AJAY PISHARODY

BI ANALYTICS LEAD

+91 9764836024 | ajaypisharody7@gmail.com | [LinkedIn](#) | [Portfolio](#)

SUMMARY

BI Analytics Lead with a Master's in Data Analytics and 4+ years of experience delivering enterprise-grade **Business Intelligence and Analytics** solutions in global manufacturing and commercial environments. Trusted advisor to **Finance, Purchasing, Pricing** and **C-suite** stakeholders for turning analytical needs into actionable dashboards and automation solutions. Expert in **Power BI, OLAP cubes, Python, Microsoft AI tools**, and **Data Governance**. Proven ability to lead cross-functional projects across teams and manage technical ecosystems.

WORK EXPERIENCE

BI Analytics Tower Lead | Sundyne *(now Honeywell)*   **2022- Present**

- Manage end-to-end **BI Data-warehouse** solution delivery for Finance, Purchasing, Pricing, and C-suite stakeholders across global regions, supporting **250+ OLAP cube users**.
- Lead complete Project Management lifecycle of requirement gathering, documentation, and implementation with external BI vendors for enhancements, break fixes, and projects within the enterprise data warehouse.
- Create and present regular strategic updates and BI performance reports to Directors and C-Level executives, supporting data-driven decision-making at leadership levels.
- Established **Power BI dashboards** as the main source of data analytics and visualization utilizing the Datawarehouse and other live sources, providing easy outlook and insights for business activities.
- Build and deliver **data validation templates** to support stakeholder testing and UAT signoffs before production deployment.
- Provide technical oversight and coordinate with technical vendors for BI environment support, including server and network troubleshooting and performance optimization.
- Own and govern Power Platform stack, overseeing development of SharePoint sites and Power Automate workflows, in collaboration with vendor developers.
- Spearhead AI R&D efforts—developing proof of concepts using **Microsoft Copilot**, **Power Automate AI**, and **chat agents** via Copilot Studio for internal process automation.
- Built and deployed automation solutions for global engineering and purchasing teams (UK, Europe, US), streamlining cross-border operational tasks and reducing manual effort of 1 week per month to 3 days per month.
- Developed a **Price Optimization** model using **Python ML**, utilizing multiple internal and external parameters to capture product trends to optimize product prices to maximize Gross Margin of Aftermarket Product Line, resulting in **~ $ 1 million value capture**
- Led and implemented multiple initiatives regarding **Data Governance, Automation and AI**

Data Analyst | Ideas-SAS   2021- 2022

- Analyzed revenue and pricing data leveraging Revenue Management System to extract actionable insights for **optimizing pricing for hospitality clients.**
- Developed a Python-based Streamlit automation tool, reducing manual analysis and document preparation **effort by 30%**.
- Performed data cleaning, preprocessing, and **Root Cause Analysis** to identify trends and key issues.

TECHNICAL & FUNCTIONAL SKILLS

Business Intelligence: SSMS, SSIS, SSAS, Power BI, DAX, Power Query, Power Automate, PowerApps

Programming & Automation: Microsoft Copilot Studio, Python, SQL, Streamlit

Data Governance & Strategy: Data Lineage, Data Quality Management, Data Ownership & Governance

Leadership & Management: Cross-Functional Collaboration, Vendor Management, Stakeholder Management, Presentation, Documentation

Reporting & Analysis: ERP (JD Edwards, Infor Syteline, MS Business Central), CRM (MS Dynamics 365, Salesforce), Excel

ITSM Collaboration: Coordination with Oracle Infra, Azure, Server and Network vendor teams for BI reliability

EDUCATION

Master of Science in Data Analytics | **Dublin Business School, Ireland**   2021-2022

Bachelor of Engineering in Computer Engineering | **Pune University**   2017-2020

Diploma of Engineering in Information Technology | **Pimpri Chinchwad Polytechnic**   2014-2017

PROFESSIONAL DEVELOPMENT

ITIL4 & Six Sigma Green Belt   Current

DP-203 Azure Data Engineer Associate | **Microsoft**   2025

PL-300 Power BI Data Analyst Associate | **Microsoft**   2024