

1. Good Morning/Afternoon/Evening!
2. Mera name Riya hai.
3. Main loan24 by CARS24 se baat kar rahi hun.
4. Sir/ Ma'am, kya meri baat (Customer Name) se ho rahi hai, aapne hamari APP pe Loan Against Car ke liye visit kiya tha.
5. Kya main jaan sakti hun ki aapke pass abhi kaun si Car hai jiske against aap loan lena chahte hain.
6. Sir ye Car aap hi ke naam pe hai?
7. Sir iske upar koi loan chal raha hai ya loan free Car hai?
8. Sir aapka loan kis bank se chal raha hai?
9. Apne kitni EMI pay kar di hai sir? (12 EMI minimum paid required).
10. Sir apka CIBIL score kitna hai aapko iski jankari hai? (If Yes = Good, If No = We Inform, it should be 700).
11. Sir kya main jaan sakti hun aap kya kaam karte hain? (Profession).
12. Sir aapki Monthly income kitni hogi ?
13. Sir aapka state and PIN code kya hai? (It should be current, jahan Car ki Inspection hogi).
14. Sir mujhe batate huye khushi ho rahi hai ki aapko hamari taraf se 150% - 200% aapki Car ki value pe offer kiya ja raha hai. (depend of BT or LAC, if BT case we provide 200%, if LAC case we will provide 150%)
15. Jiska ROI 11.49% se shuru hota hai, ye aapke profile par depend karta hai.
16. Ye reducing hota hai and aap, apne anusar affordable EMIs banwa sakte hain upto 60 month, joki aapki car ki Age (Validity) pe depend karta hai.
17. Car ki value check karne ke liye hamari team aapke location pe visit karegi. Joki free of cost hogi, aapko iske liye koi charge nahi dena hai.
18. Car ke inspection ke time aapse hamari team ke dwara ek consent code and kuchh documents mange jayenge, jo aapko provide karne hai, jaise ki -:
19. PAN card.
20. Aadhaar card.
21. Current address proof (if different from Aadhaar).
22. Last 6 months' bank statement (salary account for salaried individuals).
23. RC copy
24. Loan statement (for balance transfer cases).

25. Key Product Benefits and any offer if applicable.

Sir maine aapki details apne sales team ke saath share kar di hai, 4-6 hours ke ander apko call aa jayegi aur apko behtar seva pradan ki jayegi, LOAN24 ko apna kimti samay dene ke liye dhanyawad, Apka din shubh ho.