## astrachan gunst thomas

a professional corporation attorneys at law

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June 19, 2014

## **VIA EMAIL**

szeger@jhsph.edu Scott Zeger, Ph.D. Johns Hopkins Bloomberg School of Public Health 615 N. Wolfe St., E3527 Baltimore, MD 21205

## philroberts@jhu.edu

Philip S. Roberts, Esquire Associate General Counsel The Johns Hopkins University 113 Garland Hall 3400 N. Charles Street Baltimore, MD 21218

Re:

Astrachan Gunst Thomas, P.C. Representation

Dear Dr. Zeger and Phil:

As a matter of policy, and in compliance with the requirements of our insurance carrier, this firm requires that each attorney-client relationship be set forth in writing. This letter will confirm Johns Hopkins University's ("JHU") agreement to retain our firm to assist its division, the Department of Biostatistics, with United States trademark and related intellectual property matters regarding the following mark:

## $\pi_{\rm hD}$

I will be the attorney primarily responsible for the work which Astrachan Gunst Thomas, P.C. will perform. My time will be charged at the rate of \$390 per hour. Additionally, the services of other attorneys in our firm may be used where such use would be effective. Other attorneys' time will be charged at a rate of \$175 - \$275 per hour for associates and \$315 - \$450 per hour for senior members of the firm. Our firm offers a ten percent (10%) non-profit discount on all billable fees, which will be reflected on each billing statement.

You will be required to pay a retainer in the amount of \$1,000 to cover our out of pocket, third party cost for the trademark research reports that we order at your request. Legal services will be billed on an hourly basis and the firm will bill on a monthly basis for legal

Author, The Law of Advertising LexisNexis\*

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Scott Zeger, Ph.D.
Johns Hopkins Bloomberg School
of Public Health
Philip S. Roberts, Esquire
The Johns Hopkins University
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services rendered and costs incurred. Costs, such as photocopying, computerized legal research, filing fees, trademark search fees, travel, long distance telephone calls, delivery charges and telecopy charges will be separately itemized and reflected on the billing. Our bills are due within thirty days of the billing date, or we reserve the right to discontinue services. Our billing rates may increase effective January 1 of each year to reflect increases in our costs.

Astrachan Gunst Thomas, P.C. will not undertake the representation of any party that would present a conflict of interest with our representation of JHU hereunder, unless JHU expressly consents in writing to such representation and waives the conflict.

I look forward to working with you.

Please have Mr. Savage sign below and return one copy of this letter along with the \$1,000 retainer. Please keep a copy for your records.

Very truly yours,

Astrachan Gunst Thomas, P.C.

By: Donna M.D. Thomas

DMDT/mb 15899.043(115300)

AGREED TO:

JOHNS HOPKINS UNIVERSITY (for the benefit of its division, Department of Biostatistics)

SY: Many Tav

Frederick G. Savage, Deputy General Counsel

Date: 6/19/19, 2014

Author, The Law of Advertising
LexisNexis\*