

Date – 1st October, 2019

Dear Channel Partner,

Luminous is pleased to announce “**Luminous Stabilizer Dhamaka**” applicable for Luminous Dealers. The Scheme period is from 1st October 2019 to 31st December 2019 and valid on purchase of luminous Stabilizer under PSB channel. This Scheme is Applicable for PAN India.

Scheme

SLAB	GIFT
31000	Gift Voucher worth Rs.1400
51000	Gift Voucher worth Rs. 2200
101000	1gm Gold coin
151000	Samsung entry level Smart Phone
210000	Samsung mid-level Smart Phone
310000	32" LED TV
510000	40" LED TV
810000	10gm Gold Bar
1010000	Honda Activa

- Old Partners or Partners appointed in October has to do 20%, 30% Primary in October, November respectively
- Partners appointed in November should do 30% Primary in November
- Distributor will share dealer wise secondary achievement at the end of scheme period
- Distributor will be settled with gifts as per dealer secondary achievement subject to a maximum of Distributor Primary (considering Distributor margin of 12% to calculate Dealer slab)

Terms & Condition:

- The Scheme is valid from 1st October'19 to 31st December '19 only.
- Scheme is subject to availability of product.
- Company reserves the right to withdraw/amend the scheme.
- Company reserves the right to change/replace the gift of similar value as mentioned above.
- In case of any dispute, the decision of company shall be final and binding. All Disputes are subject to Delhi Jurisdiction only.

Happy Selling!!



Amit Shukla

Sr. Vice President – Sales (PSB)



Sachin Bhalla

Sr. Vice President – Marketing (PSB)