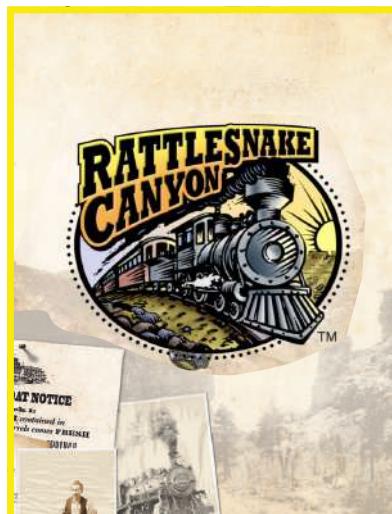
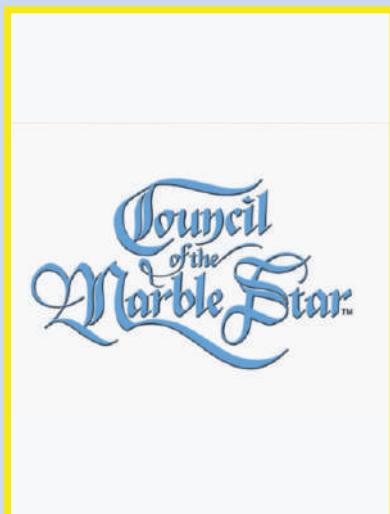
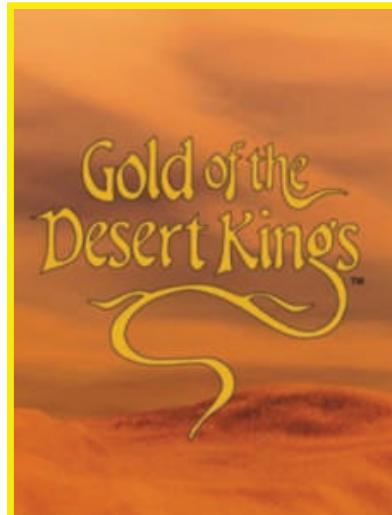
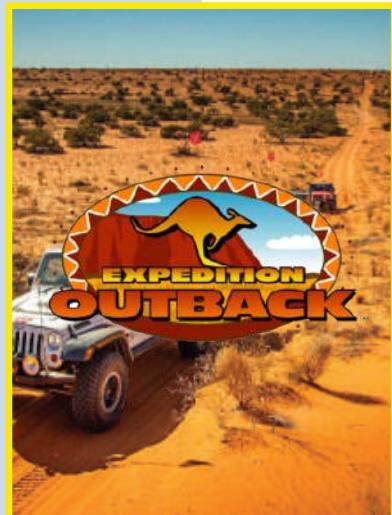
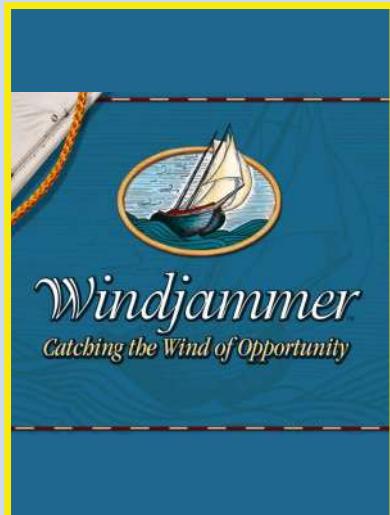
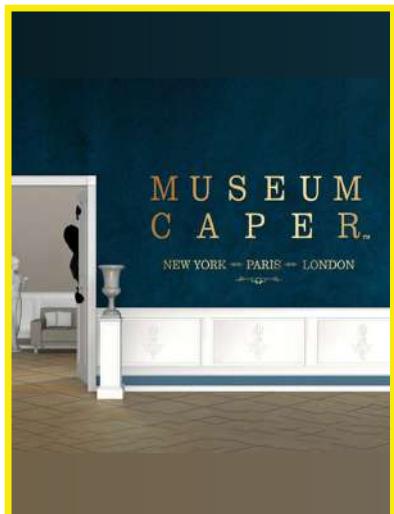
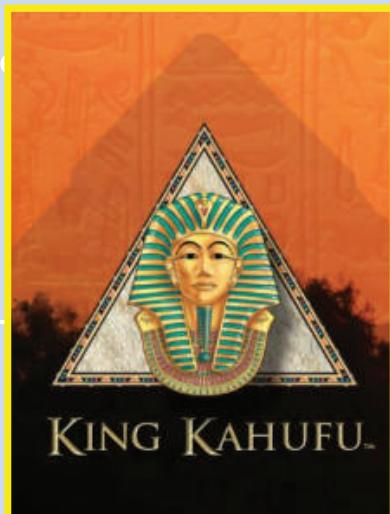




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GOLD OF THE DESERT KINGS™

Gold of the Desert Kings™

THE EXPERIENCE

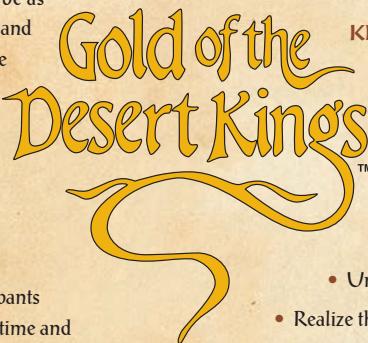
Teams rush to compete against each other in this challenging race across the desert. Their goal? Battle the elements to get to the mountains to mine for as much gold as possible and return home alive. Teams are forced to be as productive as possible with limited time and resources. Participants will experience the benefits of teamwork, planning, setting goals and taking necessary risks.

THE DETAILS

OVERVIEW

Gold of the Desert Kings addresses the issue of effort versus productivity. Participants are placed in circumstances with limited time and resources and must rely on their team to achieve their goals. The pressures and anxiety experienced in Gold of the Desert Kings are similar to those experienced daily in a hectic work schedule.

Participants contend with deadlines, a perceived lack of resources, others' point of view and the pressure to just do something while trying to accomplish team objectives.



KEY LEARNING POINTS

- Discover how productivity-driven behavior begins with the end in mind
- Learn the value of obtaining, evaluating and applying information
- Determine the power of effective planning and generate the conviction to do it
- Understand how to work smarter, not harder
- Realize the impact of asking, "What's Possible?"
- Control the effect of environmental pressures
- Distinguish between results and activity

PRACTICAL DETAILS

- Teams of 2-5 participants
- 3 1/2 - 4 hours per session
- Suitable for cross-functional and intact teams at all levels
- Ideal for use in both conference and training settings



RESULTS

- Increase productivity
- Create vision
- Improve the decision making process
- Manage change
- Plan for success
- Achieve exceptional team results



COUNCIL OF THE MARBLE STAR™

Council of the Marble Star™

THE EXPERIENCE

Archeologists worldwide are thrilled to have uncovered ancient artifacts that demystify King Arthur's Camelot. Share in the discovery of Merlin's personal journal which outlines the key to Arthur's victorious reign. By combining commercial capability and cultural skills, Merlin recruited "Elders" to sit on the Council of the Marble Star.

Participants will have the opportunity to take part in "The Challenge of Excelleron" exactly as it took place back in the days of Camelot. They will see how villagers became elite members of King Arthur's court by competing, trading, negotiating and working together.

Experiencing the challenges and rewards of real win-win negotiating, participants will learn how to achieve best results through productive relationships.

THE DETAILS

Overview

Council of the Marble Star™ highlights the issues surrounding personal effectiveness. Participants take responsibility for producing quality results in the midst of uncertainty, lack of direction, competition and a changing environment. While some teams focus solely on results, others socialize and lose the focus of achieving a productive outcome. The experience teaches that combining the skills of being productive with the skills of building and maintaining relationships creates a competitive edge that leads to success.

Key Learning Points

- Manage for productivity through change or uncertainty
- Understand that perceptions outweigh intentions
- Discover personal habits, approaches and styles that may block productivity
- Master the challenge of building quality relationships, while obtaining quality results
- Acquire and apply information to ensure maximum productivity
- Create a vision for individual and corporate excellence

Practical Details

- Teams of 2-5 participants
- 3 1/2 - 4 hours per session
- Suitable for cross-functional and intact teams at all levels
- Ideal for use in both a conference and training setting



RESULTS

- Build strong, productive relationships
- Learn to empower others
- Negotiate successfully
- Increase leadership and sales effectiveness
- Master and influence culture



RATTLESNAKE CANYON™

RATTLESNAKE CANYON™

THE EXPERIENCE

The Settlers and Merchants of Rattlesnake Canyon™ have been offered a challenging proposition. The locals have four weeks to secure all the materials necessary to build a railroad as well as a camp for workers.

This fast-paced, powerful program forces participants to face the challenges and rewards of real market scenarios. As the sights and sounds of the great frontier surround them, participants maximize profit through a series of buying and selling transactions where rapid turnover is key.

THE DETAILS

OVERVIEW



Rattlesnake Canyon™ focuses on maximizing sales performance in a market scenario characterized by competition, rapid pace and tight deadlines. Participants learn how to look beyond their current environment and commit their resources to the potential of "what could be". They also discover the benefits of building effective sales and distribution partnerships. Participants achieve an understanding of throughput of both goods and services and an appreciation for the value of less tangible resources such as ideas, information and trust.

KEY LEARNING POINTS

- Understand Current Customer Needs
- Demonstrate "Quick and Clear" Communication
- Pursue Maximum Profit Potential
- Initiate Efficient Processes
- Build True Partnerships

PRACTICAL DETAILS

- Groups of 20 to over 1000 participants
- Teams of 2-5 participants
- 3-4 hours per session
- Suitable for cross-functional and intact teams at all levels
- Ideal for use in both a conference and training setting



RESULTS

- Improve sales productivity
- Increase team effectiveness
- Enhance sales management skills
- Strengthen negotiation skills
- Build effective partnerships



PROMISES PROMISES™

PROMISES, PROMISES!™

THE EXPERIENCE

As newly elected politicians representing one of 10 countries, participants must fulfill the promises they made to their constituents, no matter how outrageous! Operating in an environment of scandal, intrigue, fun and politics, participants grapple with the needs of their constituents and neighboring countries and wade through cultural barriers, lack of trust and poor communication to meet their goals. Alliances are created, abandoned and reformed but before the end of the five-year term, all countries have become a truly United League of Nations.

THE DETAILS

Overview

By forcing people to deal with the pressures and obstacles of interdependent teams, Promises, Promises! powerfully demonstrates the strong relationship between quality communication and quality results. To meet their goals and become a United League of Nations, all teams must get the right resources to the right people according to their needs and deadlines. Participants walk away from Promises, Promises! understanding that everyone within an organization is both a supplier and a customer.



Key Learning Points

- Experience the impact of a “we” versus “me” focus
- Understand the importance of fostering a trusting environment through a global focus
- Learn how to maximize productivity through a win/win approach
- Discover how your role impacts company-wide goals
- Identify how to deliver exceptional quality and service through effective communication

Practical Details

- Minimum group size of 20
- Teams of 2-5 participants
- 3-4 hours per session
- Suitable for cross-functional and intact teams at all levels
- Ideal for use in both conference and training setting



RESULTS

- Build team unity
- Increase trust
- Boost internal customer service
- Clear communication
- Greater productivity through efficient processes and decreased cycle times



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EXPEDITION OUTBACK™

EXPEDITION OUTBACK™

THE EXPERIENCE

Set in the outback of Australia, the annual Royal Exposition is about to begin. The Royals are looking for independent teams of Overlanders to bring to the Expo wealth of all kinds—in particular, Kangaroos.

In Expedition Outback™, teams compete against each other to gain the most wealth for their team as they travel from Home Base to the Royal Exposition. To accomplish this, teams must visit “shady suggestion sites” where they will find opportunities in the form of information cards.

However, the Outback can be perilous and exceptional execution is critical to success. The objective of this experience is to maximize the team's wealth by optimizing the opportunities presented to them on their way to the Royal Exposition.

THE DETAILS

Overview

In Expedition Outback™, participants take part in a high-energy, high-impact learning experience designed to help them identify, refine, analyze and implement the various business opportunities with which they are presented. Individuals discover the powerful relationship between information and execution and the impact each has on superior results.



Key Learning Points

- Clear identification and leveraging of information, options and opportunities leads to superior results
- Scheduled progress checkpoints and creation of information systems ensure effective execution
- A winning mindset opens doors to optimize business opportunities

Practical Details

- 4 hour session, including debrief
- Teams of up to 4-5 participants
- Suitable for cross-functional or intact work teams
- Ideal for use in both a training and conference session
- Maximum group size of 500

RESULTS

- Improved judgement
- Increased productivity
- Better information management
- Increased ability to execute effectively
- Added focus on things with the greatest impact
- Greater efficiency in evaluating and implementing new opportunities



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WINDJAMMER

Success in a Highly Competitive Market Requires Capitalizing on Every Opportunity

The Experience

Enter the competitive world of Windjammer, where you and your fellow purveyors of high-end sailing products vie for an edge in an exceedingly active marketplace. The demand for your products is high, but market fluctuations will affect your value over time. In this highly animated learning experience you must acquire raw materials from other teams, manufacture your specialized products and sell them when the market demand is highest. But profit margin is not the ultimate measure of success in this nautical landscape – true victory is a performance beyond expected results. In order to capitalize upon every opportunity, your negotiation, relationship – and team-building skills will be tested and honed. Can you prosper and keep the wind at your back?



Windjammer

Business Impact

Participants will learn to:

- Expand your profit focus throughout the stages of planning, goal-setting, team-building and execution
- Adjust team tactics and resources to spring into productive action and capitalize on new opportunities
- Rapidly prioritize objectives and forge relationships to take advantage of profit peaks
- Apply strategies to adjust to changing conditions and overcome obstacles on-the-fly

Practical Details

- 2-3 hour program
- Groups of 10 to 5000 participants
- Teams of 2 to 5 participants
- Suitable for cross-functional and intact teams at all levels
- Ideal for use in both a corporate event and training setting



EAGLE'S FLIGHT™
experience. learning. impact.

EAGLE'S FLIGHT
CORPORATE EVENTS
Beyond Fun!

MUSEUM CAPER™

The Experience:

Participants will work in teams as detectives to track down the culprits of three major robberies using the evidence left at the scene of each crime.

In a fast paced immersive experience, each team must cross-reference the clues received, eliminate suspects and identify the true criminal.



The Details:

Teams have a very short duration of 10 mins within which they need to come together as one unit. They get 3 opportunities for solving 3 different crimes.

After each crime is solved, teams will have an opportunity to identify best practices and ways to improve in order to solve the next one more effectively.

Practical Details:

- Groups of 15 (minimum) to over 100
- Teams of 5 participants
- Approx. 150 minutes
- Suitable for Cross-functional and intact teams



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Key Learning Outcome:

- Provide timely feedback that will keep the team progressing to the goal
- Collaborate and achieve team / big picture goals
- Improve accuracy and efficiency of communication
- Improve the way we listen to each other.

KING KAHUFU™



The Experience:

In this ancient Egypt-themed virtual experiential activity, King Kahufu, participants become agents representing major interest groups assembled to assess a newly discovered pyramid and propose a plan of action for opportunities that have emerged as a result of the discovery.

The goal of the experience is to accomplish personal objectives as well as the team's collective objectives via the virtual learning platform.

The Details:

Teams have 90 mins within which they have to come up with an optimal investment strategy which will give Maximum Profits to them individually as well as for the other Team members.

Teams start by having a 15 min discussion on "How they can ensure Success?"

After every 15 mins the Teams are given 4 mins to Reflect on How they are doing with respect to 1) Communicating 2) Collaborating 3) Critical Thinking and 4) Creative Thinking

Practical Details:

- Groups of 15 (minimum) to over 100
- Teams of 4 - 5 participants
- 3 - 4 Hours
- Suitable for Cross-functional and intact teams

Key Learning Outcome:

- Practice and apply the 4 C's of Teamwork
- Optimise Team Performance to positively Impact Results
- Create a cohesive, effective team with a singular mindset
- Communicate with clarity and purpose



KING KAHUFU™

Eagle's Flight India



BYLD SOLUTIONS

Staffing

- Onboarding Solutions
- Salesforce Solutions
- Payroll Management
- Scale up Solutions
- GTM Solutions
- Compliance management Solutions

Coaching

- InsideOut Coaching™
- Coaching Essentials
- ICF
- Executive Coaching
- Breakthroughs
- Coach Development program

Experiential Learning

- Eagle's Flight
- Jenson 8
- Tirian
- Business Today Simulations

Assessments

- Everything DiSC
- Lumina Learning
- Emotional Intelligence

Custom Solutions (BeSpoke)

- Sales Leadership
- Individual Effectiveness
- Persona Global

Global Leadership and Performance Enhancement

- Crucial Conversations for Mastering Dialogue
- Crucial Conversations for Accountability
- The Power of Habit
- Scale up Solutions
- Influencer
- Getting Things Done

- Self-Leadership
- The SL II Experience
- Coaching Essentials
- Building Trust
- Leading People Through Change
- Team Leadership
- Conversational Capacity
- Blanchard Management Essentials
- Legendary Service

- Trapologist at Work

- The Five Behaviours



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1800-102-1345



info@byldgroup.com



www.byldgroup.com



BYLD Group

Gurgaon Address: 2nd and 3rd Floor, Plot No. 48,
Sector - 44, Gurugram, Haryana - 122003

Mumbai Address: 407, Town Centre, Opp Times Square,
Marol, Andheri Kurla Road, Mumbai 400059

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