

Schneider Electric consensus

12 August 2025 – Post-Q2 2025 release consensus based on forecasts for Schneider Electric.

The following brokers contributed (alpha order): *AlphaValue, BofA, Barclays, BernsteinSG, BNP Paribas Exane, CICC, Citi, Deutsche Bank, Goldman Sachs, Kepler Cheuvreux, Morgan Stanley, Oddo, Oxcap Analytics, RBC Capital Markets, Redburn Atlantic, and Vertical Research Partners and UBS*.

The following brokers did not contribute on this occasion (alpha order): *Banco Santander, CIC Capital Markets, HSBC, Jefferies, JP Morgan, and Morningstar*.

Note: Consensus submissions were gathered in the period 1 August 2025 – 11 August 2025.

Period EURm	1Q25 Reported	2Q25 Reported	3Q25 Estimates count	1H25 Reported	2H25 Estimates count	2024 Reported	2025 Estimates count	2026 Estimates count	2027 Estimates count	
Group										
Revenue	9 325	10 011	9 833 16	19 336	20 903 16	38 153	40 232 17	42 836 17	45 786 17	
Organic growth %ch Y/Y	+7,4%	+8,3%	+8,4% 16	+7,9%	+8,0% 15	+8,4%	+8,0% 17	+7,6% 17	+6,9% 17	
Fx impact on sales (EURm)	51	-440	-383 15	-389	-858 15	-412	-1 255 17	-452 17	-37 17	
Scope impact on sales (EURm)	25	126	92 15	151	170 15	-272	321 17	21 16	23 16	
Adj. EBITA				3 510	4 031 16	7 083	7 542 17	8 275 17	9 087 17	
Adj. EBITA margin				18,2%	19,3% 16	18,6%	18,7% 17	19,3% 17	19,8% 17	
Organic expansion of Adj. EBITA margin (in basis points)				-10	127 6	90	64 9	68 7	65 7	
EBITA				3 456	3 891 14	6 855	7 348 16	8 132 16	8 963 16	
EBIT				3 223	3 682 14	6 449	6 908 16	7 699 16	8 533 16	
Net financial income/(loss)				-248	-271 15	-409	-516 17	-509 17	-442 17	
Income tax expense				-714	-813 15	-1 398	-1 528 17	-1 722 17	-1 933 17	
Net income (Group share)				1 913	2 599 14	4 269	4 510 15	5 401 16	6 087 16	
Adj. Net Income (Group share)				2 228	2 671 12	4 664	4 916 13	5 554 13	6 224 13	
EPS				3,41	4,63 13	7,61	8,06 16	9,61 16	10,83 16	
Adj EPS				3,97	4,75 12	8,32	8,74 14	9,86 14	11,04 14	
DPS						3,90	4,20 17	4,61 17	5,02 17	
Free cash flow				474	3 883 12	4 216	4 401 17	5 213 17	5 820 17	
Net Financial Debt (excl. IFRS16, excl net Pension Deficit)				11 984	9 566 16	8 147	9 566 16	8 663 16	5 716 16	
Divisions										
Revenue EURm										
Energy Management	7 570	8 322	8 190 16	15 892	17 453 15	31 131	33 331 17	35 624 17	38 139 17	
Energy Management - Western Europe	1 658	1 827	1 680 13	3 485	3 720 12	7 081	7 235 15	7 627 15	8 040 15	
Energy Management - Asia Pacific	1 987	2 169	2 138 13	4 156	4 493 12	8 124	8 679 15	9 233 15	9 844 15	
Energy Management - North America	3 122	3 449	3 432 13	6 571	7 140 12	12 225	13 688 15	14 831 15	16 058 15	
Energy Management - Rest of the World	803	877	920 13	1 680	2 084 12	3 701	3 727 15	3 930 15	4 210 15	
Industrial Automation	1 755	1 689	1 644 16	3 444	3 454 15	7 022	6 902 17	7 213 17	7 647 17	
Industrial Automation - Western Europe	471	470	431 13	941	948 12	1 912	1 889 15	1 982 15	2 086 15	
Industrial Automation - Asia Pacific	591	540	522 13	1 131	1 033 12	2 223	2 175 15	2 284 15	2 432 15	
Industrial Automation - North America	391	379	385 13	770	808 12	1 625	1 562 15	1 622 15	1 718 15	
Industrial Automation - Rest of the World	302	300	307 13	602	667 12	1 262	1 268 15	1 311 15	1 403 15	
Organic Growth										
Energy Management	+9,6%	+10,5%	+9,7% 16	+10,1%	+9,1% 15	+11,5%	+9,6% 17	+7,9% 16	+7,0% 16	
Energy Management - Western Europe	-3,2%	+2,8%	+3,6% 13	-0,2%	+3,3% 12	+5,0%	+1,9% 14	+5,9% 14	+5,4% 14	
Energy Management - Asia Pacific	+12,9%	+10,9%	+9,2% 13	+11,8%	+9,1% 12	+6,1%	+10,2% 14	+7,6% 14	+6,5% 14	
Energy Management - North America	+17,3%	+14,6%	+13,5% 13	+15,9%	+13,2% 12	+17,6%	+14,3% 14	+9,3% 14	+8,1% 14	
Energy Management - Rest of the World	+3,4%	+11,4%	+7,8% 13	+7,4%	+6,6% 12	+18,6%	+7,4% 14	+7,3% 14	+7,1% 14	
Industrial Automation	-0,9%	-1,1%	+2,6% 16	-1,0%	+2,7% 15	-3,7%	+0,9% 17	+5,7% 16	+6,0% 16	
Industrial Automation - Western Europe	-4,8%	-0,2%	+3,0% 13	-2,6%	+2,4% 12	-11,6%	-0,0% 14	+5,2% 14	+5,3% 14	
Industrial Automation - Asia Pacific	-1,4%	-4,7%	+1,6% 13	-3,0%	+3,0% 12	-4,7%	+0,1% 14	+6,1% 14	+6,5% 14	
Industrial Automation - North America	+0,5%	-2,9%	+2,3% 13	-1,2%	+2,8% 12	-3,8%	+0,7% 14	+5,1% 14	+5,8% 14	
Industrial Automation - Rest of the World	+4,7%	+7,6%	+5,4% 13	+6,2%	+2,6% 12	+13,6%	+4,7% 14	+6,5% 14	+6,2% 14	
Adj. EBITA EURm				3 412	3 996 15	6 865	7 406 17	8 041 17	8 724 17	
Energy Management				471	524 15	1 041	1 000 17	1 152 17	1 316 17	
Industrial Automation				-373	-493	-823	-864	-918	-953	
Central Function & Digital Costs				3 510	4 031 16	7 083	7 542 17	8 275 17	9 087 17	
Group										
EBITA Adjusted Margin										
Energy Management					21,5%	22,9% 15	22,1%	22,2% 17	22,6% 17	22,9% 17
Industrial Automation					13,7%	15,2% 15	14,8%	14,5% 17	16,0% 17	17,2% 17
Group					18,2%	19,3% 16	18,6%	18,7% 17	19,3% 17	19,8% 17

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