

Anuj Belhekar

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EDUCATION

BSc Accounting and Management

University of Bristol

Class: Second Class Honours (First Division)

August 2025

Bristol, England

Qualifications: Part qualified ACCA (8/13 papers exemption); CFA Level I candidate

RELEVANT PROJECTS

TechPharma – Project Valuation & DCF Modelling

- Performed financial valuation, DCF analysis and built financial models for multi-year vaccine project cash flows (positive NPV c.865m), incorporating clinical costs, capex, tax effects and revenue growth scenarios.
- Conducted industry research and sensitivity analysis on discount rates and sales volumes; applied R-based time-series forecasting for demand projections.

ULIP Insurance Product – Cash-Flow & Benefit Modelling

- Built multi-year Excel models for a Unit-Linked Insurance Plan (ULIP), projecting monthly/annual premiums, policy charges, fund value growth and maturity benefits across 3–5 different return and tenure scenarios.
- Analysed how changes of 1–2 percentage points in assumed investment returns or charge levels affected policyholder outcomes and insurer profitability, strengthening understanding of insurance product mechanics and pricing levers.

Wipro – Corporate Financial Statement & Ratio Study

- Analysed detailed corporate and financial information through 3-year comparative, common-size and trend statements using published financials.
- Computed 25+ financial ratios (liquidity, profitability, solvency, ROE, EPS, P/E) and benchmarked performance vs industry peers using multiples-based approaches.

RELEVANT PROFESSIONAL EXPERIENCE

Strategy and Operations Analyst

February 2025 – October 2025

Pleasantri Ltd

Bristol, England

- Prepared client-ready pitch-style materials and presentations for 10+ corporate prospects, enhancing proposal quality by 30% and supporting senior stakeholders in client meetings.
- Analysed pipeline and process KPIs in Excel to produce management reports and refine workflows with sales and operations teams, contributing to a 20% expansion in the active client pipeline and 15% higher response rates.

Growth Marketing Coordinator Intern

March 2025 – August 2025

EasyTransfer Business Service

Bristol, England

- Analysed 500+ client interactions and financial profiles to support targeted solution recommendations and basic account segmentation, directly contributing to new client acquisition and stronger relationships.
- Built and maintained CRM and Excel-based performance reports to track key commercial metrics, improving campaign efficiency and reporting transparency by 11% and helping increase client retention by 28%.

Business Operations & Data Analysis Intern

July 2023 – August 2023

KisanKonnnect Safe Foods

Mumbai, India

- Analysed operational and financial data in a fast-paced, consumer-focused environment to identify process bottlenecks and improvement opportunities, driving changes that increased team efficiency by 20% and reduced project delays by 17%.
- Presented data-driven insights and recommendations to senior stakeholders, improving decisions on resource allocation, operational priorities, and vendor/supplier management.

LEADERSHIP & EXTRACURRICULAR EXPERIENCE

Vice President

May 2024 – May 2025

University of Bristol Hindu Society

Bristol, England

- Led operations and resource allocation for a 2,000+ member society, optimising workflows to achieve 94%+ member satisfaction under tight timelines.
- Drove strategic initiatives that positioned the society among the Bristol Student Union's "Top 50 Most Influential" organisations, demonstrating leadership in high-pressure, multi-stakeholder environments.

SKILLS, ACHIEVEMENTS AND INTERESTS

Skills: Advanced Excel; KPI/MI reporting; data analysis; CRM-based reporting; process optimisation; stakeholder communication; cross-functional collaboration.

Achievements: Awarded highly competitive Think Big Global Undergraduate Scholarship (£13,000 value) by Bristol University.

Interests: Financial markets, Sports (Cricket, Kabaddi, Kho-Kho), Music, Hiking, Current affairs.