```
import os
import pandas as pd
import matplotlib.pyplot as plt
import matplotlib
import seaborn as sns
%matplotlib inline

superstore_df = pd.read_csv('supermarket_sales - Sheet1.csv')
superstore_df
```

 $\supseteq$ 

|     | Invoice<br>ID   | Branch | City      | Customer<br>type | Gender | Product<br>line        | Unit<br>price | Quantity | Tax 5%  |
|-----|-----------------|--------|-----------|------------------|--------|------------------------|---------------|----------|---------|
| 0   | 750-67-<br>8428 | А      | Yangon    | Member           | Female | Health and beauty      | 74.69         | 7        | 26.1415 |
| 1   | 226-31-<br>3081 | С      | Naypyitaw | Normal           | Female | Electronic accessories | 15.28         | 5        | 3.8200  |
| 2   | 631-41-<br>3108 | Α      | Yangon    | Normal           | Male   | Home and lifestyle     | 46.33         | 7        | 16.2155 |
| 3   | 123-19-<br>1176 | Α      | Yangon    | Member           | Male   | Health and beauty      | 58.22         | 8        | 23.2880 |
| 4   | 373-73-<br>7910 | Α      | Yangon    | Normal           | Male   | Sports and travel      | 86.31         | 7        | 30.2085 |
|     |                 |        |           | ***              |        | ***                    |               | ***      |         |
| 995 | 233-67-<br>5758 | С      | Naypyitaw | Normal           | Male   | Health and beauty      | 40.35         | 1        | 2.0175  |
| 996 | 303-96-<br>2227 | В      | Mandalay  | Normal           | Female | Home and lifestyle     | 97.38         | 10       | 48.6900 |
| 997 | 727-02-<br>1313 | Α      | Yangon    | Member           | Male   | Food and beverages     | 31.84         | 1        | 1.5920  |
| 998 | 347-56-<br>2442 | Α      | Yangon    | Normal           | Male   | Home and lifestyle     | 65.82         | 1        | 3.2910  |
| 999 | 849-09-<br>3807 | Α      | Yangon    | Member           | Female | Fashion accessories    | 88.34         | 7        | 30.9190 |
| 4   |                 |        |           |                  |        |                        |               |          | •       |

```
# Check the number of rows and columns
superstore_df.shape
```

(1000, 17)

# check the size
superstore\_df.size

17000

# To check the number of missing values in each column superstore\_df.isnull().sum()

```
Invoice ID
                           0
Branch
                           a
City
                           0
Customer type
                           0
Gender
Product line
Unit price
Quantity
Tax 5%
                           0
Total
                           0
Date
Time
                           0
                           0
Payment
                           0
cogs
gross margin percentage
                           0
gross income
                           0
Rating
                           0
dtype: int64
```

 ${\tt superstore\_df.columns}$ 

```
'Time', 'Payment', 'cogs', 'gross margin percentage', 'gross income', 'Rating'], dtype='object')
```

superstore\_df.describe()

|       | Unit price  | Quantity    | Tax 5%      | Total       | cogs       | gross margin percentage | gross income | Rating     |     |
|-------|-------------|-------------|-------------|-------------|------------|-------------------------|--------------|------------|-----|
| count | 1000.000000 | 1000.000000 | 1000.000000 | 1000.000000 | 1000.00000 | 1000.000000             | 1000.000000  | 1000.00000 | 11. |
| mean  | 55.672130   | 5.510000    | 15.379369   | 322.966749  | 307.58738  | 4.761905                | 15.379369    | 6.97270    |     |
| std   | 26.494628   | 2.923431    | 11.708825   | 245.885335  | 234.17651  | 0.000000                | 11.708825    | 1.71858    |     |
| min   | 10.080000   | 1.000000    | 0.508500    | 10.678500   | 10.17000   | 4.761905                | 0.508500     | 4.00000    |     |
| 25%   | 32.875000   | 3.000000    | 5.924875    | 124.422375  | 118.49750  | 4.761905                | 5.924875     | 5.50000    |     |
| 50%   | 55.230000   | 5.000000    | 12.088000   | 253.848000  | 241.76000  | 4.761905                | 12.088000    | 7.00000    |     |
| 75%   | 77.935000   | 8.000000    | 22.445250   | 471.350250  | 448.90500  | 4.761905                | 22.445250    | 8.50000    |     |
| max   | 99.960000   | 10.000000   | 49.650000   | 1042.650000 | 993.00000  | 4.761905                | 49.650000    | 10.00000   |     |

# check the info of the dataset
superstore\_df.info()

<class 'pandas.core.frame.DataFrame'>
RangeIndex: 1000 entries, 0 to 999
Data columns (total 17 columns):

| Data | COTUMNIS (COCAT I) COTUMNIS | ٥).            |         |
|------|-----------------------------|----------------|---------|
| #    | Column                      | Non-Null Count | Dtype   |
|      |                             |                |         |
| 0    | Invoice ID                  | 1000 non-null  | object  |
| 1    | Branch                      | 1000 non-null  | object  |
| 2    | City                        | 1000 non-null  | object  |
| 3    | Customer type               | 1000 non-null  | object  |
| 4    | Gender                      | 1000 non-null  | object  |
| 5    | Product line                | 1000 non-null  | object  |
| 6    | Unit price                  | 1000 non-null  | float64 |
| 7    | Quantity                    | 1000 non-null  | int64   |
| 8    | Tax 5%                      | 1000 non-null  | float64 |
| 9    | Total                       | 1000 non-null  | float64 |
| 10   | Date                        | 1000 non-null  | object  |
| 11   | Time                        | 1000 non-null  | object  |
| 12   | Payment                     | 1000 non-null  | object  |
| 13   | cogs                        | 1000 non-null  | float64 |
| 14   | gross margin percentage     | 1000 non-null  | float64 |
| 15   | gross income                | 1000 non-null  | float64 |
| 16   | Rating                      | 1000 non-null  | float64 |
| dtyp | es: float64(7), int64(1),   | object(9)      |         |
| memo | ry usage: 132.9+ KB         |                |         |
|      |                             |                |         |

# copy the data
updated\_superstore\_df = superstore\_df.copy()

updated\_superstore\_df

|        |   | Invoice ID    | Branch   | City        | Customer type   | Gender | Product line           | Unit price | Quantity | Tax 5%  | Total    | Date     | Tir  |
|--------|---|---------------|----------|-------------|-----------------|--------|------------------------|------------|----------|---------|----------|----------|------|
|        | 0   | 750-67-8428   | Α        | Yangon      | Member          | Female | Health and beauty      | 74.69      | 7        | 26.1415 | 548.9715 | 1/5/2019 | 13:0 |
|        | 1   | 226-31-3081   | С        | Naypyitaw   | Normal          | Female | Electronic accessories | 15.28      | 5        | 3.8200  | 80.2200  | 3/8/2019 | 10:2 |
|        | <pre># check if there is any duplicates updated superstore df[updated superstore df.duplicated()]</pre> |               |          |             |                 |        |                        |            |          |         | 1        |          |      |
| ираате | ea_su   | iperstore_af[ | ираатеа_ | _superstore | _a+.auplicatea( | )]     |                        |            |          |         |          |          | ;    |

Invoice ID Branch City Customer type Gender Product line Unit price Quantity Tax 5% Total Date Time Payment cogs gross

```
# covert the datatypes of both columns to datatime
updated_superstore_df['Date'] = pd.to_datetime(updated_superstore_df.Date)
updated_superstore_df['Time']=pd.to_datetime(updated_superstore_df['Time'], format='%H:%M')

### Parse columns
updated_superstore_df["Month"] = pd.DatetimeIndex(updated_superstore_df.Date).month_name()
updated_superstore_df["Year"] = pd.DatetimeIndex(updated_superstore_df.Date).year
updated_superstore_df["weekday"] = pd.DatetimeIndex(updated_superstore_df.Date).day_name()
updated_superstore_df["Day"] = pd.DatetimeIndex(updated_superstore_df.Date).day
updated_superstore_df["week"] = updated_superstore_df['Date'].dt.isocalendar().week
updated_superstore_df['Hour']= updated_superstore_df['Time'].dt.hour
```

updated\_superstore\_df

|     | Invoice ID  | Branch | City      | Customer type | Gender | Product line           | Unit price | Quantity | Tax 5%  | Total     | • • • | cogs   | ٤ |
|-----|-------------|--------|-----------|---------------|--------|------------------------|------------|----------|---------|-----------|-------|--------|---|
| 0   | 750-67-8428 | Α      | Yangon    | Member        | Female | Health and beauty      | 74.69      | 7        | 26.1415 | 548.9715  |       | 522.83 |   |
| 1   | 226-31-3081 | С      | Naypyitaw | Normal        | Female | Electronic accessories | 15.28      | 5        | 3.8200  | 80.2200   |       | 76.40  |   |
| 2   | 631-41-3108 | Α      | Yangon    | Normal        | Male   | Home and lifestyle     | 46.33      | 7        | 16.2155 | 340.5255  |       | 324.31 |   |
| 3   | 123-19-1176 | Α      | Yangon    | Member        | Male   | Health and beauty      | 58.22      | 8        | 23.2880 | 489.0480  |       | 465.76 |   |
| 4   | 373-73-7910 | Α      | Yangon    | Normal        | Male   | Sports and travel      | 86.31      | 7        | 30.2085 | 634.3785  |       | 604.17 |   |
|     |             |        |           |               |        |                        |            |          |         |           |       |        |   |
| 995 | 233-67-5758 | С      | Naypyitaw | Normal        | Male   | Health and beauty      | 40.35      | 1        | 2.0175  | 42.3675   |       | 40.35  |   |
| 996 | 303-96-2227 | В      | Mandalay  | Normal        | Female | Home and lifestyle     | 97.38      | 10       | 48.6900 | 1022.4900 |       | 973.80 |   |
| 997 | 727-02-1313 | Α      | Yangon    | Member        | Male   | Food and beverages     | 31.84      | 1        | 1.5920  | 33.4320   |       | 31.84  |   |
| 998 | 347-56-2442 | Α      | Yangon    | Normal        | Male   | Home and lifestyle     | 65.82      | 1        | 3.2910  | 69.1110   |       | 65.82  |   |
| 999 | 849-09-3807 | Α      | Yangon    | Member        | Female | Fashion accessories    | 88.34      | 7        | 30.9190 | 649.2990  |       | 618.38 |   |

1000 rows × 23 columns

updated superstore df.head(5)

```
sns.set_style('darkgrid')
matplotlib.rcParams['font.size']= 14
matplotlib.rcParams['figure.figsize']=(10, 5)
matplotlib.rcParams['figure.facecolor']= '#00000000'
```

|          | Invoice ID    | Branch   | City      | Customer type | Gender | Product line           | Unit price | Quantity | Tax 5%  | Total    | • • • | cogs   | gros |
|----------|---------------|----------|-----------|---------------|--------|------------------------|------------|----------|---------|----------|-------|--------|------|
| 0        | 750-67-8428   | Α        | Yangon    | Member        | Female | Health and beauty      | 74.69      | 7        | 26.1415 | 548.9715 |       | 522.83 |      |
| 1        | 226-31-3081   | С        | Naypyitaw | Normal        | Female | Electronic accessories | 15.28      | 5        | 3.8200  | 80.2200  |       | 76.40  |      |
| 2        | 631-41-3108   | Α        | Yangon    | Normal        | Male   | Home and lifestyle     | 46.33      | 7        | 16.2155 | 340.5255 |       | 324.31 |      |
| 3        | 123-19-1176   | Α        | Yangon    | Member        | Male   | Health and beauty      | 58.22      | 8        | 23.2880 | 489.0480 |       | 465.76 |      |
| updated_ | _superstore_d | f.tail(5 | )         |               |        |                        |            |          |         |          |       |        |      |

Invoice ID Branch City Customer type Gender Product line Unit price Quantity Tax 5% Total ... cogs gr **995** 233-67-5758 C Naypyitaw Health and beauty 40.35 2.0175 42.3675 40.35 Male Normal 996 303-96-2227 В Mandalay Normal Female Home and lifestyle 97.38 48.6900 1022.4900 973.80 **997** 727-02-1313 Α Yangon Member Male Food and beverages 31.84 1 1 5920 33.4320 31.84 998 347-56-2442 Α Yangon Normal Male Home and lifestyle 65.82 3.2910 69.1110 65.82 999 849-09-3807 Α 88.34 7 30.9190 649.2990 Yangon Member Female Fashion accessories ... 618.38

5 rows × 23 columns

updated\_superstore\_df.cogs.mean()

307.58738

expensive\_price =updated\_superstore\_df['Unit price'] == updated\_superstore\_df['Unit price'].max()
expensive\_price

- 0 False
  1 False
- 2 False
- 3 False
- 4 False
- 995 False
- 996 False
- 997 False
- 998 False999 False

Name: Unit price, Length: 1000, dtype: bool

 $\label{line} expensive\_product = updated\_superstore\_df[["Product line","Unit price"]][expensive\_price] \\ expensive\_product$ 

| index | Product line      |
|-------|-------------------|
| 122   | Sports and travel |
| 983   | Health and beauty |
| Show  | 25 v per page     |



Like what you see? Visit the data table notebook to learn more about interactive tables.

#### **Categorical distributions**

 $\label{lem:health_and_beauty_details} \begin{tabular}{ll} $$ = updated_superstore_df[updated_superstore_df["Product line"] == "Health and beauty"] $$ health_and_beauty_details $$ $$ = updated_superstore_df[updated_superstore_df["Product line"] == "Health and beauty"] $$ $$ = updated_superstore_df[updated_superstore_df["Product line"] == "Health and beauty"] $$ $$ = updated_superstore_df[updated_superstore_df["Product line"] == "Health and beauty"] $$ $$ = updated_superstore_df[updated_superstore_df["Product line"] == "Health and beauty"] $$ $$ = updated_superstore_df[updated_superstore_df["Product line"] == "Health and beauty"] $$ $$ = updated_superstore_df[updated_superstore_df["Product line"] == "Health and beauty"] $$ $$ = updated_superstore_df["Product line"] == updated_superstore_df["Product line"]$ 

|     | Invoice ID  | Branch | City      | Customer type | Gender | Product line      | Unit price | Quantity | Tax 5%  | Total    | <br>cogs   | gross |
|-----|-------------|--------|-----------|---------------|--------|-------------------|------------|----------|---------|----------|------------|-------|
| 0   | 750-67-8428 | Α      | Yangon    | Member        | Female | Health and beauty | 74.69      | 7        | 26.1415 | 548.9715 | <br>522.83 |       |
| 3   | 123-19-1176 | Α      | Yangon    | Member        | Male   | Health and beauty | 58.22      | 8        | 23.2880 | 489.0480 | <br>465.76 |       |
| 8   | 665-32-9167 | Α      | Yangon    | Member        | Female | Health and beauty | 36.26      | 2        | 3.6260  | 76.1460  | <br>72.52  |       |
| 14  | 829-34-3910 | Α      | Yangon    | Normal        | Female | Health and beauty | 71.38      | 10       | 35.6900 | 749.4900 | <br>713.80 |       |
| 16  | 656-95-9349 | Α      | Yangon    | Member        | Female | Health and beauty | 68.93      | 7        | 24.1255 | 506.6355 | <br>482.51 |       |
|     |             |        |           |               |        |                   |            |          |         |          | <br>       |       |
| 983 | 148-41-7930 | С      | Naypyitaw | Normal        | Male   | Health and beauty | 99.96      | 7        | 34.9860 | 734.7060 | <br>699.72 |       |
| 986 | 764-44-8999 | В      | Mandalay  | Normal        | Female | Health and beauty | 14.76      | 2        | 1.4760  | 30.9960  | <br>29.52  |       |
| 987 | 552-44-5977 | В      | Mandalay  | Member        | Male   | Health and beauty | 62.00      | 8        | 24.8000 | 520.8000 | <br>496.00 |       |
| 989 | 430-53-4718 | В      | Mandalay  | Member        | Male   | Health and beauty | 75.37      | 8        | 30.1480 | 633.1080 | <br>602.96 |       |
| 995 | 233-67-5758 | С      | Naypyitaw | Normal        | Male   | Health and beauty | 40.35      | 1        | 2.0175  | 42.3675  | <br>40.35  |       |
| 450 |             |        |           |               |        |                   |            |          |         |          |            |       |

152 rows × 23 columns

 $expensive\_purchases = updated\_superstore\_df.groupby("Product line")[["Total"]].max().sort\_values("Total", ascending=False) \\ expensive\_purchases$ 

|                        | 1 to 6 of 6 entries   Filter   L |
|------------------------|----------------------------------|
| Product line           | Total                            |
| Fashion accessories    | 1042.65                          |
| Food and beverages     | 1034.46                          |
| Home and lifestyle     | 1023.75                          |
| Sports and travel      | 1002.12                          |
| Health and beauty      | 950.25                           |
| Electronic accessories | 942.4485                         |

Show 25 ✔ per page



Like what you see? Visit the  $\underline{\text{data table notebook}}$  to learn more about interactive tables.

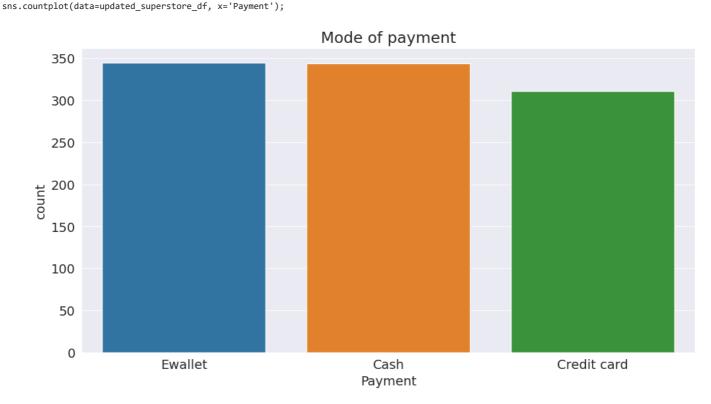
#### Values

mode\_of\_payment = updated\_superstore\_df.Payment.value\_counts()
mode\_of\_payment

Ewallet 345 Cash 344 Credit card 311

Name: Payment, dtype: int64

plt.figure(figsize=(12,6))
plt.title("Mode of payment")

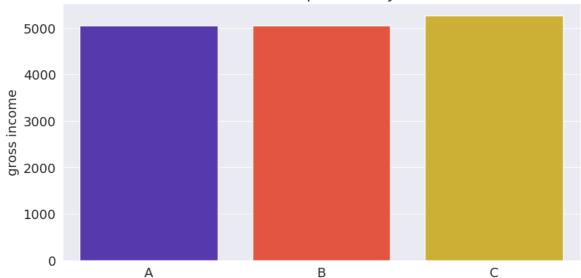


# #Branch branch\_profitability = updated\_superstore\_df.groupby("Branch")[["gross income"]].sum() branch\_profitability

|        | gross income | $\blacksquare$ |
|--------|--------------|----------------|
| Branch |              | ılı            |
| Α      | 5057.1605    |                |
| В      | 5057.0320    |                |
| С      | 5265.1765    |                |

plt.figure(figsize=(10, 5))
plt.title("Branch profitability")
sns.barplot(x=branch\_profitability.index,y= branch\_profitability['gross income'], palette='CMRmap');





#Gender
gender\_count = updated\_superstore\_df.Gender.value\_counts()
gender\_count

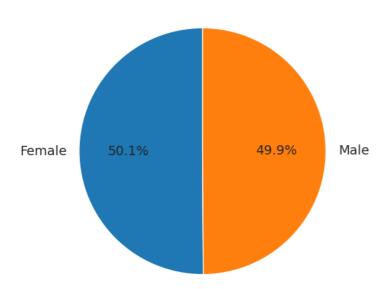
Female 501 Male 499

Name: Gender, dtype: int64

plt.figure(figsize=(12,6))
plt.title("Gender Count")

plt.pie(gender\_count, labels=gender\_count.index,autopct='%1.1f%%', startangle=90);

#### **Gender Count**

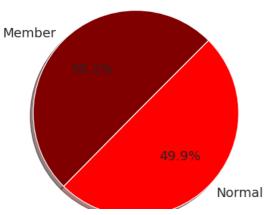


updated\_superstore\_df.groupby('Gender')[["Total"]].sum().reset\_index()



#customer type
plt.figure(figsize=(8,5))
plt.title("The type of customers patronising")
plt.pie(updated\_superstore\_df['Customer type'].value\_counts(),labels=updated\_superstore\_df['Customer type'].value\_counts().index,autopct=

## The type of customers patronising



#Gender Vs Customer\_type
gender\_customer\_count=updated\_superstore\_df.groupby(['Gender','Customer type']).size().reset\_index()
gender\_customer\_count

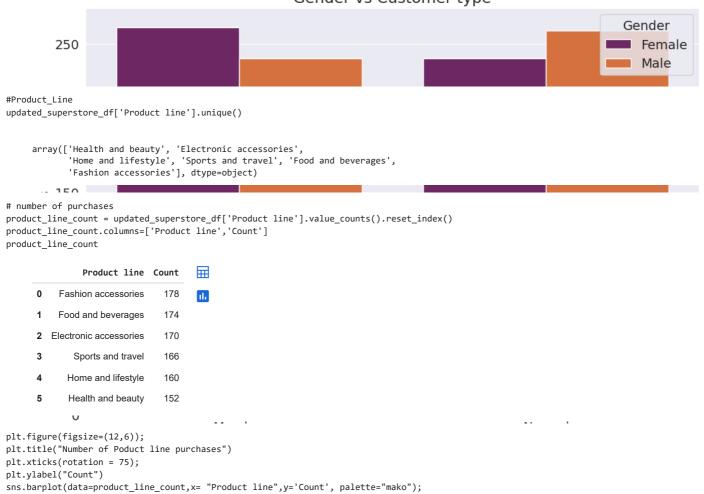
|   | Gender | Customer type | 0   |     |
|---|--------|---------------|-----|-----|
| 0 | Female | Member        | 261 | 11. |
| 1 | Female | Normal        | 240 |     |
| 2 | Male   | Member        | 240 |     |
| 3 | Male   | Normal        | 259 |     |

# rename the columns
gender\_customer\_count.columns=['Gender','Customer type',"Counts"]
gender\_customer\_count

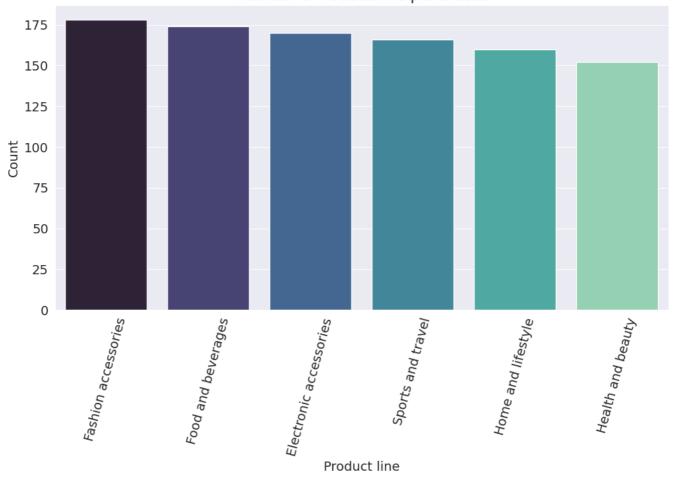
|   | Gender | Customer type | Counts |     |
|---|--------|---------------|--------|-----|
| 0 | Female | Member        | 261    | ıl. |
| 1 | Female | Normal        | 240    |     |
| 2 | Male   | Member        | 240    |     |
| 3 | Male   | Normal        | 259    |     |

```
plt.figure(figsize=(12, 8))
plt.title("Gender vs Customer type")
sns.barplot(data=gender_customer_count,x='Customer type', y='Counts',hue="Gender",palette='inferno');
```

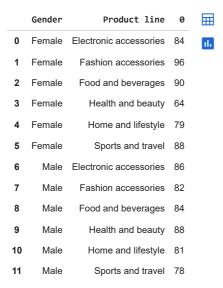
#### Gender vs Customer type



### Number of Poduct line purchases



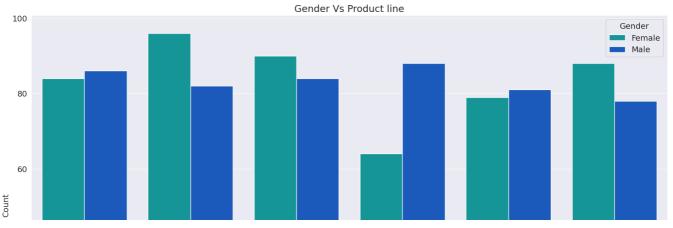
 $\label{lem:gender_product_count} gender\_product\_count=updated\_superstore\_df.groupby(['Gender','Product line']).size().reset\_index() \\ gender\_product\_count$ 



gender\_product\_count.columns=['Gender','Product line','Count']
gender\_product\_count

|    | Gender | Product line           | Count | $\blacksquare$ |
|----|--------|------------------------|-------|----------------|
| 0  | Female | Electronic accessories | 84    | ıl.            |
| 1  | Female | Fashion accessories    | 96    |                |
| 2  | Female | Food and beverages     | 90    |                |
| 3  | Female | Health and beauty      | 64    |                |
| 4  | Female | Home and lifestyle     | 79    |                |
| 5  | Female | Sports and travel      | 88    |                |
| 6  | Male   | Electronic accessories | 86    |                |
| 7  | Male   | Fashion accessories    | 82    |                |
| 8  | Male   | Food and beverages     | 84    |                |
| 9  | Male   | Health and beauty      | 88    |                |
| 10 | Male   | Home and lifestyle     | 81    |                |
| 11 | Male   | Sports and travel      | 78    |                |

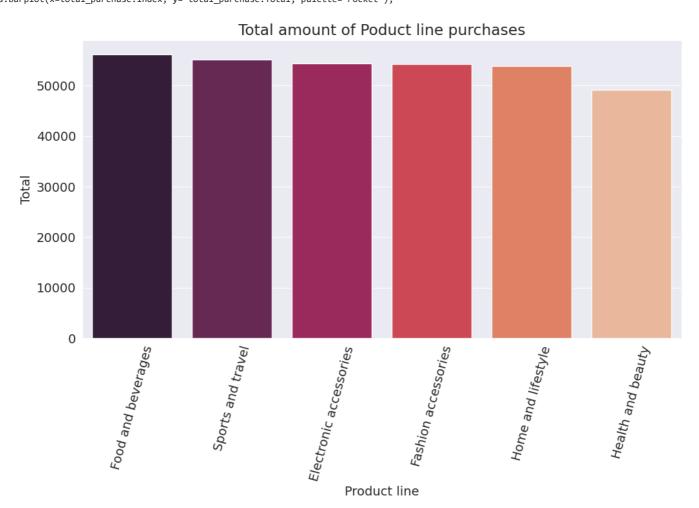
```
plt.figure(figsize=(20,12))
plt.title('Gender Vs Product line')
sns.barplot(data=gender_product_count,x='Product line', y='Count',hue="Gender", palette='winter_r');
```



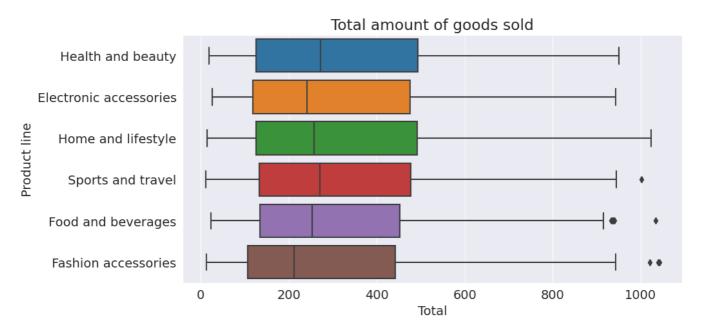
#Total amount of productline purchases
total\_purchase = updated\_superstore\_df.groupby("Product line")[["Total"]].sum().sort\_values("Total",ascending=False)
total\_purchase

|                        | Total      |     |
|------------------------|------------|-----|
| Product line           |            | ıl. |
| Food and beverages     | 56144.8440 |     |
| Sports and travel      | 55122.8265 |     |
| Electronic accessories | 54337.5315 |     |
| Fashion accessories    | 54305.8950 |     |
| Home and lifestyle     | 53861.9130 |     |
| Health and beauty      | 49193.7390 |     |
|                        |            |     |

plt.figure(figsize=(12,6));
plt.title("Total amount of Poduct line purchases")
plt.xticks(rotation = 75);
sns.barplot(x=total\_purchase.index, y= total\_purchase.Total, palette='rocket');



plt.title("Total amount of goods sold")
sns.boxplot(data=updated\_superstore\_df,y='Product line',x='Total');



#Finding how the customers rate their shopping experience
plt.figure(figsize=(10,6))
plt.title("Shopping Experience Rating")
sns.histplot(updated\_superstore\_df.Rating,bins=7,color='green');



```
def rating(x):
    if x['Rating'] <5:
        return 'Poor'
    elif x['Rating'] >=5 and x['Rating'] <=7:
        return 'Fair'
    elif x['Rating'] >=7 and x['Rating'] <=8:
        return 'Good'
    else:
        return "Excellent"
updated_superstore_df['Sales_Rating']= updated_superstore_df.apply(rating,axis=1)</pre>
```

plt.title("Supermarket Rating")
sns.countplot(data=updated\_superstore\_df, x='Sales\_Rating', palette='cubehelix');



updated\_superstore\_df["Rating"].mean()

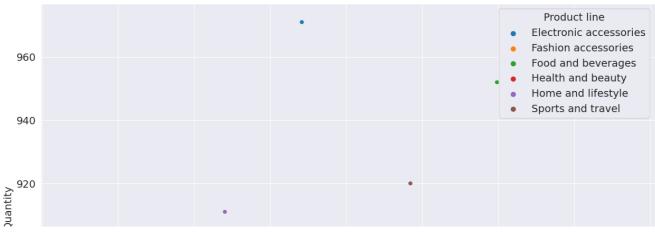
6.9727

Quantity\_bought = updated\_superstore\_df.groupby("Product line")[["Unit price", 'Quantity']].sum()
Quantity\_bought

|                        | Unit price | Quantity | -   |
|------------------------|------------|----------|-----|
| Product line           |            |          | ili |
| Electronic accessories | 9103.77    | 971      |     |
| Fashion accessories    | 10173.35   | 902      |     |
| Food and beverages     | 9745.54    | 952      |     |
| Health and beauty      | 8337.88    | 854      |     |
| Home and lifestyle     | 8850.71    | 911      |     |
| Sports and travel      | 9460.88    | 920      |     |
|                        |            |          |     |

plt.figure(figsize=(15,10))

sns.scatterplot(data=Quantity\_bought,x='Unit price', y="Quantity", hue='Product line');



#UNIT PRICE
plt.figure(figsize=(10,6))
plt.title('Distribution of price')
sns.distplot(updated\_superstore\_df['Unit price'],color='orange',kde=True)
plt.show()

<ipython-input-51-350ae87e66c8>:4: UserWarning:

`distplot` is a deprecated function and will be removed in seaborn v0.14.0.

Please adapt your code to use either `displot` (a figure-level function with similar flexibility) or `histplot` (an axes-level function for histograms).

For a guide to updating your code to use the new functions, please see <a href="https://gist.github.com/mwaskom/de44147ed2974457ad6372750bbe5751">https://gist.github.com/mwaskom/de44147ed2974457ad6372750bbe5751</a>

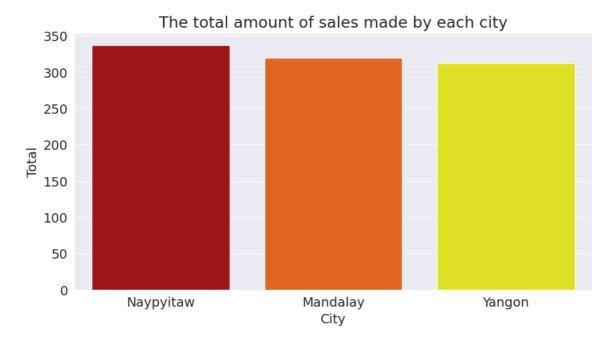
sns.distplot(updated\_superstore\_df['Unit price'],color='orange',kde=True)



#CITY
# The number of sales in each city
plt.title('the number of sales in each city')
sns.countplot(data=updated\_superstore\_df, x="City", palette='icefire');



# The average sales made in each city
city\_amount=updated\_superstore\_df.groupby('City')[["Total"]].mean().reset\_index().sort\_values('Total',ascending=False)
city\_amount
plt.title("The total amount of sales made by each city")
sns.barplot(data=city\_amount, x="City", y="Total", palette='hot');



#Quantity
plt.figure(figsize=(10,6))
plt.title("quantities sold")
plt.hist(updated\_superstore\_df['Quantity'])
plt.show()

#### quantities sold

```
#TIME
# create a function to parse the time column showing day and night
# if the time exceeds 16:00:00 then it is night
time = pd.to_datetime(['16:00:00']).time
def day_night(x):
    if x['Time'].time() > time:
        return 'Night'
    else:
        return "Day"
updated_superstore_df['Day/Night']= updated_superstore_df.apply(day_night, axis=1)
```

updated\_superstore\_df

|        | Invoice<br>ID   | Branch | City      | Customer<br>type | Gender | Product<br>line        | Unit<br>price | Quantity | Tax 5%  | Total     | ••• | gross<br>income | Rating | Month    | Year |
|--------|-----------------|--------|-----------|------------------|--------|------------------------|---------------|----------|---------|-----------|-----|-----------------|--------|----------|------|
| 0      | 750-67-<br>8428 | А      | Yangon    | Member           | Female | Health and beauty      | 74.69         | 7        | 26.1415 | 548.9715  |     | 26.1415         | 9.1    | January  | 2019 |
| 1      | 226-31-<br>3081 | С      | Naypyitaw | Normal           | Female | Electronic accessories | 15.28         | 5        | 3.8200  | 80.2200   |     | 3.8200          | 9.6    | March    | 2019 |
| 2      | 631-41-<br>3108 | Α      | Yangon    | Normal           | Male   | Home and lifestyle     | 46.33         | 7        | 16.2155 | 340.5255  |     | 16.2155         | 7.4    | March    | 2019 |
| 3      | 123-19-<br>1176 | Α      | Yangon    | Member           | Male   | Health and beauty      | 58.22         | 8        | 23.2880 | 489.0480  |     | 23.2880         | 8.4    | January  | 2019 |
| 4      | 373-73-<br>7910 | Α      | Yangon    | Normal           | Male   | Sports and travel      | 86.31         | 7        | 30.2085 | 634.3785  |     | 30.2085         | 5.3    | February | 2019 |
|        |                 |        |           |                  |        |                        |               |          |         |           |     |                 |        |          | •••  |
| 995    | 233-67-<br>5758 | С      | Naypyitaw | Normal           | Male   | Health and beauty      | 40.35         | 1        | 2.0175  | 42.3675   |     | 2.0175          | 6.2    | January  | 2019 |
| 996    | 303-96-<br>2227 | В      | Mandalay  | Normal           | Female | Home and lifestyle     | 97.38         | 10       | 48.6900 | 1022.4900 |     | 48.6900         | 4.4    | March    | 2019 |
| 997    | 727-02-<br>1313 | Α      | Yangon    | Member           | Male   | Food and beverages     | 31.84         | 1        | 1.5920  | 33.4320   |     | 1.5920          | 7.7    | February | 2019 |
| 998    | 347-56-<br>2442 | Α      | Yangon    | Normal           | Male   | Home and lifestyle     | 65.82         | 1        | 3.2910  | 69.1110   |     | 3.2910          | 4.1    | February | 2019 |
| 999    | 849-09-<br>3807 | Α      | Yangon    | Member           | Female | Fashion accessories    | 88.34         | 7        | 30.9190 | 649.2990  |     | 30.9190         | 6.6    | February | 2019 |
| 1000 ו | rows × 25 c     | olumns |           |                  |        |                        |               |          |         |           |     |                 |        |          |      |

```
# number of days and night sales were made
day_night_count=updated_superstore_df['Day/Night'].value_counts()
day_night_count

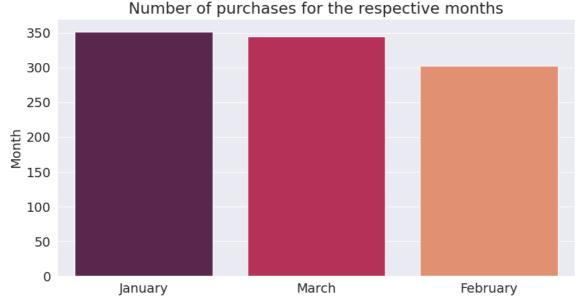
Day 568
  Night 432
  Name: Day/Night, dtype: int64

plt.title("Number of Days and Nights")
sns.countplot(data=updated_superstore_df,x='Day/Night', palette='gist_yarg');
```

#### Number of Days and Nights

```
#DATE
# Number of sales made in each month
month_counts=updated_superstore_df['Month'].value_counts()
month counts
     January
                 352
     March
                 345
                 303
     February
     Name: Month, dtype: int64
plt.title("Number of purchases for the respective months")
```

 $\verb|sns.barplot(x=month_counts.index,y=month_counts, palette='rocket')|;\\$ 



# Total amount of goods sold in each month sum\_of\_goods\_sold=updated\_superstore\_df.groupby(['Month','Day/Night'])[['Total']].sum().reset\_index() sum\_of\_goods\_sold

| Month |          | Day/Night | Total      | $\blacksquare$ |
|-------|----------|-----------|------------|----------------|
| 0     | February | Day       | 55866.4890 | ıl.            |
| 1     | February | Night     | 41352.8850 |                |
| 2     | January  | Day       | 71949.1815 |                |
| 3     | January  | Night     | 44342.6865 |                |
| 4     | March    | Day       | 56780.1570 |                |
| 5     | March    | Night     | 52675.3500 |                |

!pip install sort-dataframeby-monthorweek

```
!pip install sorted-months-weekdays
     Collecting sort-dataframeby-monthorweek
       Downloading sort_dataframeby_monthorweek-0.4.tar.gz (2.8 kB)
       Preparing metadata (setup.py) ... done
     Building wheels for collected packages: sort-dataframeby-monthorweek
       Building wheel for sort-dataframeby-monthorweek (setup.py) ... done
       Created wheel for sort-dataframeby-monthorweek: filename=sort dataframeby monthorweek-0.4-py3-none-any.whl size=3419 sha256=9fae7
       Stored in directory: /root/.cache/pip/wheels/6b/fd/39/06eaac8d65d641f9f50856a48b57a5ec8351be2874beff01ec
     Successfully built sort-dataframeby-monthorweek
     Installing collected packages: sort-dataframeby-monthorweek
     Successfully installed sort-dataframeby-monthorweek-0.4
     Collecting sorted-months-weekdays
       Downloading sorted_months_weekdays-0.2.tar.gz (2.7 kB)
       Preparing metadata (setup.py) ... done
     Building wheels for collected packages: sorted-months-weekdays
       Building wheel for sorted-months-weekdays (setup.py) ... done
Created wheel for sorted-months-weekdays: filename=sorted_months_weekdays-0.2-py3-none-any.whl size=3223 sha256=9fbd07d6a9531a746
       Stored in directory: /root/.cache/pip/wheels/bd/b4/f6/2c29a96668a9a13a568134857fd7b7a5186261f00f1d35661c
     Successfully built sorted-months-weekdays
```

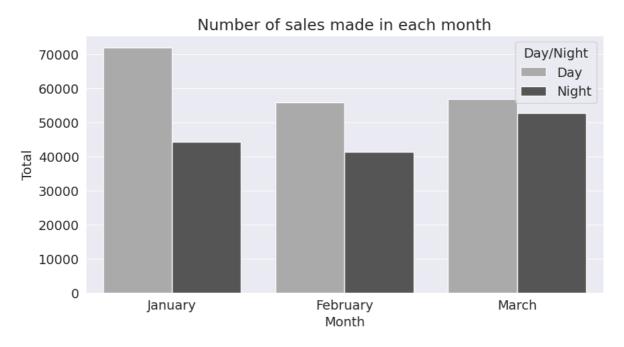
Installing collected packages: sorted-months-weekdays Successfully installed sorted-months-weekdays-0.2  $\,$ 

# import the sort module to help sort my month
import sort\_dataframeby\_monthorweek as sd

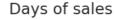
 ${\tt sort\_month=} \ {\tt sd.Sort\_Dataframeby\_Month(sum\_of\_goods\_sold,'Month')} \\ {\tt sort\_month}$ 

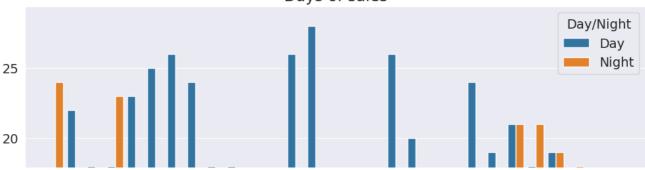
|   | Month    | Day/Night | Total      |     |
|---|----------|-----------|------------|-----|
| 0 | January  | Day       | 71949.1815 | ıl. |
| 1 | January  | Night     | 44342.6865 |     |
| 2 | February | Day       | 55866.4890 |     |
| 3 | February | Night     | 41352.8850 |     |
| 4 | March    | Day       | 56780.1570 |     |
| 5 | March    | Night     | 52675.3500 |     |

plt.title("Number of sales made in each month")
sns.barplot(data=sort\_month,x='Month',y="Total", hue='Day/Night', palette='gist\_yarg');



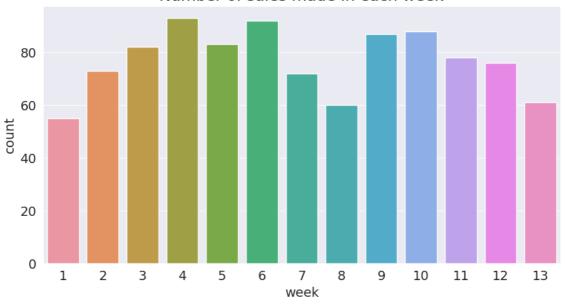
plt.figure(figsize=(12,8))
plt.title("Days of sales")
sns.countplot(data=updated\_superstore\_df, x='Day',hue="Day/Night");





plt.title("Number of sales made in each week")
sns.countplot(data=updated\_superstore\_df, x='week');





# the day of the week with the highest number of sales
def count\_rows(rows):
 return len(rows)

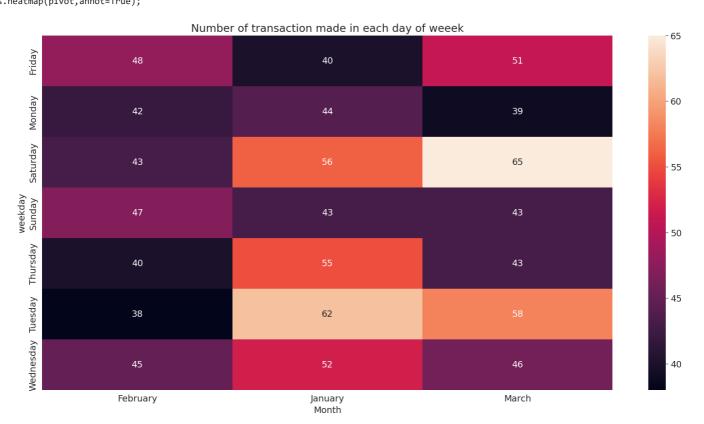
 $\label{thm:by_cross} \verb| by_cross = updated_superstore_df.groupby(["weekday",'Month']).apply(count_rows) \\ by_cross | by$ 

| weekday      | Month    |    |  |  |  |  |  |
|--------------|----------|----|--|--|--|--|--|
| Friday       | February | 48 |  |  |  |  |  |
|              | January  | 40 |  |  |  |  |  |
|              | March    | 51 |  |  |  |  |  |
| Monday       | February | 42 |  |  |  |  |  |
|              | January  | 44 |  |  |  |  |  |
|              | March    | 39 |  |  |  |  |  |
| Saturday     | February | 43 |  |  |  |  |  |
|              | January  | 56 |  |  |  |  |  |
|              | March    | 65 |  |  |  |  |  |
| Sunday       | February | 47 |  |  |  |  |  |
|              | January  | 43 |  |  |  |  |  |
|              | March    | 43 |  |  |  |  |  |
| Thursday     | February | 40 |  |  |  |  |  |
|              | January  | 55 |  |  |  |  |  |
|              | March    | 43 |  |  |  |  |  |
| Tuesday      | February | 38 |  |  |  |  |  |
|              | January  | 62 |  |  |  |  |  |
|              | March    | 58 |  |  |  |  |  |
| Wednesday    | February | 45 |  |  |  |  |  |
|              | January  | 52 |  |  |  |  |  |
|              | March    | 46 |  |  |  |  |  |
| dtype: int64 |          |    |  |  |  |  |  |

pivot=by\_cross.unstack()
pivot

| Month    | February | January | March |     |
|----------|----------|---------|-------|-----|
| weekday  |          |         |       | 11. |
| Friday   | 48       | 40      | 51    |     |
| Monday   | 42       | 44      | 39    |     |
| Saturday | 43       | 56      | 65    |     |
| Sunday   | 47       | 43      | 43    |     |
| Thursday | 40       | 55      | 43    |     |

plt.figure(figsize=(20,10))
plt.title("Number of transaction made in each day of weeek")
sns.heatmap(pivot,annot=True);

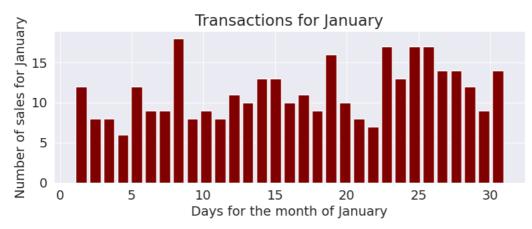


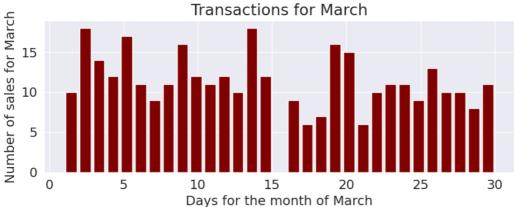
plt.title("Total number of sales made for each day in a week")
sns.countplot(data=updated\_superstore\_df, x='weekday');

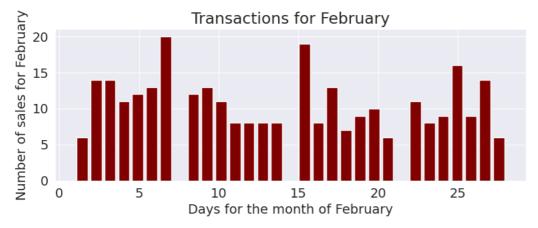
#### Total number of sales made for each day in a week



#How did the supermarket fare for each month
for i , months in enumerate(updated\_superstore\_df['Month'].unique(),1):
 plt.figure(figsize=(20,10))
 plt.subplot(3,2,i)
 plt.xlabel('Days for the month of {}'.format(months))
 plt.title("Transactions for {}".format(months))
 plt.ylabel('Number of sales for {}'.format(months))
 df\_out= updated\_superstore\_df[updated\_superstore\_df['Month']==months]
 plt.hist(df\_out['Day'], rwidth=0.8, bins=31, color='maroon')







updated\_superstore\_df.head()

|   | Invoice ID  | Branch | City      | Customer type | Gender | Product line           | Unit price | Quantity | Tax 5%  | Total    | <br>gross incom |
|---|-------------|--------|-----------|---------------|--------|------------------------|------------|----------|---------|----------|-----------------|
| 0 | 750-67-8428 | Α      | Yangon    | Member        | Female | Health and beauty      | 74.69      | 7        | 26.1415 | 548.9715 | <br>26.141      |
| 1 | 226-31-3081 | С      | Naypyitaw | Normal        | Female | Electronic accessories | 15.28      | 5        | 3.8200  | 80.2200  | <br>3.820       |
| 2 | 631-41-3108 | Α      | Yangon    | Normal        | Male   | Home and lifestyle     | 46.33      | 7        | 16.2155 | 340.5255 | <br>16.215      |
| 3 | 123-19-1176 | Α      | Yangon    | Member        | Male   | Health and beauty      | 58.22      | 8        | 23.2880 | 489.0480 | <br>23.288      |
|   |             |        |           |               |        |                        |            |          |         |          | 3               |

0 10W3 .. 20 0010111113

"Inference and Conclusion The most expensive item in the supermarket is worth 99.96. The items are located in both the Health and beauty and Sports and travel section. About 50.1 percent of the customers are female while the remaining 49.9 percent are male. In thesame vein, 50.1 percent of the customers are members while the remaining 49.9% are normal customers. The fashion and accessories section had the highest number of sales. The highest amount of sales was made in the Food and beverage section. Most of the customers gave the supermarket fair rating. The price of each goods is evenly distributed from 10 to 100. The highest number of sales was made in the city of Yangon. The highest amount of sales was made in the city of Napytaw. E-Wallet was the most used mode of payment closely followed by cash payment. The quantities of goods sold was evenly distributed between 1 unit to 10units. About 568 sales were made during the day while the remaining 432 were made in the night. The highest number of transactions was made in month of January. 15th has the highest number of transaction. The supermarket made the most sales sales in the 4th week. The highest number of transaction was made on the 8th in January, 7th in febuary and 1st and 14th in march. The supermarket made the highest profit in branch C. Price has does not have effect on the quantities demanded. Inference from analysis, the relationship between Unit price and quantity using a scatterplot we can see that price does not neccessarily influence the demand for goods. So to make more profit it is only advisable for the owner to purchase more of the goods that are perceived to have higher prices. The average rating of the supermarket is 6.9 which is fair. This is not good enough for a supermarket looking to get more patronage and more profit margin. The owner should try to improve the shopping experience of its customer. As the saying goes "The customer is the king"."