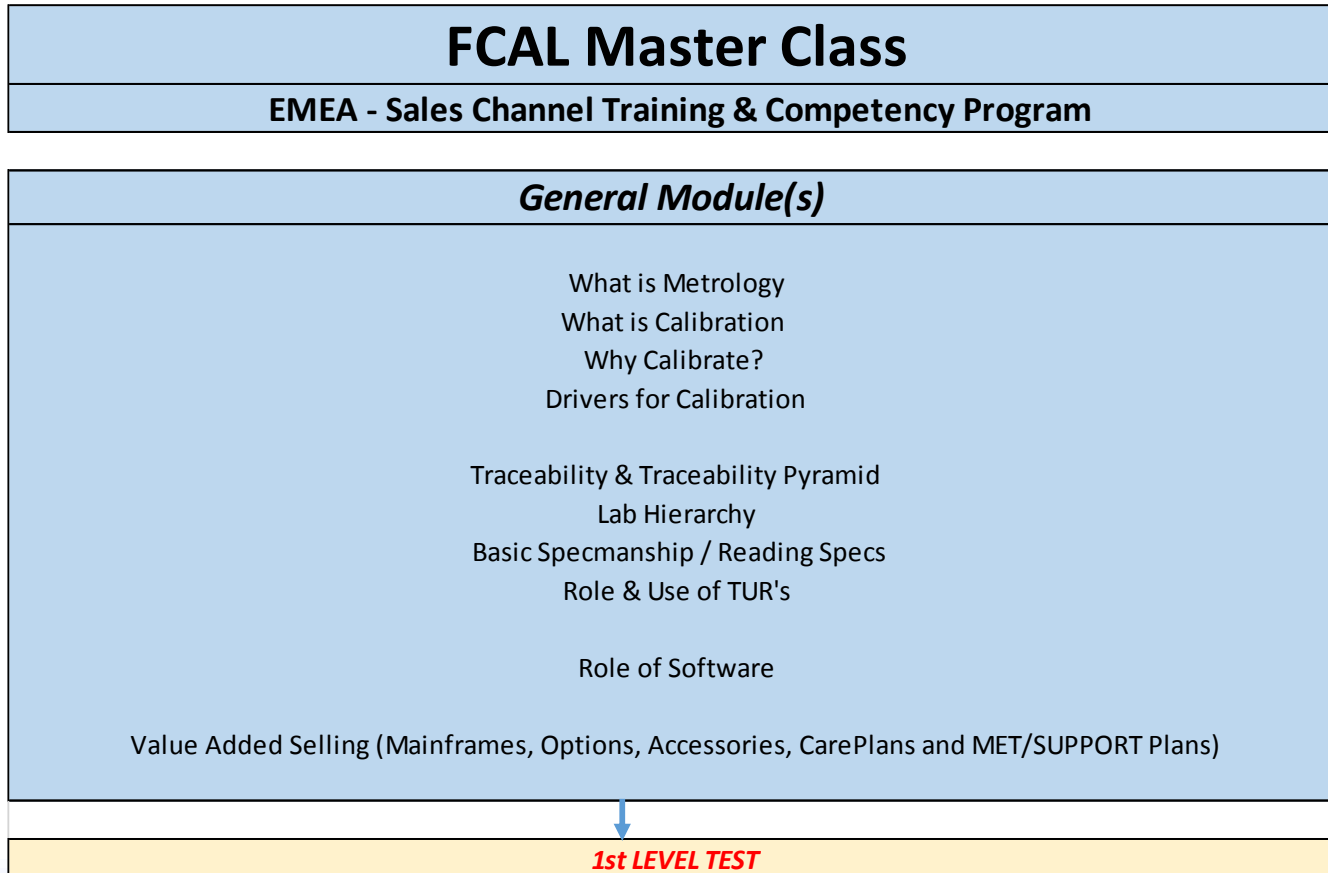


The FCAL Master Class - Level 1

FLUKE®

Calibration

Generalist



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The FCAL Master Class - Level 2

FLUKE®

Calibration

Expert

ECAL / SWCAL		TCAL	PCAL
<p>The Traceability Pyramid & Our Products</p> <p>Standards - References <i>Working standards / Calibrators</i> <i>DMMs</i></p> <p>Our top Running Products How to Demo our top running products Market segments</p> <p>Competition Software</p> <p>Find your way around on the Sales support sites https://support.fluke.com http://www.flukepartnerportal.com/</p> <p>Uncertainty calculations in ECAL</p> <p>The Total Solution A typical Example</p> <p>Case Study to develop a Total Solution Value Added Selling Prepare a quote</p>	<p>Our Asset Mgt & Lab Automation S/W</p> <p><i>MET/CAL</i> <i>MET/TEAM</i> <i>CIT</i></p> <p>How to Demo our S/W</p> <p><i>Setting up a quotation</i> Competition</p> <p>Find your way around on the Sales support sites https://support.fluke.com http://www.flukepartnerportal.com/</p> <p>Uncertainty calculations in S/W</p> <p>The Total Solution A typical Example</p> <p>Case Study to develop a Total Solution Value Added Selling Prepare a quote</p>	<p>Introduction to temperature Introduction to ITS90 Secondary lab kit over view Fixed point over view</p> <p>Introduction to product range and pyramid groups of products Probe selection guide How to demo a metrology well</p> <p>Introduction to 5128A</p> <p>Find your way around on the Sales support sites https://support.fluke.com http://www.flukepartnerportal.com/</p> <p>Hands-on:</p> <p>Two temp work stations Run thru a 2 point calibration Create coefficients Explore how to get the values into the readouts</p> <p>Micro bath example Bath example Dry well example</p>	<p>The Traceability Pyramid & Our Products</p> <p>Piston Gauges <i>Dead weight testers</i> <i>Pressure calibrators/controllers</i> <i>Barometers & Air Data</i></p> <p>Our top Running Products How to Demo our top running products Market segments</p> <p>Using the Price List Tool Competition Software</p> <p>Find your way around on the Sales support sites https://support.fluke.com http://www.flukepartnerportal.com/</p> <p>Uncertainty calculations in PCAL</p> <p>The Total Solution A typical Example</p> <p>Case Study to develop a Total Solution Value Added Selling Prepare a quote</p>
2nd LEVEL TEST		2nd LEVEL TEST	2nd LEVEL TEST



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