

QUOTATION

MIGUEL VON GALEN
MIGUEL.VONGALEN@HAMBURGSUD.COM
Phone: +494211605563

MATTHIAS HECKER
SEAFair GERMANY GMBH
BREMEN
GERMANY

28-NOV-2017

Quotation No.: LDEQ7018148

Your Reference No.: MVG/711/236 - 6X40'OT/OH TO SAN VICENTE (REPLACE LDEQ/7014560)

Validity: 24-NOV-2017 until 31-JAN-2018

Dear MATTHIAS HECKER,

Further to your inquiry, we are pleased to offer the following quotation. Please note that previous versions of this quotation become void.

Trade: NORTH EUROPE - SOUTH AMERICA WC				
Place Of Receipt	Port Of Loading	Transshipment Ports	Port Of Discharge	Place Of Delivery
PORT	HAMBURG, DE LINER IN	CALLAO, PE	SAN VICENTE, CL LINER OUT	PORT
Estimated Transit Time:		34 Days		
Named Account:		CONSIGNEE	SEAFAIR CHILE S.A.	
Product ID: 00001			Product Expiry Date:	30-NOV-2017
Equipment: 40' OT, FCL		Commodity:	MACHINERY:(NOS,NEW)	
Charges Details				
Charge	Rate / Basis		Floating	Expiry Date
OFREIGHT	2250.00	EUR / CONTAINER	Yes	30-NOV-2017
ECA	34.00	EUR / CONTAINER	Yes	30-NOV-2017
THC IM	112.00	USD / CONTAINER	Yes	30-NOV-2017
Ocean Freight includes:	BAF, SPEC EQU, PAN CAN, ISPS CAR, THC EX, ISPS EX		Applicable for:	HAMBURG SÜD
Product ID: 00002			Product Expiry Date:	30-NOV-2017
Equipment: 40' OH, FCL		Commodity:	MACHINERY:(NOS,NEW)	

Charges Details							
Charge	Rate / Basis		Floating			Expiry Date	
OFREIGHT	2250.00	EUR / CONTAINER	Yes			30-NOV-2017	
ECA	34.00	EUR / CONTAINER	Yes			30-NOV-2017	
THC IM	112.00	USD / CONTAINER	Yes			30-NOV-2017	
Ocean Freight includes:	BAF, SPEC EQU, PAN CAN, ISPS CAR, THC EX, ISPS EX			Applicable for:	HAMBURG SÜD		
Free Time							
Free Times for Trades and/or Products are as indicated below, or if not otherwise mentioned, as per Hamburg Süd Tariff.							
Trade (Country) Product ID	Tariff Type (Equip. Group)	Direction	Size	Free Days	Public Holiday	Days Tiers From - To	Rate
00001	DEMURRAGE + DETENTION	IMPORT		10 calendar days	Excluded	1 - 998	130.00 USD
00002	DEMURRAGE + DETENTION	IMPORT		10 calendar days	Excluded	1 - 998	130.00 USD

- 1 THIS AGREEMENT IS SUBJECT TO TERMS AND CONDITIONS OF OUR BILL OF LADING ([HTTPS://WWW.HAMBURGSUD-LINE.COM/LINER/DE/LINER_SERVICES/TERMS_AND_CONDITIONS_1.HTML](https://www.hamburgsud-line.com/liner/de/liner_services/terms_and_conditions_1.html)).
- 2 This quotation becomes void if not confirmed by the reply date specified or at the latest in one month from the issuance date.
- 3 Bookings against this quotation are subject to Port of calls, vessel space and equipment availability. Physical loading and discharge ports apply as per booking confirmation.
- 4 Carrier reserves the right to stow cargo in the best interest of the Vessel and in compliance with the local, national and international rules, regulations and conventions.
- 5 Quotation is subject to any and all tariff additional valid at the time of shipment.
- 6 All Additional services not included in this quotation will be quoted at the time of request.
- 7 Free Time: Unless otherwise stated, free time provisions for this Quotation as filed in Carrier's governing tariff at time of shipment.
- 8 Inland movements and quotations are subject to weight limitations and weight distribution requirements in accordance with the local and national rules and regulations of the country(ies) of transit.
- 9 YOU WILL FIND A DESCRIPTION OF OUR CHARGE CODES UNDER THE FOLLOWING LINK:
[HTTPS://WWW.HAMBURGSUD-LINE.COM/LINER/DE/LINER_SERVICES/ECOMMERCE/TARIFFS_AND_SURCHARGES/CHARGECODEDEFINITION/INDEX.HTML](https://www.hamburgsud-line.com/liner/de/liner_services/ecommerce/tariffs_and_surcharges/chargecodedefinition/index.html)
- 10 Haulage rates include only the pure transport costs, any other costs incurring are for customers account.
- 11 All shippers are responsible for verifying and providing the verified gross mass (VGM) of fully laden containers in advance of the stow planning to the shipping line. Following the regulations that were implemented based on the Safety of Life at Sea (SOLAS) convention, Hamburg Süd as carrier is prohibited by law to load packed containers without the VGM on board any vessel that is bound to the SOLAS convention.
- 12 Containers with fumigated cargo are classified as Dangerous Goods and are subject to the provisions of the IMDG Code.
- 13 Documentation Fee for reference only. The final amount will be determined by the bill of lading issuing office (export) or by the clearance office (import) and the mode of submission. Please see our webpage www.hamburgsud.com.
- 14 It is merchants responsibility to ensure that the gross cargo weight loaded into containers does not exceed the maximum payload as specified by container manufacturers and classification societies and clearly indicated on every container.

This Quotation was issued by:

HAMBURG SÜDAMERIKANISCHE DAMPFSCIFFFAHRTS-GESELLSCHAFT KG

HAMBURG SÜDAMERIKANISCHE
DAMPFSCIFFFAHRTS-GESELLSCHAFT KG
SCHLACHTE 32
28195 BREMEN
GERMANY

Phone: +49 421 160 550
Fax: +49 421 160 5590
Email: BRE-INFO@HAMBURGSUD.COM

acting as agent of carrier