

Bluebeam Software

– A Different Kind of PDF Company

Just for a moment, forget what you know about those other guys who make PDF software. You know their pros and cons, like their expensive prices, frustrating interfaces, and bloated features that people never use. But set all that aside for a moment.

Because Bluebeam is not that kind of company.

Bluebeam Software is a leading provider of PDF creation, markup and editing solutions intelligently designed to meet the needs of business professionals. Our products help firms reduce paper usage by as much as 80%¹, decrease turnaround time by as much as 60%², save money and improve communication. Bluebeam customers, spanning such industries as architecture, engineering, construction (AEC), government, and education, achieve these results instantly with an almost immediate ROI.

And that's just the beginning.

The truth is there are several reasons why over 100,000 organizations have switched to Bluebeam. You'll find examples of some of the most popular reasons in this press kit. But don't worry, this isn't just hype. We'll back everything up with stories and testimonials from real users, like this firm:

"This minor software investment can save hundreds of thousands of dollars. In comparing two similar projects over six months, we realized an 83% savings in printing and courier fees on the Bluebeam project. That's more than \$25,000 in savings, which doesn't even begin to account for the cost savings from increased productivity."

— William A. Berry & Son

Does this sound like something your readers will be interested in? Then keep on reading through the following pages:

- Product Information Page
- Bluebeam History and FAQ Sheet
- Customer Testimonials
- Awards & Recognition
- Case Studies

We've also included an electronic version of this press kit, complete with product images and a 30-day trial of our PDF editor Bluebeam PDF Revu, on the enclosed CD.

For more information about Bluebeam Software, or to schedule a meeting with a Bluebeam representative, contact Karen Painter at 626.296.2145 or kpainter@bluebeam.com.

¹ Bluebeam Software. October 23, 2008. "Leading Green Builder, William-A. Berry & Son, Inc. Rolls Out Bluebeam PDF Revu and Applies for LEED Innovation Point." <http://www.bluebeam.com/web07/us/insider/articles/10-23-08.asp>

² Bluebeam Software. January 27, 2009. "Gray Construction Selects Bluebeam for Paperless Submittal Process." <http://www.bluebeam.com/web07/us/insider/articles/1-27-09.asp>

Bluebeam Software Products

Ask a group of PDF users what they need in a PDF editor, and they'll tell you word for word. They need smart tools for creating, sharing and reviewing documents electronically. They need an interface that is easy to use, and features that improve productivity, eliminate unnecessary steps, reduce printing and provide real results.

Here is how Bluebeam's products meet these needs.

Bluebeam PDF Revu

This complete PDF editor includes all the tools needed to create, markup and edit PDFs. Revu users rave about how Bluebeam's intuitive interface and powerful features let them communicate faster and more effectively, all while significantly reducing paper usage and distribution.

Top 5 Reasons Firms Choose Bluebeam PDF Revu

- 1 Revu has the most intuitive interface for redlining PDFs with custom markups.
- 2 PDF creation is so easy, users simply push a button to create or batch PDFs from MS Office®, AutoCAD® and SolidWorks®.
- 3 Document assembly and text editing tools are just a few clicks away, as are finishing touches like headers and footers, bookmarks and security.
- 4 The only PDF editor designed for AEC, Bluebeam includes industry standard markups and takeoffs, a drawing comparison tool, integrated tracking and tablet pc compatibility, to name a few.
- 5 Revu goes above and beyond with exclusive tools for saving and sharing markups, flagging PDF pages, creating custom stamps and so much more.



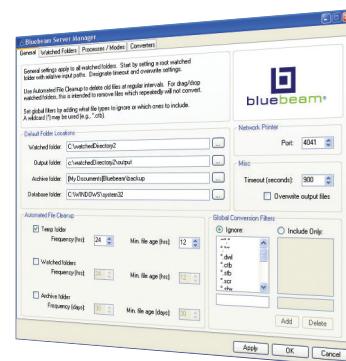
Bluebeam PDF Revu is sold in two editions, a CAD Edition (\$199 per seat) for AutoCAD and SolidWorks users, and a Standard Edition (\$149 per seat) for general CAD and Office users. For a complete list of features, see the Product Comparison Chart in the electronic press kit.

Bluebeam Conversion Server

Firms with a need for PDF creation speed turn to this server-based solution. The Bluebeam Conversion Server includes three interfaces for fast, automated PDF creation from a high volume of Windows files and from an unlimited number of users.

Top 5 Reasons Firms Choose Bluebeam Conversion Server

- 1 Server has brains and braun. It's a robust solution for converting any number of files to high quality PDFs.
- 2 Server provides the flexibility of three interfaces, giving firms all the control they need. Create PDFs through watched folders, a client printer or an API.
- 3 Centrally managed PDF creation means IT Administrators can configure conversion settings to ensure consistent outputs company-wide. It's a dream.
- 4 It's easy to make sure the job's getting done. Server includes a Reporting Tool so administrators can view job status, generate reports and more.
- 5 An affordable solution, Server retails for \$4,995 with volume discount for multiple purchases.



About Bluebeam

In the beginning

Bluebeam's powerful PDF technology was, quite literally, developed for a mission to Mars. The software was created and used by aerospace engineers to convert complex CAD drawings of the Mars Rover robotic arm to PDF for electronic design review. In 2002 Bluebeam was officially launched as a spin-off of Alliance Spacesystems Inc., offering CAD to PDF conversion software for architects and engineers.

Timeline

2002	Launched Pushbutton PDF, the first product offering from Bluebeam Software, Inc.
2003	Integrated PDF conversion technology into leading CAD product, SolidWorks.
2004	Partnered with leading CAD solutions provider, Autodesk.
2005	Launched professional PDF editor, Revu, which quickly gained user adoption, especially in the architecture, engineering and construction (AEC) industries.
2006	Developed Tablet PC compatibility.
2007	Integrated into The Blue Book's online plan room, BB Bid.
2008	Developed key PDF editing features including form filling and digital signatures.
2009	Launched v 7, with exclusive PDF markups – curved annotations, hatch patterns and more.

Now

As you can see from our timeline, Bluebeam Software has evolved into a leading provider of professional and affordable PDF solutions. Bluebeam now provides award-winning PDF creation, editing and markup software for firms in various industries including architecture, engineering, construction, government, legal and education.

FAQs

How does Bluebeam reduce paper usage?

Bluebeam's intuitive PDF creation, markup and editing features mimic paper and pen. Bluebeam makes it easy to replace a paper intensive process with an electronic workflow to reduce paper usage and shipping needs and increase green business practices.

How many customers does Bluebeam Software have?

Bluebeam has over 100,000 customers located in 53 countries.

Where are Bluebeam products sold?

Bluebeam is sold direct in the US and Canada and worldwide through a network of over 300 resellers and distributors.

How much does Bluebeam cost?

Bluebeam is half the cost of the leading competitor. Bluebeam PDF Revu Standard Edition is \$149 per seat, Bluebeam PDF Revu CAD Edition is \$199 per seat and Bluebeam Conversion Server is \$4,995. Volume discounts are available for all three products.

Where can I find product images and box shots?

The enclosed electronic press kit CD has a variety of images of Bluebeam PDF Revu and Bluebeam Conversion Server in action.

Testimonials



GE Water Technologies

"We love the program and we use it here daily. It is definitely one of the best time saving tools we have purchased in a very long time."



Gray Construction

"Bluebeam improves communication and reduces paper usage and shipping so much that the software pays for itself in just one submittal process. It used to take us at least eight days and twelve overnight packages to receive, review and respond to paper construction submittals. Now that we have Bluebeam, we're able to respond in as quickly as three days, and we've easily cut shipping costs in half."



Bechtel

"With Bluebeam, it's quick and simple to make PDFs for our customers."



Habitat for Humanity

"I am amazed by how much money, time and energy Habitat for Humanity will save using Bluebeam's technology. We will no longer have to send out expensive blueprints to project team members and corporate partners—we can now e-mail them an accurate PDF of our CAD drawings. The batch PDF creation functionality will allow us to quickly convert our database of AutoCAD drawings. The variety of applications we can use Bluebeam for is truly amazing."



President Homes, Inc.

"We estimate our company will be able to save in the area of \$30,000 a year sending out PDF versions of our plans versus internal plotting & mailing. Through evaluating different software, I feel your software was the easiest to use, had the appropriate feature set, and was an acceptable price for our company to invest in."



Earth Tech

"With Bluebeam we have saved hundreds of hours over Adobe Acrobat. The return on the investment is immeasurable. The only thing I do is truly just push a button."



Titan Corporation

"I recently had to provide PDF copies of over 400 SolidWorks drawings to a customer. What would have taken me all day took just over 1 1/2 hours with Bluebeam's batch function. I was very, very pleased with the ease of use, the setup options, and the speed with which the PDFs were generated."

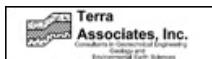


TLCgardens

"Bluebeam PDF Revu has paid for itself many times over in my landscaping business by increasing productivity and enhancing my communication with clients, contractors, coworkers and subs."

Testimonials

CARASTRO & ASSOCIATES, INC.
CONSULTING ENGINEERS



Carasto & Associates

"I think Bluebeam Software is the best PDF maker out there. It is a time saver. I can create 60+ PDFs in minutes when it would take hours using Adobe. Thank you for the great product!"

HDR, Inc.

"The Bluebeam product has proven to be an extremely useful tool which meets my specific needs quite well and saves my company money. It's user friendly and amazing in its versatility. We made a great deal when we purchased the software!"

The Mills Corporation

"By implementing Bluebeam we were able to reduce the time needed to make PDF files from AutoCAD by 65%. Bluebeam is now an invaluable tool in our office. Thanks for a well built, intuitive and simple application to use."

ERM

"You people have a great product!! Adobe PDF comes nowhere close for speed, ease of use, and lack of hassles."

Terra Associates

"Since purchasing and installing Bluebeam PDF Revu our company has been able to interface with clients and contractors at over 10 times the capacity that we had before. Bluebeam is saving us, our clients and contractors time and money. Bluebeam is the least expensive and most functional third party software I have ever used."

Industrial Process Technologies

"Bluebeam is the best tool – so much better for the \$\$\$ than Adobe."

Tecumseh Industries Ltd.

"Bluebeam kicks butt on Adobe!!!"

East Resources

"After trying for about 40 minutes to change the paper layout settings to a 24 x 36 portrait with Adobe's software I gave up. Within minutes of downloading Bluebeam I created two different AutoCAD drawings in a PDF format. The whole process took much less time than the failed attempt at using the Adobe distiller."

DeCunzo Design Associates

"Bluebeam has cut my coordination time by over 60%! I'm extremely happy with the straight forward, intuitive interface, and especially with how well the product interprets the layers of drawings into the final product. I'll be Bluebeaming for a long time to come."

Awards & Recognition



Constructech 2009 Top Products Award

Constructech magazine is a leading source of information on software and hardware solutions for the construction industry. Every year, Constructech holds the Top Products contest to recognize "the best technology currently available for commercial construction applications." Bluebeam PDF Revu was named a winner in the 2009 Trusted Products category, for its innovation, usefulness to the construction industry, and expanding market share.

2008 World of Concrete Most Innovative Products Award

The World of Concrete Most Innovative Products Award honors the most ground-breaking products displayed every year at World of Concrete, one of the world's largest construction trade shows. Out of the thousands of products exhibited in 2008, Bluebeam PDF Revu was named the Experts' Choice Award winner in the Business Tools category for its tablet pc compatibility. Using Bluebeam on a tablet pc, construction professionals can review plans in PDF, add markups and edits, get takeoffs and submit responses by email - all without ever having to leave the job site.

Building Design + Construction Magazine

Building Design + Construction Magazine delivers the insights and in-depth analysis of significant projects, trends, innovations, new technology and products essential to a building team's success. In April 2009, the magazine reviewed paperless workflow solutions, and wrote "Building teams looking for fast, easy, paperless ways to submit change orders, finish punch lists, and automate other mundane tasks might take a look at Bluebeam's PDF Revu 7."

PDF Tool Makes Mainstay Design App Easier

Catalyst Magazine is the leading publication for CAD and related technologies in the Architectural, Engineering, Construction and Manufacturing industries. Catalyst Magazine's review of Bluebeam PDF Revu highlighted its ability to significantly reduce paper usage. "Where PDF Revu has real potential to save money for AEC firms is in reducing expenses associated with printing and shipping paper, and faxing and scanning. Bluebeam's web site includes testimonials that vouch for dramatic cost savings when PDF Revu is used instead of traditional paper for design review and editing."

Architecture Magazine - Bluebeam Software Review

Architecture Magazine is a leading source of news and information for architects. The magazine's review of Bluebeam said, "Designed to work in conjunction with AutoCAD and other CAD software, (Bluebeam) allows architects to save drawings and documents into a variety of file types — such as PDF, JPEG, and TIFF — in groups, instead of the standard, time-consuming, one-file-at-a-time process."

2006 TIPTA Award – Bluebeam PDF Revu, Tablet PC Compatibility

The TIPTA Award, presented by the Toronto Construction Association, recognizes excellence in innovation through product development, technology or its application. The award is presented each year at Construct Canada, Canada's largest building and construction show. Bluebeam PDF Revu, with tablet pc compatibility, was honored for being the first and only PDF creation, viewing, markup and editing software specifically designed to fit the needs of tablet pc users in the construction industry.

Awards & Recognition



ARCHITECTURAL RECORD



Design Cost Data -

Bluebeam Software Saves Time, Money and Paper for AEC Industry

Design Cost Data Magazine provides cost estimating information to architects, specifiers, builders and developers in the design and construction industry. A recent article highlighted the benefits of using Bluebeam on construction projects. "Bluebeam PDF Revu is a simple and more affordable alternative to current PDF editing tools, which are difficult to use and prohibit an electronic workflow. Key benefits include reduced paper costs, time savings, clear communication (leading to less confusion and fewer mistakes), and more efficient workflow."

Product Report on Bluebeam Software

Architectural Record's Products Report is a compilation of outstanding new products, selected by a panel of industry experts, including members of the nation's top architectural firms. In 2005, Bluebeam was recognized as a Top Digital Product for its integration into AutoCAD for reliable, one-button PDF creation. "Push of a button – Bluebeam makes creating PDF documents from AutoCAD files a snap. With a single mouse click, the software captures line weights and page sizes to create digital archives that nearly any computer can open."

Gottabemobile.com Ink Show on Bluebeam PDF Revu

Gottabemobile.com is a leading source of news, reviews and commentary for mobile computing users. Editor-in-Chief Rob Bushway reviewed Bluebeam PDF Revu v 6.2 for its tablet pc compatibility, saying "Overall, I'd say that version 6.2 is a winner and it will continue to be my application of choice for annotating PDFs."

AUGIWorld Magazine – Best of 2004

The Autodesk User Group International (AUGI) is a worldwide group of Autodesk product users. In the 2004, AUGIWorld Magazine readers selected Bluebeam as one of the best third-party applications of the year. "There are hundreds of commercially available third-party applications that complement Autodesk software. Our respondents mentioned 50 by name. The products receiving the most mentions are . . . Pushbutton PDF, from Bluebeam Software."

TechnoLawyer Newswire Feature

TechnoLawyer is an online resource for the legal industry for news, information and reviews on technology products. TechnoLawyer's feature on Bluebeam PDF Revu highlighted its impressive tools for legal professionals. "Bluebeam designed its new version 5 with lawyers in mind. For example, litigators can apply Bates stamps. You can standardize Bates stamping in your firm by creating Bates stamp templates with a prefix, suffix, and any number of digits. With Bluebeam PDF Revu 5, you can also permanently redact text or images. The redaction tool doesn't cover the information. Instead, it actually removes it from the file."

Desktop Engineering Magazine – Pick of the Week

Desktop Engineering Magazine is a leading source of information and product reviews for design engineering. Bluebeam Conversion Server was reviewed and selected as "Pick of the Week" for its ability to speed up and automate PDF creation. "Bluebeam Conversion Server software lets you standardize and automate your enterprise MCAD-to-PDF file conversions without limits on the number of users or files converted. And you're not locked into MCAD or PDF – it handles pretty much any Windows document, and offers 10 other conversion formats. Bluebeam Conversion Server is customizable to your unique work processes, but it's not a big deal installing it. Once up, Bluebeam Conversion Server is set-and-forget, which, excluding my glasses, is how I like things."

Case Studies

KTGY Group, Inc.

Award-winning architectural and planning firm saves \$400,000 by switching to Bluebeam

Background

Award winning Architecture and Planning firm KTGY GROUP, INC. creates more than 30,000 architectural drawings in AutoCAD every year. KTGY uses these drawings to communicate design data to project team members in California and Colorado, and to clients located throughout the US. During this collaboration process, the firm must track all changes, revisions and comments made to drawings and related documents.

Challenge

In 2001, KTGY implemented a paperless workflow for distributing and reviewing design data using PDFs, a universally accepted file format. They purchased a leading PDF product to convert their CAD files to PDF and enable electronic viewing and editing. Unfortunately, the PDF solution proved to be unreliable, often distorting images. It was also difficult to use, which hampered adoption. The hope of achieving a paperless workflow was all but lost.

Solution Requirements

In 2005, with green building practices and sustainability at the forefront of the industry discussion, KTGY again set out to find a PDF solution that could meet its specific goals:

- Improve project communication by implementing a solution that would maintain the accuracy and integrity of their drawings.
- Track markups and comments to minimize paper use and consumption.
- Reduce response time to clients and project members while improving the overall quality of the relationships.
- Reach critical mass of employee adoption and acceptance of the software to maximize benefits and achieve strategic objectives for a paperless workflow.

KTGY Discovers the Bluebeam Difference

KTGY's search for a better PDF solution ended when they discovered Bluebeam PDF Revu CAD Edition. Bluebeam provides a plug-in to AutoCAD for quick, easy, high quality PDF creation. It also includes plug-ins to MS Office and the Bluebeam PDF printer driver for PDF creation from all other Windows files. This allows KTGY's designers to create PDFs for RFIs, specifications, estimations and more. Finally, the software includes Revu for PDF viewing, markup and editing with customizable markup tools that are easily accessible from the toolbar.

KTGY soon discovered that Bluebeam PDF Revu CAD Edition produces the highest quality documents in a faster and easier process. Quality tests demonstrated that Bluebeam maintains the drawing's scale, line weights, and appearance. KTGY also discovered that they could reduce the amount of time spent on creating PDFs from hours to minutes by using Bluebeam's built-in batch production tool.

Finally, Bluebeam has proven to be a user-friendly solution for both PDF creation and markup. Beginning with navigation, Bluebeam's software includes panning and zooming features similar to CAD applications used by architects. Tools, symbols, and menus contain markup features and functions relevant to the architectural, engineering and construction industry. The overwhelming reaction from the user base was positive. In fact, KTGY test groups provided personal testimonials to management that later became part of the business case to select Bluebeam.

Eight months and \$10,000 later to switch to Bluebeam PDF Revu CAD Edition, KTGY has already benefited from a \$400,000 cost savings with this software selection and is well underway in meeting its goals to collaborate and manage projects electronically.

Case Studies

GLY Construction, Inc.

GLY Construction Gets more with Bluebeam PDF Revu

Background

GLY Construction, Inc., is a general contracting firm that manages large commercial construction projects (some in excess of half a billion dollars) for a number of prestigious Pacific Northwest clients. Currently, GLY has deployed Bluebeam PDF Revu CAD Edition to 100 users. By switching to Bluebeam, the firm has saved tens of thousands of dollars. Additionally, GLY has used Bluebeam in conjunction with Microsoft SharePoint to implement a paperless RFI process and improve project communication.

Prior to selecting Bluebeam, GLY was using Adobe® Acrobat® to convert CAD drawings to PDF, then emailing the PDF drawings to colleagues on the road and at the job site. Using PDF was a fast and efficient way to share design information. However, the expense of the Acrobat software licenses compelled GLY to look for a more affordable alternative for sharing and collaborating with electronic documents.

The Search for an Alternative

When GLY Construction discovered Bluebeam PDF Revu CAD Edition, they found much more than an affordable alternative to Acrobat. First, Bluebeam includes direct integration into AutoCAD for one button and batch creation of PDF files, making it faster and easier to create high quality PDFs. Secondly, Bluebeam includes Revu, an application for PDF editing and markup.

GLY quickly realized that Bluebeam would not only allow replacement of Acrobat seats for PDF creation, but would also enable improved communication with implementation of an electronic Request for Information (RFI) process. Using Revu, GLY now submits RFIs that include digital photos on PDF copies of the plan. The digital photos, which are added using Revu's insert image tool, provide recipients with more context, making it easier for them to understand the issue and quickly respond. Markups such as callouts and leader lines are included to bring attention to the area of the drawing in question, and the free text tool is used to type out notes. GLY uses page editing tools to assemble the RFIs into a single combined PDF file, and then emails it to the home office for further instructions.

Additionally, Project Superintendents use Revu to track all areas of the building that have been changed, a feature that is extremely helpful for progress meetings with partners and clients. This is accomplished by using the Summary feature in the Markups List, which creates a PDF of all changes made to the document in list format. The PDF summary even includes hyperlinks that jump back to the original area of the drawing, making it a valuable tool for reviewing changes during a meeting. These powerful features, combined with Bluebeam's affordable pricing, convinced GLY to make the switch to Bluebeam PDF Revu CAD Edition.

Result

GLY Construction has achieved the following results by switching to Bluebeam:

Significant cost savings. With Bluebeam's competitive pricing, GLY Construction has saved tens of thousands of dollars in software licensing and support by taking advantage of Bluebeam's affordable volume pricing.

A superior paperless RFI process. Bluebeam's PDF markup and editing features provide GLY Construction with a quicker and easier way to implement a paperless RFI process. This process change has proven to be a faster, more efficient and more sustainable way to communicate design data with project team members.

Better communication. By switching to Bluebeam, GLY has improved overall project communication. From contractors submitting RFIs electronically to Project Superintendents using PDF summaries to manage all areas of activity, Bluebeam's powerful, intuitive solutions are helping all team members improve the way they communicate and collaborate through PDF.

As Rick Shanti, IT Manager at GLY Construction said, "We set out looking for a more affordable alternative for creating PDFs. We ended up finding a better solution for us, with better functionality for sharing and collaborating with PDF."

Case Studies

Lease Crutcher Lewis

Improve Communication and Deploy a Paperless Workflow

Challenge

General Contractor, Lease Crutcher Lewis, uses Bluebeam PDF Revu to help their job teams streamline project communications to save time and money. Prior to the switch, the teams relied on paper documents of architectural drawings and specifications during the building process. When team members needed clarification, they submitted RFIs (Requests for Information) by marking up these documents by hand and then shipping, faxing, or scanning and emailing them to the architects and engineers. Responses would also be returned in paper format, resulting in hundreds of paper documents being transmitted back and forth. This process was time consuming and expensive. It also left room for confusion and error, as photocopies of handwritten notes were often difficult to read.

Solution

To improve project communications, Lease Crutcher Lewis presented an electronic workflow using Bluebeam PDF Revu to their client. The Lease Crutcher Lewis IT Group was already proposing that they switch to Bluebeam internally to reduce their own paper usage. It made sense that the same technology would be as valuable to the client. As IT explained, Bluebeam would allow them to:

- **Speed up communication.** Questions would be addressed promptly without delaying the building process.
- **Reduce costs.** Electronic communication eliminates the need for expensive, overnight delivery of documents between the job site and the client's office.
- **Improve accuracy.** Keeping everything electronic increases document reliability and legibility to reduce confusion and errors.

Result

Lease Crutcher Lewis and the client made the switch to Bluebeam PDF Revu. They found that the transition was easy, even for users who were accustomed to marking up drawings by hand. The reason – Bluebeam is intuitive, designed to replicate the way one would normally work with a pen and paper. For example, the software includes industry-specific markups that can be accessed and customized from the toolbar. Therefore, it didn't take a great deal of training for users to learn how to add highlights, clouds, leader lines and text annotations onto PDFs. Bluebeam also allows users to easily compile and email RFIs and responses by simply combining PDF pages such as drawings, specifications and more into one bound PDF file. Finally, the client was concerned about authenticity of electronic documents. By using Revu's custom signature stamp design feature, Lewis was able to electronically certify drawings. In the end, both Lease Crutcher Lewis and the client were impressed with the amount of time and money saved by using Bluebeam. The transition from paper to PDF went so well that Lease Crutcher Lewis is now helping other clients make the switch to an electronic workflow using Bluebeam PDF Revu.



More Results

Gray Construction Uses Bluebeam to Reduce Printing and Shipping by 50%

Gray Construction, an ENR Top 100 Green Contractor, has reduced construction submittal response time by 60% and cut printing and shipping costs by 50% - all by going paperless with Bluebeam PDF Revu. The firm achieved significant results by sharing PDF construction submittals electronically in PDF rather than printing and shipping paper.

[Click here to read the full story](#)

William A. Berry & Son Reduces Paper Usage and Applies for LEED Point

William A. Berry & Son, Inc., a leading green builder, deployed Bluebeam PDF Revu on a project and cut paper usage by 83%. The savings were so significant the firm has applied for a LEED Innovation in Design Credit from the United States Green Building Council.

[Read how Berry is using Bluebeam](#)

Bluebeam Provides StairMaster with Better PDFs

StairMaster®, part of The Nautilus Group, contacted Bluebeam about two challenges it needed to overcome. First, the company needed a PDF solution that worked with three different CAD platforms: SolidWorks®, AutoCAD and ProEngineer®. Second, the company needed to respond to a complaint by one of its vendors that StairMaster's PDF drawings (Created by the leading competitor) were too jagged and distorted—rendering them useless for decision making

[Click here see the results Bluebeam delivered](#)

Vector Laboratories Chooses Bluebeam after Poor Output from Adobe

This customer was getting large, poor quality PDFs from Adobe Acrobat. Bluebeam was able to easily meet the file size and print quality demands.

[Click here to see the Bluebeam output vs. the Adobe output](#)

Facility Inspector Uses Bluebeam to Lose 20 Pounds (of Paper)

Jim Hewlett of Consultants PRN used to travel to inspection sites with at least 20 pounds of facility checklists, patient chart audit forms, verification/validation forms, architectural drawings, contracts and notebooks.

[Learn how Bluebeam helped Jim slim down](#)

Bluebeam Speeds Up Research for a Postgraduate Student

Postgraduate student Dianne Bishop discovered the power of Bluebeam PDF Revu's search technology while working on her thesis. The Monash University student was reviewing 600 multi-page PDF files in search of important quotes and passages to include in her literature review.

[Find out what Bluebeam features Dianne used](#)