

# **Corporate Overview**

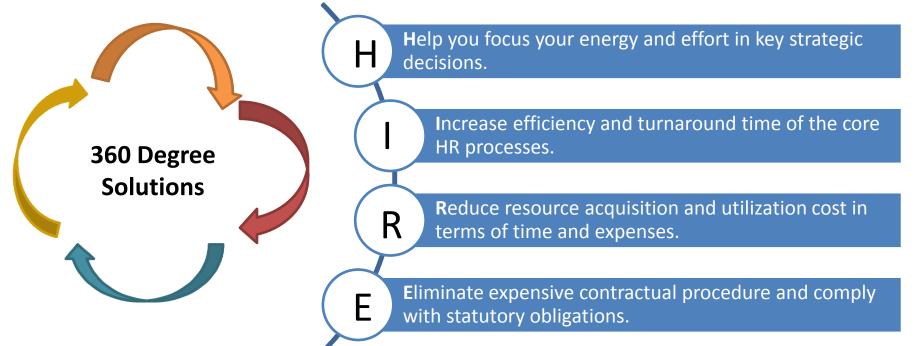
### **YOMA Multinational Solutions LLP**



### **About Us**

**YOMA Multinational Solutions LLP** provides end-to-end HR solutions to match your business needs.

We represent some of the biggest and the most respected training/consulting companies





## Why Us

### Our Mission

"Our Mission is to help organizations realize their full people potential by helping them find the right talent, train and develop the skills of their people, to maximize business and people results"



### **Our Vision**

# Why Us

"We will be the most preferred and comprehensive provider of HR solutions to help our customers solve their business and people problems "



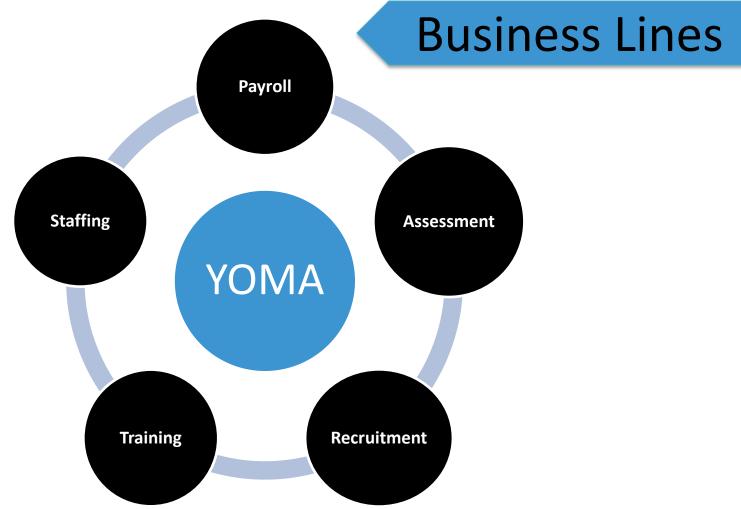
### Our values

# Why Us

- Customer centricity we will provide excellent experience to our internal and external customers in every interaction with them;
- Accountability we will hold each other accountable for best business and financial results
- Reciprocity we will provide and solicit positive reciprocity in all dealings with our internal and external customers.
- Entrepreneurship we will relentlessly pursue new opportunities on day to day basis to add value to our business. We will work smarter and achieve more with fewer resources.

Because we CARE for our employees, customers and business results...





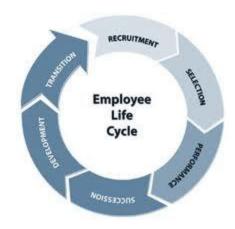


### **Staffing Solutions**

**Temporary Staffing** is an ideal solution for organizations that are in need of urgent work force due to lack of permanent staff

YOMA offers a single window to your Temporary staffing needs Pan India

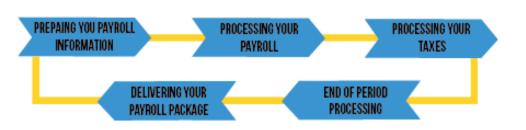
- We provide a standard and efficient process of staffing and managing the entire life cycle of employees off your rolls across the country.
- Migration of candidates on YOMA payroll at multiple locations
- Manage the entire lifecycle of candidates
- A dedicated team to manage the statutory compliance requirements across multiple locations. And a dedicated Relationship Manager – SPOC.
- MIS and reports and candidate queries/grievances





### **Payroll Services**

YOMA Multinational offers corporate payroll processing services to organizations with all type of setups.



### **Attendance Management**

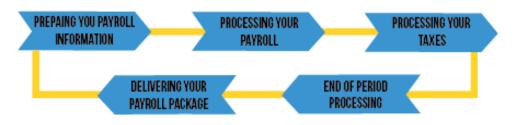
- Receipt of attendance details from multiple locations, within due date, validate and confirm to locations.
- Ensure easy accessibility of above records to relevant managers.



#### **Payroll Services**

#### MIS and Reports

- Monthly reports are provided on Pay Register, Reconciliation and Service Reports.
- Customized and automated MIS as per Client requirement.



- Updating of Salary records and changes in salary structure.
- Web-enabled payroll and HR technology platform



### **Recruitment Solutions**

Our recruitment solutions will help you not just hiring the right candidate but also help in administering the right organizational and cultural fit.



YOMA multinational's zest for providing a complete solution to recruit candidates for our clients encompasses the following segments:

Bulk Recruitment: We work with Clients in a structured time bound approach to fulfill the bulk recruitment needs.

Assessment & Competency Based Recruitment: We help Clients map a specific functional competence in the candidates, and can help screen them via our structured repository of online competency based assessment tools.

Intelligent Hiring: Our Lateral recruitment team will work on a multi-level approach to find the best talent for across functional and behavioral competencies



#### **Recruitment Solutions**

Contingency Recruitment: We provide support in such type of hiring practice in which outside companies screen and evaluate the best candidates for a certain position.



Turnkey Recruitment: We address the needs in junior/middle management levels

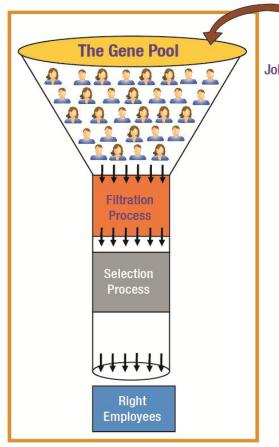
Volume or Bulk Recruitment: We help Clients **hire** huge number of candidates in short span of time

Executive Hiring: We offer specialized recruitment service used to source candidates for senior, executive or other highly specialized positions in organizations.



#### **Recruitment Solutions**

### **Our Recruitment Model – Rejection to Selection Process**



**Job Application** 

#### Recruitment process (the hopper)

Recruitment process is all about widening the gene pool or attracting more applicants in to the hopper.

The diagram below will give you a brief idea of the process which is being followed by most of the enterprises.





#### **Assessment**

We provide a comprehensive repository of assessment tools and unique methodologies that will ensure you hire the best candidate.

#### ORGANIZATION

Identifies a open position Maps the KRA's and KPI's Assess job fit according to skills and suitability.



#### YOM!

Maps and updates prospective candidates according to client needs. Refer the most suitable and qualified candidates.

Connect the employer with the employee

- Our assessment tools quantify both job eligibility of a candidate
- Our online repository of tools is highly flexible
- Can be customized according to the skills and requirements of the job profile.
- The platform can also be integrated with other third party assessment tools



### **Training**

Our partnership with some of the leading training and consulting companies from around the world gives us the confidence to cater to all your people development needs.

#### **Our Partner Companies**

























#### Blanchard Research and Training,

#### India

Blanchard Research and Training, India, brings Ken Blanchard companies to India.



As one of the world's leading training and development providers, Blanchard Research and Training, create lasting Behaviour change that has a measurable impact.

Through the expert guidance of it's worldwide consulting network, Blanchard Research and Training, have a reputation for ground breaking solutions that drive proven results.





# DOOR Training and Consulting India (P) Ltd

DOOR Training and Consulting India (P) Ltd provides smart training and consulting solutions in the areas of leadership, sales and sales management, customer service and soft skills training such as communication and negotiation and beyond.



DOOR facilitates corporate training solutions that have a direct impact on business performance.

DOOR Training and Consulting India (P) Ltd has redefined entrepreneurship in the country and offers worldwide standards for local. DOOR has a global presence in more than 50 countries and are a truly international training provider to corporate organisations.

TRAINING

**ASSESSMENT** 

CONSULTING

COACHING



#### Vital Smarts India

An innovator in corporate training and organizational performance, VitalSmarts has driven results in the world of corporate training, across the globe.



Backed by more than 30 years of research and a track record of helping organizations with training solutions, VitalSmarts leads the way in the domain of corporate training and consulting.

Leadership Consulting represents Vital Smarts in India. It is promoted by professionals who have a long and successful track record of providing corporate training, training for development, and soft skills training to individuals and leading organizations in India and outside of India.











### Eagle's Flight

**Eagle's Flight** Training is a leading provider of high impact conference learning and leadership development through the use of experiential learning.



With training programs translated into over 25 languages and delivered in over 45 countries and a widespread network of facilitators and delivery partners, it can achieve global-scale training rollouts.





### **Integrity Solutions**

**Integrity Solutions**<sup>®</sup> has focused on increasing sales and service performance for over 40 years.



Integrity's philosophy, processes and people change the way their clients do business, by building integrity into every aspect of their customers' experience.

Integrity Solutions helps organizations get and keep customers, resulting in: sales growth, profitability/ROI, customer satisfaction/loyalty, and employee retention.











### **Our Clients**

#### Industries we cater to:

- > BFSI
- Engineering & Manufacturing
- > FMCG
- Healthcare & Pharmaceuticals
- Hospitality
- > IT/ITES
- Logistics
- Media & Entertainment
- Retail
- Telecom



### **Our Group Clients**



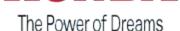




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### **Contact Us**

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