**REP ALERT**

**Temperature Calibration Bath Trade-in Program**

**Promise to end customer**

Trade-in your old temperature calibration bath controller for 25% discount on a new Fluke Calibration temperature bath.

**How the program works**

1. Check the trade-in list for which products this program applies.
2. Trade-in discount for the customer is 25%.  
   Fluke Calibration funds 15%. The distributor needs to fund 10% of their own margin.
3. Place your purchase order for the selected trade-in instrument with the words “FCAL TRADE-IN”
4. Apply your PO value as follows:  
   (Euro list x trade-in discount of 25%) x standard resell discount minus 10%.
5. Complete the Trade-In Form.
6. Send Trade-In Form together with your order **AND** the customer order to Fluke (customer order should reflect the 25% discount)
7. Return trade-in unit together with a copy of the Trade-In Form within 8 weeks after delivery of the new unit. (See paragraph how to return your trade-in.)

**Trade-in list**

|  |  |
| --- | --- |
| **Trade in one of these** | **For a new one of these** |
| * Any Fluke Calibration or Hart Scientific temperature calibration bath * Any temperature calibration bath from suppliers such as Isotech and others | * 6330/7320/7340/7380 Compact   Temperature Calibration Baths   * 6331/7321/7341/7381 Deep-Well   Compact Baths   * 7312 Triple Point of Water   Maintenance Bath   * 6020/6022/6024 High   Temperature Calibration Oil Baths   * 6050H Extremely High   Temperature Calibration Salt Bath   * 7008/ 7040/ 7037/ 7012/ 7011   Refrigerated Temperature  Calibration Baths   * 7060/7080 Really Cold   Temperature Calibration Baths |

Trade in one of these: For a new one of these: Discount %

**Promotion rules**

* Trade-in can be claimed on purchases between October 1st and December 21st, 2012
* This trade-in offer is only valid for products listed on the trade-in list.
* A trade-in will only be considered for each ***equivalent***  product. The decision whether a trade-in product qualifies is up to the discretion of Fluke.
* By submitting your PO for this program you promise to return the trade-in instrument within 8 weeks upon delivery of the new instrument. A trade-in unit not returned within 8 weeks may give Fluke the right to claim back the trade-in discount.
* Products that are traded in must be in working condition.
* This offer is for trade-in transactions only and no cash returns will be made.
* This offer cannot be combined with any other discount.
* This offer is only valid for purchases in Europe (excl. CIS).
* Fluke reserves the right to change or withdraw the Fluke Calibration Trade In program at any time, without any prior notice.

**How to return your trade-in (bath controller only!)**

Return the trade-in unit (bath controller only) together with a copy of the trade-in form within 8 weeks after delivery of the new unit to:

Fluke Europe B.V.  
Science Park Eindhoven 5110  
5692 EC Son  
the Netherlands   
Att.: Mr. Peter de Jonge

**Trade-in promo is valid for purchases between October 1st and December 23rd, 2012**