

astrachan gunst thomas

a professional corporation
attorneys at law

Writer's Direct Contact:
410.783.3522
dthomas@agtlawyers.com
Reply to Baltimore Office

217 east redwood street
21st floor
baltimore, maryland 21202
410.783.3550
410.783.3530 fax

washington, dc

www.agtlawyers.com

June 19, 2014

VIA EMAIL

szeger@jhsph.edu
Scott Zeger, Ph.D.
Johns Hopkins Bloomberg School
of Public Health
615 N. Wolfe St., E3527
Baltimore, MD 21205

philroberts@jhu.edu
Philip S. Roberts, Esquire
Associate General Counsel
The Johns Hopkins University
113 Garland Hall
3400 N. Charles Street
Baltimore, MD 21218

Re: Astrachan Gunst Thomas, P.C. Representation

Dear Dr. Zeger and Phil:

As a matter of policy, and in compliance with the requirements of our insurance carrier, this firm requires that each attorney-client relationship be set forth in writing. This letter will confirm Johns Hopkins University's ("JHU") agreement to retain our firm to assist its division, the Department of Biostatistics, with United States trademark and related intellectual property matters regarding the following mark:

πhD

I will be the attorney primarily responsible for the work which Astrachan Gunst Thomas, P.C. will perform. My time will be charged at the rate of \$390 per hour. Additionally, the services of other attorneys in our firm may be used where such use would be effective. Other attorneys' time will be charged at a rate of \$175 - \$275 per hour for associates and \$315 - \$450 per hour for senior members of the firm. Our firm offers a ten percent (10%) non-profit discount on all billable fees, which will be reflected on each billing statement.

You will be required to pay a retainer in the amount of \$1,000 to cover our out of pocket, third party cost for the trademark research reports that we order at your request. Legal services will be billed on an hourly basis and the firm will bill on a monthly basis for legal

Author, The Law of Advertising

LexisNexis[®]

astrachan gunst thomas

Author, The Law of Advertising
LexisNexis®