

ALEXANDER DAVIS

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Tampa, FL
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SKILLS AND STRENGTHS

- Full-Stack Developer
- Recruitment
- HTML/CSS/Javascript
- Node/API's/MySQL
- Project Management
- Development & Training

EXPERIENCE

Georgia Tech University | Atlanta, GA June 2021-Current
Full-Stack Web Development

CodingProjects:

- GoodMorning App: GoodMorning App displays news from the most popular sources in one dashboard
- Weather App: App retrieves weather data for cities with OpenWeather API.
- Password Generator: Built password generator with Javascript
- LinkedIn Profile: www.linkedin.com/in/alexander-davis-mba-3674716a
- Github profile: <https://github.com/ajdavis2424>

Orangetheory Fitness |Tampa, FL September 2020 - Current
Coach & Personal Trainer

Primary tasks are leading and motivating members through workouts. Helping members set and achieve fitness goals. Made sure members used correct technique, and offered corrections if they weren't able to execute movements.

- Highest class utilization at Lakeland studio
- Highest intro closing percentage

Americare |Tampa, FL February 2020 - October 2020
Emergency Medical Responder

Responded to emergency and non-emergency calls and assisted EMT's with efficient and immediate care to the critically ill and injured. Transported patients to the appropriate treatment or medical facility.

SAINT LEO UNIVERSITY | Saint Leo, FL August 2013 - January 2020
Graduate Enrollment Counselor:

Built relationships with students and answered questions regarding degree requirements, enrollment, and admissions. Achieved initial contact with prospective students, and continued to counsel them through the entire enrollment process. Assisted new teammates with assimilating to the demands of being an admissions counselor, and helped develop programs and tools to develop

EDUCATION

GEORGIA TECH
UNIVERSITY
*Full-Stack
Developer
Certificate*

December 2021

SAINT LEO
UNIVERSITY
*Master of Business
Administration:
Sport Business*

Graduated 2020

UNIVERSITY OF
TAMPA

*Bachelor of Arts:
Government World
Affairs
Minors: History,
Law and Justice*

Graduated 2008

3 year Letterman
Basketball Player

new counselor self-sufficiency. Exceeded in quality student service interactions to ensure student retention and university standards of excellence.

- Received Director's Choice Award from 2013-2016
- Contributed to Saint Leo 6% year-by-year from 2014-2015 and 4% from 2015-2016
- Earned 100% Student Satisfaction Rating five straight terms and 100% Satisfactory rating among active duty military and military veterans.

HERTZ RENT-A-Car | Tampa, FL

March 2012 - July 2013

Customer Service Representative

Processed customer rentals with great accuracy and attention to detail. Professionally sold optional services, vehicle upgrades, and other products. Achieved personal sales goals while supporting the goals of the company. Ensured a positive customer experience in an effort to keep Hertz atop its industry.

- Ranked Top 10 nationally in Customer Service Rating (2012)
- Helped Tampa location reach Top 25 national ranking in North America

LIFESTYLE FAMILY FITNESS | Tampa, FL

July 2009 - March 2012

Membership Sales Consultant and Personal Trainer

Tracked inventory of dumbbells, and helped maintain upkeep of all equipment, with no inventory leakage. Maintained a high level of encouragement for clients, and established positive working relationships with clients. Trained new sales consultants.

SHERWIN-WILLIAMS | Tampa, FL

June 2008 - March 2009

Assistant Manager

Oversaw accounts receivables, processed store payments, bill collection, tracked inventory and managed all store accounts. Managed several employees' daily tasks to ensure the store ran efficiently. Ensured proper customer service for all customers (D.I.Y's and large accounts).

- Promoted to Assistant Manager after only five weeks in Management Training Program
- Opened more than 150 new homeowner and contractor accounts

REFERENCES

Dee Greenghalgh
813-546-4458
Saint Leo
University

Nick Love
941-993-2914
Orange Theory
Fitness

Jonathan Ball
813-451-3295