

Application Workshop

Learn for a new life





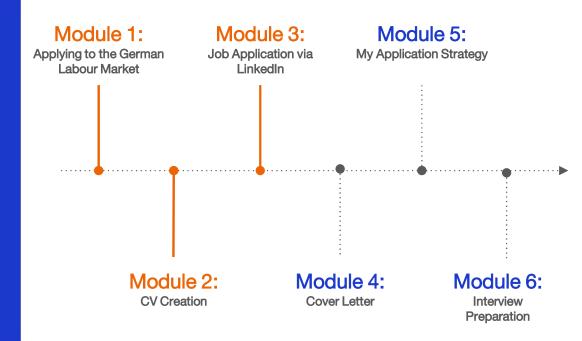


How are the Workshops Structured?





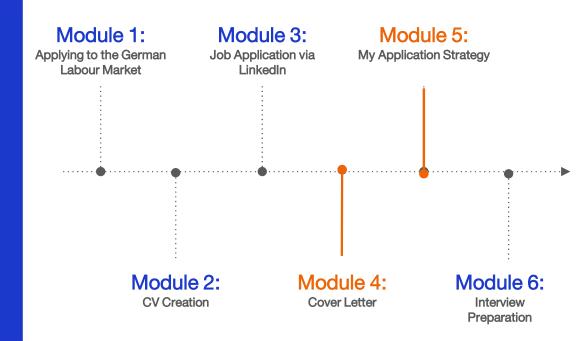
D(| Workshop Day 1



Module 1 Module 2 Module 3 Module 4 Module 5 Module 6



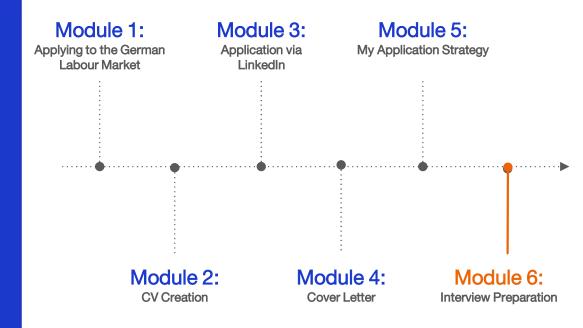
D[| Workshop Day 2







D[| Workshop Day 3



Module 1 Module 2 Module 3 Module 4 Module 5 Module 6





Module 1

Applying to the German Labour Market

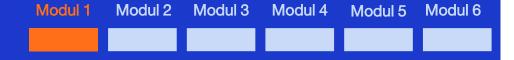
Module 1 Module 2 Module 3 Module 4 Module 5 Module 6



Module 1: Applying to the German Labour Market

Your Learnings in Module 1:

- ✓ Get to know the German Labour Market
- √ Which company / industry suits me?
- The requirements of companies for juniors on the labour market
- √ How do I find and read a job advert?
- √ What happens after I have sent an application?







Understanding the Labour Market as the Key to a targeted Job search

Efficient Job Search

Identification of companies and sectors that match your CV

Adaptation of the Application Strategy

Understand
application processes
and optimise
documents



Increase Success

Career Development

Long-term
opportunities for
professional
development are
heavily dependent on
sectors and
companies

Avoid Misunderstandings

Professional
Behaviour

(with colleagues & customers)

Networking

Targeted selection of career fairs and events



Growing the right network



What do I need to consider when choosing my Employer?

Type of Company Salary- and Development Options Cultural Fit Further Education & Certificates



Types of Companies in Germany

Start Up

Newly founded company (max. ~ 5 years)

l - 200 Employees

Start-ups usually have a relevant product / a gap in the market that is closed innovatively

Medium-sized companies (KMU)

Small companies in private or family ownership

Up to 1000 employees

Family businesses with up to 50 million € turnover per year

Corporate

Large companies, mergers of companies

More than 1000 employees

Merger of several (subsidiaries) companies under uniform management



Example for Start-ups, SMEs and Corporations



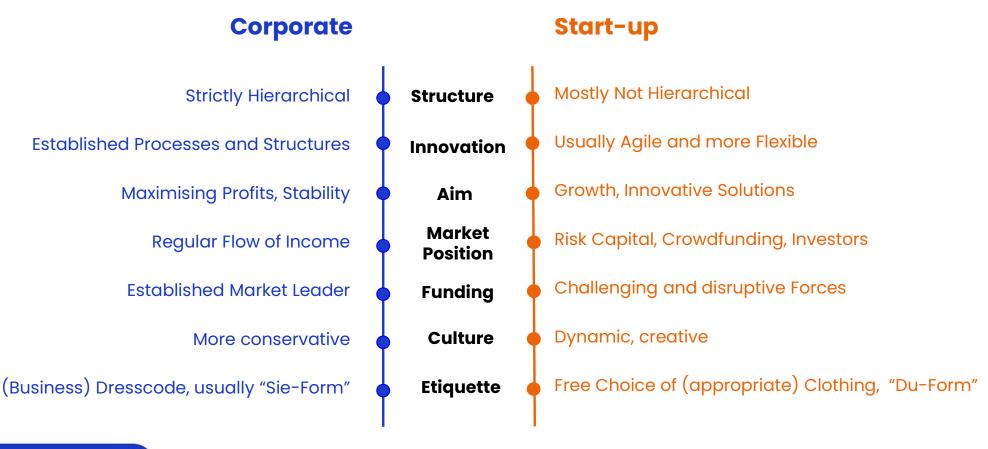






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Corporate vs. Start-up: Differences



D Top-selling Sectors in Germany



Construction

Architecture, Real Estate Development



Service

Finance, Tourism, Education, Retail, Healthcare



Heavy Industry

Mechanical Engineering Automotive Industry, Chemicals, Electrical Engineering



Renewable & Conventional Energy





Technology

IT, KI, Software
Development,
Telecommunications



Engineering & Scientific Research





Industry Expertise and Job Search Go Hand in Hand

Understanding Industries & Sectors

Be Informed about Specifics

Customizing your Application

Targeted Application

How to make your application stand out:

- Adapt the vocabulary: Use of technical terms and terminology in applications
- Open to challenges and trends: Be progressive and open to new things
- Identify your key qualifications: Emphasise your own skills and experience





Where can I find open positions?

Companies'
Websites

Social Media LinkedIn, XING

Headhunter & Recruitment Agencies



Networking

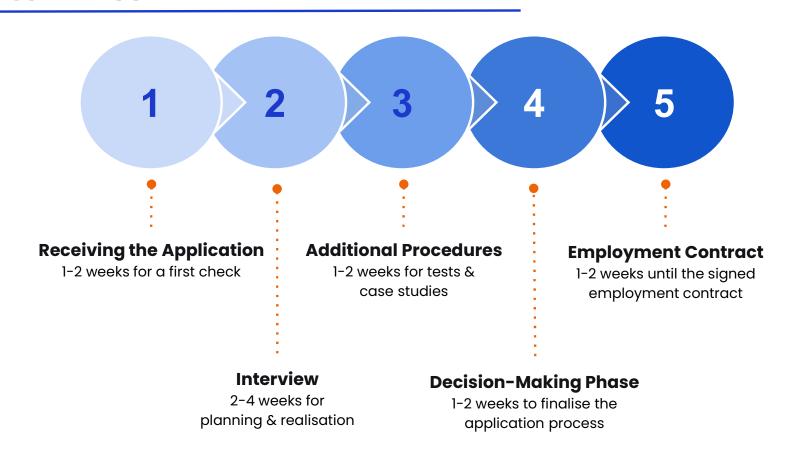
Employment Agency

Search Machines & Job Boards Direct
Applications
(unsolicited)





A Typical Application Process



Important:

The time intervals and type of tests / interviews vary depending on the company.







What kind of tests and interviews are there?



Interviews

Duration: 1-2 Hours

Enquiring:

- Qualifications
- → Experience & Skills
- → Motivation



Technical Tests

Varies according to the position

Assigned Tasks:

- → Written Task
- → Practical Examination
- Technical Discussion



Personality Tests

Varies according to the position

In Form of:

- → Talks
- → Meeting the Team
- → Psychological Tests



Assessment Center

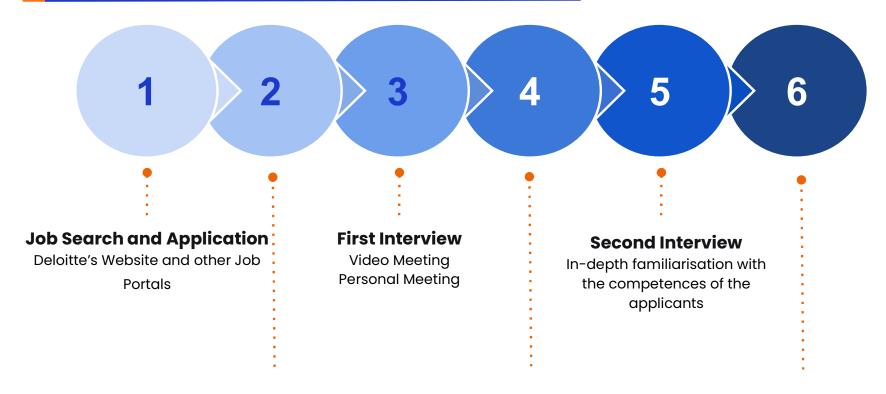
Varies according to the position

In Form of:

- → Group Discussions
- → Case Studies
- Presentations

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Example of the Deloitte Application Process



Pre-Selection

Invitation to the first initial telephone screening or online test

Assessment Center

For some positions

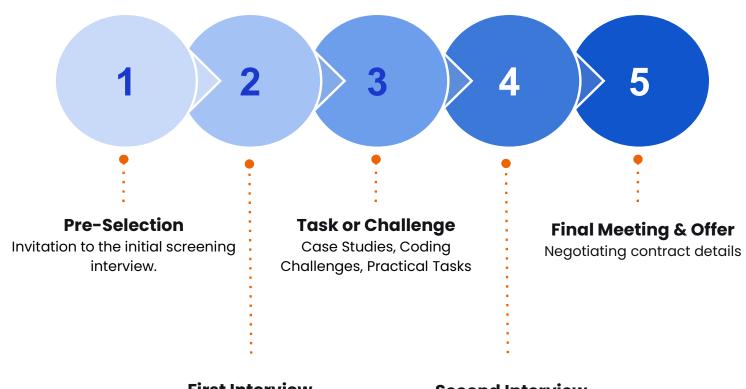
Final Meeting & Offer

Salary, working conditions and responsibilities



DCI

Example of Zalando's Application Process



First Interview

Call- or Video Conference

Second Interview

Personal Meeting





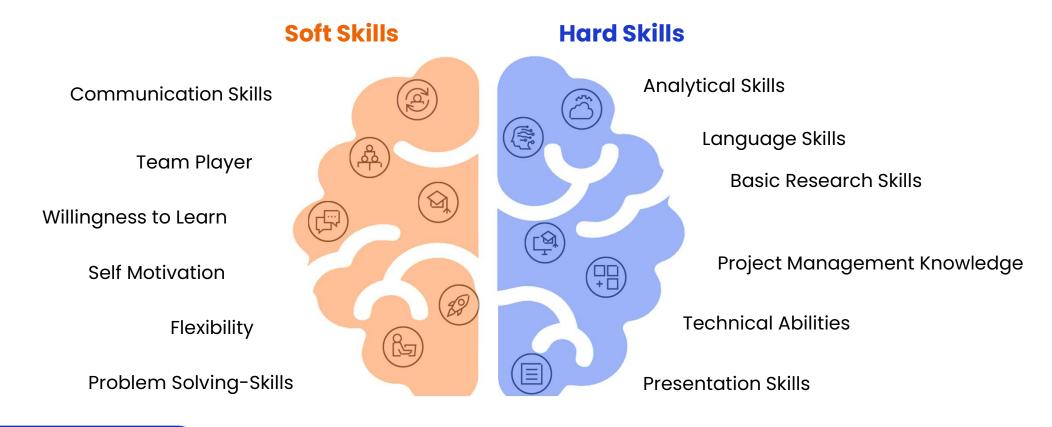
What expectations do companies have of young professionals?





Relevant Skills for Career Starters*

*based on a survey (2020-2023) of DCI partner companies







What opportunities are there for career changers?



Internships

Duration:

2-6 Months

Description:

In-depth practical application of knowledge acquired or to be acquired over a certain period of time.

Internships can be marginally paid or unpaid.



Working Student

Duration:

1-3 years (depending on the Degree)

Description:

Part-time employment for students at universities (20 hours/week) to gain practical experience during their studies.

Only possible as part of a university programme.



Traineeships

Duration:

6-12 Months

Description:

Programme for graduates aimed at acquiring practical experience (employability skills) in preparation for employment.

Must be paid at least minimum wage or above.



Junior

Duration:

1-3 Years (depending on the company)

Description:

Possibility of direct job entry for career starters with little professional experience with promotion opportunities.

Industry-standard salary with growth potential.



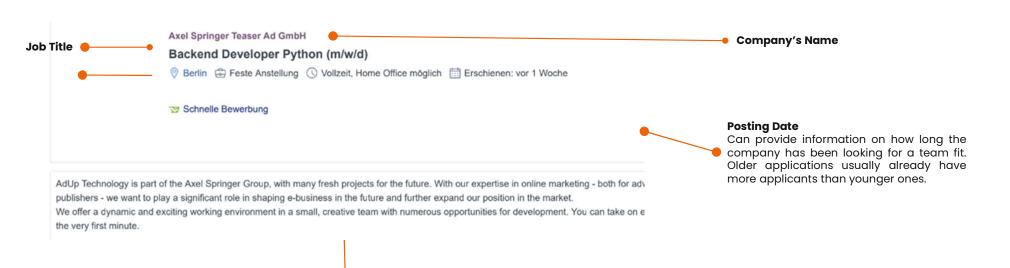
Where can I find suitable jobs?





Example of a Job Posting





Company's Description

Provides information about the company's field of business, company size, number of employees and much more. Can serve as a reference for the cover letter and should always be read thoroughly.

Example of a Job Posting

Part 2

We are looking for a dedicated Python Developer (m/f/d) for the expansion of our fast-growing high-tech advertising platform for performance marketing 'AdUp Technology'. We are a subsidiary of the Axel Springer Group, with many fresh projects for the future. With our expertise in online marketing - both for advertisers and publishers - we want to play a significant role in shaping e-business in the future and further expand our position in the market.

We offer a dynamic and exciting working environment in a small, creative team with numerous opportunities for development. You can take on exciting tasks from the very first minute.

Become a_

trusted and valued member of the trusted AdUp family and improve the foundation on which we build our business model.

- · Design and implement efficient and clean algorithms for new features
- · Help us optimise our complex delivery logic
- · Drive our serverless and microservice architecture
- · Contribute your ideas and thoughts from the very first minute of the project
- · Help us maintain and improve the code quality of the software in terms of design and testability
- · Get to know new technologies and continuously develop yourself further

You are a_

passionate Python developer with a high sense of responsibility for low-maintenance and robust systems

- . You have good Python programming skills and at least 2 years of experience in backend development
- · You have a high sense of responsibility for object orientation, design patterns and clean code
- . You have basic knowledge of Linux, SQL, Git and Continuous Integration
- · You are no stranger to test-driven design
- You are enthusiastic about new things and show interest in continuous development
- · Your German and English skills are good

Your Responsibilities

Includes the core responsibilities of the job and should be read carefully to gain an understanding of the position.

The required Qualifications

Describes the requirements for a "perfect candidate". Includes both hard skills and soft skills.

Please note: Not all requirements must necessarily be met!

- Missing qualifications can be compensated for by soft skills or nice-to-haves
- Even requirements for university degrees or several years of professional experience do not always have to be met!

Example of a Job Posting

Part 3

Benefit from a_

complex, high-performance system landscape and exciting, varied tasks.

In friendly, small teams with flat hierarchies, you will find a pleasant working environment and fertile ground for your ideas. From da infrastructure, learn a lot of new things and contribute to the team. With us, you will be part of a project and not driven by tickets. A important to us.

In addition, we offer the following benefits

- diverse range of seminars and workshops offered by Axel Springer SE
- MacBook, which can also be used privately
- · Subsidy for our staff restaurant
- Flexible working hours in the modern Axel Springer Campus at the most progressive workplace in Berlin www.axelspringer-newwork
- · company pension scheme
- · The position is to be filled immediately on a full-time basis and for an unlimited period.

Due to the current situation caused by the coronavirus, we conduct job interviews via online video call (e.g. teams)

Description of Benefits

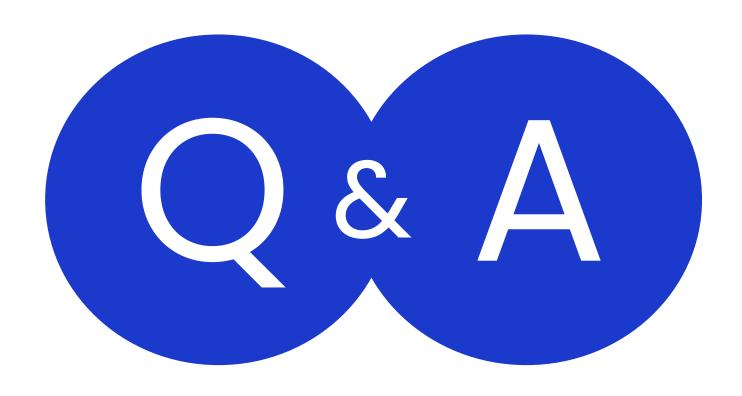
Includes regulations on holidays, training opportunities, working hours and more, and can provide an outlook on whether the offers match your own requirements.

Information on the Application Process

May contain contact persons or names of future superiors, as well as contact details or notes on the application. If contact details are missing, there is an "Apply" button.







Module 1 Module 2 Module 3 Module 4 Module 5 Module 6





Coffee Break









Module 2

CV Creation

Module 1 Module 2 Module 3 Module 4 Module 5 Module 6



Module 2: CV Creation

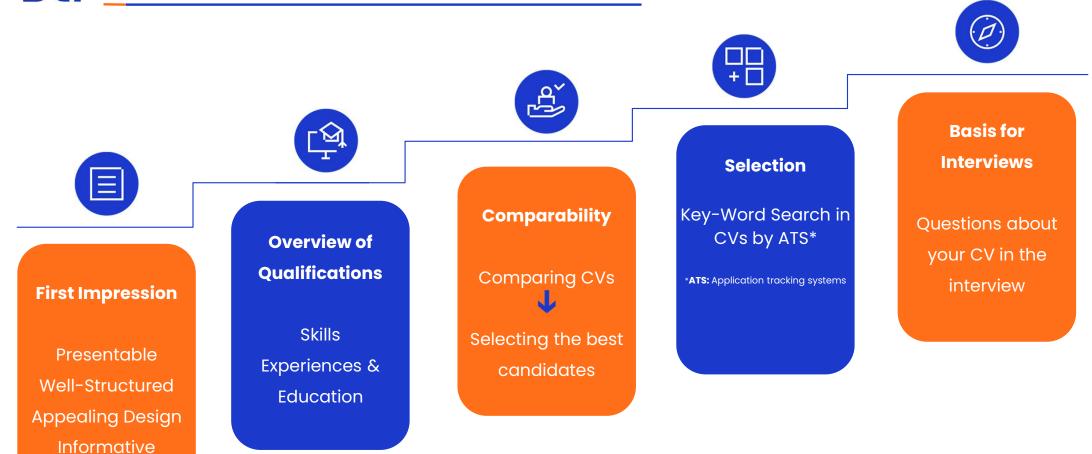
Your Learnings in Module 2:

- √ How do I create a CV in digital format?
- √ How and where do I include my professional experience, education and other skills?
- √ What do I do with gaps in my CV?
- √ How do I make my CV stand out for recruiters?



DCI

The relevance of the CV in the application process





CV - Example



vasile.gabrielam@gmail.com

0123456789

Musterstraße 1, Musterstadt, Germany

12 www.gabrielavasilem.de

in linkedin.com/in/https://www. linkedin.com/fake-gabriela-vasile

C github.com/gabrielavasilem

SKILLS

SQL & PostgreSQL

Git Django Agile Development

LANGUAGES

Romanian Native or Bilingual Proficiency

English Limited Working Proficiency

Gabriela Vasile

PYTHON BACKEND DEVELOPER

oper who recently graduated a 1- year intensive training in Backend Programming, tion to apply experience from design 8 customer-oriented working and Backed to challence myself and deliver solution-oriented approaches.

EDUCATION

PYTHON BACKEND PROGRAMMING

DCI Digital Career Institute GmbH

- Accomplishing a one-year-full-time training including Python Basics, Databases, Django Framework, APIs & Cloud Services
- Taking German lessons during the course with a certificate in Level B2

GERMAN CERTIFICATE B1 Deutsches Kulturzentrum

06/2020-12/2021

Courses

Goethe-Institut Language Course A1-B1

Completing multiple small and one final large practical project to practice programming skills

Leipzig, Germany

WORK EXPERIENCE **DESIGN & SALES ASSISTANT**

HomeDeco GmbH 01/2017-04/2020

Meeting clients' needs in upcycling and redesigning living spaces

Communicating with customers and vendors to find individualized solutions for customers'

Monitoring of product stocks

WAITRESS & BAR STAFF

06/2014 - 10/2016

Temeswar, Timisaara

- Monitoring of customer satisfaction
- Supervision of over 200+ international guests per evening

PERSONAL PROJECTS

- "MIX MY LYRICS" PARTY APP Practical Module DCI Backend Programming (2023)
- Development of a Text Parsing & Generating App using OOP Functional Web Application
- STARTER PACK PYTHON API
- Topcoder Challenge TCO 2022 (2022)
 Building of an API starter pack with Python 3.8, Flask, MongoDB, PostgreSQL, MySQL and Docker
 Creating a starter pack which can be used by beginners in the Topcoder Community for their first challenges.

Example CV Gabriela Vasile



Header & Picture

Step 1

Gabriela Vasile PYTHON BACKEND DEVELOPER

Python Developer who recently graduated a 1-Seeking a position to apply experience from de Development to challenge myself and deliver s

Header

- Header consists of a "Title" and a "Subtitle"
- "Title" > Full Name (No Nicknames)
- → "Subtitle" → Position you are applying to



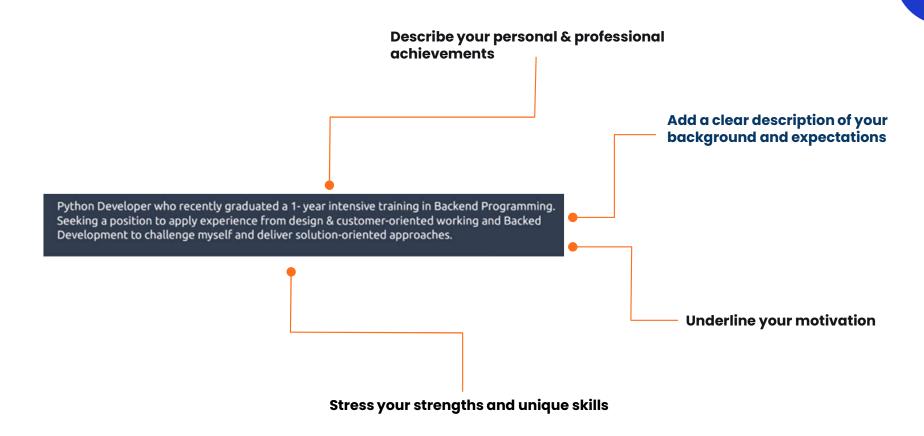
Picture

- Professional Headshot & Shoulders
- No pictures with low quality & low resolution or unprofessional looks
- Not mandatory



How do I create the perfect CV?

Step 2





Introduction to the CV: Example

Personal Stories (Get Inspired by your Reflection Sheet)

I moved to Germany in 2017. Without any work experience, I found my first job as DESIGN & SALES ASSISTANT for HomeDeco GmbH in Leipzig. There I managed customer requests, stocking of products and daily operations.

In 2023, I decided to reorient myself professionally and throw myself into Python Programming - an area that was completely new to me. I started studying at the DCI.

I am now in the application phase of the DCI course and would like to start looking for an internship or a job in Programming to start my career.

I worked in service in my hometown. However, I always had a strong desire to move to Germany and start over.



Correctly stating your education



EDUCATION PYTHON BACKEND PROGRAMMING DCI Digital Career Institute GmbH 03/2022 - 05/2023 Berlin, Germany Courses Accomplishing a one-year-full-time training Completing multiple small and one final including Python Basics, Databases, Django large practical project to practice Framework, APIs & Cloud Services programming skills Taking German lessons during the course with a certificate in Level B2

Name/Title of the Education

Full name of the organisation + city

Period including month + year

Description of specialisation/contributions (2-3 points)

GERMAN CERTIFICATE B1 Deutsches Kulturzentrum

06/2020 - 12/2021 Courses

Goethe-Institut Language Course A1-B1

Temeswar, Timisoara

Important:

- Backwards chronologically: most recent stations first
- School education is not relevant

List your projects



PERSONAL PROJECTS

"MIX MY LYRICS" PARTY APP

- Practical Module DCI Backend Programming (2023)
- Development of a Text Parsing & Generating App using OOP Functional Web Application

STARTER PACK PYTHON API

- Topcoder Challenge TCO 2022 (2022)
- Building of an API starter pack with Python 3.8, Flask, MongoDB, PostgreSQL, MySQL and Docker
- Creating a starter pack which can be used by beginners in the Topcoder Community for their first challenges

Select 2-3 development projects from your Github profile or website

Describe the project's scope

Link the Project URL (URL/Hyperlink)



Your Working Experience

Supervision of over 200+ international guests per evening



WORK EXPERIENCE Title of the role you had (more important than the **DESIGN & SALES ASSISTANT** name of the organisation) HomeDeco GmbH 01/2017 - 04/2020 Leipzig, Germany Achievements/Task Name of the organisation + city Meeting clients' needs in upcycling and redesigning living spaces Communicating with customers and vendors to find individualized solutions for customers wishes Period including month + year Monitoring of product stocks Description of the tasks, contributions and results **WAITRESS & BAR STAFF** BarFun (2-3 points) 06/2014 - 10/2016 Temeswar, Timisoara Achievements/Tasks Monitoring of customer satisfaction

Important:

- 1. Backwards chronologically: Newest first
- 2. Focus on achieved goals & achievements
- 3. The older the experience, the less relevant





(Technical) Skills



SKILLS

Python

Object-Oriented Programming (OOP)

Google Cloud Platform (GCP)

Amazon Web Services (AWS)

CI/CD

REST API

RDBMS

SQL & PostgreSQL

Django

Agile Development

Learned Skills (DCI Course)

Skills from former jobs & courses & degrees

Skills from your certificates or hobbies





Your Language Skills



LANGUAGES

Romanian Native or Bilingual Proficiency	List chronologically
Ukrainian: Full Professional Proficiency	Separate from (Technical) Skills
English Limited Working Proficiency	Bilingual Proficiency is a big plus - worth mentioning!
German:	

Common European Framework of Reference for Languages (CEFR)

C2-C1 → Advanced users (native speaker, advanced)

B2-B1 → Intermediate users (professional, good knowledge)

A2-A1 → Beginners (conversational, basic knowledge)

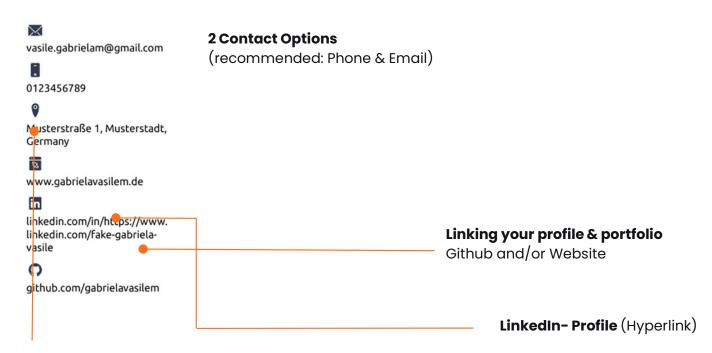


Limited Working Proficiency



Your Contact Details





For your address, you need to <u>at</u> <u>least</u> note down your PLZ (Postcal Code) and your City



Creating your CV with novoresumé



- → CV Creation with <u>Novorésumé</u>
- → Choose your favourite Design
- → Adapt Font (-Size), Layout, Colours



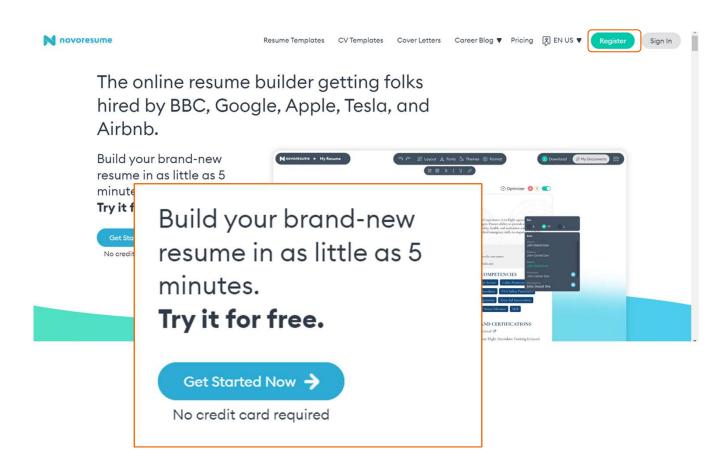




1. Access Novorésumé:

Link: Novoresume

2. Create an Account and Log-In



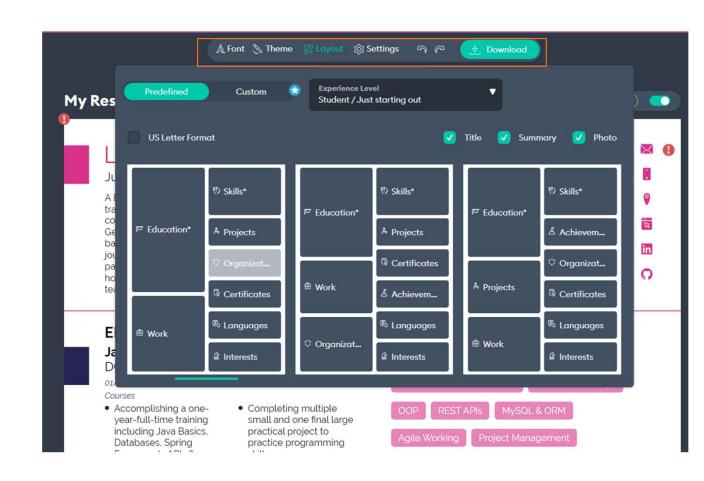


3. Selection of your Design

Choose a Template
(You can still change it afterwards)

4. Enter Personal Information:

Name, Contact Details, Address (Birthday is optional)





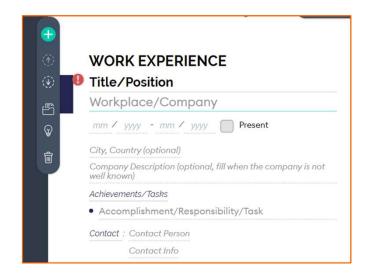
5. Add a Professional Summary

A short summary of your achievements & goals



6. Add your Work Experience

Important: You do not need to fill all the fields that novoresumé suggests, but the company's name, your position, the duration of your job is required





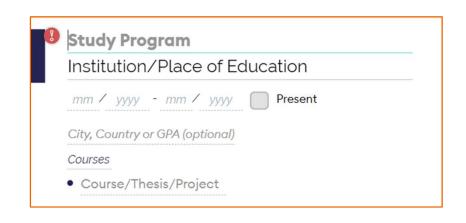


7. Educational Background

DCI Course, Degrees, long-term Certificates

8. Skills

Use your Reflection Sheet!









Finalize your CV





Additional Information (optional)

Certificates, Awards, Hobbies ... Please do only add if your CV is otherwise "empty", otherwise it will be to crowded.



Adaption (optional)

Changing the Design and Layout according to your wishes (please mind readability)



Preview

Last Check of your CV (Spelling, Grammar, Content)



Export CV as pdf & share with your Job Coach!





Common Questions (CV Creation)

















Can I use a different tool than novoresumé?

How am I supposed to deal with gaps in my CV?

I don't like the template. Can I choose a different one?

Should I create a German or an English CV?

I had a lot of different small jobs. How can I integrate that in my CV the best way?

I had to drop out of different study programs/apprenticeships/jobs. How can I integrate that in my CV?

Do I have to write a short summary / biography for my CV?



Q&A Round 1

15:00

Practical Unit 1

45:00





Lunch Break



01:00:00





Q&A Round 2

15:00

Practical Unit 2

45:00





Common Questions (CV Creation)

- What formulations can I use if I have been at home with the children for a long time?
- What formulations can I use if I have moved to Germany and have not found a job here?
- I studied for several years but didn't get a degree, should I list my studies on my CV?
- I have completed a Udemy/LinkedIn/Sololearn/Datacamp... certificate for XY, where can I enter the certificate?
- I am only just learning the skills listed, should I still include them on my CV?
- My projects are not finished yet, should I share them anyway?



Q&A Round 3

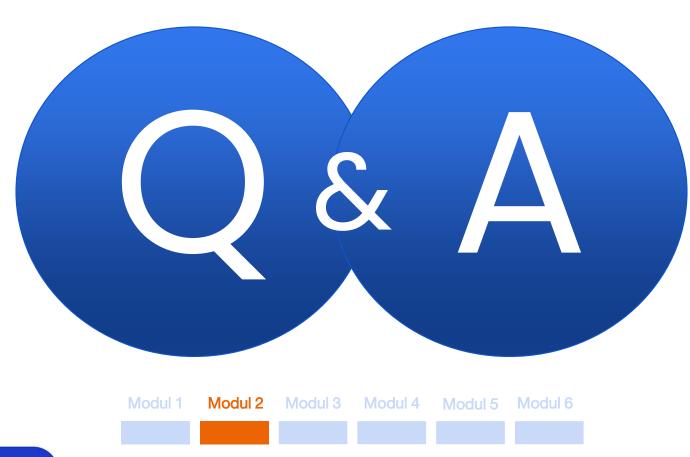
15:00

Practical Unit 3

45:00











Module 3

Applications with LinkedIn

Module 1 Module 2 <mark>Module 3</mark> Module 4 Module 5 Module 6



Module 3: Applications with LinkedIn

Your Learnings in Module 3:

- ✓ What is LinkedIn and how can I use it best for my job search?
- √ How do I create my own profile?
- √ What's the difference between LinkedIn and Xing?

Module 1

Module 2 Module 3

Module 4 Module 5 Module 6



Why should I use LinkedIn?



Very Large User Base

774 Millionen User (September 2021)



Favourite Platform for Recruitment

87% of Recruiters use LinkedIn (Jobvite Survey 2020)



Versatile Job Offers

Constant new offers (more than 20 million job adverts published in 2020)



Networking Opportunities

Expansion of the professional network

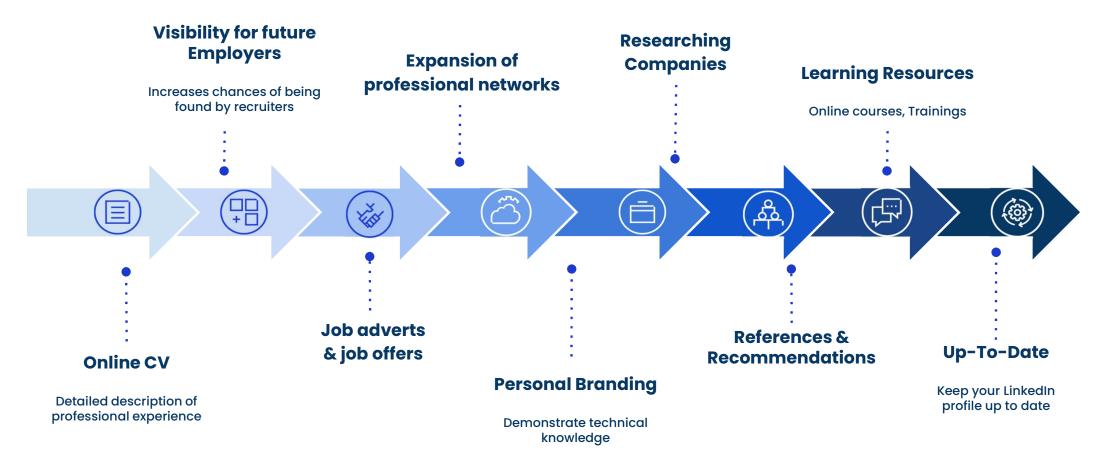


Differences between LinkedIn and XING



DCI

LinkedIn's Functions







Using LinkedIn correctly for your job search







Registration

"Join" or "Register now"



E-mail Address

E-mail for professional purposes only



Profile Picture

Professional Portrait Photo



Header

Current professional position or career goal



Summary

Emphasising professional goals, skills and experience



Complete Your Profile

Education, skills, interests, etc.



Work Experience

Describe your professional career



Education

Academic qualifications, certificates





Using LinkedIn correctly for your job search



Optimising your profile

Activity & Engagement

Skills and Endorsements

Present your expertise and strengths

References

Recommendations from former superiors, colleagues or business partners

Add media

Self-created photos, presentations or articles

Networking Networking with experts and colleagues

in

Share Content

Be active and informed by sharing articles, updates and news

Comments & Discussions

This shows your opinion and expertise



Using LinkedIn correctly for your job search



Privacy & Settings

Privacy settings

Check whether recruiters can connect with you & send you messages

Notifications

Be on the ball with news, requests and activities

Updating & Maintenance

Update regularly

Keep your LinkedIn profile up to date

Maintain connections

Show interest in your contacts' activities and stay in touch with them







Modul 1 Modul 2 Modul 3 Modul 4 Modul 5 Modul 6





Institute Time For Your Feedback!







Thank you for Participating!

Learn for a new life



