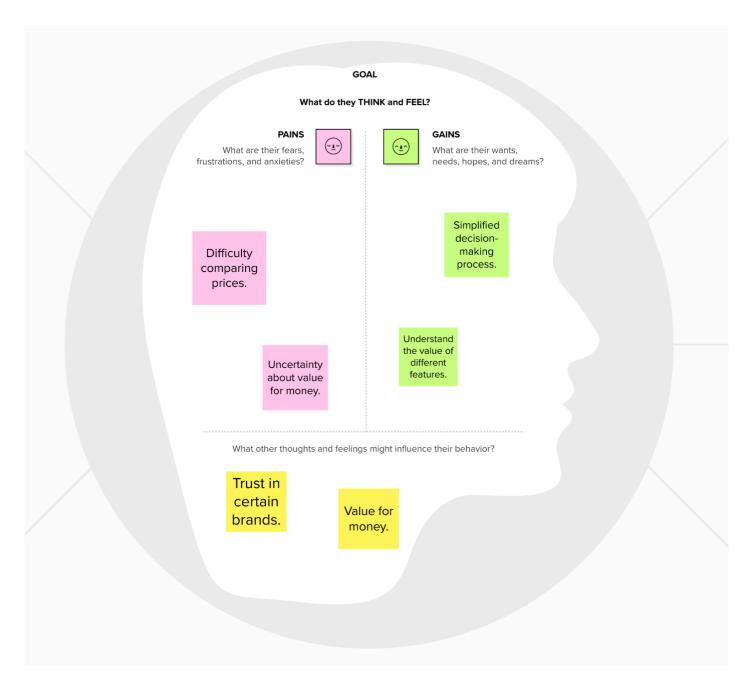


What do they SAY?

What have we heard them say? What can we magine them saying?

Questions about price and value.

"What features do I need?"



• This project aims to develop a machine learning model to predict smartwatch prices based on features.