Bluebeam PDF Revu Simplifies how your legal clients work with PDF.

Small Business Trends online reported that lawyers are increasingly using PDF files because they are useful when negotiating and finalizing contracts. Documents are less susceptible to tampering than other file formats. Some courts require lawyers to file pleadings in PDF format. In early April, 2010, PDFforLawyers.com advised attorneys to move away from signing paper documents and use digital signatures instead. Bluebeam makes adding digital signatures simple. They can even electronically store, review, annotate, and distribute tens of thousands of legal documents.

Learn more about
Bluebeam PDF Revu and
download a 30-day trial
at www.bluebeam.com

Why Bluebeam?

- The market wants an Adobe Acrobat alternative
- Makes "going paperless" possible
- Minimizes printing, faxing, scanning, and shipping
- Saves money on overhead and storage of legal documents
- Reduces 50-80% on paper, printing, and courier fees and
- Increases efficiency by 60%
- Integrates seamlessly with Microsoft SharePoint to eliminate steps when accessing PDF files in shared libraries

"Bluebeam has great tools for attorneys including redaction and bates numbering. I would recommend it to anyone contemplating spending \$495 for Adobe 9 Pro."

- Kira Schlesinger, Schlesinger Conrad Law Firm

Qualify your customers.

- Does their firm work with PDFs? If yes, how?
- Are they locating documents as quickly and easily as possible?
- Would they like to make their documents available online from anywhere?
- Are they trying to go paperless?

Who to Target.

- Legal firms using PDFs (this is just about all of them)
- Attorneys who submit their briefs to a court in PDF
- Legal secretaries, paralegals, and other employees that review documents for attorneys
- Law firms looking to go paperless
- Anyone looking to purchase Adobe Acrobat new seats, annual maintenance, or upgrades
- Law firms that use SharePoint libraries
- Legal professionals ranging from in-house counsel at large corporations to solo practitioners



Key Features

Search keywords in the current document, all open documents, or entire folders of PDFs. The results can be highlighted, redacted, or hyperlinked. Apply text annotations such as strikethrough or underline.



Redact

Select text images for permanent deletion from a PDF file. Also, permanently remove other document properties, metadata, bookmarks, or hyperlinks for greater security.

Bates Stamp



Headers and footers can be added to PDF files for page numbering, date stamping and Bates numbering. Include a prefix, suffix and a specific number of digits. Templates can be saved to consistently number PDF documents.

Edit



Don't waste time recreating PDF documents that need minor changes - edit them. Quickly and easily edit text contained in the PDF. Insert, reorder, delete and extract pages or combine several PDF files into one organized document.

Flag



PDF flags are the electronic alternative to sticky notes on paper. Use PDF flags to highlight sections, signature lines, or notes in a PDF document.



Digital Signatures

Create digital signature fields, certify documents and add digital signatures to PDF files. Bluebeam detects if a file has been altered after being signed so you can send your PDF with peace of mind.

Customize



Save custom stamps and notes in the Tool Chest and reapply with one click. Customize your interface to suit your needs or select the Legal profile to display toolbars for PDF redaction and headers and footers (for Bates stamping).

Current Trends

ABA Law Practice Today has a great article entitled "Our Paperless Office" about a law firm that went paperless. Below are a few helpful guidelines from the article to use when talking to your customers.

- 1. Plan the transition to go paperless.
- 2. Use PDF as the file format of choice.
- 3. Focus on new cases as a place to start.
- 4. Create a written procedure for scanning.
- 5. Adopt a consistent file-naming procedure (e.g., use date_then a description).
- 6. Implement a redundant and comprehensive backup system.

A professional and affordable PDF solution

Bluebeam PDF Revu Standard Edition

Our smart PDF editor for MS Office®, Windows® and Tablet PC users.

Bluebeam PDF Revu CAD Edition

The professional PDF editior for AutoCAD®, Revit®, and SolidWorks® users.

Bluebeam Conversion Server

Automated file conversion software that resides on your company server. Convert an unlimited number of documents to PDF and 10 file formats and benefit from the flexibility of 3 interfaces - watched folders, network printer and API.

Bluebeam offers volume discounts, annual maintenance and training programs. Contact your authorized reseller for pricing.

