

**AJINKYA DESAI**  
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## PROFESSIONAL SUMMARY

Product professional with experience in analytics, product strategy, and cross-functional collaboration. Skilled in translating data and user insights into impactful product decisions and go-to-market success.

## EXPERIENCE

### eWAKA Inc

Santa Clara, CA

#### Product Analyst (PostgreSQL, Python, Looker, GCP)

July 2025 to Present

- Delivered data-driven insights to operations leadership by designing dashboards in Looker and building models in SQL to analyze rider behavior, increasing delivery uptime by 18%.
- Collaborated with data engineering and analytics engineering teams to improve data infrastructure and define metrics that aligned with the product roadmap.

### BoxPower Inc

Santa Clara, CA

#### Product Manager (Product Analytics, Product Strategy, PowerPoint, Excel)

July 2024 to Dec 2024

- Delivered data-driven insights to operations leadership by designing dashboards in Looker and building models in SQL to analyze rider behavior, increasing delivery uptime by 18%.
- Collaborated with data engineering and analytics engineering teams to improve data infrastructure and define metrics that aligned with the product roadmap.

### Mastek (Formerly Evosys) Private Limited

Gujarat, Ahmedabad

#### Technical Consultant L1 – Product (Mobile Apps, Product Analytics, React-Native, Java, Swift)

April 2019 to October 2021

- Led cross-functional efforts to build and deploy data models for mobile applications using dbt and SQL, resulting in a 15% reduction in reporting latency.
- Supported consumer product analytics by integrating real-time usage data into dashboards via Looker, enabling product teams to monitor performance and optimize experiences.

## ACADEMIC PROJECTS

### Recommendation System Using ML (Snowflake, NumPy, Pandas, Keras, TensorFlow)

Sept 2024 to Dec 2024

- Led cross-functional efforts to build and deploy data models for mobile applications using dbt and SQL, resulting in a 15% reduction in reporting latency.
- Supported consumer product analytics by integrating real-time usage data into dashboards via Looker, enabling product teams to monitor performance and optimize experiences.

### Palo Alto Networks Data Scientist Practicum (GCP, Web Scraping, Pipeline, Tableau, 10K/10Q)

Feb 2024 to June 2024

- Led cross-functional efforts to build and deploy data models for mobile applications using dbt and SQL, resulting in a 15% reduction in reporting latency.
- Supported consumer product analytics by integrating real-time usage data into dashboards via Looker, enabling product teams to monitor performance and optimize experiences.

### Google Bella Beat Data Analytics Capstone Project (Jupyter Notebook, Power BI, R)

Feb 2022 to July 2022

- Led cross-functional efforts to build and deploy data models for mobile applications using dbt and SQL, resulting in a 15% reduction in reporting latency.
- Supported consumer product analytics by integrating real-time usage data into dashboards via Looker, enabling product teams to monitor performance and optimize experiences.

## EDUCATION

### Santa Clara University Leavey School of Business

Santa Clara, CA

Master of Science in Information Systems

June 2025

Relevant Coursework: Applied Data Science, Gen AI, Machine Learning, Software Product Management

## SKILLS AND TOOLS

- **Skills:** API Integration, Product Analytics, KPI, Metrics, Rapid Prototyping, Cross-Functionally, Product Prioritization, Growth Strategy, A/B Testing, Product Vision, Design Thinking, User Research, Consumer Product, Computer Science, End-To-End, Analytics Engineering, Data Modeling, dbt, Data Engineering, Product Roadmap, Data-Driven Insights
- **Tools:** BI Tools like Power BI, Salesforce, Tableau, SQL, Python Programming Language, BigQuery, Visual Studio Code, Jupyter Notebook, MS Excel, PowerPoint, Jira, Snowflake, Looker

## CERTIFICATION AND ACTIVITIES

- Google Professional Data Analytics and Project Management Certification
- Scrum Alliance Certified Scrum Product Owner (CSPO)
- VP, AI Club – led 3+ campus-wide events on ML and LLM product development