

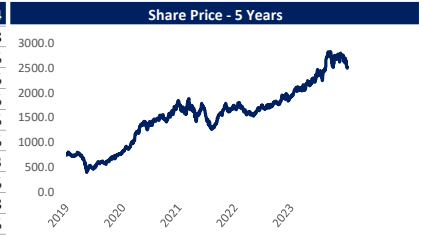
GRASIM INDUSTRIES LTD - One Page Profile



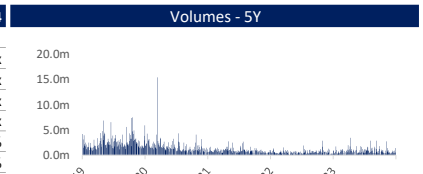
Grasim Industries Limited is the flagship company of the Aditya Birla group, it ranks amongst India's largest private sector companies. On a standalone basis, GIL's core businesses comprise various sectors such as viscose Staple fibre (VSF), caustic soda, speciality chemicals, and rayon-grade wood pulp (RGWP) with plants at multiple locations. The company has received numerous accolades for its commitment to quality, sustainability, and innovation. It also has certain other businesses such as fertiliser, textile, cement and financial services. etc.

INR (Cr)

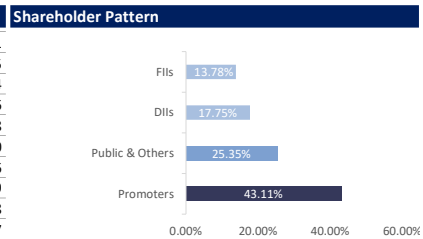
Key Financial Metrics	Mar-2020	Mar-2021	Mar-2022	Mar-2023	Mar-2024
Total Sales	68252	76404	95701	117627	130978
Sales Growth (y-o-y)	-11.59%	11.94%	25.26%	22.91%	11.35%
Gross Profit Margin (%)	39.57%	45.98%	42.09%	38.66%	41.32%
EBITDA Margin (%)	25.57%	25.87%	23.07%	21.53%	21.36%
EBIT Margin (%)	19.70%	20.59%	18.72%	17.66%	17.54%
Net Profit Margin (%)	9.73%	9.14%	11.71%	9.42%	7.58%
Earning Per Share (In Rs)	97.65	102.73	164.70	162.80	150.73
Eps Growth (y-o-y)	141.79%	5.20%	60.32%	-1.16%	-7.41%
Dividend Per Share (In Rs)	3.87	8.71	9.68	9.68	10.08
DPS Growth (y-o-y)	57.14%	224.99%	111.10%	100.00%	104.21%



Key Financial Ratios	Mar-2020	Mar-2021	Mar-2022	Mar-2023	Mar-2024
Price to Earning	4.86x	14.06x	10.06x	9.99x	15.17x
EV/EBITDA	6.49x	8.70x	8.35x	8.29x	10.12x
EV/Sales	1.66x	2.25x	1.93x	1.79x	2.16x
Price to Book value	0.57x	1.50x	1.49x	1.41x	1.70x
Return on Equity (%)	11.72%	10.67%	14.80%	14.07%	11.20%
Return on Capital Employed(%)	9.51%	10.88%	11.91%	11.43%	10.18%



Top 10 Shareholders	N.of Share (in Crs)	%Holding	Market Value (in Crs)
Birla Group Holdings Private Limited	158	23.18%	399191
Life Insurance Corporation Of India	54	7.94%	136675
Igh Holdings Private Limited	45	6.64%	114344
Hindalco Industries Limited	29	4.29%	73796
Pilani Investment And Industries	26	3.89%	66918
P.T. Indo Bharat Rayon	20	2.94%	50610
Citibank N.A. New York Nyadr Department	14	2.05%	35296
Sbi Nifty 50 Etf	11	1.68%	28949
Theleme Master Fund Limited	10	1.47%	25308
Gagandeep Credit Capital Pvt Ltd	10	1.41%	24347



Remuneration	Designation	Remuneration	X of Median Salary	Capital Structure
Mr. Kumar Mangalam Birla Chairman	CM & NED	0.031	-	Share Price as on 04/11/24
Smt. Rajashree Birla	Non-executive Director (NED)	1.46	31x	Number of share
Ms. Ananyashree Birla	Non-executive Director (NED)	0.15	3x	Market Capitalization
Mr. Aryaman Vikram Birla	Non-executive Director (NED)	0.18	3x	Less: Cash & Equivalents
Dr. Santrupt Misra	Non-executive Director (NED)	0.18	3x	Add: Total Debt
Dr. Thomas M. Connelly, Jr.	Independent Director	0.31	6x	Add: Minority Interest
Mr. V Chandrasekaran	Independent Director	0.42	8x	Enterprise Value

Recent Updates

Grasim Industries reported a 46% decline in Q2 net profit to ₹1,100 crore, primarily due to weaker performance from UltraTech Cement and rising operational costs. The Birla Group, Grasim's primary promoter, recently increased its stake by 4.09% to reach 23.18%, demonstrating renewed confidence in the company's growth potential. Grasim's new decorative paints division, under the brand Birla Opus, launched over 1,200 SKUs, marking a significant entry into the Indian decorative paints market. Grasim's B2B e-commerce platform, Birla Pivot, crossed ₹1,000 crore in revenue within its first year, revolutionizing the construction sector with comprehensive material solutions. Aditya Birla Renewables, a subsidiary of Grasim, continues its push toward clean energy with plans to reach a 2 GW renewable energy capacity by 2024, aligning with sustainability goals.