AJAY KARWA
TECHNOLOGY CONSULTING MANAGER

✉ ajay.karwa@gmail.com
⌂ New York, NY
☎ +1.614.439.5725

PROFESSIONAL SUMMARY

System integration Technology Consulting Manager with over eleven years of consulting experience with Accenture for global industry leaders. Extensive experience as a project manager and functional lead/business analyst for global Fortune 500 companies in the consumer packaged goods and retail industries. An organized, detail oriented, determined driver who has led large scale teams in delivering more than $20 million in revenue.

SKILLS

Program and Project Management

Delivery Management

Functional Design

Business Analysis

User Acceptance Testing

Risk and Issue Management

Scope and Release Management

Communications Strategy and Management

Relationship Management

Team Leadership

EDUCATION

The Ohio State University

Bachelor of Science in Business Administration

March 2006

EXPERIENCE

ACCENTURE, *Technology Consulting Manager*
2006 – Present

PROJECT MANAGER
4+ years

· Performed end-to-end project management on six projects for global Fortune 500 companies resulting in $15 million in revenue and 100% on time delivery
· Managed deliverable creation and interdependencies between work streams to meet project delivery deadlines
· Implemented and executed program governance models for over 100 constituents across eleven workstreams and multiple countries
· Developed communication strategies for status reporting to stakeholders from manager to C suite level
· Defined approach and materials for twice monthly steering committee meetings of over fifty people
· Oversaw processes in which risks and issues were mitigated, resulting in minimal project delays
· Managed complex teams of over fifteen people on and offshore, balancing workloads to achieve schedule adherence and providing coaching for team member growth
· Estimated work day effort and resource planning for multi-release system implementations
· Managed relationships and expectations between IT and business teams
· Oversaw finances and maintained project scope to deliver target engagement economics with no cost overruns
· Identified and guided change requests through change management process
· Experienced in working with upwards of five vendors in complex engagements
· Created cutover and trial cutover plans, while ensuring timely execution

AJAY KARWA

TECHNOLOGY CONSULTING MANAGER

ADDITIONAL EXPERIENCE

Trade Promotion Management

Retail Processes

Shared Services

Electronic Medical Records

Post-Merger Integration

HP Quality Center

INDUSTRY EXPERIENCE

Consumer Packaged Goods

Retail

Retail Pharmacy

Alcohol

REFERENCES

Adam Heldman
Manager, Accenture
adam.heldman@accenture.com

Michael Zonis
Manager, Accenture
michael.zonis@accenture.com

Tamkeen Rasool
Senior Manager, Accenture
tamkeen.rasool@accenture.com

Brendan Grant
Senior Manager, Accenture
brendan.d.grant@accenture.com

Liz Moran
IT Director, Coty
liz.moran@coty.inc

EXPERIENCE (continued)

BUSINESS ANALYST
3+ years
- Delivered over $5 million of revenue in functional products
- Led functional analyst teams of up to seven people
- Documented current and future state business processes and use cases
- Facilitated requirements gathering sessions with subject matter experts for applications with over 500 requirements
- Oversaw detailed design sessions to produce page specifications for web and client based applications
- Transitioned functional material to on and offshore build, test, change management, and training teams
- Organized application demos for client stakeholders, including Vice Presidents and market leadership
- Planned release scope, estimated effort, and created resource plans in a multi-release environment
- Led process solution design activities to migrate over forty-five full time employees' worth of sales activities to a centralized service center
- Managed creation and knowledge transfer (KT) of more than 250 standard operating procedures (SOPs)
- Developed work plans for SOP creation and KT sessions
- Created a KPI dashboard to measure SOP creation and KT session execution

QA/SYSTEM TESTER
3+ years
- Served as lead and functional expert to team of five India based resources to drive test execution to completion, including spending one month in India
- Developed test strategy, plan, case, and script documents which led to preparedness for test phase
- Validated requirement traceability through test case mapping
- Created data to validate test conditions
- Identified and managed defects, including performing root cause analysis, to improve application stability for deployment
- Generated daily status reports on test execution progress
- Identified regression test scenarios to ensure backwards compatibility
- Led the Performance Test phase of a retail execution application, which included a PDA application, client server application, batch jobs, and reports; spent ten weeks in London to assure project delivery