

AJINKYA DESAI
AJINKYANDESAI11@GMAIL.COM – +1 408-829-8940 – FREMONT, CA
LinkedIn: [linkedin.com/in/ajinkyadesai77](https://www.linkedin.com/in/ajinkyadesai77) | Portfolio: ajinkyadesai-git.github.io

Technical program and solution engineering professional specializing in workflow automation, enterprise system integrations, and business analytics.

EXPERIENCE

Connor Group Inc — *Fremont, CA*

Digital Solutions Associate

Sep 2025 – Present

- Design and implement enterprise workflow automation solutions using Workato, integrating ERP and SaaS platforms (NetSuite) to streamline PR validation, onboarding, and finance approval processes, reducing manual processing time by 30% and ensuring SLA adherence for 50+ monthly PR transactions.
- Build API-driven automation recipes, data validation rules, and exception-handling logic in Workato to enforce cross-system data integrity and enable audit-compliant process governance.

Miller Center for Global Impact — *Santa Clara, CA*

Product Analyst (*SQL, Python, Looker, GCP*)

Jul 2025 – Sep 2025

- Built automated data validation pipelines and monitoring dashboards, improving platform uptime by 18% and reducing operational error rates by approximately 80%.

BoxPower Inc — *Santa Clara, CA*

Product Program Analyst Intern (*SQL, Python, Tableau*)

Jul 2024 – Dec 2024

- Developed ETL pipelines using SQL and Python to support revenue forecasting and pricing analysis, improving financial forecasting reliability.
- Built Tableau dashboards to analyze sales performance and customer acquisition metrics, supporting data-driven go-to-market decisions.

Mastek (Formerly Evosys) Private Limited — *Ahmedabad, Gujarat*

Technical Consultant L1 – Product (*React-Native, Java, Swift, Product Analytics*)

Apr 2019 – Oct 2021

- Contributed to end-to-end mobile product development for EMEA, translating user requirements into front-end features and API integrations. Collaborated cross-functionally to support enterprise SaaS feature rollouts and analytics tracking.
- Built product analytics and executive dashboards; improved stakeholder satisfaction by 15% and reduced compliance review time by 30%.

PROJECTS

Ticket Triage to Sprint Ready — *Jira Workflow Automation*

Jul 2025 – Sep 2025

- Built Backlog Buddy, an ML-assisted ticket triage prototype to standardize issue fields and routing, which reduced mean time to sprint readiness by approximately 40%, improving planning efficiency.

Palo Alto Networks Practicum (*BigQuery, GCP, Tableau, Vertex AI*)

Feb 2024 – Jun 2024

- Standardized SQL datasets in BigQuery, defined a KPI tree, and published Tableau executive views, reducing the monthly 10K/10Q financial benchmarking effort by approximately 80% through consistent definitions and lineage on Google Cloud.
- Prototyped machine learning experiments on Vertex AI notebooks to validate feature quality and inform product management priorities.

PwC Virtual Experience (*Power BI*)

Jan 2023 – Mar 2023

- Built Power BI views for satisfaction and churn; framed go-to-market recommendations and next steps for internal communications and enablement.

Google Bella Beat Data Analytics Capstone Project (*Jupyter Notebook, Power BI, R*)

Feb 2022 – Jul 2022

- Analyzed product usage data and identified growth opportunities that increased engagement by approximately 20%.

EDUCATION

Santa Clara University, Leavey School of Business — *Santa Clara, CA*

Master of Science in Information Systems | *Jun 2025*

Relevant Coursework: Applied Data Science, Gen AI, Machine Learning, Software Product Management

SKILLS AND TOOLS

- **Core Skills:** Workflow Automation & API Integration, Enterprise System Integration, Business & Data Analytics, SQL & Data Modeling, Python for Data Processing, Cloud Data Platforms (Google Cloud), SLA Governance & Process Controls
- **Tools:** Workato, BigQuery, Tableau, Looker, Power BI, Salesforce, Jira, Confluence, GitHub, Jupyter Notebook

CERTIFICATION AND ACTIVITIES

- Stanford – Mastering Generative AI for Product Innovation
- Google Professional Data Analytics Certification
- Scrum Alliance Certified Scrum Product Owner (CSPO)
- VP, SCU AI Club – led 3+ campus-wide events on AI product development