TICKET philadelphia

Standards of Excellence

- 1. SMILE on the phone.
- 2. Speak in a professional manner.
- **3. Understand** and **respect** the patron's needs.
- 4. Keep the patron aware of what you are doing at all times.
- 5. Do <u>not</u> make up answers.
- 6. Know your product and use the tools available to you.
- 7. Remember! <u>Fees = Service</u>.
- 8. Record customer service issues and customer feedback.
- 9. Up-sell.
- 10. THANK EVERYONE and ask if they need additional help.