

PRODUCT ANNOUNCEMENT



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Date: 03-Nov 2014

New Fluke 57XXA to 5730A Upgrades



The new Fluke 5730A is resulting in above expectation sales. Many customers are planning on replacing their older generation 57XX products by the new 5730A. However some of these customers are facing limited procurement budgets, while larger maintenance and repair budgets are available. For customers in these situations Fluke launches two new Upgrade products that “upgrade” the customer's existing 57XX product to the new 5730A model of his choice.

By upgrading their older 5700A/5720A calibrator to the 5730A model of his choice he receives a new 5730A

- With improved performance on Resistance, AC Voltage and AC Current.
- With a new look and feel including a modern GUI with Touch Sense Display
- With better accessible terminals.
- With the latest component technologies.
- Designed and manufactured according the latest production technologies
- Supported and maintained for the next decades again.

The four upgrades offered are:

57XX->5730A 230:	Upgrade of existing 57XXA to 5730A
57XX->5730A/03 230:	Upgrade of existing 57XXA to 5730A/03
57XX->5730A 115:	Upgrade of existing 57XXA to 5730A
57XX->5730A/03 115:	Upgrade of existing 57XXA to 5730A/03

Please note that any 5700A or 5720A Model with any option loading is eligible for these upgrades, provided they are complete and do work. However they may exhibit failures and would normally require a repair.

Ordering and Pricing Information:

Oracle #	Model	Description	EUR	GBP	USD
4592841	57XX->5730A 230	Upgrade of existing 57XXA to 5730A 220V	44000	35372	49200
4592852	57XX->5730A/03 230	Upgrade of existing 57XXA/03 to 5730A/03 230	52000	41680	59200
4534386	57XX->5730A 115	Upgrade of existing 57XXA to 5730A 115V	44000	35372	49200
4534399	57XX->5730A/03 115	Upgrade of existing 57XXA/03 to 5730A/03 115	52000	41680	59200

How do these upgrades “work”?

1. Customer owns a (partially) working 5700A/5720A
2. Customer has no sufficient procurement budget for buying a normal and new replacement unit, but sufficient Repair/Maintenance budget to get unit repaired /upgraded
3. Customer decides to upgrade his old 57X0 calibrator
4. Customer/distributor fills in the upgrade form with necessary details (see attached)
5. Customer/ distributor places the order for the upgrade of his choice and attaches the upgrade form to the order.
6. Fluke processes order and delivers a new 5730A configuration as per order.
7. Customer /distributor ships back within 2 weeks after 5730A delivery the old 57X0 calibrator together with copy of upgrade form.

Please note that the new 5730A configuration DOES NOT carry the old 57X0 calibrator's serial number nor any reference to it. In case this is required by the user, distributor may opt to make a decal (using a Dymo text-tape printer) saying “Upgraded 57X0A sn abcdefghijk” and apply that on the rearpanel of the new 5730A.