

# ANDREW HAUSDORF

---

**Current Address:**

6985 Snow Way Dr.  
St. Louis, MO 63130

ajhausdorf@wustl.edu  
www.andrewhausdorf.com

---

**Permanent Address:**

812 White Street  
Canton, MO 63435

## EDUCATION

**WASHINGTON UNIVERSITY, OLIN BUSINESS SCHOOL, ST. LOUIS, MO**  
**BSBA 2015, Majors in Economics & Strategy and Entrepreneurship**

**May 2015**

- Enterprise Holdings Scholar, John M. Olin Scholar, Bright Flight Scholar
- **Computer Science Coursework:** Rapid Prototype Development, Java, Web Development, & Ruby on Rails

**WHU-OTTO BEISHEIM SCHOOL OF MANAGEMENT, VALLENDAR, GERMANY**

**August 2013 – December 2013**

**Semester Abroad Coursework:** Entrepreneurial Opportunities & Business Models, Logistics, Spanish, and Biotechnology

**UNIVERSITY OF CALIFORNIA LOS ANGELES, WESTWOOD, CA**

**June 2012 - August 2012**

**Summer Coursework:** Disruptive Innovation in Entrepreneurship and the Design of Business

## EXPERIENCE

### **CHAMPIO.COM**

*Ruby on Rails Backend Developer*

**April 2015 – June 2015**

- Developed MVC processes for a statistics management platform, site notifications, and up-voting
- Created the website landing page and several front-end designs for site components

### **ENSAGE.IO**

*Ruby on Rails Full-Stack Developer*

**January 2015 – May 2015**

- Created the entire Rails backend and frontend, including the landing page and all MVC work
- Started an Android app to bring data from the car's OBDII sensor to the site through Bluetooth

**TOPOPPS** St Louis, MO

**August 2014 – December 2014**

Center for Experimental Learning Startup Consulting

- Created and administered a usability study to compare the user experience advantages of TopOPPS over Salesforce
- Proved empirically that TopOPPS is more efficient and user-friendly than Salesforce

**THE COFFEE KIT** Santiago, Chile

**June 2014 – August 2014**

South American coffee subscription startup

*Business Development Intern*

- Gathered information on incubator options which led to a \$33,830 investment from Startup Chile
- Created an international expansion strategy based on target countries' business environments
- Collected coffee beans from suppliers and delivered to customers during the site launch
- Independently secured international visas, housing, and learning opportunities for the summer

**GOODPEOPLE** Buenos Aires, Argentina

**June 2013 – August 2013**

Online community and marketplace for the action sports lifestyle

*Business Development Intern*

- Researched and recommended user acquisition strategies through Facebook and Instagram
- Searched for new brands to join the site and created spreadsheets to track social media activity among these suppliers
- Designed a sponsorship presentation in slide deck, flyer, and brochure formats for use at X Games LA 2013
- Helped bridge the Argentine language and culture gap during the USA site launch

## SKILLS

- Programming: Ruby on Rails, JavaScript, SQL, PHP, Node.js, Angular.js, AWS, Apache, Bootstrap
- Computer: Salesforce, Microsoft Office 2013, Google Adwords, Facebook Ad Manager, Shopify
- Languages: Intermediate Spanish