



DATA SCIENCE CONSULTING

Session 1

January 25th, 2020



Agenda



1. Who are we?

2. Course modalities

3. Analysis objectives & approach

4. Case presentation

5. Data collection

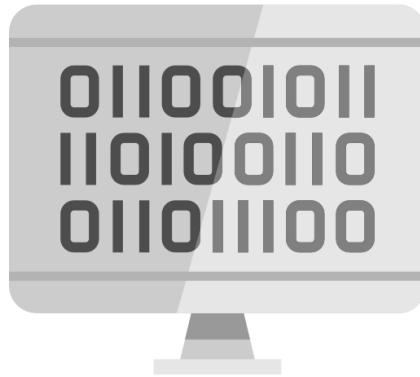
6. Html presentation & Selectors

7. Scraping with Scrapy

8. Summary of the session



Capgemini Invent, a leader in digital & data transformation



Strategic focus,

of our firm since 2012, now standing for 50% of our project portfolio



Leader on the market,

with award winning thought leadership, partnership with MIT, and world class recognition



World class footprint,

16 offices, 5.000 consultants, coverage of more than 80% companies of CAC 40 and DAX 30 at CxO level

Acknowledgements of business expertise



Full spectrum digital specialist,
Best-of breed provider - 2016



Leader position in the Magic
Quadrant for Business Analytics
Services 2017



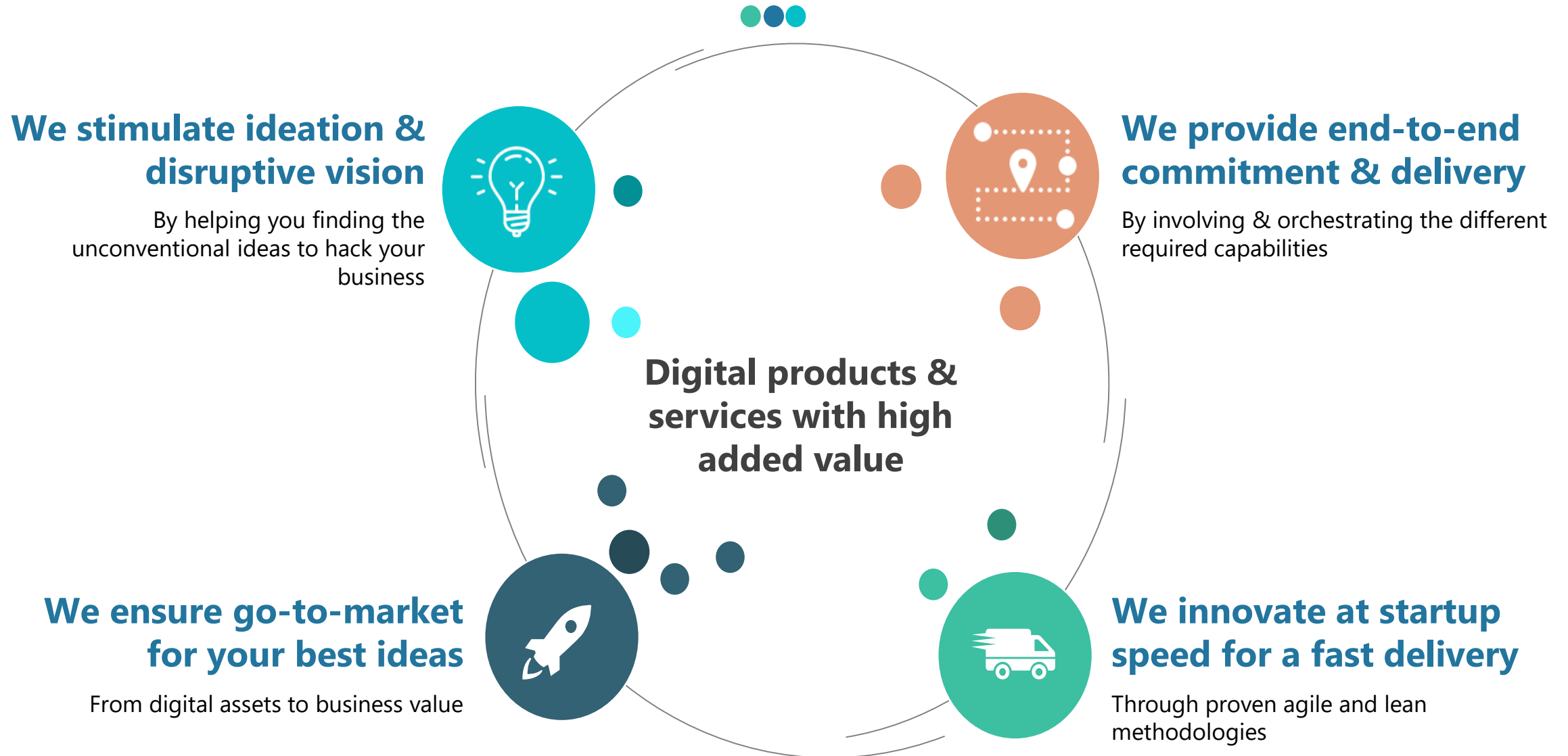
N°1 consultancy for digital, data
and transformation - 2016



Top 3 worldwide thought leadership
consultancy - 2016



Insight Driven Enterprise, a hybrid agency orchestrating consulting, data science, technologies, creative skills from vision to delivery





The team with whom you will spend your Bootcamp sessions



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Business expertise from projects with diverse clients



AIRBUS





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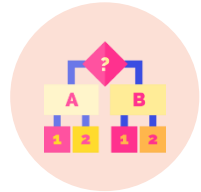


Objectives of the case study



Handle a business problematic associated to data

Increase both knowledge and skills on these topics



Learn how to determine & realize the required analysis

Handle a data project from the beginning to the end



Understand the strategic & transformation stakes

Qualify and quantify the associated stakes



Grasp the consulting aspects

Learn how to manage these kinds of projects

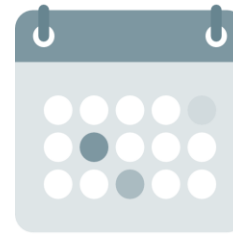


Organization of the course



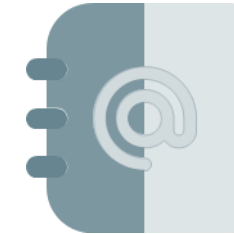
Content

- Each session focused on a **specific topic**
- **Balance** between theoretical explanations, brainstorming and hands-on applications
- **Tasks** to be prepared between sessions and to be presented in the beginning of the next session



Format

- **Weekly sessions on Monday afternoons** – from 2pm to 6pm
- **Online sessions only** in virtual classes on Microsoft Teams
- **Animation by Data Scientists & Consultants** from Insight Driven Enterprise (IDE)



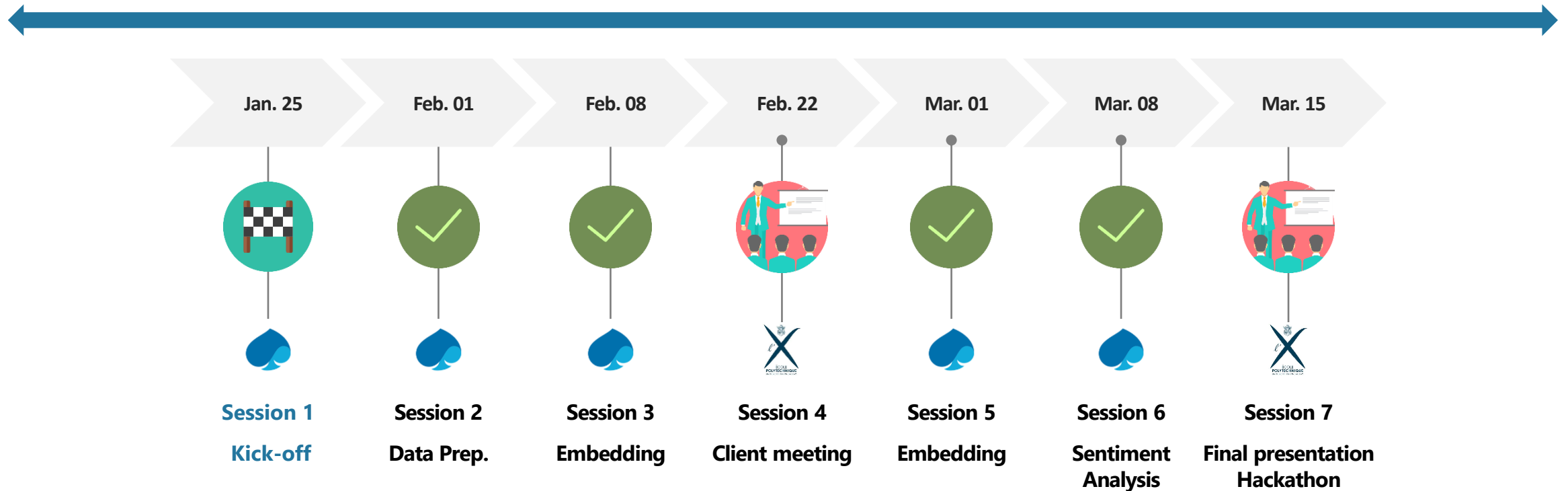
Practical organization

- **Teamwork** : divided in groups of 4, each group with an assigned coach
- **Data Science tools** : Google Collab for all the sessions and Anaconda for the 1st session
- **The team is available via Slack & Teams** <https://nlpinvent2021.slack.com> in order to :
 - **Discuss** among yourselves
 - **Ask questions** to coaches
 - **Get access to all the questions & answers** – including from the other students & groups



Planning & key steps of the course

7 courses



Legend :

Regular sessions: Synthetic status update on the progress made and foreseen objectives to be prepared

Committees: Complete pres. of the progress made, results; difficulties and foreseen next steps to be prepared



Evaluation



Homework

At each session you might have homework. We will ask you to send us your results and will evaluate them !

Intermediate restitution

At the 4th session, we will simulate a client meeting with intermediary results. It will be a presentation where you need to summarize what you've seen/done until then.

Final restitution

On the last day, you will make a final presentation that will enable you to present the business insights produced throughout from your data Project.

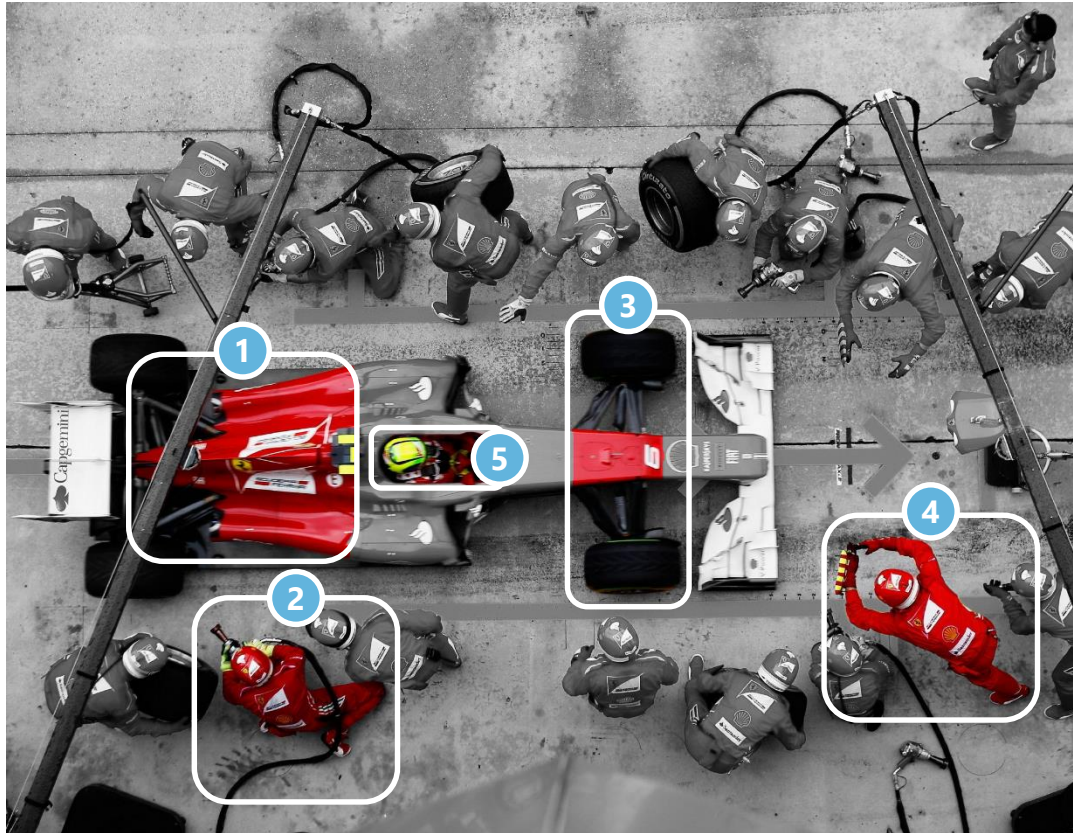


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First of all ... what is a data use case?



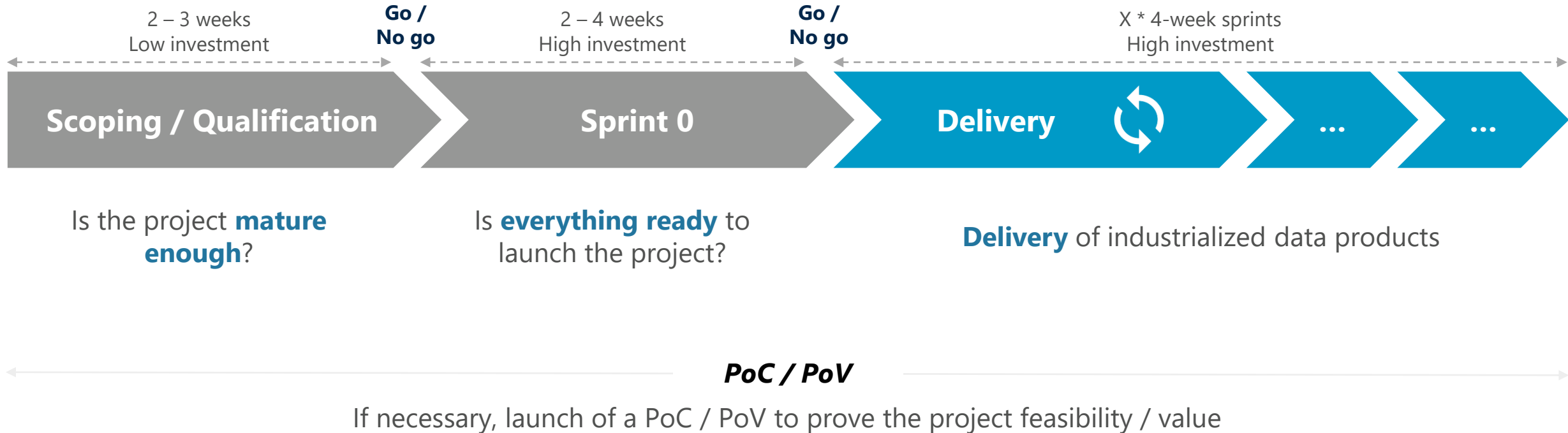
- 1 Motor**
Robust technical platforms
- 2 Fuel**
Comprehensive data sources
- 3 Tires, wheel**
Digital solutions & touchpoints
- 4 Technical team**
Advanced analytics capability
- 5 Driver**
Identified end-users



Typical approach for use case delivery projects



The operating model is based on a progressive approach to ensure the correct product delivery





Zoom on Scoping / Qualification



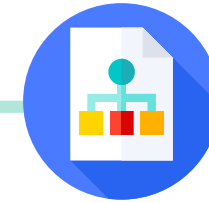
1 Business needs

- Elaborate a description of needs and matching features to respond
- Present the breakdown of features into user stories
- Design the wireframe / prototype of the solution (if applicable)
- Process data and evaluate the algorithms & logic to be implemented



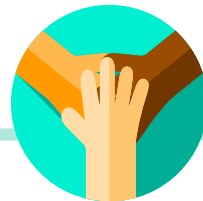
2 Data integration

- Confirm required & available data
- Identify data sources
- Define data to be ingested
- Build and initiate data ingestion process



3 IT architecture

- Identify required elements for solution setup
- Adapt existing architecture to the target solution
- Define data ingestion architecture
- Ensure availability of necessary architecture models



4 Team

- Define competences to gather
- Ensure teams' availability (including Product Owner & Support)
- Define delivery model



5 Planification & project organisation

- Set up steering and delivery model : injection planning, sprint 1 planning
- Evaluate and prioritize features (business value & complexity)



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Presentation of the client



Multinational **hospitality** group founded in 1967 in France



Covers **variety of segments** – luxury, midscale and economy – and have subsidiaries in events organization and digital hospitality (catering, coworking...)



Operates in **100 countries** – 4800 hotels and 280 000 employees worldwide



Rebranding strategy since 2011 on existing assets and new acquisitions



« **Life styled for you** » : complementarity between group brands for better customer experience

Focus of case study : Novotel Canary Wharf



➤ Prepare and adapt



Main steps to deliver our case study

- Ensure **business** during lockdown and **prepare** for future opening to attract a larger scale of customers
- Provide **suggestions** for branding and menu content
- Use **data** to make the **right choices** for the **rebranding** of the space
- Estimate the **costs**, **benefits** and **breakeven** point



Homework for next session (01/02)



In group, perform an **As-is and To-be analysis** of Bokan 39 based on its components and characteristics.
Do not forget to adapt your analysis to the current Covid-19 **sanitary context**.

TO-BE

- What are the opportunities in the future?
- What are the drivers, triggers and enablers for these opportunities ?

Define the
issues and
opportunities



Form
Hypotheses



Gather Data



Analyse Data



Find Insights



Develop
Conclusions & make
Recommendations

AS-IS

- What are the issues that we meet?
- What are the root causes for these issues?

As-is & To-be analysis are a project management tool that **enable the definition of current problematics and future opportunities** in the context of a change in the business model or process



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Data pipeline of a Nature Language Processing (NLP) project



Subject of today's session



Data Collection

How to collect data automatically from the web?



Data Cleaning

How to clean and process textual data and clean the noise?



Word Embedding

How to encode text into meaningful numerical vectors?



Topic Extraction

How to extract the most representative topics in the data



Sentiment Analysis

How to detect and extract the sentiments expressed in textual data?



Data can be collected through several data channels



Databases



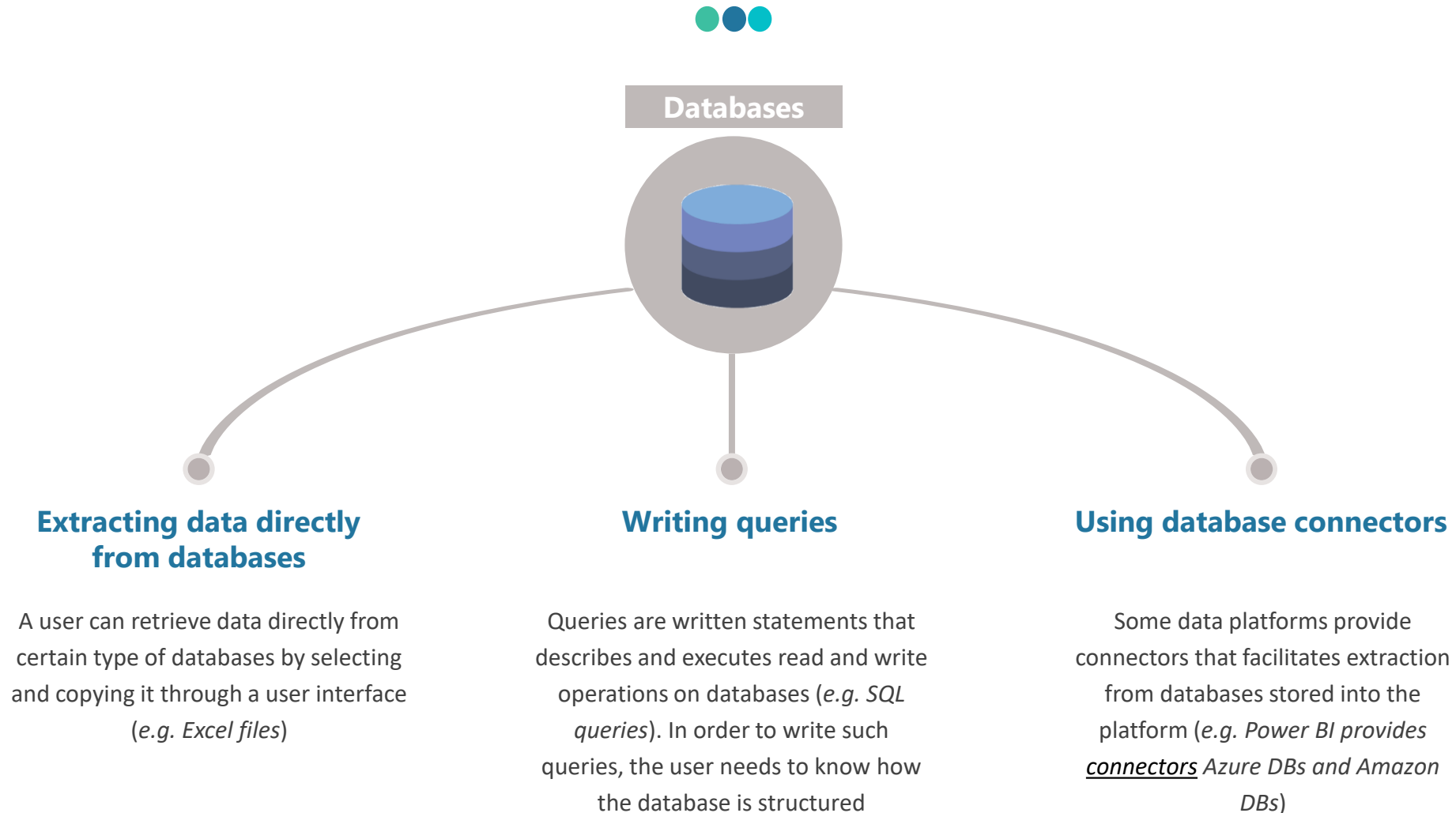
APIs



Web scraping

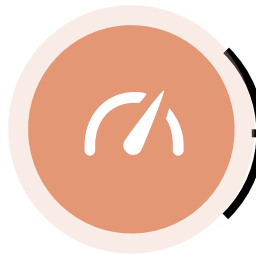


Collecting data from databases





Application Programming Interfaces (API)



APIs enable interactions with applications

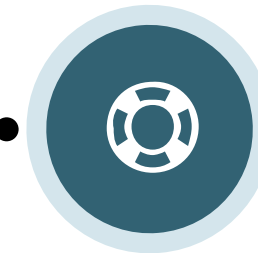
Several websites provide APIs for the purpose of data sharing



Few lines of code are needed to use them

The main advantage of using APIs is that they require less programming than scraping and are in general well documented

```
7
8 from twython import Twython
9
10
11 CONSUMER_KEY= 'CRqjrVd0ZW5ADisG3KIW3ILZ0'
12 CONSUMER_SECRET= 'wIaRhn4NeENTa18eQkX4w3JbHRCtQfDa3A4ddb4WAffAIVEjr'
13 twitter = Twython(CONSUMER_KEY, CONSUMER_SECRET)
14
15
16 for status in twitter.search(q="data science")["statuses"]:
17     user = status["user"]["screen_name"].encode('utf-8')
18     text = status["text"].encode('utf-8')
19     print(user, ":", text)
20
21
22
```



APIs provides structured data output

The output of an API is in general a JSON file which can be easily turned into a database

```
{
  "menu": {
    "id": "file",
    "value": "File",
    "popup": {
      "menuitem": [
        { "value": "New", "onclick": "CreateNewDoc()" },
        { "value": "Open", "onclick": "OpenDoc()" },
        { "value": "Close", "onclick": "CloseDoc()" }
      ]
    }
  }
}
```




Social networks have different policies concerning APIs



- No direct scraping unless authorized (fill in authorization form – 2 weeks for FB answer) : click [here](#) to see the terms
- APIs exist for app developers



- Limited collection of the data (speed/volume is compared to what « human can reasonably produce »), it allows read & write operations on videos with a limited quota
- No personal data



- No direct scraping
- API with limited number of call by 15 min window



- Prohibition of scraping software
- APIs are for app development



- The free API is for “non-automated” apps, user authorization needed, Python/Ruby versions exists, 5000 calls per hour : it is being depreciated in favour of the new “Business version” (Instagram Graph API)
- Sensitive to user content/media (owned by users)



Web scraping enables information retrieval from the web



Web Scraping

The art of extracting information on a specific topic from the Internet using automating requests

Why should we use web scraping?

- Market Price Analysis (*e.g. real-time competitiveness*)
- Market Intelligence (*e.g. competitive benchmarks*)
- Sentiment Analysis (*e.g. social listening*)

Which data are we looking for?

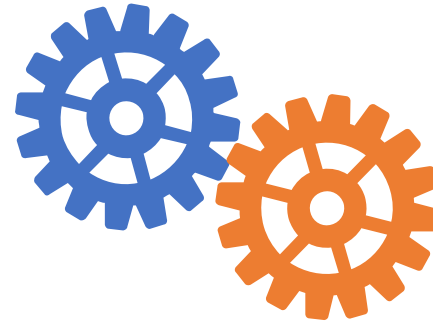
- Textual data available on websites (*e.g. articles, reviews, prices*)
- Metadata (*e.g. number of connections*)
- Social Media data (*e.g. tweets*)

What is the typical process?

- Crawl the web looking for needed information
- Centralize collected data and make it structured

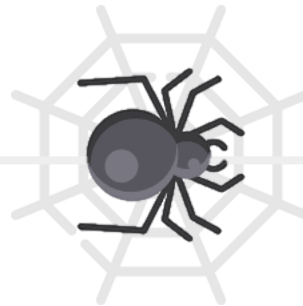


Web scraping consists in two main blocks of tasks



Parsing

Breaking down the scraped data into smaller bits to understand and structure it

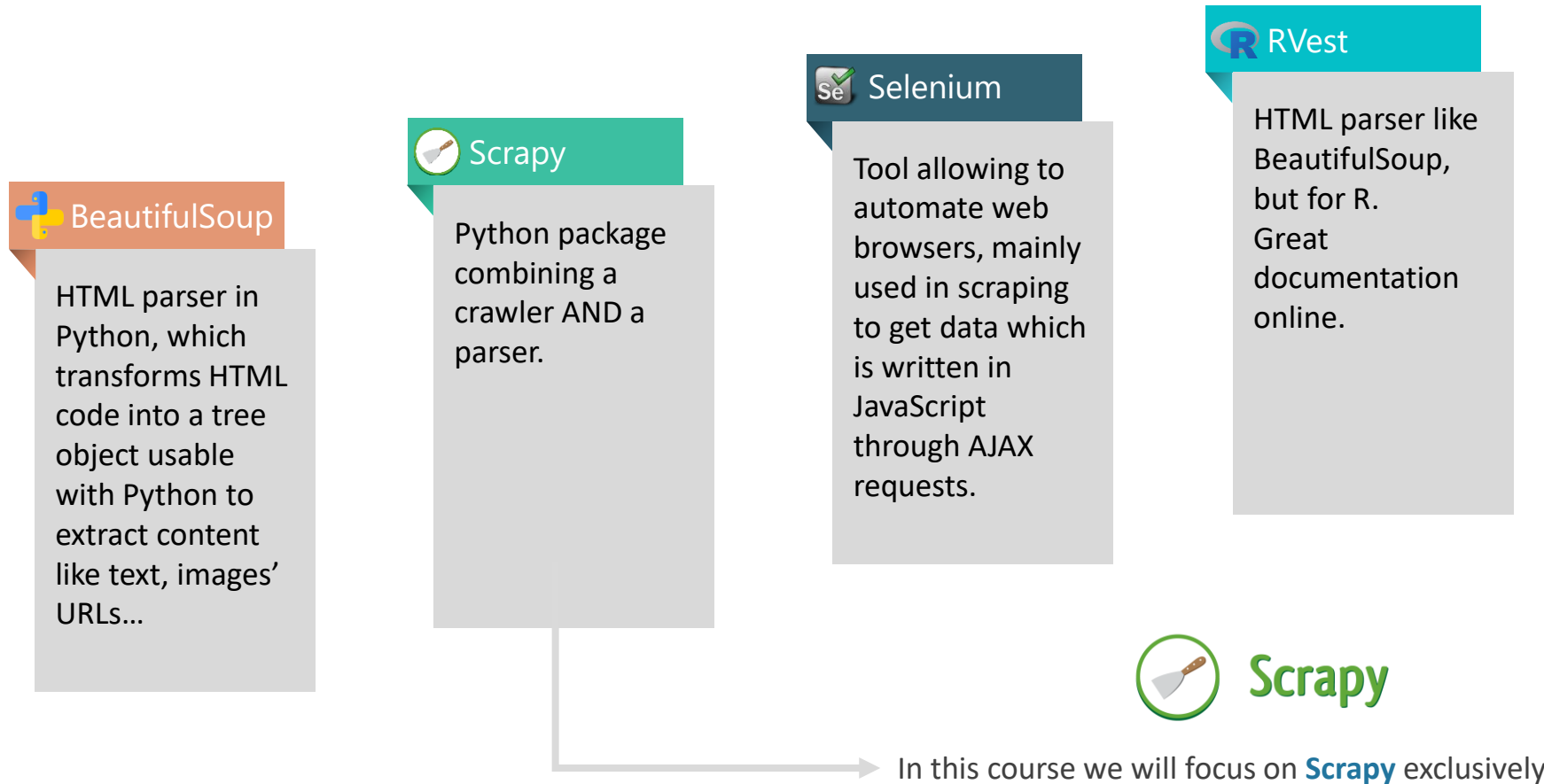


Crawling

Going through specified website and related links, to get raw data (source code)



Main tools used in web scraping





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How does the web work (1/2)?



First, some internet culture...

What are the differences between the Internet and the Web ?



Internet

« **Inter**connected **net**work »

Global system of interconnected computer networks using the internet protocol suite to link devices worldwide



The Web

Information space where documents and other resources are identified by Uniform Resource Locator (URLs), interlinked by hypertext links, and accessible via the Internet



Web Browsers

Software application used to « surf » the Web.

E.g. Google Chrome, Mozilla Firefox, Safari, Microsoft Edge...

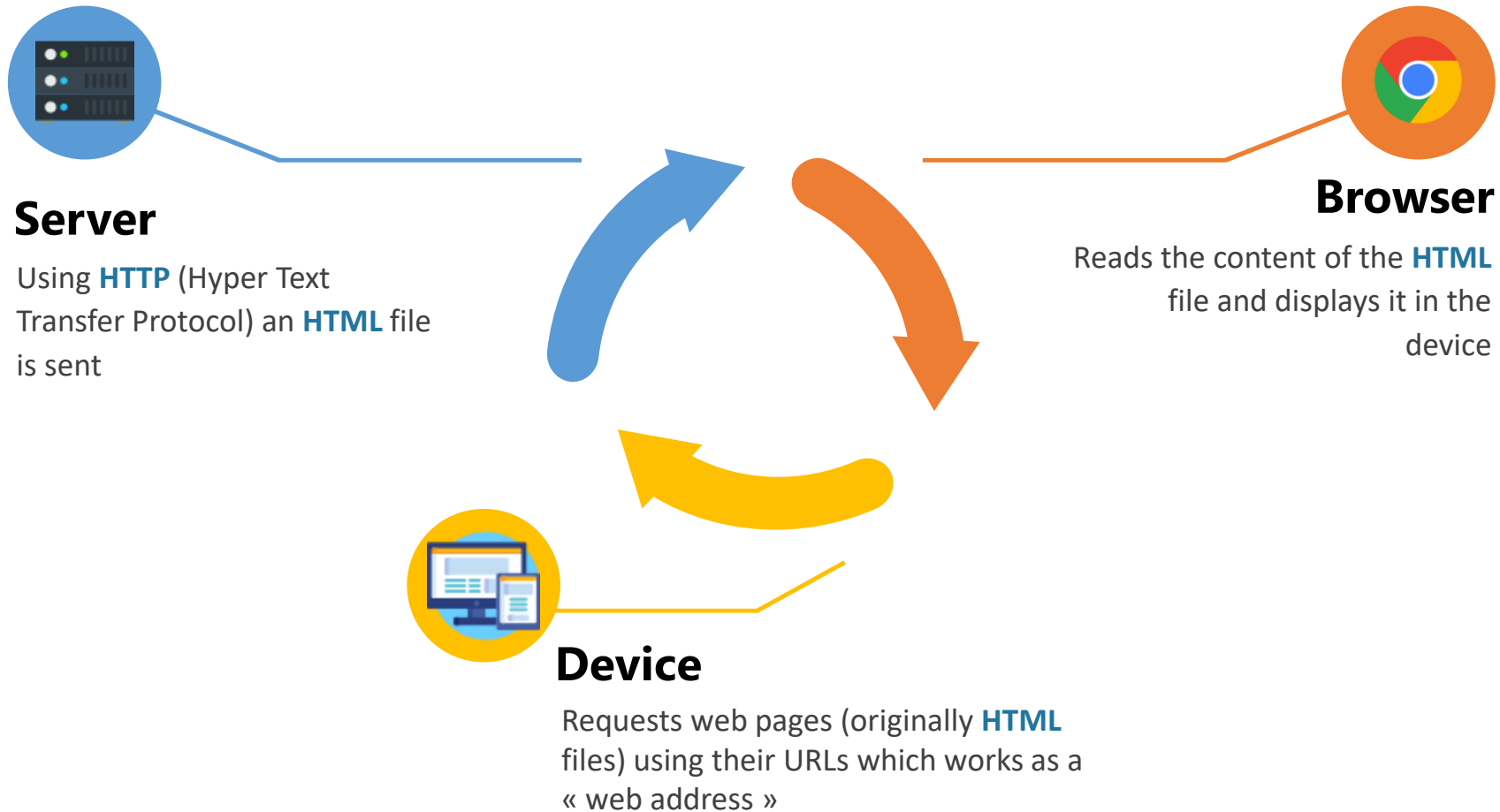
The web was built using a markup language, **HTML** (HyperText Markup Language), invented in the early 90's. Understanding **HTML** is useful to learn how to scrape properly the web.



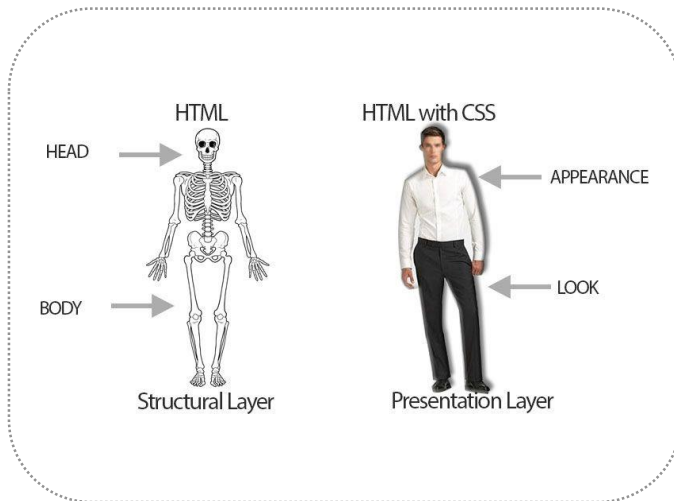
How does the web work (2/2)?



How the web works : global summary

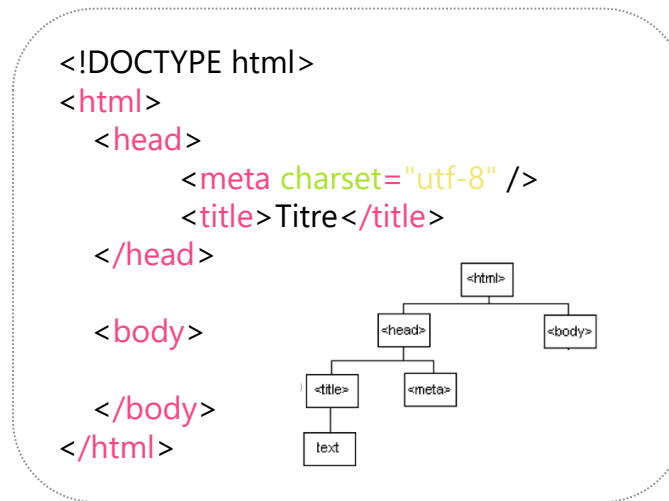


How is a web page structured ?



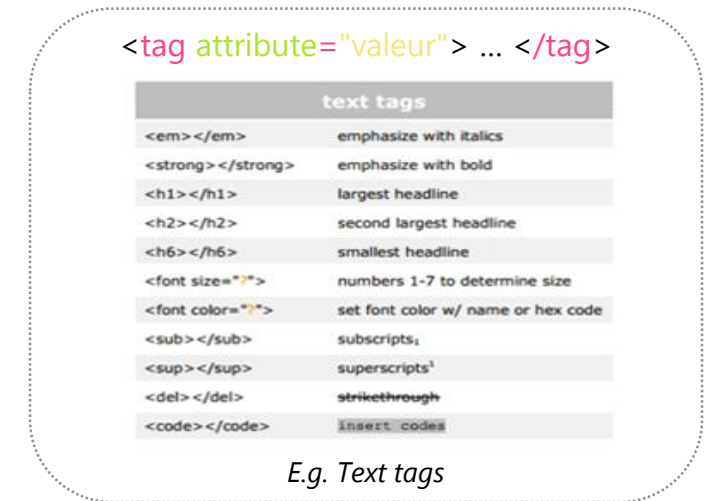
Structure

- A web page is structured by two main elements:
 - **HTML** : backbone of the web page, it contains text arranged into blocks, which have attributes
 - **CSS** : describes the style of the webpage



Sequence

- It is a sequence of HTML tags which can be seen as a tree



Tags

- Each tag has a specific format
- There are several attributes per tag: class, href, etc.



- ## OPTION + CMD + I

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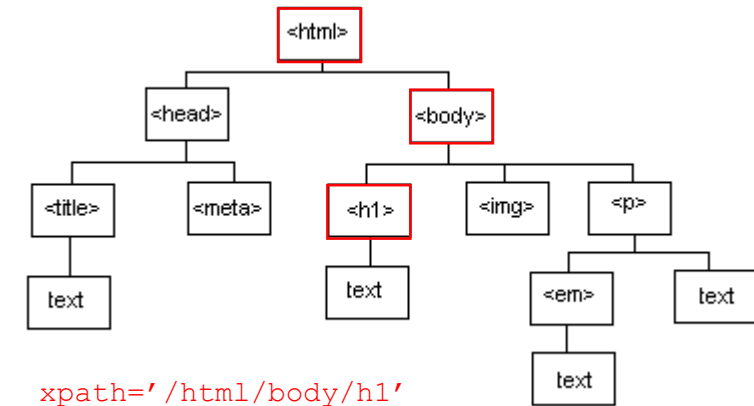


XPath notation to navigate HTML



What is XPath ?

- Xpath is a string which selects nodes in an HTML tree
- It can also be seen as the linear representation of the requested element



- XPath allows you to select:
 - The content of a **markup**
 - The content of its **attributes** (hypertext links for example)

Requested Element	Corresponding Xpath
Second division of the body	'/html/body/div[2]' (index start at 1)
All tables	'//table' #all tables
All tables descendants of the 2 nd division	'/html/body/div[2]//table'
All paragraphs directly bellow the body	'//p'
Conditional division	'//div[@id="uid"]'
Wildcard	'/html/body/*'
All elements with a condition on the class	'//*[contains(@class, "class-1")]'
Selection of the attribute href cond. paragraph	'//p[@id="p2"]/a/@href'



From XPath to CSS Locators



What is a CSS Locator ?

- If XPath allows the selection of a node using the HTML tree, the CSS locators on the other hand access the node using CSS attributes
- The following tables displays on each row XPath and CSS locators that enable the selection of similar nodes :

XPath	CSS Locator
'/html/body/div'	'html>body>div'
'//div/span//p'	' div > span p'
'//div/p[2]'	' div > p:nth-of-type(2)'
'/html/body//div/p[2]'	'html > body div > p:nth-of-type(2)'
'//div[@id="uid"]'	' div#uid'
'//p[@class="class-1"]'	' p.class-1'
'//div[@id="uid"]/a/@href'	'div#uid > a::attr(href)'
'//p[@id="p-example"]/text()'	'p#p-example::text'
'//p[@id="p-example"]//text()'	'p#p-example ::text'



Introduction to the Scrapy Selector



What is a selector ?

- A selector is a Scrapy object which is used to **select portions** of the HTML source code using XPath or CSS Locators
- Base on the HTML structure on the left, we can extract all the paragraphs:

From scrapy import Selector

Sel=Selector(text=text_html)

Sel.xpath('//p').extract()

['<p>Hello world!</p>', '<p>Enjoy Scraping!</p>']

Sel.xpath('//p/text()').extract()

['Hello world!', 'Enjoy Scraping!']

Sel.xpath('//p/text()').extract_first()

'Hello world!'

- Selectors allow chaining:

Sel.xpath('/html/body/div[2]') == Sel.xpath('/html').xpath('/body/div[2]')

```
text_html=''  
<html>  
  <head>  
    <meta charset="utf-8" />  
    <title>Titre</title>  
  </head>  
  
  <body>  
  
    <div>  
      <p>Hello World!</p>  
    </div>  
  
    <div>  
      <p>Enjoy Scraping!</p>  
    </div>  
  
  </body>  
</html>  
'
```

XPath	CSS Locator
Sel.xpath('div/p')	Sel.css('div > p')



Hands-on 1



40'

Use the notebook 1 to discover selectors and get some information from the web



If you have any question about Python set-up, feel free to contact us about that !



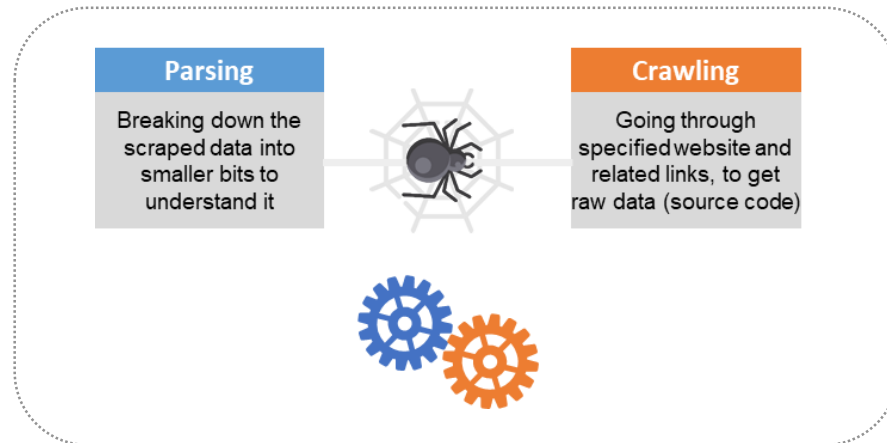


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Scrapy uses a Spider Class to parse and crawl the web



Scrapy

- Scrapy is a powerful **Python** scraping package to scrape which **combines a crawler and a parser**, so it's pretty complete for a scraping project
- Scrapy works with **spiders**, which are **classes** that the user defines and that Scrapy uses to crawl the web through multiple pages automatically according to the procedures the user programmed



Spider

- The spider is a python class and must contain :
 - a **start_requests** method which defines which web pages are to be scraped
 - a **parse** method (or methods) to define what we want to do with the scraped information
- You can write a spider inside a .py script, or you can use Jupyter's notebook.

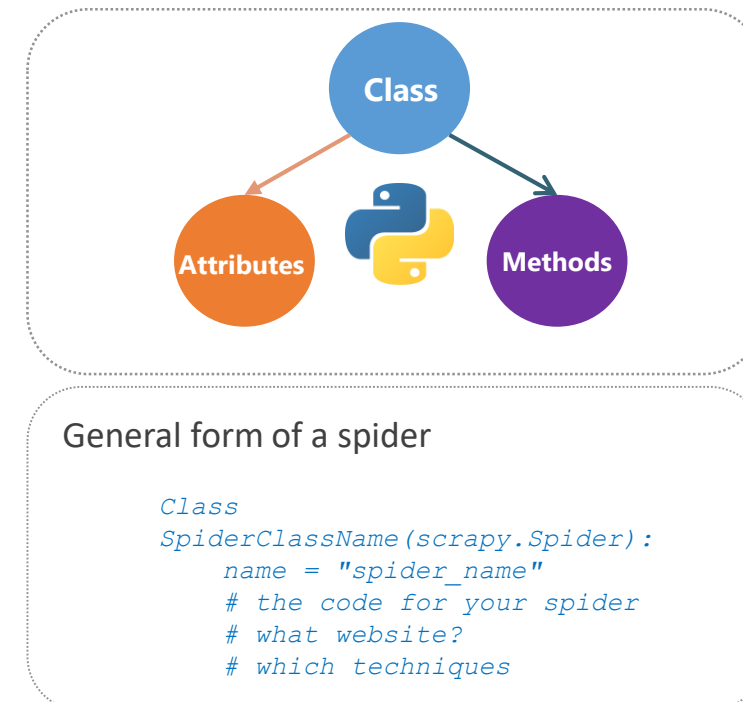
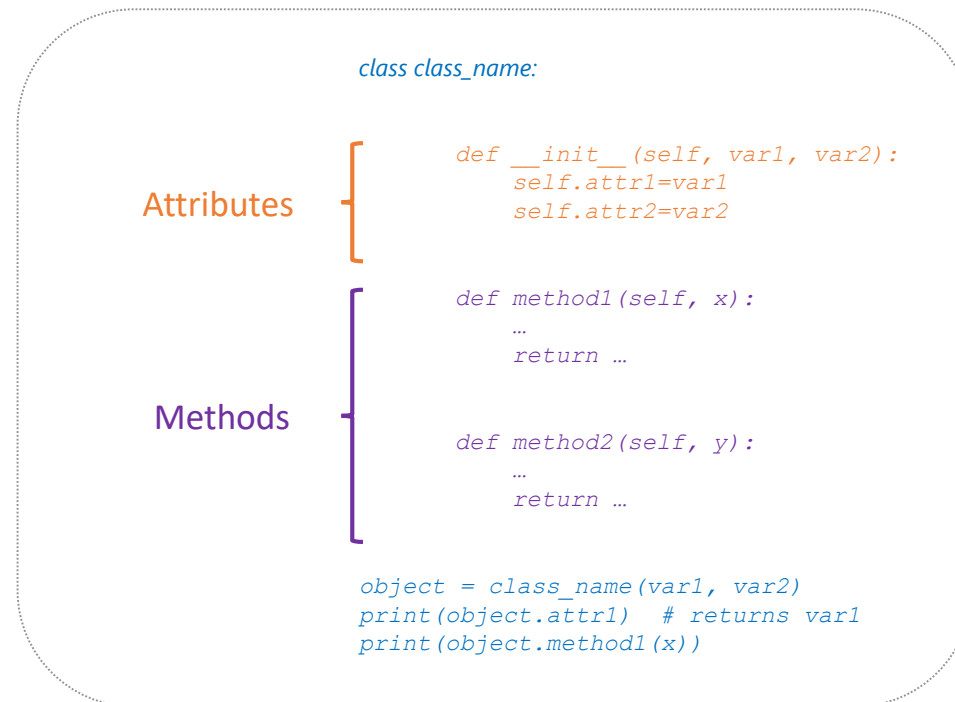
Check the documentation for more info : <https://docs.scrapy.org/>



Scrapy Spiders are Python class objects



- Before getting into spiders we first need to define the structure of a **Python class** which is the basic structure of the spider itself
- A python class enables to :
 - Creates **new objects**
 - Defines the **internal structure** of an object
 - Defines the **methods** of an object





How to define a Spider as a class ?



```
class QuotesSpider(scrapy.Spider):
    name = "quotes"

    def start_requests(self):
        urls = [
            'http://quotes.toscrape.com/page/1/',
            'http://quotes.toscrape.com/page/2/',
        ]
        for url in urls:
            yield scrapy.Request(url=url, callback=self.parse)

    def parse(self, response):
        page = response.url.split("/")[-2]
        filename = 'quotes-%s.html' % page
        with open(filename, 'wb') as f:
            f.write(response.body)
        self.log('Saved file %s' % filename)
```

- We define our spider with the subclass `scrapy.Spider`, along with some attributes and methods:
 - `name`: identifies the Spider, must be unique within a project
 - `start_requests()`: must return an iterable of URL Requests which the Spider will begin to crawl from
 - `parse()`: method that will be called to handle the response downloaded for each of the requests made
- The `parse()` method usually parses the response, extracting the scraped data as dictionaries, finding new URLs to scrape and creating new requests to scrape them



Scraping with Scrapy: Crawling



- Now that you know how to extract data from one page, we need to see how to follow links from one page to another, so that you'll be able to scrape a full website on your own !
- Crawling using Scrapy takes 3 steps:
 - **Identify** the link the user wants to follow with **Selectors** in the Scrapy Shell (or using tools like SelectorGadget...)
 - **Extract** this link using the `.extract()` method
 - **Modify** the spider to follow the extracted link by adding it to your `parse()` method:

```
next_reviews_page_url = "https://www.tripadvisor.com" + response.xpath(
    "//a[contains(@class,'nav') and contains(@class,'next') and contains(@class,'primary')]/@href").extract()[0]
if next_page is not None:
    next_page = response.urljoin(next_page)
    yield scrapy.Request(next_page, callback=self.parse)
```



Scraping with Scrapy: creating a new project



- We can create a new project using the following command line:



```
scrapy startproject project_name
```

- This will create a directory with different files and subfolders:

- *__pycache__* : contains the python cache
- *spiders* : contains the spiders used for scraping
- *__init__.py* : project initialization file
- *items.py* : project items definition file
- *middlewares.py* : project middlewares file
- *pipelines.py* : project pipelines file
- *settings.py* : project settings file

Name	Date modified	Type	Size
__pycache__	18/12/2018 14:42	File folder	
spiders	18/12/2018 18:01	File folder	
__init__.py	11/07/2018 23:14	PY File	0 KB
items.py	18/12/2018 14:38	PY File	1 KB
middlewares.py	18/12/2018 14:38	PY File	4 KB
pipelines.py	18/12/2018 14:38	PY File	1 KB
settings.py	18/12/2018 14:42	PY File	4 KB

- Having already defined a spider in a .py file stored in the folder « spiders », we can put it to work using the following command line:



```
scrapy crawl spider_name
```



Scraping with Scrapy: storing data scraped in JSON files



- The easiest way to store your scraped data is by using Feed exports, with the following command:



```
scrapy crawl spider_name -o file.json
```



- Saving your data using the JSON format will only **work once**, since Scrapy will append to a given file instead of overwriting its contents
- If you run the command twice without deleting the file before the second time, you'll end up with a broken JSON file



- You can also use JSON Lines format (file.jsonl) instead, which doesn't have the same problem of JSON if you run twice



Hands-on 2



30'

**Try to scrap TripAdvisor – You can get inspiration from
x_actu_spider !**





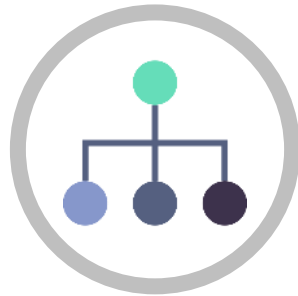
Agenda



1. Who are we?
2. Course modalities
3. Analysis objectives & approach
4. Case presentation
5. Data collection
6. Html presentation & Selectors
7. Scraping with Scrapy
- 8. Summary of the session**



Summary of the session – To remember



Approach & organization of a data science consulting project

Typical approach of this type of project

- Data science workstream: Data scraping, cleansing & feature engineering, running of the different analyses, restitutions (visualizations etc.)
- Business workstream: Diagnosis of the current situation & transformation stakes (as-is/to-be analysis) with a quantification of the impacts

Organization & governance :

- Several dedicated meetings all along the project (e.g. weekly status updates, steering committees) to track progress and escalate potential issues



Scraping as a tool to retrieve information from the web

Scraping as a data collection tool:

- Data can be collected through several channels: databases, APIs, web scraping

Zoom on web scraping:

- Scraping tools (Python: Scrapy, BeautifulSoup, Selenium ; R: Rvest)
- Key steps and tools used to perform them :
 - Parsing : Xpath and CSS locators
 - Crawling : Spider classes
 - Storing : JSON file



Work for next week



Instructions



To practice what we learnt today, for next week, you'll have to :

- Prepare an As-is and To-be analysis of Bokan 39
- Create a spider which gets reviews and ratings from multiple pages of reviews for a given restaurant
- As a reminder, you must be able to link a review to its restaurant
- It might be interesting to get other information available on the webpages
- Bonus (+1 pt on final mark) : create a spider which crawls multiple pages of restaurants to get multiple pages of reviews. At least 500 full reviews per restaurant for 100 restaurants.

We expect you to send your code and scraped file by **Friday 29th evening** to hamza.massaoudi@capgemini.com and sami.mhirech@capgemini.com

If you have any questions, feel free to contact us through the slack channel or by email.



Course evaluation



**Did you like that first course ? It's time to share your
feedbacks !**





Thank you for your attention

See you next week online !

GOODBYE !

January 25th, 2021