## Multivariate Regression: Part V - Interactions and Interpretations

EC420

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#### This lecture



#### **Goal:**

- 1. Answer any questions on last lectures (inference and fixed effects)
- 2. Fixed Effects with Multiple Groups
  - Interpretation
  - Construction
  - "Within-group variation" and partialling out
  - Time fixed effects
- 3. Interactions w/dummies
  - Functional form
  - Interpretation
  - Interpretation
  - Interpretation!

# Questions from last week?



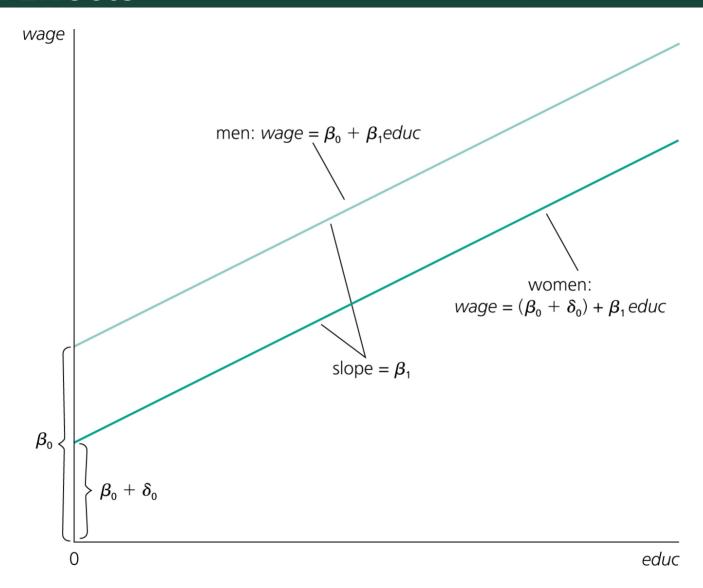
#### Last class, we covered a binary variable fixed effect

- One variable taking the value of  $\{0,1\}$ . For example
  - $\circ 1(female)$
  - $\circ 1(age > 65)$

#### Interpretation

- A shift in the intercept relative to the base group
  - Base group: male
  - $\circ$  Base group: age < 65
- ullet The "base group" (or "base level") is represented in the intercept:  $eta_0$
- ullet The other group(s) ( female , age>65 ) have shifted intercepts:
  - $\circ$   $\beta_0$  for the base (male, under 65)
  - $\circ$   $eta_0 + eta_1$  for a female under 65
  - $\circ$   $\beta_0 + \beta_1 + \beta_2$  for a female over 65
  - $\circ$   $eta_0 + eta_2$  for a male over 65

$$y=eta_0+eta_11(female)+eta_21(age>65)+u$$



#### Ceteris Paribus still applies

Interpretation of the dummy variable fixed effect coefficient is:

"The change in the expectation of Y from being in the group relative to being in the base group, *ceteris paribus*"

We are using "in the group" here to mean "the observations for which the dummy is true"

#### The "base level" is very important

- Since the in-group intercept is  $E[Y|in-group]=eta_0+eta_1$ , but the coefficient is  $eta_1$ , we have to be careful.
- The coefficient is the *difference* between the base level and the in-group.
- The "base" group is sometimes called the omitted level



#### Interpretation of $\{0,1\}$ dummy variables

#### In the Wooldridge example

$$wage = eta_0 + eta_1 1(female) + eta_2 educ + u$$

"Conditional on education, females make on average  $eta_1$  more/less than males, ceteris paribus"



#### In the age example:

$$Out-of-pocket=eta_0+eta_1age+eta_21(age>65)+u$$

"Individuals over 65 years of age pay  $eta_2$  more/less in out-of-pocket expenses relative to those under 65, controlling for the linear effect of age, ceteris paribus"

Here, we have to be a little more specific since the fixed effect and the continuous variable, age, both refer to age. It would be strange to say "conditional on age, being 65 means paying  $\beta_1$  more/less".



#### We can have more than one fixed effect:

$$wage = eta_0 + eta_1 1(female) + eta_2 1(age > 65) + u$$

- $E[wage|male, under 65] = \beta_0$
- E[wage|female, under65] = ??
- E[wage|female, over65] = ??

## Fixed effects with multiple groups



#### What if we have three groups?

Take education as an example - we can "bin" education into:

High School or less	2- or 4-year college degree	Graduate degree	
"HS"	"College"	"Graduate"	

When this is represented with one variable, it's called a categorical variable



Our three groups would work as follows:

wage	experience	educ	education	
9000	0	12	HS	
20000	5	16	College	
60000	12	14	College	
27000	2	18	Graduate	
32000	10	9	HS	

In the US, primary (required) education is 12 years, undergraduate is 4 additional years, and graduate school is 2-5+ additional years.



#### Base level with categorical variable

- There is still a "base level" (or "omitted level")
- It is your choice as to which one is the "base level"
  - Coefficient estimates will still add up the same.
  - Interpretability is easier if you choose wisely
  - We should choose "HS" as the "base level" here, so that estimates are relative to HS
  - $\circ$  This is incorporating ordinal information since we think  $wage_{grad}>wage_{college}>wage_{HS}$

#### Numeric representation

- To represent a categorical variable with 3 categories, we need to create **two** more columns
  - $\circ$  If there are K categories, then we need K-1 new columns
  - Whichever one we don't create a column for is the "base"
  - $\circ$  It's effect will be found in the  $eta_0$  (the intercept)



Using "HS" as the base level:

wage	experience	education	education==College	education==Graduate
9000	0	HS	0	0
20000	5	College	1	0
60000	12	College	1	0
27000	2	Graduate	0	1
32000	10	HS	0	0

If we run this in R (leaving out the "education" column), we would get a coefficient for education == College and education == Graduate



In R, categorical variables are a special type of variable called "factor"

```
df$education = as.factor(df$education)
```

- R stores the labels separately, but will let you refer to them
- If we use str(df), we can see the factor structure
- I'm going to switch to a dataset that has a categorical in it

```
census = wooldridge::census2000
str(census)

## 'data.frame': 29501 obs. of 6 variables:
## $ state : Factor w/ 51 levels "Alabama","Alaska",..: 41 39 11 29 3 5 38 27 14 19 ...
## $ puma : int 100 2502 1800 100 206 1601 1309 100 3301 1600 ...
## $ educ : int 13 13 12 13 16 12 13 13 16 16 ...
## $ lweekinc: num 6.47 6.09 7.03 6.69 7.34 ...
## $ exper : int 37 14 21 12 18 15 29 14 22 26 ...
## $ expersq : int 1369 196 441 144 324 225 841 196 484 676 ...
```

##

##



#### To go from a factor to a character string

\$ exper : int 37 14 21 12 18 15 29 14 22 26 ...

\$ expersq : int 1369 196 441 144 324 225 841 196 484 676 ...

```
census$state = as.character(census$state)
head(census)
##
             state puma educ lweekinc exper expersq
## 1 South Carolina 100
                         13 6.471038
                                       37
                                             1369
      Pennsylvania 2502
                                              196
## 2
                         13 6.087648
                                       14
                                       21 441
## 3
           Georgia 1800
                         12 7.034049
            Nevada 100
                        13 6.694181
                                       12 144
## 4
## 5
           Arizona 206
                         16 7.338538
                                       18 324
        California 1601
## 6
                         12 6.422247
                                       15
                                              225
str(census)
   'data.frame':
                29501 obs. of 6 variables:
   $ state : chr "South Carolina" "Pennsylvania" "Georgia" "Nevada" ...
   $ puma : int 100 2502 1800 100 206 1601 1309 100 3301 1600 ...
##
   $ educ : int 13 13 12 13 16 12 13 13 16 16 ...
##
   $ lweekinc: num 6.47 6.09 7.03 6.69 7.34 ...
```



#### More important, how to go from character string to factor

```
census$state = as.factor(census$state)
head(census)
##
             state puma educ lweekinc exper experso
## 1 South Carolina 100
                         13 6.471038
                                        37
                                              1369
      Pennsylvania 2502
## 2
                         13 6.087648
                                        14
                                               196
                                             441
## 3
           Georgia 1800
                         12 7.034049
                                        21
            Nevada 100
                         13 6.694181
## 4
                                        12 144
## 5
           Arizona 206
                         16 7.338538
                                        18
                                              324
        California 1601
## 6
                          12 6.422247
                                        15
                                               225
str(census)
                   29501 obs. of 6 variables:
   'data.frame':
   $ state : Factor w/ 51 levels "Alabama", "Alaska", ...: 41 39 11 29 3 5 38 27 14 19 ...
   $ puma : int 100 2502 1800 100 206 1601 1309 100 3301 1600 ...
##
          : int 13 13 12 13 16 12 13 13 16 16 ...
   $ educ
##
   $ Tweekinc: num 6.47 6.09 7.03 6.69 7.34 ...
##
   $ exper : int 37 14 21 12 18 15 29 14 22 26 ...
##
    $ expersq : int 1369 196 441 144 324 225 841 196 484 676 ...
```



#### If you use a factor variable in a regression, R will construct the additional columns

##		lweekinc	state		educ	exper	statefactor
##	1	6.471038	South	Carolina	13	37	South Carolina
##	4	6.694181		Nevada	13	12	Nevada
##	5	7.338538		Arizona	16	18	Arizona
##	17	7.129298		Arizona	12	44	Arizona
##	31	6.738426	South	Carolina	12	8	South Carolina
##	40	6.827713	South	Carolina	12	42	South Carolina
##	58	7.495542		Nevada	13	15	Nevada
##	81	6.357709		Arizona	12	25	Arizona
##	119	6.645391		Nevada	12	32	Nevada
##	<b>152</b>	5.860730		Arizona	13	27	Arizona



#### How does R convert factors to data columns?

head(model.matrix(lweekinc ~ educ + exper + statefactor, data = census.small)) # we won

```
(Intercept) educ exper statefactorNevada statefactorSouth Carolina
##
## 1
                    13
                           37
                                                                         1
## 4
                    13
                           12
                                                                         0
## 5
                   16
                           18
                                                                         0
                   12
## 17
                         44
                   12
## 31
                           8
## 40
                    12
                           42
                                                                         1
```

Question: What is the base level?



```
summary(lm(lweekinc ~ educ + exper + statefactor, data = census.small))
```

```
##
## Call:
## lm(formula = lweekinc ~ educ + exper + statefactor, data = census.small)
##
## Residuals:
      Min
##
              10 Median
                             3Q
                                    Max
## -3.6167 -0.3284 0.0254 0.3749 3.2501
##
## Coefficients:
                           Estimate Std. Error t value Pr(>|t|)
##
                           5.529636  0.177034  31.235  < 2e-16 ***
## (Intercept)
## educ
                           ## exper
                           0.004664 0.001954 2.387 0.0172 *
## statefactorNevada
                           0.043311 0.054585 0.793 0.4277
## statefactorSouth Carolina -0.059640 0.044963 -1.326 0.1850
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.6706 on 1119 degrees of freedom
## Multiple R-squared: 0.03657, Adjusted R-squared: 0.03312
## F-statistic: 10.62 on 4 and 1119 DF, p-value: 1.903e-08
```



#### A "within-group" interpretation

- ullet Group fixed effects explain the mean of the y variable within that group
  - E.g. our Cuba/Colombia example on Monday
  - $\circ$  The intercept is just the difference in means (conditional on the other x's)
- The group fixed effect accounts for the averge difference between groups
  - $\circ$  And leaves the rest of the x's to explain the variation in y within the group
- If we think of "partialling out" the fixed effect, this makes even more sense.



Let's go to our wage/education/experience example. We might think there is a "gender experience gap" where men tend to be more experienced (e.g. due to not giving birth):

$$wage = eta_0 + eta_1 1(female) + eta_2 experience + u$$

Partial out the fixed effect:

$$experience = \delta_0 + \delta_1 1(female) + v$$

 $\hat{v}$  is experience that isn't associated with being female. It has had the "gender experience gap" removed.

That is, the variation in  $\hat{v}$  does not reflect the "male experience gap", so we are identifying  $\beta_2$  off of variation within the group, eliminating variation between male and female.



#### So, a regression using $\hat{v}$ in place of experience:

$$wage = eta_0 + eta_2 \hat{v}$$

Gives us the correct  $\beta_2$  (remember our "partialling out" of  $x_1, x_2$ ) using the "within group" variation in experience.

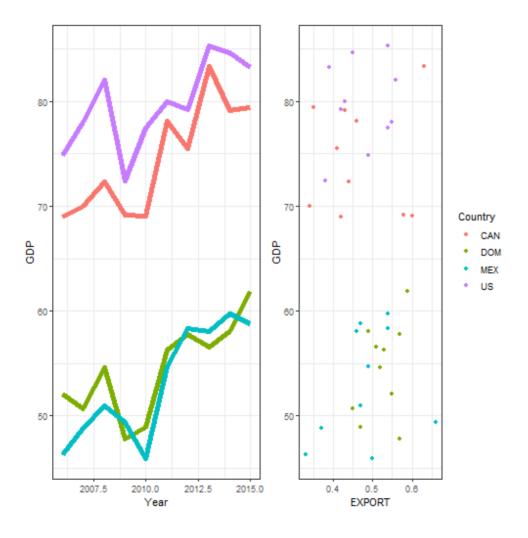


#### Time fixed effects

What if we have N observations and T time periods (a common type of panel data), but instead of worrying about group-level differences giving us biased estimates, we worried that some time trend or time-specific shock is making one time period different from the others?

Here, let's look at (entirely fake) data on North American GDP and EXPORT (share of GDP from exports).

We want to know if higher EXPORTS are associated with higher GDP.



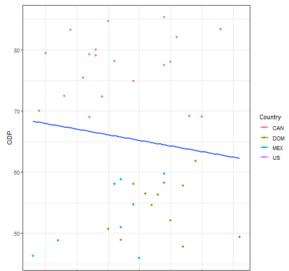
Since this is constructed (fake) data, I know the right coefficient on EXPORT,

$$eta_{export}=20$$



```
coeftest(lm(GDP ~ EXPORT, df), vcov = vcovHC, type = 'HC1')
```

```
##
## t test of coefficients:
##
## Estimate Std. Error t value Pr(>|t|)
## (Intercept) 74.415    13.843   5.3757   4.085e-06 ***
## EXPORT    -18.417    27.902 -0.6601   0.5132
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
```



Note I used a simplier call to coeftest. Before we had vcov = vcovHc(oLsobject, 'HC1')), but that required two steps: one to create the OLS object, and one to call coeftest. This does it all at once.

## ---



```
coeftest(lm(GDP ~ EXPORT + as.factor(Year), df), vcov = vcovHC, type='HC1')
##
## t test of coefficients:
##
##
                       Estimate Std. Error t value Pr(>|t|)
                                  16.29177 4.2779 0.0001872 ***
## (Intercept)
                       69.69517
                                  30.00917 -0.6806 0.5014976
## EXPORT
                      -20.42546
## as.factor(Year)2007
                        0.91621
                                  10.83901 0.0845 0.9332170
## as.factor(Year)2008
                       5.43941
                                  10.38025 0.5240 0.6042500
## as.factor(Year)2009
                                  9.38704 0.1243 0.9019494
                       1.16664
## as.factor(Year)2010
                        1.41325
                                  11.04306 0.1280 0.8990514
## as.factor(Year)2011
                        7.32123
                                  9.72125 0.7531 0.4574514
## as.factor(Year)2012
                       7.90148
                                  8.67860 0.9105 0.3700877
                                  11.23519 1.0716 0.2927386
## as.factor(Year)2013
                       12.03960
## as.factor(Year)2014
                       10.44856
                                   9.64676
                                            1.0831 0.2876807
## as.factor(Year)2015
                       10.34100
                                   9.05938 1.1415 0.2630128
```

```
# note - you can use "as.factor" in the ~ formula
```

## Signif. codes: 0 '\*\*\*' 0.001 '\*\*' 0.05 '.' 0.1 ' ' 1

coeftest(lm(GDP ~ EXPORT + as.factor(Year) + as.factor(Country), df), vcov = vcovHC, typ

```
##
## t test of coefficients:
##
##
                          Estimate Std. Error t value Pr(>|t|)
                                      1.32211 46.5317 < 2.2e-16 ***
## (Intercept)
                          61.51985
                                                5.6922 5.466e-06 ***
## EXPORT
                          18.99747
                                      3.33745
## as.factor(Year)2007
                           1.70466
                                      0.59633
                                                2.8586 0.0082725 **
## as.factor(Year)2008
                           3.46827
                                      0.92018
                                                3.7691 0.0008512 ***
## as.factor(Year)2009
                                      0.93890
                                               -2.9563 0.0065428 **
                          -2.77565
## as.factor(Year)2010
                                               -1.3305 0.1949056
                          -1.74059
                                      1.30822
                                      0.85611
## as.factor(Year)2011
                           6.13854
                                                7.1702 1.293e-07 ***
## as.factor(Year)2012
                           6.42312
                                      0.97667
                                               6.5766 5.659e-07 ***
## as.factor(Year)2013
                           8.59009
                                      1.07620 7.9819 1.846e-08 ***
## as.factor(Year)2014
                           9.26587
                                      0.65546
                                               14.1365 1.023e-13 ***
## as.factor(Year)2015
                          10.24245
                                      0.70164 14.5978 4.860e-14 ***
## as.factor(Country)DOM -21.18461
                                      0.68779 -30.8008 < 2.2e-16 ***
## as.factor(Country)MEX -21.73305
                                      0.58530 -37.1312 < 2.2e-16 ***
## as.factor(Country)US
                           5.05193
                                      0.66545
                                                7.5917 4.656e-08 ***
## ---
                   0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
## Signif. codes:
```

### Yes, you can specify more than one set of categorical variables

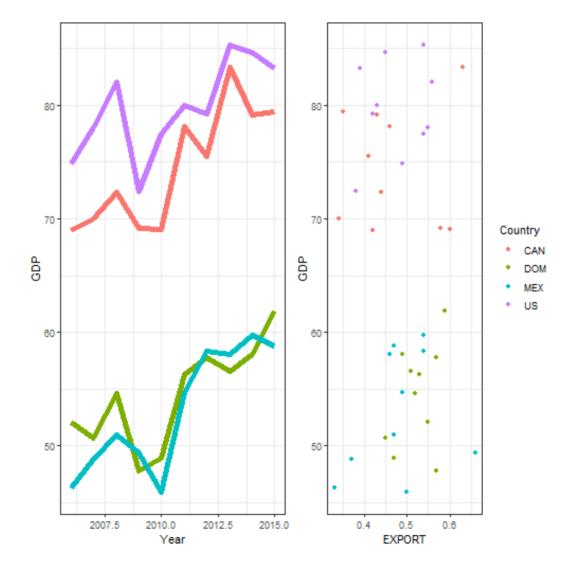
- Just as you can have more than one dummy variable
- The interpretation of each one is still the same: the effect of being in the group/time period relative to the base group/time period, ceteris paribus.
- These are called **two-way fixed effects** (TWFE)
  - When used on panel data
  - And when there is one fixed effect for each of the panel data's dimensions
  - $\circ~N$  countries and T years here.

#### Fixed effects and Partialling Out

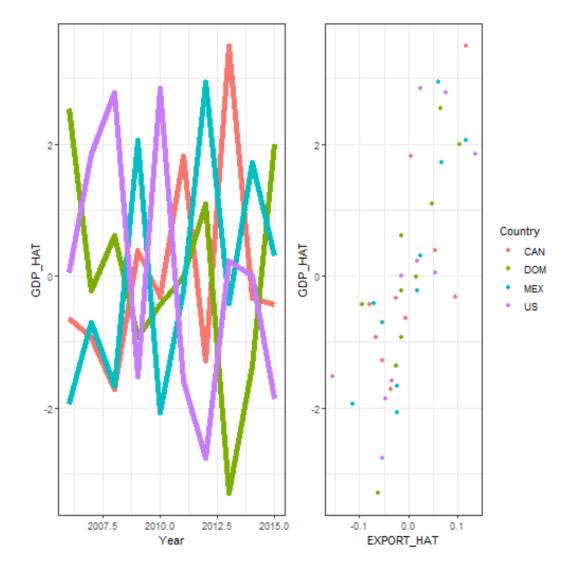
On the next slide, GDP\_HAT is the residual from regressing GDP on categorical Year and Country

Same for EXPORT\_HAT

#### Our original data before partialling out:



#### After paritalling out left: YEAR and right: YEAR and COUNTRY





#### The code I used to parital out and plot the prior slide:

# Interactions with Dummies



#### Dummy variables shift the intercepts

- Very useful when a group (or time) has a different mean
- Covers "unobserved, time-invariant differences"

#### But what if we think that the slopes differ

- ullet For instance, maybe each country in our GDP/EXPORT example has it's own unique relationship between GDP and EXPORT?
- This can be *in addition* to thinking that each country has its own unique intercept
  - In fact, it would be odd to think that they'd have their own unique slope but *not* a unique intercept.



#### How do we let the slopes vary?

- In a way very similar to letting the intercepts vary
- Let's look at it in an example with only two categories (a single dummy)

$$y = eta_0 + eta_1 1(condition) + eta_2 x_1 + \underbrace{eta_3 imes x_1 imes 1(condition)}_{ ext{The interaction term}} + u$$

#### A couple things to note:

- $x_1$  is our variable of interest here
- ullet condition is our group dummy (like male or age>65 )
- ullet  $x_1$  appears twice, once with  $eta_2$ , and again in the interaction of  $x_1 imes 1 (condition)$

$$y = eta_0 + eta_1 1(condition) + eta_2 x_1 + \underbrace{eta_3 x_1 1(condition)}_{ ext{The interaction term}} + u$$

Refreshing our interpretation of the intercept:

- The intercept for the base group is  $eta_0$
- ullet The intercept for the in-group defined by condition is  $eta_0+eta_1$

Applying the same thought process to the interaction:

- ullet For the base group, the marginal change in y from a unit increase in  $x_1$  is  $eta_2$
- ullet For the in-group, the marginal change in y from a unit increase in  $x_1$  is  $eta_2+eta_3$

For the base group: 
$$\frac{\Delta y}{\Delta x_1} = \beta_2$$

For the in-group: 
$$\frac{\Delta y}{\Delta x_1} = \beta_2 + \beta_3$$



#### Of course, we can have >2 groups (categorical)

$$y = eta_0 + eta_1 1(group == 2) + eta_3 1(group == 3) + eta_4 x_1 \ + eta_5 x_1 1(group == 2) + eta_6 x_1 1(group == 3) + u$$



#### What does that look like?

wage	experience	educ	educ = College	educ = Graduate	experience x educ == College	experience x educ == Graduate
9000	0	HS	0	0	0	0
20000	5	College	1	0	5	0
60000	12	College	1	0	12	0
27000	2	Graduate	0	1	0	2
32000	10	HS	0	0	0	0



#### And in R:

```
lm(wage ~ as.factor(educ) + exper + as.factor(educ)*exper,
data=df)
```

Here, you'll get **intercept shift** coefficients on:

- educ = College
- educ = Grad

And you'll get **slope shift** coefficients on:

- experience for educ = College
- experience for educ = Graduate



#### The wage/education/experience regression would be:

$$wage = eta_0 + eta_1 1(educ == College) + eta_2 1(educ == Grad) + eta_3 exper \ + eta_4 x_1 1(educ == Coll) + eta_5 x_1 1(educ == Grad) + u$$

#### Expected Values conditional on X:

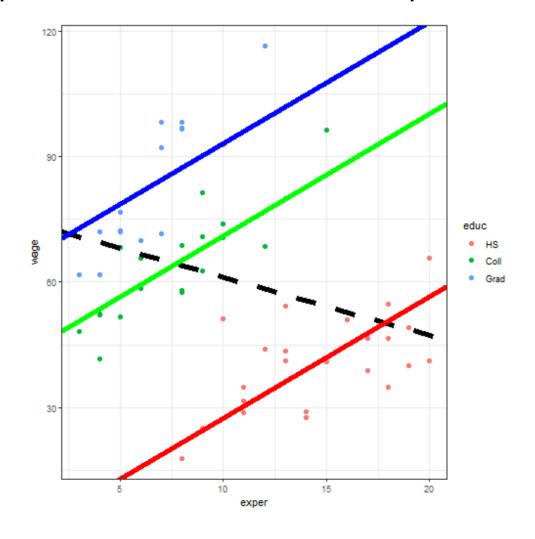
- $ullet \ E[wage|exper,educ=HS]=eta_0+eta_3 imes exper$
- $ullet \ E[wage|exper,educ=Coll]=(eta_0+eta_1)+(eta_3+eta_4) imes exper$
- $ullet \ E[wage|exper,educ=Grad]=(eta_0+eta_2)+(eta_3+eta_5) imes exper$

#### Just as we do with the intercepts, we add to the base level

• Note that when we have three categories  $\{HS,Coll,Grad\}$  and we want the E[wage|exper,educ==Grad], we do **not** add in the intercept-shift or slope-shift for educ==Coll.

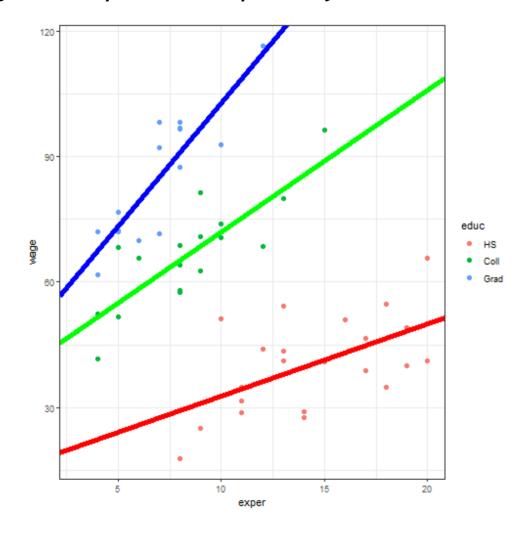


#### The naive pooled (black) and the intercept-shift only:





#### And letting intercept and slope vary:





```
##
## t test of coefficients:
##
##
                Estimate Std. Error t value Pr(>|t|)
                15.52086
                           9.33517 1.6626 0.102183
## (Intercept)
## educColl
                22.58345
                          10.14406 2.2263 0.030189 *
## educGrad
                28.32628
                         9.97941 2.8385 0.006375 **
## exper
                 1.72848
                          0.61230 2.8229 0.006649 **
## educColl:exper 1.66493 0.77769 2.1409 0.036816 *
## educGrad:exper 4.17432 0.81558 5.1182 4.211e-06 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
```



The true slopes (since this is fictional data) are:

educ	Slope
HS	1
Coll	4
Grad	5



#### How would we say this?

 $eta_4$  is the college-specific increase in the relationship between per-year-of-experience and wages relative to HS graduates

• We can also just think of it in terms of slope: a positive  $eta_4$  means the slope is steeper (more up) than HS

#### Significance

- The statistical test that is output in these regressions refers to whether or not that coefficient is zero
- For a intercept-shift ( $\beta_1$  or  $\beta_2$ ), the test tells us whether or not the *intercept* (or *mean*) outcome of the in-group is different from the base level.
- For a slope-shift (interaction, e.g.  $\beta_3$  or  $\beta_4$  ), the test tells us whether or not the slope is different of the in-group is different from the base level.
  - That is, it asks: "does this group have a different relationship between exper and wage than the base group?"



#### Two-dummy interactions:

$$Out-of-pocket = eta_0 + eta_1 1(single) + eta_2 1(age > 65) \ + eta_3 1(single) 1(age > 65) + u$$

We have the same interpretation for  $eta_0$  thru  $eta_2$ 

• But  $eta_3$  tells us the  $E[Out-of-pocket| ext{both things true}]$ 

### This means a single person over 65 adds *four* beta's together:

- $E[O-o-p|\text{married}, 64 \text{ years old}] = \beta_0$
- $E[O-o-p|\text{single}, 64 \text{ years old}] = \beta_0 + \beta_1$
- $E[O-o-p|\text{married}, 66 \text{ years old}] = \beta_0 + \beta_2$
- $E[O-o-p|\text{single}, 66 \text{ years old}] = \beta_0 + \beta_1 + \beta_2 + \beta_3$

This is because a single person over 65 is all four things at once.  $eta_3$  is interpreted as the additional effect of being *both* >65 and single.