AJAY KUMAR

(+91) 83077-50898 | ajaymor394@gmail.com github.com linkedin.com JIND, HARYANA (126125).

Skills

- SQL (MySQL Database)
- MS Excel (Advance function, Data Manipulation, Pivot tables & Pivot charts etc.)
- Microsoft Power BI (DAX QUERY, Insightful Dashboard/report.)
- Python (Basics)

Work – Experience

MIS COORDINATOR - Navriti Technologies Pvt. Ltd.

May 2024 to Jan 2025

- Lead data management processes and maintain accurate reporting systems.
- Data manage and data collection, entry, and reporting functions across departments.
- Built and maintained Excel and Google Sheets-based tools for tracking performance indicators.
- Coordinate with stakeholders to ensure MIS data accuracy and timely delivery.

MIS ASSOCIATE - Navriti Technologies Pvt. Ltd.

Feb 2025 to Present

- Assisted with day-to-day MIS activities, including data entry, validation, and report generation.
- Ensured smooth operation of MIS systems for daily reporting needs.
- Supported senior MIS staff with data gathering and formatting tasks.
- Managed structured data flow and contributed to day-to-day reporting tasks.

Education

BACHELOR OF ARTS - UNIVERSITY OF IGNOU.

Dec 2024

Majors: Bachelor of Arts (General), General Arts. The Indira Gandhi National Open University (IGNOU).

Personal - Projects

Sales Insights analysis – SQL

- Extract data from 5 related tables in a sales database using SQL JOIN.
- Transformed and filtered data using aggregating and filtering functions for improved reporting.
- Visualized data with Power BI to identify key business intelligence for enhancing sales performance.

E-Commerce Data analysis – Excel

- Highlighted the top 3 based on their share percentage in overall sales.
- Analyzed sales data from each category to understand the performance of different categories
- Analyzed profit data specifically from the top 10 to identify the most profitable categories.
- Identified which state generate the highest & explored potential reasons behind the variations.
- Identify the top 10 selling products based on the sales volume. And displaying the top 10 customers who contribute the most to the overall profitability.

Superstore Data analysis – Power BI

- Analyzed Superstore sales data by region, category, segment.
- Created Visualizations to display the sales and profit data.
- Identify the top 10 selling products. And top 10 profitable customers.