

# Airfare Prediction

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## R Markdown

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```
pacman::p_load(forecast, tidyverse, gplots, GGally, mosaic,
               scales, mosaic, mapproj, caret, data.table, reshape, reshape2, leaps, tidyverse, MASS)

airfare <- read.csv("Airfares.csv")
air.dt <- setDT(airfare)
names (air.dt)
```

```
## [1] "S_CODE" "S_CITY" "E_CODE" "E_CITY" "COUPON" "NEW"
## [7] "VACATION" "SW" "HI" "S_INCOME" "E_INCOME" "S_POP"
## [13] "E_POP" "SLOT" "GATE" "DISTANCE" "PAX" "FARE"
```

1. Create a correlation table and scatterplots between FARE and the predictors. What seems to be the best single predictor of FARE? Explain your answer.

### #1. Correlation plot

```
View(air.dt)
air.dt<-air.dt[,-(1:4)]
str(air.dt)
```

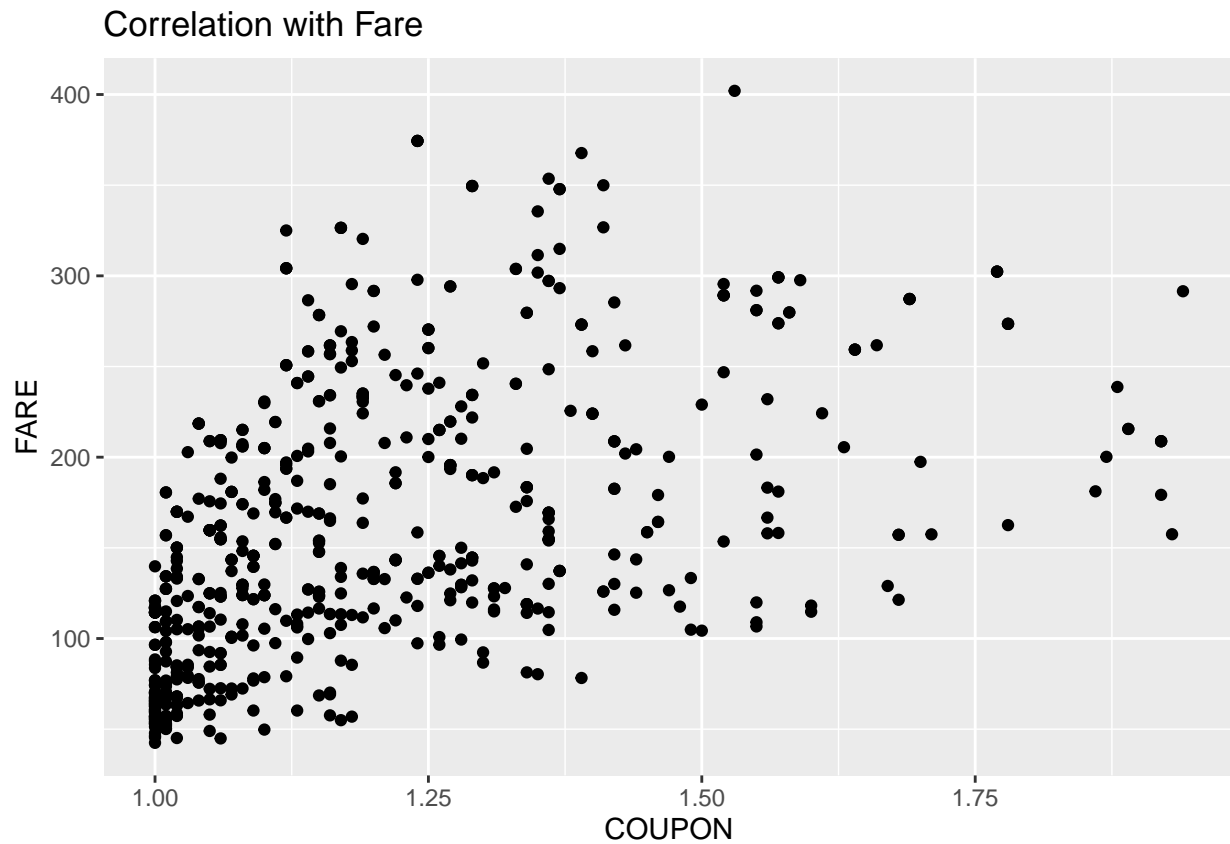
```
## Classes 'data.table' and 'data.frame': 638 obs. of 14 variables:
## $ COUPON : num 1 1.06 1.06 1.06 1.06 1.01 1.28 1.15 1.33 1.6 ...
## $ NEW : int 3 3 3 3 3 3 3 3 3 2 ...
## $ VACATION: Factor w/ 2 levels "No","Yes": 1 1 1 1 1 1 1 2 1 1 ...
## $ SW : Factor w/ 2 levels "No","Yes": 2 1 1 2 2 2 1 2 2 2 ...
## $ HI : num 5292 5419 9185 2657 2657 ...
## $ S_INCOME: num 28637 26993 30124 29260 29260 ...
## $ E_INCOME: num 21112 29838 29838 29838 29838 ...
## $ S_POP : int 3036732 3532657 5787293 7830332 7830332 2230955 3036732 1440377 3770125 1694803 ..
## $ E_POP : int 205711 7145897 7145897 7145897 7145897 7145897 7145897 7145897 7145897 7145897 ...
## $ SLOT : Factor w/ 2 levels "Controlled","Free": 2 2 2 1 2 2 2 2 2 2 ...
## $ GATE : Factor w/ 2 levels "Constrained",...: 2 2 2 2 2 2 2 2 2 2 ...
## $ DISTANCE: int 312 576 364 612 612 309 1220 921 1249 964 ...
## $ PAX : int 7864 8820 6452 25144 25144 13386 4625 5512 7811 4657 ...
## $ FARE : num 64.1 174.5 207.8 85.5 85.5 ...
## - attr(*, ".internal.selfref")=<externalptr>
```

```
names(air.dt)
```

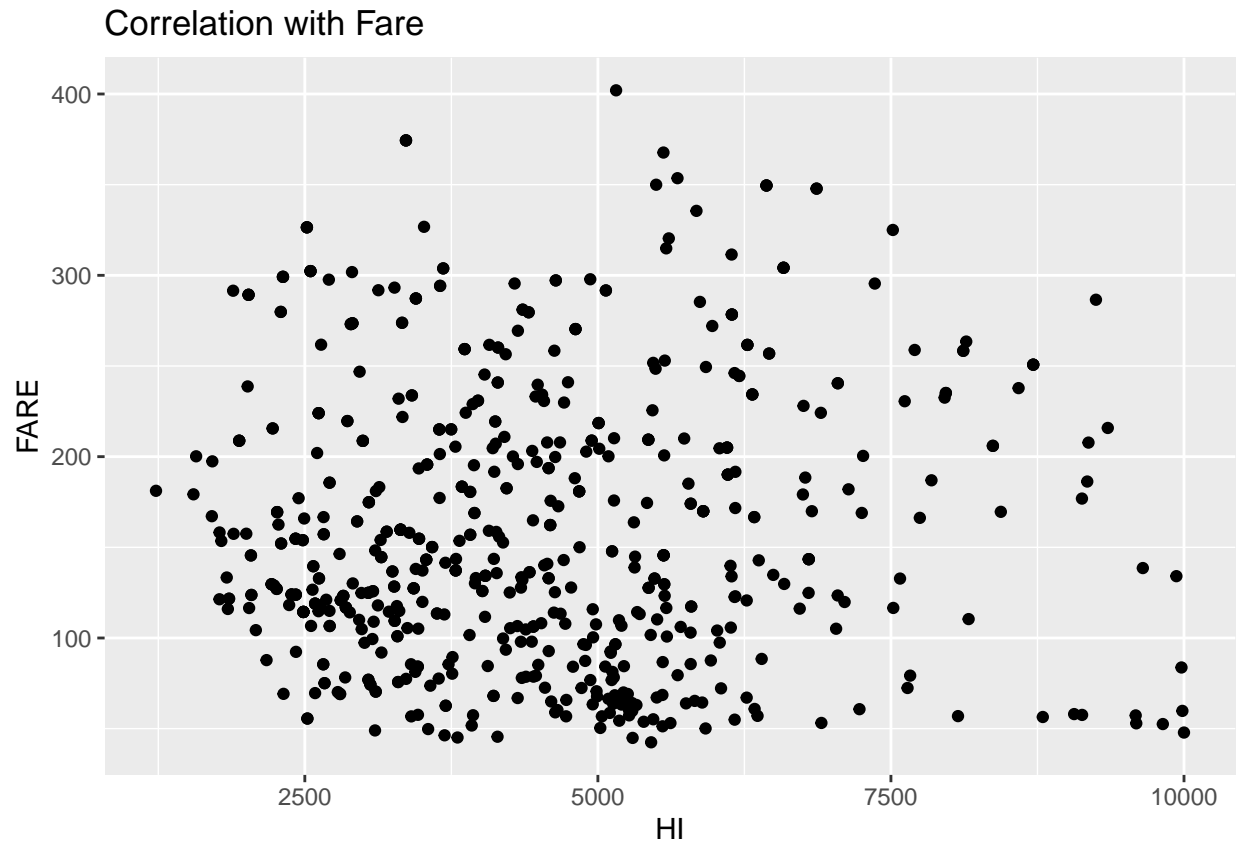
```
## [1] "COUPON" "NEW" "VACATION" "SW" "HI" "S_INCOME"  
## [7] "E_INCOME" "S_POP" "E_POP" "SLOT" "GATE" "DISTANCE"  
## [13] "PAX" "FARE"
```

```
View(air.dt)
```

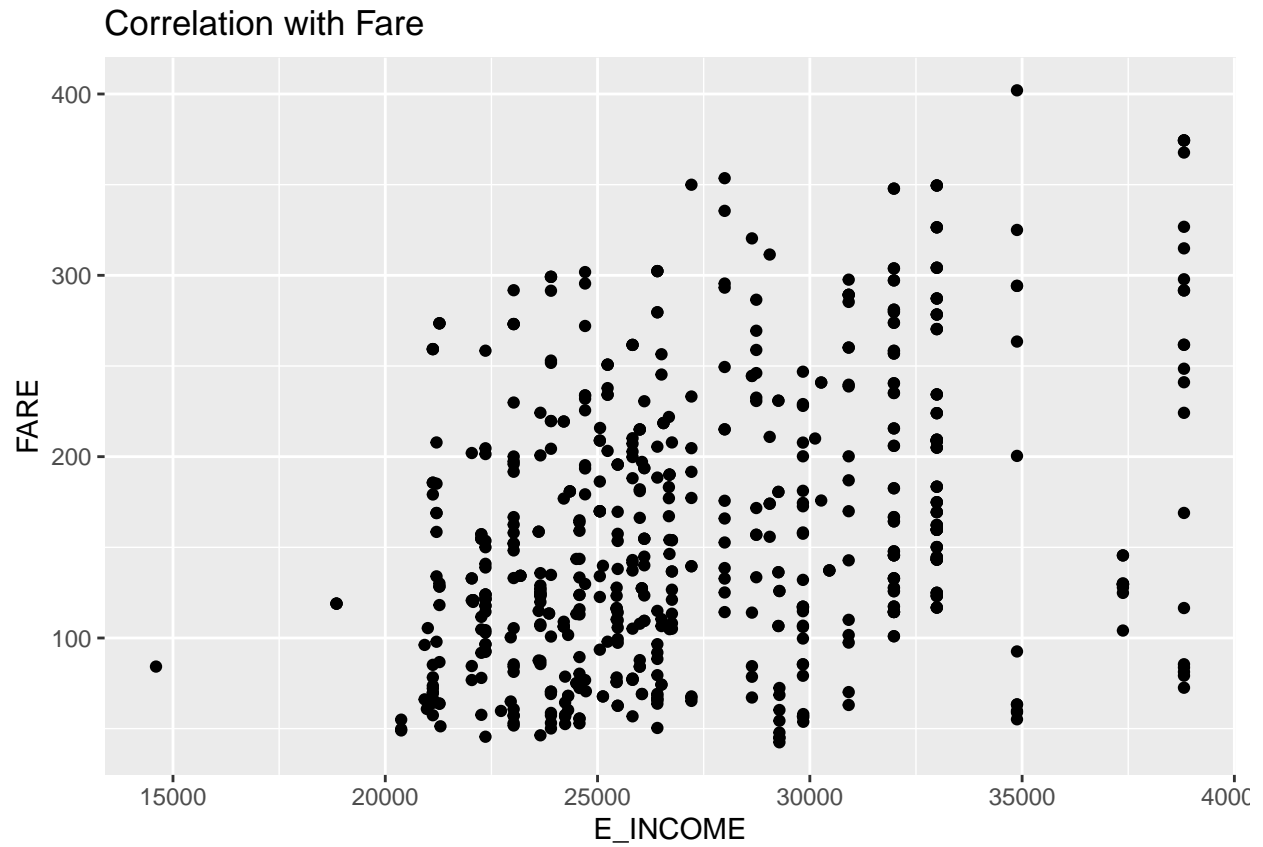
```
ggplot(air.dt, aes(x = COUPON, y = FARE)) + geom_point() +  
  ggtitle("Correlation with Fare")
```



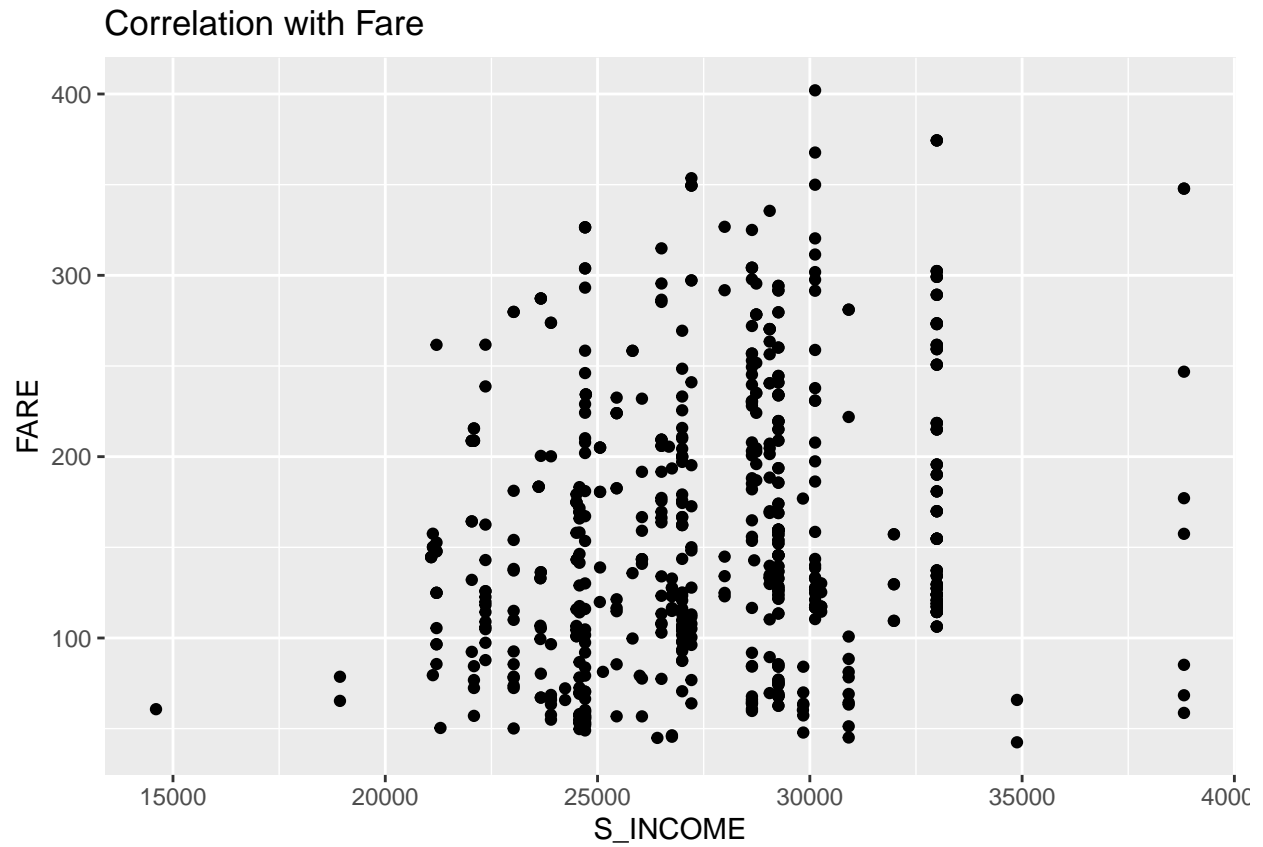
```
ggplot(air.dt, aes(x = HI, y = FARE)) + geom_point() +  
  ggtitle("Correlation with Fare")
```



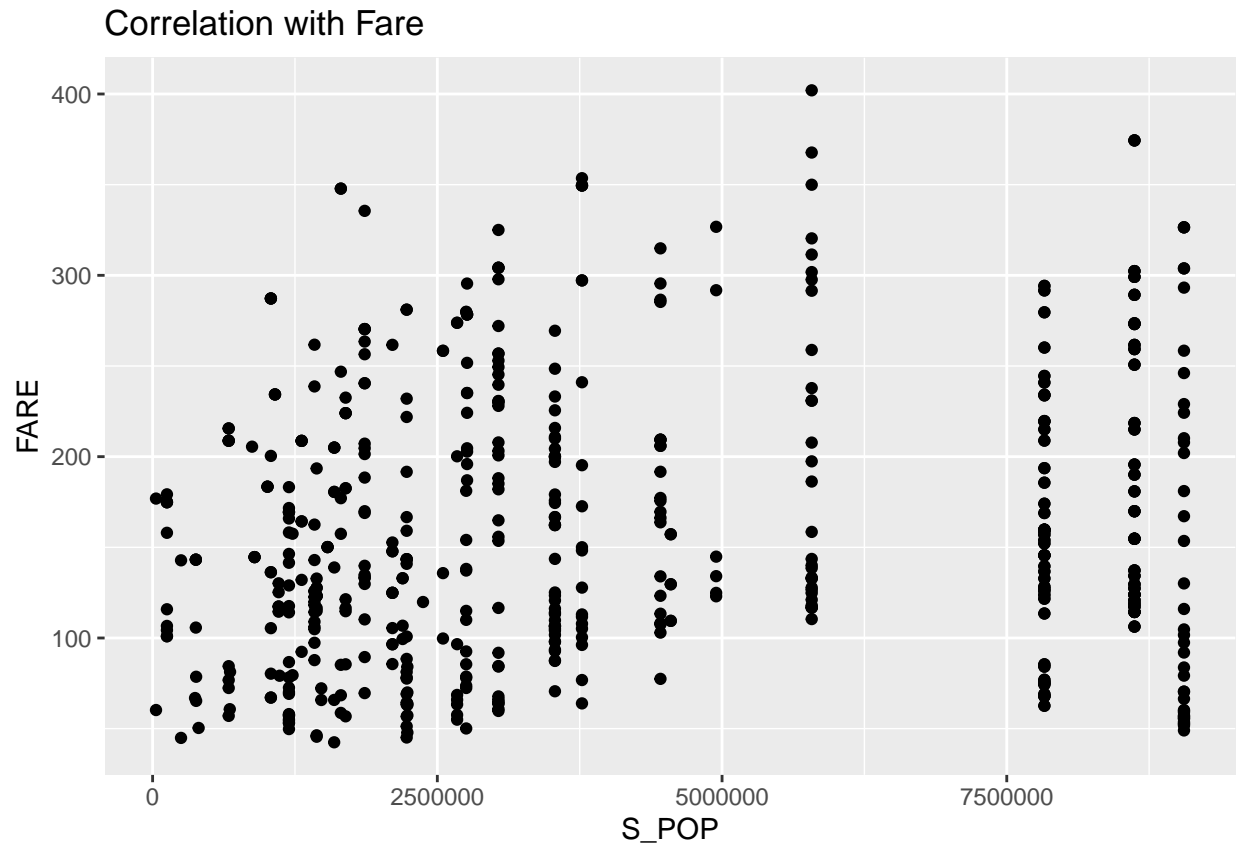
```
ggplot(air.dt, aes(x = E_INCOME, y = FARE)) + geom_point() +  
ggtitle("Correlation with Fare")
```



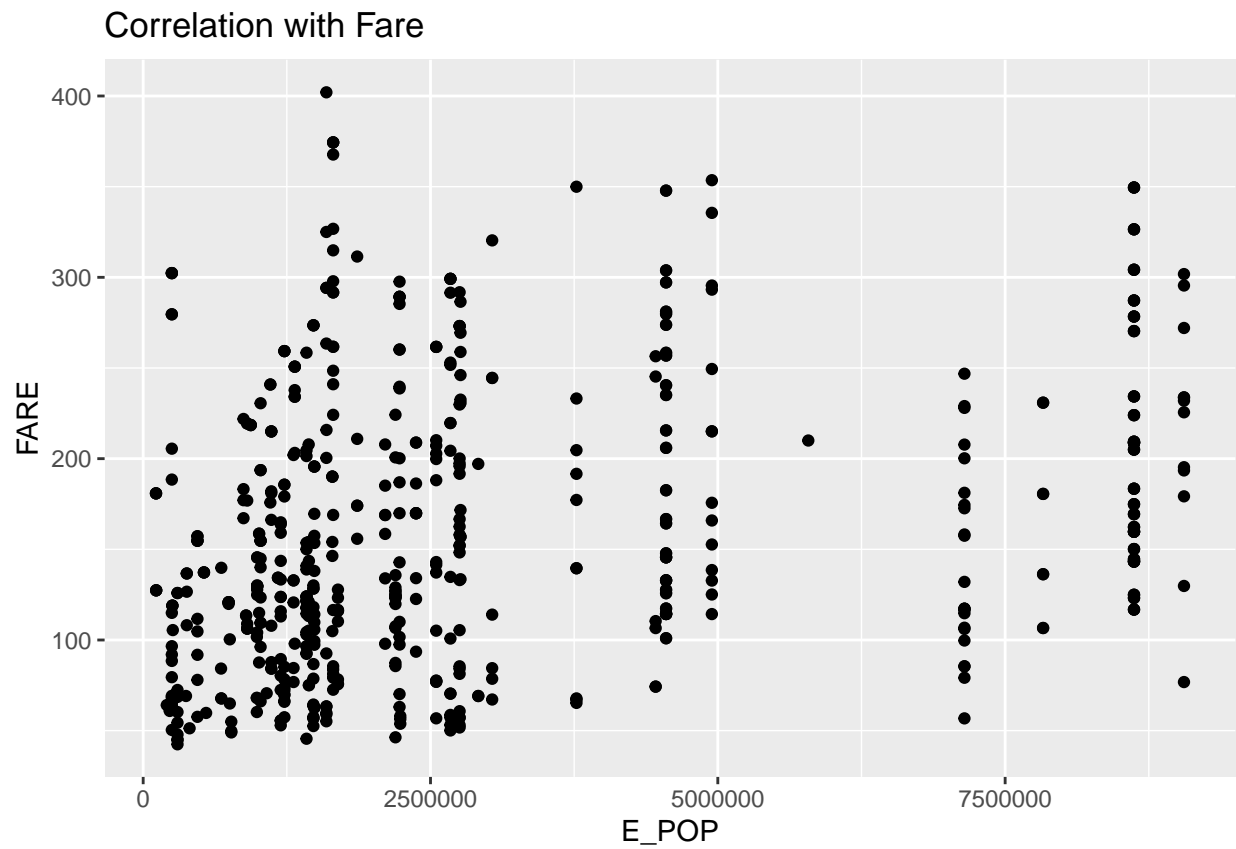
```
ggplot(air.dt, aes(x = S_INCOME, y = FARE)) + geom_point() +  
ggtitle("Correlation with Fare")
```



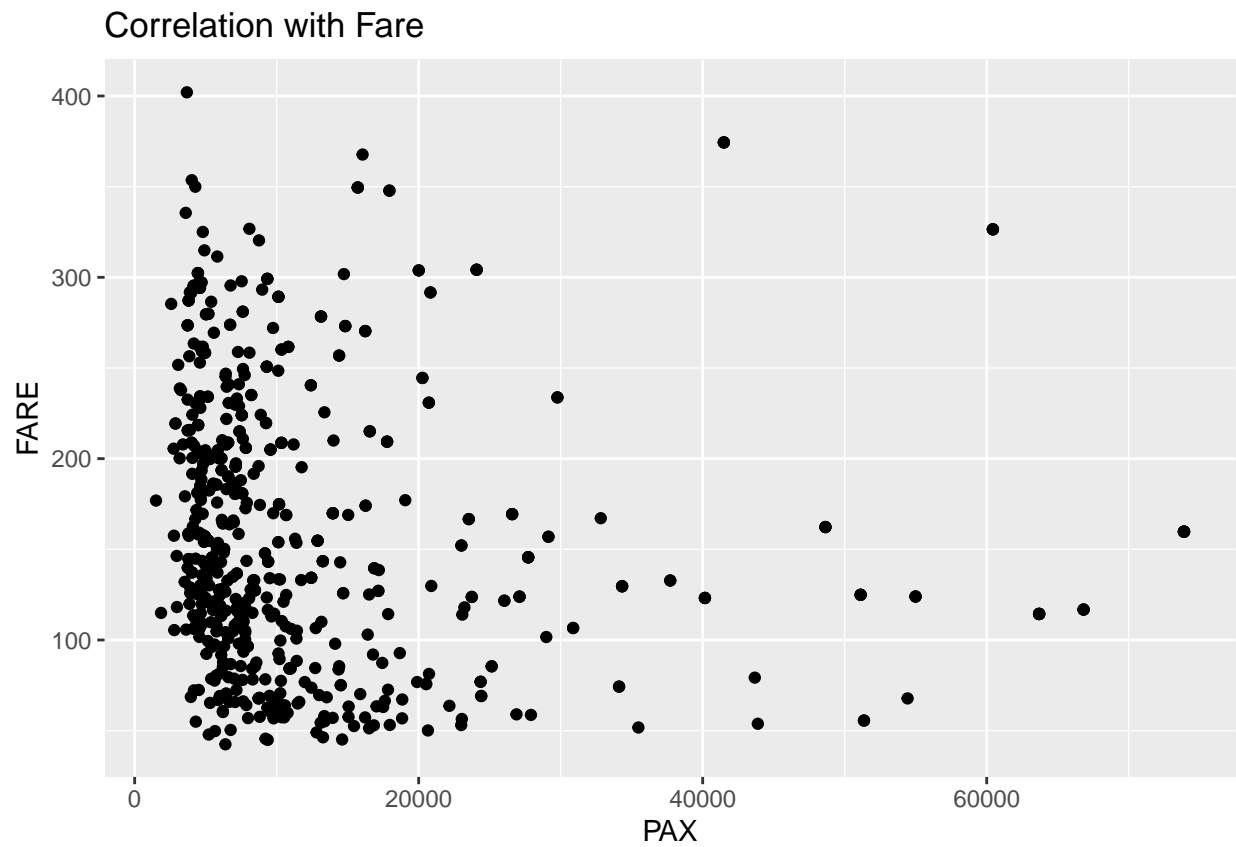
```
ggplot(air.dt, aes(x = S_POP, y = FARE)) + geom_point() +  
  ggtitle("Correlation with Fare")
```



```
ggplot(air.dt, aes(x = E_POP, y = FARE)) + geom_point() +  
  ggtitle("Correlation with Fare")
```



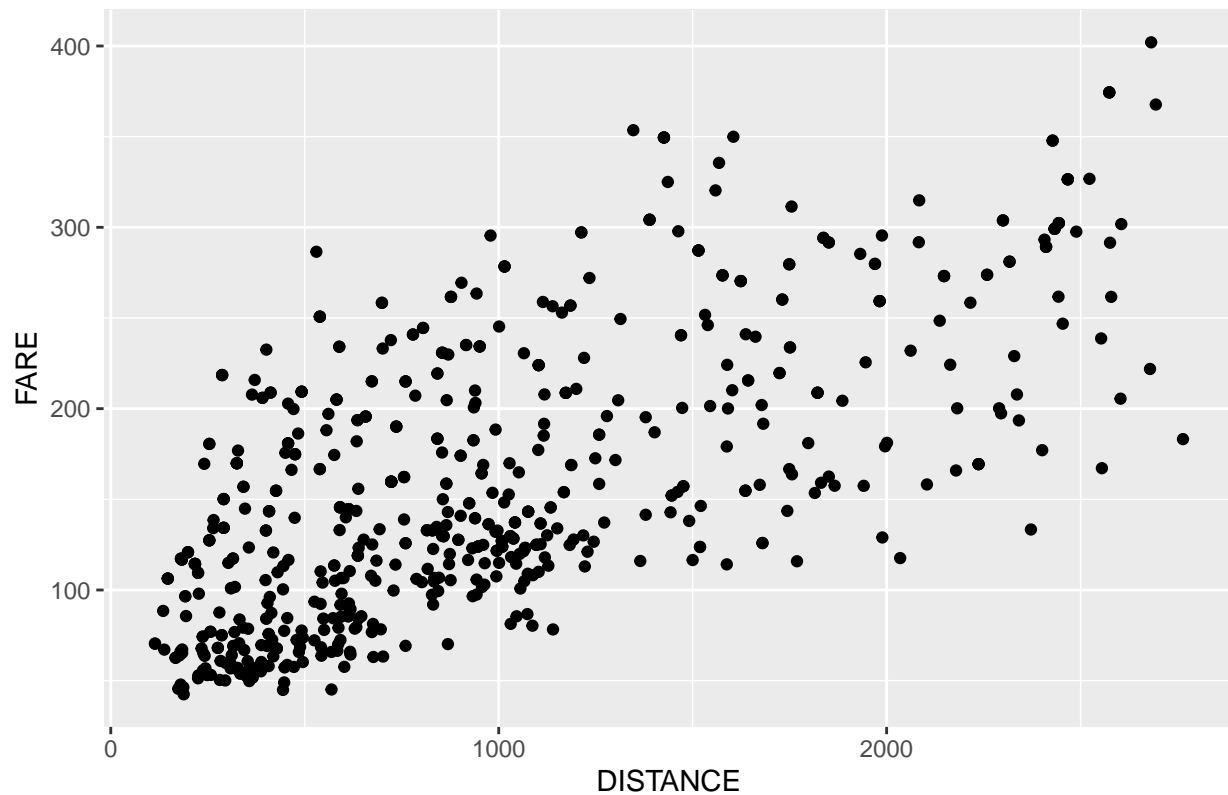
```
ggplot(air.dt, aes(x = PAX, y = FARE)) + geom_point() +  
  ggtitle("Correlation with Fare")
```



```
ggplot(air.dt, aes(x = DISTANCE, y = FARE)) + geom_point() +  
ggtitle("Correlation with Fare")
```



## Correlation with Fare



```
air.cor.dt <- round(cor(air.dt[,!c(3,4,10,11)]),2)
air.cor.dt
```

```
##      COUPON    NEW    HI S_INCOME E_INCOME S_POP E_POP DISTANCE  PAX
## COUPON      1.00  0.02 -0.35   -0.09    0.05 -0.11  0.09    0.75 -0.34
## NEW         0.02  1.00  0.05    0.03    0.11 -0.02  0.06    0.08  0.01
## HI         -0.35  0.05  1.00   -0.03    0.08 -0.17 -0.06   -0.31 -0.17
## S_INCOME   -0.09  0.03 -0.03    1.00   -0.14  0.52 -0.27    0.03  0.14
## E_INCOME    0.05  0.11  0.08   -0.14    1.00 -0.14  0.46    0.18  0.26
## S_POP      -0.11 -0.02 -0.17    0.52   -0.14  1.00 -0.28    0.02  0.28
## E_POP       0.09  0.06 -0.06   -0.27    0.46 -0.28  1.00    0.12  0.31
## DISTANCE    0.75  0.08 -0.31    0.03    0.18  0.02  0.12    1.00 -0.10
## PAX        -0.34  0.01 -0.17    0.14    0.26  0.28  0.31   -0.10  1.00
## FARE        0.50  0.09  0.03    0.21    0.33  0.15  0.29    0.67 -0.09
##
##      FARE
## COUPON    0.50
## NEW       0.09
## HI        0.03
## S_INCOME  0.21
## E_INCOME  0.33
## S_POP     0.15
## E_POP     0.29
## DISTANCE  0.67
## PAX      -0.09
## FARE      1.00
```

```
melt.aircor.dt <- melt(air.cor.dt)
```

**ANS – ASSUMPTIONS** Correlation coefficient scale:- 0 to 0.29 - Weak 0.30 to 0.60 - Moderate 0.61 to 1.0 - Strong The '+' and '-' signs indicate positive and negative relations respectively.

– **CONCLUSION** We can **CONCLUDE** that **DISTANCE** is the **BEST SINGLE PREDICTOR** of fare, as it has a linear relationship with the fare and as the distance increases, the fare of flight also increases.

2. Explore the categorical predictors by computing the percentage of flights in each category. Create a pivot table with the average fare in each category. Which categorical predictor seems best for predicting FARE? Explain your answer.

#2.

```
Vacation1 <- table(air.dt$VACATION)
```

```
vacation <- round((100*prop.table(Vacation1)),digits = 2)
vacation
```

```
##
##      No      Yes
## 73.35 26.65
```

```
Sw1 <- table(air.dt$SW)
SW <- (round(100*prop.table(Sw1),digits=2))
SW
```

```
##
##      No      Yes
## 69.59 30.41
```

```
slot <- table(air.dt$SLOT)
slot_Percentage <- round(100*prop.table(slot),digits=0)
slot_Percentage
```

```
##
## Controlled      Free
##          29          71
```

```
Gate <- table(air.dt$GATE)
Gate_Percentage <- round(100*prop.table(Gate),digits = 2)
Gate_Percentage
```

```
##
## Constrained      Free
##       19.44       80.56
```

```
Total.Percentage <- list(vacation,SW,slot_Percentage,Gate_Percentage)
Total.Percentage
```

```
## [[1]]
##
##      No   Yes
## 73.35 26.65
```

```
## [[2]]
##
##      No   Yes
## 69.59 30.41
```

```
## [[3]]
##
## Controlled      Free
##           29      71
```

```
## [[4]]
##
## Constrained      Free
##          19.44      80.56
```

```
mlt <- melt(air.dt, id=c("VACATION", "SW", "SLOT", "GATE"), measure=c("FARE"))

cast(mlt, VACATION~., subset=variable=="FARE", margins = TRUE, mean)
```

```
##      VACATION      (all)
## 1           No 173.5525
## 2           Yes 125.9809
## 3      (all) 160.8767
```

```
cast(mlt, SW~., subset=variable=="FARE", margins = TRUE, mean)
```

```
##      SW      (all)
## 1      No 188.18279
## 2      Yes  98.38227
## 3 (all) 160.87668
```

```
cast(mlt, SLOT~., subset=variable=="FARE", margins = TRUE, mean)
```

```
##      SLOT      (all)
## 1 Controlled 186.0594
## 2      Free 150.8257
## 3      (all) 160.8767
```

```
cast(mlt, GATE~., subset=variable=="FARE", margins = TRUE, mean)
```

```
##      GATE      (all)
## 1 Constrained 193.1290
## 2      Free 153.0960
## 3      (all) 160.8767
```

**ANS** We infer that SW is the best categorical predictor of FARE, as there is a significant difference between average fare of the route on which South West airlines operates and the average fare on route where South West Airlines does not operate. The average fare of the route on which South West operates is nearly half the average fare of the route on which it does not.

3. Create data partition by assigning 80% of the records to the training dataset. Use rounding if 80% of the index generates a fraction. Also, set the seed at 42.

**ANS**

```
#3.
set.seed(42)
splitair <- round(nrow(air.dt) * 0.8)
train.air <- air.dt[1:splitair, ]
test.air <- air.dt[(splitair+1):nrow(air.dt), ]
dim(air.dt)
```

```
## [1] 638 14
```

```
dim(train.air)
```

```
## [1] 510 14
```

```
dim(test.air)
```

```
## [1] 128 14
```

```
train.air
```

```
##      COUPON NEW VACATION  SW      HI S_INCOME E_INCOME  S_POP  E_POP
##  1:    1.00    3         No Yes 5291.99    28637    21112 3036732 205711
##  2:    1.06    3         No No 5419.16    26993    29838 3532657 7145897
##  3:    1.06    3         No No 9185.28    30124    29838 5787293 7145897
##  4:    1.06    3         No Yes 2657.35    29260    29838 7830332 7145897
##  5:    1.06    3         No Yes 2657.35    29260    29838 7830332 7145897
## ---
## 506:   1.02    3         No Yes 5201.65    30916    34880 2230831 1594251
## 507:   1.37    3         Yes No 3787.29    32991    30460 8621121 528868
## 508:   1.37    1         Yes No 3787.29    32991    30460 8621121 528868
## 509:   1.37    3         Yes No 3787.29    32991    30460 8621121 528868
## 510:   1.02    3         No No 6372.59    28690    30916 249642 2230831
##      SLOT      GATE DISTANCE  PAX  FARE
##  1:    Free    Free      312  7864  64.11
##  2:    Free    Free      576  8820 174.47
##  3:    Free    Free      364  6452 207.76
##  4: Controlled  Free      612 25144  85.47
##  5:    Free    Free      612 25144  85.47
## ---
## 506:    Free    Free      702 15072  63.30
## 507: Controlled  Free     1042  4028 137.25
## 508: Controlled  Free     1042  4028 137.25
## 509:    Free Constrained 1042  4028 137.25
## 510:    Free    Free     1443 14474 142.83
```

```
test.air
```

```
##      COUPON NEW VACATION SW      HI S_INCOME E_INCOME  S_POP  E_POP
##  1:   1.47  3      No No 5090.58    26993    30916 3532657 2230831
##  2:   1.59  3      No No 2705.03    30124    30916 5787293 2230831
##  3:   1.11  3      No Yes 6039.76    24706    30916 9056076 2230831
##  4:   1.25  1      No No 4148.56    29260    30916 7830332 2230831
##  5:   1.25  3      No No 4148.56    29260    30916 7830332 2230831
## ---
## 124:  1.08  3      Yes No 2216.70    32991    37375 8621121  991717
## 125:  1.08  0      Yes No 2216.70    32991    37375 8621121  991717
## 126:  1.17  3      Yes No 6797.80    27994    37375 4948339  991717
## 127:  1.28  3      Yes No 5566.43    31981    37375 4549784  991717
## 128:  1.28  3      Yes No 5566.43    31981    37375 4549784  991717
##      SLOT      GATE DISTANCE  PAX  FARE
##  1:      Free      Free    2182 6124 200.20
##  2:      Free      Free    2489 4560 297.61
##  3:      Free      Free    943 5638  97.46
##  4: Controlled      Free    1731 10343 260.16
##  5:      Free      Free    1731 10343 260.16
## ---
## 124: Controlled      Free    1030 34324 129.63
## 125:      Free Constrained    1030 34324 129.63
## 126:      Free      Free    960 6016 124.87
## 127:      Free      Free    858 4877 129.62
## 128: Controlled      Free    858 4877 129.62
```

4. Using leaps package, run stepwise regression to reduce the number of predictors. Discuss the results from this model.

```
#4.
#Stepwise regression model
names(train.air)
```

```
## [1] "COUPON" "NEW" "VACATION" "SW" "HI" "S_INCOME"
## [7] "E_INCOME" "S_POP" "E_POP" "SLOT" "GATE" "DISTANCE"
## [13] "PAX" "FARE"
```

```
options(scipen = 999)
air.reg <- lm(FARE ~ ., data = train.air)
air.stepwise_reg <- step(air.reg, direction = "both")
```

```
## Start: AIC=3682.13
## FARE ~ COUPON + NEW + VACATION + SW + HI + S_INCOME + E_INCOME +
## S_POP + E_POP + SLOT + GATE + DISTANCE + PAX
##
##      Df Sum of Sq    RSS    AIC
## - COUPON  1      231 659824 3680.3
## <none>                 659594 3682.1
## - NEW  1      5319 664913 3684.2
## - S_INCOME  1      7393 666986 3685.8
## - SLOT  1      22055 681648 3696.9
```

```

## - E_INCOME 1 27320 686914 3700.8
## - E_POP 1 28928 688522 3702.0
## - S_POP 1 31677 691271 3704.1
## - PAX 1 34804 694398 3706.4
## - GATE 1 36936 696530 3707.9
## - HI 1 76763 736356 3736.3
## - VACATION 1 81514 741107 3739.6
## - SW 1 118653 778247 3764.5
## - DISTANCE 1 435609 1095202 3938.7
##
## Step: AIC=3680.31
## FARE ~ NEW + VACATION + SW + HI + S_INCOME + E_INCOME + S_POP +
## E_POP + SLOT + GATE + DISTANCE + PAX
##
## Df Sum of Sq RSS AIC
## <none> 659824 3680.3
## + COUPON 1 231 659594 3682.1
## - NEW 1 5496 665320 3682.5
## - S_INCOME 1 7213 667037 3683.9
## - SLOT 1 22641 682465 3695.5
## - E_INCOME 1 27095 686919 3698.8
## - E_POP 1 29677 689502 3700.7
## - S_POP 1 31552 691377 3702.1
## - GATE 1 37304 697128 3706.4
## - PAX 1 45270 705094 3712.2
## - HI 1 80147 739971 3736.8
## - VACATION 1 82289 742114 3738.3
## - SW 1 119505 779329 3763.2
## - DISTANCE 1 867774 1527599 4106.4

```

```
summary(air.stepwise_reg)
```

```

##
## Call:
## lm(formula = FARE ~ NEW + VACATION + SW + HI + S_INCOME + E_INCOME +
## S_POP + E_POP + SLOT + GATE + DISTANCE + PAX, data = train.air)
##
## Residuals:
##      Min       1Q   Median       3Q      Max
## -112.462  -23.712   -0.434   21.870  132.369
##
## Coefficients:
##              Estimate      Std. Error t value      Pr(>|t|)
## (Intercept)  1.4869956055  25.1322694498   0.059      0.9528
## NEW          -4.2298355653   2.0789764672  -2.035      0.0424 *
## VACATIONYes -33.9319056278   4.3099561107  -7.873 0.00000000000000219 ***
## SWYes        -39.8104470405   4.1960448999  -9.488 < 0.00000000000000002 ***
## HI           0.0085198816   0.0010965465   7.770 0.00000000000000454 ***
## S_INCOME     0.0014094582   0.0006047016   2.331      0.0202 *
## E_INCOME     0.0020167534   0.0004464213   4.518 0.0000078224624821 ***
## S_POP        0.0000036400   0.0000007467   4.875 0.0000014659282375 ***
## E_POP        0.0000038580   0.0000008160   4.728 0.0000029576605526 ***
## SLOTFree    -18.6655641718   4.5199233476  -4.130 0.0000426223903430 ***
## GATEFree     -23.9184649522   4.5122398053  -5.301 0.0000001737147895 ***

```

```
## DISTANCE      0.0761209176    0.0029773962   25.566 < 0.0000000000000002 ***
## PAX           -0.0008869095    0.0001518839   -5.839   0.0000000094720970 ***
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 36.44 on 497 degrees of freedom
## Multiple R-squared:  0.779, Adjusted R-squared:  0.7736
## F-statistic:   146 on 12 and 497 DF,  p-value: < 0.00000000000000022
```

```
# Which variables were dropped/added?
```

**ANS** If we consider confidence interval of 95%, the p-value of F-statistics is significantly less than 0.05, which indicates overall the model is good. On performing stepwise regression, model has dropped COUPON variable and all other independent variables are significant in predicting the dependent variable, FARE. The adjusted r-square value is 77.36% which indicates that 77.36% of variance of the dependent variable, FARE is explained by the change in predictors.

- Repeat the process in (4) using exhaustive search instead of stepwise regression. Compare the resulting best model to the one you obtained in (4) in terms of the predictors included in the final model.

```
#5.
#exhaustive search
set.seed(42)

air.exhaustive_reg <- regsubsets(FARE ~ ., data = train.air, nbest = 1,
                                nvmax = dim(train.air)[2],
                                method = "backward")
sum <- summary(air.exhaustive_reg)
sum$which
```

```
##      (Intercept) COUPON  NEW VACATIONYes SWYes      HI S_INCOME E_INCOME
## 1      TRUE  FALSE FALSE      FALSE FALSE FALSE      FALSE  FALSE
## 2      TRUE  FALSE FALSE      FALSE TRUE  FALSE      FALSE  FALSE
## 3      TRUE  FALSE FALSE      TRUE  TRUE  FALSE      FALSE  FALSE
## 4      TRUE  FALSE FALSE      TRUE  TRUE  TRUE      FALSE  FALSE
## 5      TRUE  FALSE FALSE      TRUE  TRUE  TRUE      FALSE  FALSE
## 6      TRUE  FALSE FALSE      TRUE  TRUE  TRUE      FALSE  FALSE
## 7      TRUE  FALSE FALSE      TRUE  TRUE  TRUE      FALSE  FALSE
## 8      TRUE  FALSE FALSE      TRUE  TRUE  TRUE      FALSE  FALSE
## 9      TRUE  FALSE FALSE      TRUE  TRUE  TRUE      FALSE  FALSE
## 10     TRUE  FALSE FALSE      TRUE  TRUE  TRUE      FALSE  TRUE
## 11     TRUE  FALSE FALSE      TRUE  TRUE  TRUE      TRUE   TRUE
## 12     TRUE  FALSE TRUE      TRUE  TRUE  TRUE      TRUE   TRUE
## 13     TRUE   TRUE TRUE      TRUE  TRUE  TRUE      TRUE   TRUE
##      S_POP E_POP  SLOTFree GATEFree DISTANCE  PAX
## 1  FALSE FALSE  FALSE  FALSE  TRUE FALSE
## 2  FALSE FALSE  FALSE  FALSE  TRUE FALSE
## 3  FALSE FALSE  FALSE  FALSE  TRUE FALSE
## 4  FALSE FALSE  FALSE  FALSE  TRUE FALSE
## 5  FALSE FALSE   TRUE  FALSE  TRUE FALSE
## 6  FALSE FALSE   TRUE  TRUE   TRUE FALSE
## 7  FALSE TRUE   TRUE  TRUE   TRUE FALSE
## 8   TRUE TRUE   TRUE  TRUE   TRUE FALSE
```

```
## 9    TRUE TRUE      TRUE      TRUE      TRUE TRUE
## 10   TRUE TRUE      TRUE      TRUE      TRUE TRUE
## 11   TRUE TRUE      TRUE      TRUE      TRUE TRUE
## 12   TRUE TRUE      TRUE      TRUE      TRUE TRUE
## 13   TRUE TRUE      TRUE      TRUE      TRUE TRUE
```

```
sum$rsq
```

```
## [1] 0.4226632 0.5886108 0.6864977 0.7108464 0.7267688 0.7494916 0.7520226
## [8] 0.7571676 0.7676974 0.7749202 0.7771180 0.7789590 0.7790363
```

```
sum$adjr2
```

```
## [1] 0.4215267 0.5869880 0.6846390 0.7085560 0.7240582 0.7465034 0.7485648
## [8] 0.7532901 0.7635160 0.7704096 0.7721949 0.7736220 0.7732449
```

```
sum$cp
```

```
## [1] 789.95487 419.45025 201.72244 149.06669 115.32529 66.31930 62.63778
## [8] 53.08878 31.45236 17.23936 14.30602 12.17341 14.00000
```

**ANS** We are using adjusted r-square for selection criteria in exhaustive search. Adjusted r-square is indicating that we should drop the last variable(COUPON) and consider all other independent variables. From this we can conclude that both stepwise and exhaustive search are indicating to drop the same variable, COUPON while using other variables for predicting the dependent variable, FARE.

6. Compare the predictive accuracy of both models—stepwise regression and exhaustive search—using measures such as RMSE.

```
#6.
```

```
#accuracy
```

```
names(test.air)
```

```
## [1] "COUPON" "NEW" "VACATION" "SW" "HI" "S_INCOME"
## [7] "E_INCOME" "S_POP" "E_POP" "SLOT" "GATE" "DISTANCE"
## [13] "PAX" "FARE"
```

```
#stepwise
```

```
air.stepwise_accuracy <- predict(air.stepwise_reg, test.air)
```

```
accuracy(air.stepwise_accuracy, test.air$FARE)
```

```
##          ME      RMSE      MAE      MPE      MAPE
## Test set 0.9419492 32.28078 25.13929 -1.118252 18.07573
```

```
#exhaustive
```

```
names(test.air)
```

```
## [1] "COUPON" "NEW" "VACATION" "SW" "HI" "S_INCOME"
## [7] "E_INCOME" "S_POP" "E_POP" "SLOT" "GATE" "DISTANCE"
## [13] "PAX" "FARE"
```



```
air.exh.reg <- lm(FARE~.-COUPON, data = train.air )
summary(air.exh.reg)
```

```
##
## Call:
## lm(formula = FARE ~ . - COUPON, data = train.air)
##
## Residuals:
##      Min       1Q   Median       3Q      Max
## -112.462  -23.712   -0.434   21.870  132.369
##
## Coefficients:
##              Estimate      Std. Error t value      Pr(>|t|)
## (Intercept)  1.4869956055    25.1322694498    0.059      0.9528
## NEW          -4.2298355653     2.0789764672   -2.035      0.0424 *
## VACATIONYes -33.9319056278     4.3099561107   -7.873    0.00000000000000219 ***
## SWYes       -39.8104470405     4.1960448999   -9.488 < 0.00000000000000002 ***
## HI           0.0085198816     0.0010965465    7.770    0.00000000000000454 ***
## S_INCOME     0.0014094582     0.0006047016    2.331      0.0202 *
## E_INCOME     0.0020167534     0.0004464213    4.518    0.0000078224624821 ***
## S_POP        0.0000036400     0.0000007467    4.875    0.0000014659282375 ***
## E_POP        0.0000038580     0.0000008160    4.728    0.0000029576605526 ***
## SLOTFree    -18.6655641718     4.5199233476   -4.130    0.0000426223903430 ***
## GATEFree    -23.9184649522     4.5122398053   -5.301    0.0000001737147895 ***
## DISTANCE     0.0761209176     0.0029773962   25.566 < 0.00000000000000002 ***
## PAX         -0.0008869095     0.0001518839   -5.839    0.0000000094720970 ***
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 36.44 on 497 degrees of freedom
## Multiple R-squared:  0.779, Adjusted R-squared:  0.7736
## F-statistic: 146 on 12 and 497 DF, p-value: < 0.000000000000000022
```

```
air.exh_accuracy <- predict(air.exh.reg, test.air)
accuracy(air.exh_accuracy, test.air$FARE)
```

```
##              ME      RMSE      MAE      MPE      MAPE
## Test set 0.9419492 32.28078 25.13929 -1.118252 18.07573
```

ANS On comparing ME, RMSE, MAE, MPE, MAPE results for the two models, we can say that they are producing similar results, meaning both the models are equally efficient in predicting FARE.

- Using the exhaustive search model, predict the average fare on a route with the following characteristics: COUPON = 1.202, NEW = 3, VACATION = No, SW = No, HI = 4442.141, S\_INCOME = \$28,760, E\_INCOME = \$27,664, S\_POP = 4,557,004, E\_POP = 3,195,503, SLOT = Free, GATE = Free, PAX = 12,782, DISTANCE = 1976 miles.

#7.

```
predict.air <- predict(air.exh.reg,data.table(COUPON = 1.202, NEW = 3, VACATION = "No", SW = "No", HI =
E_INCOME =27664, S_POP = 4557004,
```

```

E_POP = 3195503, SLOT = "Free",
GATE = "Free",
PAX = 12782, DISTANCE = 1976))

predict.air

```

```

##          1
## 248.3817

```

ANS Average fare where SouthWest is not providing services is \$248.38.

8. Predict the reduction in average fare on the route in question (7.), if Southwest decides to cover this route [using the exhaustive search model above].

```

#8.
#southwest=YES
predict.air.SW <- predict(air.exh.reg,data.table(COUPON = 1.202, NEW = 3, VACATION = "No",
SW = "Yes", HI = 4442.141, S_INCOME = 28760,
E_INCOME = 27664, S_POP = 4557004,
E_POP = 3195503, SLOT = "Free",
GATE = "Free", PAX = 12782,
DISTANCE = 1976))

predict.air.SW

```

```

##          1
## 208.5713

```

```

Difference_Fare <- abs(predict.air.SW-predict.air)
Difference_Fare

```

```

##          1
## 39.81045

```

ANS The reduction in average fare on the route, if SouthWest decides to cover this route is \$39.81.

9. Using leaps package, run backward selection regression to reduce the number of predictors. Discuss the results from this model.

```

#9.
#backward selection

air.back_reg <- step(air.reg, direction = "backward")

## Start:  AIC=3682.13
## FARE ~ COUPON + NEW + VACATION + SW + HI + S_INCOME + E_INCOME +
##        S_POP + E_POP + SLOT + GATE + DISTANCE + PAX
##
##           Df Sum of Sq    RSS   AIC
## - COUPON    1      231 659824 3680.3

```

```
## <none>                659594 3682.1
## - NEW                1      5319 664913 3684.2
## - S_INCOME          1      7393 666986 3685.8
## - SLOT              1     22055 681648 3696.9
## - E_INCOME          1     27320 686914 3700.8
## - E_POP             1     28928 688522 3702.0
## - S_POP            1     31677 691271 3704.1
## - PAX              1     34804 694398 3706.4
## - GATE             1     36936 696530 3707.9
## - HI              1     76763 736356 3736.3
## - VACATION         1     81514 741107 3739.6
## - SW              1    118653 778247 3764.5
## - DISTANCE         1    435609 1095202 3938.7
##
## Step:  AIC=3680.31
## FARE ~ NEW + VACATION + SW + HI + S_INCOME + E_INCOME + S_POP +
##       E_POP + SLOT + GATE + DISTANCE + PAX
##
##           Df Sum of Sq    RSS    AIC
## <none>                659824 3680.3
## - NEW                1      5496 665320 3682.5
## - S_INCOME          1      7213 667037 3683.9
## - SLOT              1     22641 682465 3695.5
## - E_INCOME          1     27095 686919 3698.8
## - E_POP             1     29677 689502 3700.7
## - S_POP            1     31552 691377 3702.1
## - GATE             1     37304 697128 3706.4
## - PAX              1     45270 705094 3712.2
## - HI              1     80147 739971 3736.8
## - VACATION         1     82289 742114 3738.3
## - SW              1    119505 779329 3763.2
## - DISTANCE         1    867774 1527599 4106.4
```

```
summary(air.back_reg)
```

```
##
## Call:
## lm(formula = FARE ~ NEW + VACATION + SW + HI + S_INCOME + E_INCOME +
##       S_POP + E_POP + SLOT + GATE + DISTANCE + PAX, data = train.air)
##
## Residuals:
##      Min       1Q   Median       3Q      Max
## -112.462  -23.712   -0.434   21.870  132.369
##
## Coefficients:
##              Estimate      Std. Error t value      Pr(>|t|)
## (Intercept)  1.4869956055  25.1322694498   0.059      0.9528
## NEW          -4.2298355653   2.0789764672  -2.035      0.0424 *
## VACATIONYes -33.9319056278   4.3099561107  -7.873 0.00000000000000219 ***
## SWYes       -39.8104470405   4.1960448999  -9.488 < 0.00000000000000002 ***
## HI           0.0085198816   0.0010965465   7.770 0.00000000000000454 ***
## S_INCOME     0.0014094582   0.0006047016   2.331      0.0202 *
## E_INCOME     0.0020167534   0.0004464213   4.518 0.0000078224624821 ***
## S_POP        0.0000036400   0.0000007467   4.875 0.0000014659282375 ***
```

```
## E_POP          0.0000038580    0.0000008160    4.728    0.0000029576605526 ***
## SLOTFree      -18.6655641718    4.5199233476   -4.130    0.0000426223903430 ***
## GATEFree      -23.9184649522    4.5122398053   -5.301    0.0000001737147895 ***
## DISTANCE       0.0761209176    0.0029773962   25.566 < 0.00000000000000002 ***
## PAX           -0.0008869095    0.0001518839   -5.839    0.0000000094720970 ***
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 36.44 on 497 degrees of freedom
## Multiple R-squared:  0.779, Adjusted R-squared:  0.7736
## F-statistic: 146 on 12 and 497 DF, p-value: < 0.000000000000000022
```

ANS If we consider confidence interval of 95%, the p-value of F-statistics is significantly less than 0.05, which indicates overall the model is good. On performing backward selection regression, model has dropped COUPON variable and all other independent variables are significant in predicting the dependent variable, FARE. The adjusted r-square value is 77.36% which indicates that 77.36% of variance of the dependent variable, FARE is explained by the change in predictors.

10. Now run a backward selection model using stepAIC() function. Discuss the results from this model, including the role of AIC in this model.

```
#10.
#step AIC()

air.stepAIC_reg <- stepAIC(air.reg,
  direction = "backward",
  trace = 1, keep = NULL, steps = 1000, use.start = FALSE,
  k = 2)
```

```
## Start:  AIC=3682.13
## FARE ~ COUPON + NEW + VACATION + SW + HI + S_INCOME + E_INCOME +
##       S_POP + E_POP + SLOT + GATE + DISTANCE + PAX
##
##           Df Sum of Sq    RSS    AIC
## - COUPON    1      231 659824 3680.3
## <none>                659594 3682.1
## - NEW       1     5319 664913 3684.2
## - S_INCOME  1     7393 666986 3685.8
## - SLOT      1    22055 681648 3696.9
## - E_INCOME  1    27320 686914 3700.8
## - E_POP     1    28928 688522 3702.0
## - S_POP     1    31677 691271 3704.1
## - PAX       1    34804 694398 3706.4
## - GATE      1    36936 696530 3707.9
## - HI        1    76763 736356 3736.3
## - VACATION  1    81514 741107 3739.6
## - SW        1   118653 778247 3764.5
## - DISTANCE  1   435609 1095202 3938.7
##
## Step:  AIC=3680.31
## FARE ~ NEW + VACATION + SW + HI + S_INCOME + E_INCOME + S_POP +
##       E_POP + SLOT + GATE + DISTANCE + PAX
##
```

```
##           Df Sum of Sq      RSS      AIC
## <none>                659824 3680.3
## - NEW           1       5496 665320 3682.5
## - S_INCOME      1       7213 667037 3683.9
## - SLOT          1      22641 682465 3695.5
## - E_INCOME      1      27095 686919 3698.8
## - E_POP         1      29677 689502 3700.7
## - S_POP         1      31552 691377 3702.1
## - GATE          1      37304 697128 3706.4
## - PAX           1      45270 705094 3712.2
## - HI            1      80147 739971 3736.8
## - VACATION      1      82289 742114 3738.3
## - SW            1     119505 779329 3763.2
## - DISTANCE      1     867774 1527599 4106.4
```

```
summary(air.stepAIC_reg)
```

```
##
## Call:
## lm(formula = FARE ~ NEW + VACATION + SW + HI + S_INCOME + E_INCOME +
##       S_POP + E_POP + SLOT + GATE + DISTANCE + PAX, data = train.air)
##
## Residuals:
##      Min       1Q   Median       3Q      Max
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## NEW          -4.2298355653     2.0789764672   -2.035     0.0424 *
## VACATIONYes -33.9319056278     4.3099561107   -7.873  0.0000000000000219 ***
## SWYes        -39.8104470405     4.1960448999   -9.488 < 0.0000000000000002 ***
## HI           0.0085198816     0.0010965465    7.770  0.0000000000000454 ***
## S_INCOME     0.0014094582     0.0006047016    2.331     0.0202 *
## E_INCOME     0.0020167534     0.0004464213    4.518  0.0000078224624821 ***
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## E_POP        0.0000038580     0.0000008160    4.728  0.0000029576605526 ***
## SLOTFree    -18.6655641718     4.5199233476   -4.130  0.0000426223903430 ***
## GATEFree    -23.9184649522     4.5122398053   -5.301  0.0000001737147895 ***
## DISTANCE     0.0761209176     0.0029773962   25.566 < 0.0000000000000002 ***
## PAX         -0.0008869095     0.0001518839   -5.839  0.0000000094720970 ***
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 36.44 on 497 degrees of freedom
## Multiple R-squared:  0.779, Adjusted R-squared:  0.7736
## F-statistic: 146 on 12 and 497 DF, p-value: < 0.00000000000000022
```

**ANS** If we consider confidence interval of 95%, the p-value of F-statistics is significantly less than 0.05, which indicates overall the model is good. On performing backward selection regression using stepAIC, model has dropped COUPON variable and all other independent variables are significant in predicting the dependent variable, FARE.

The adjusted r-square value is 77.36% which indicates that 77.36% of variance of the dependent variable, FARE is explained by the change in predictors.