

VSOM to P1-P7 Integration Flow Diagram

Master Integration Architecture

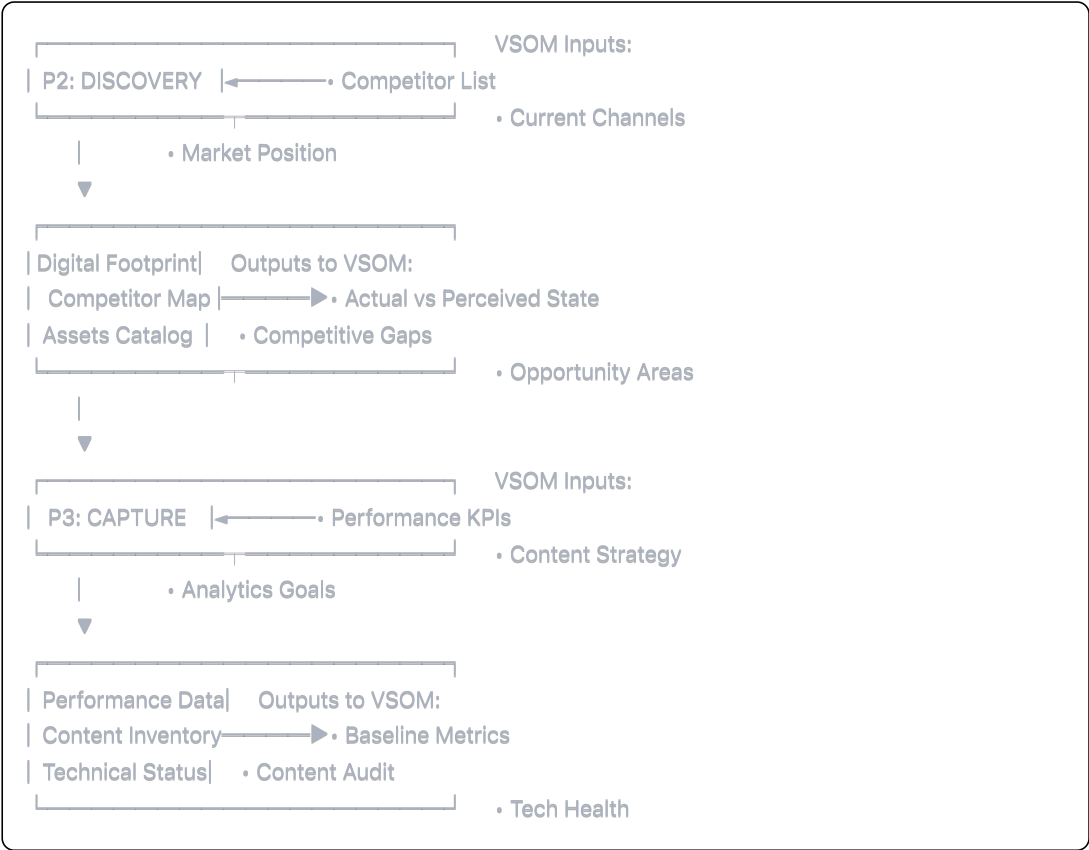


Detailed P1-P7 Process Flow with VSOM Integration

Phase 1: Foundation Setup



Phase 2: Current State Discovery

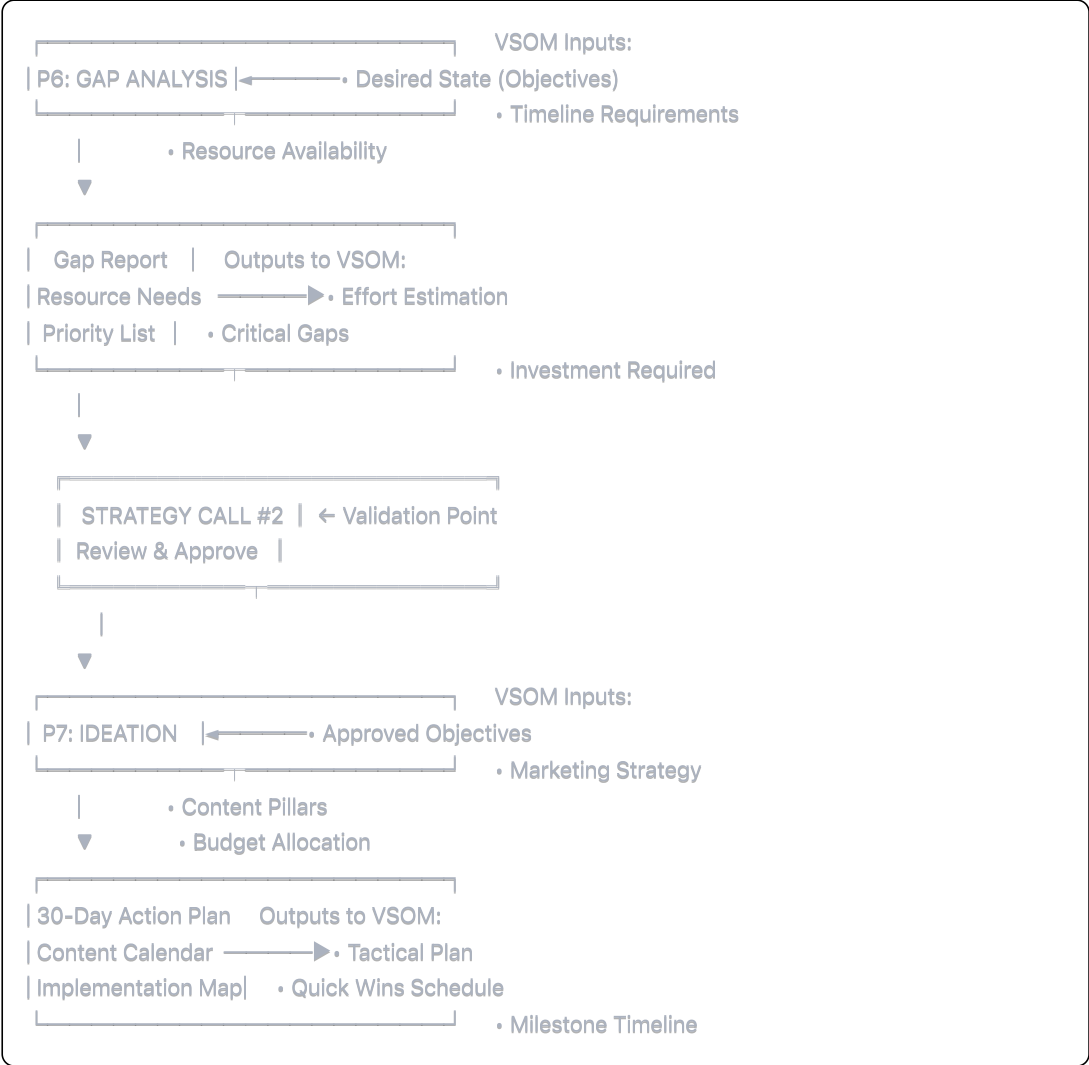


Phase 3: Analysis & Scoring





Phase 4: Strategic Planning



VSOM Elements Mapped to P1-P7 Outputs

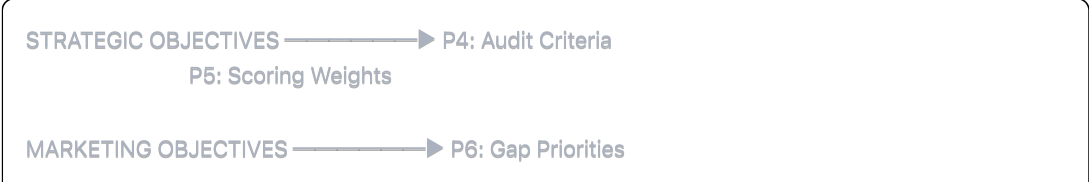
Vision → Strategic North Star

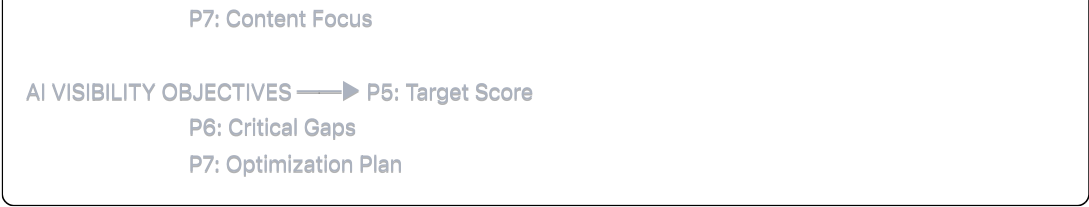


Strategy → Process Configuration

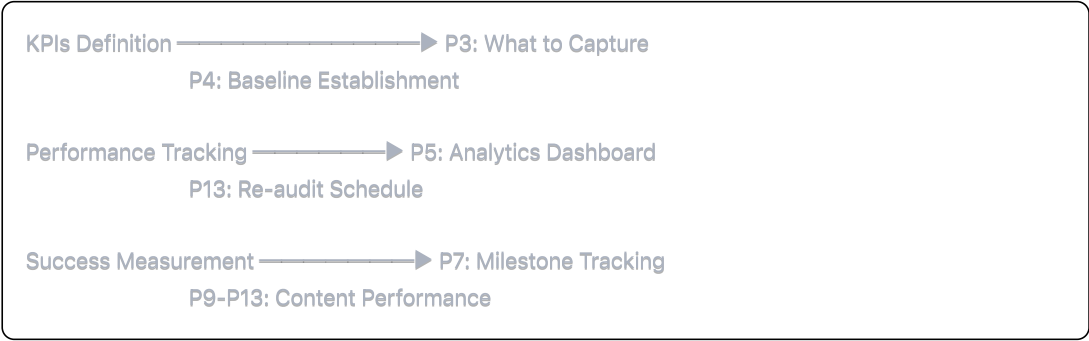


Objectives → Success Criteria

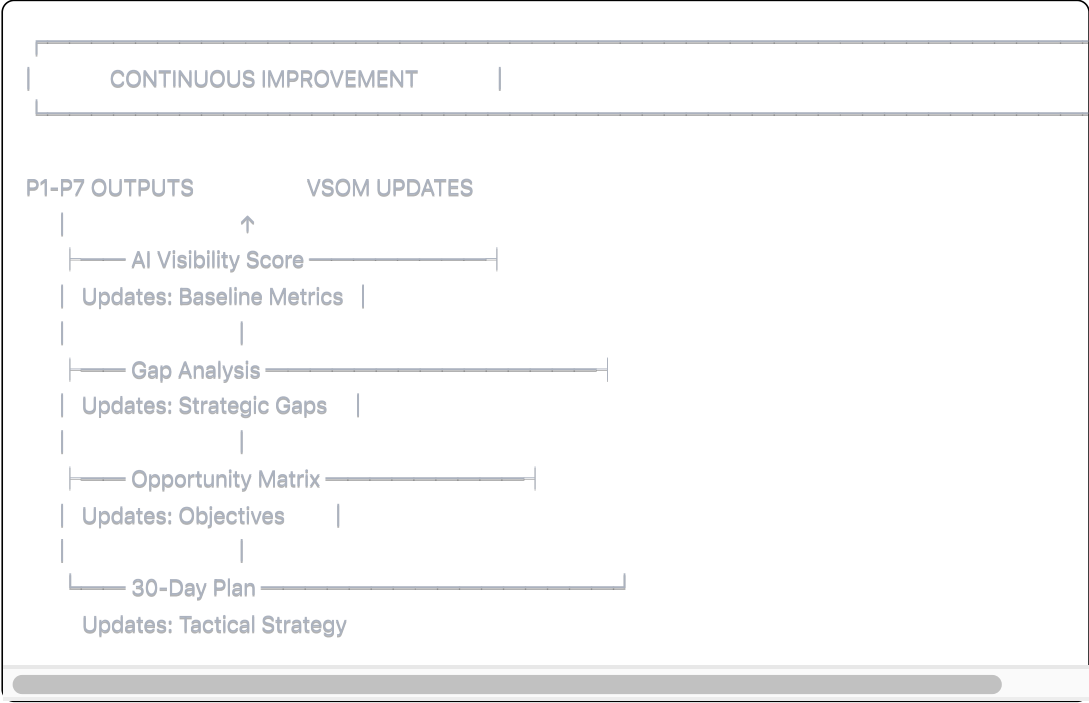




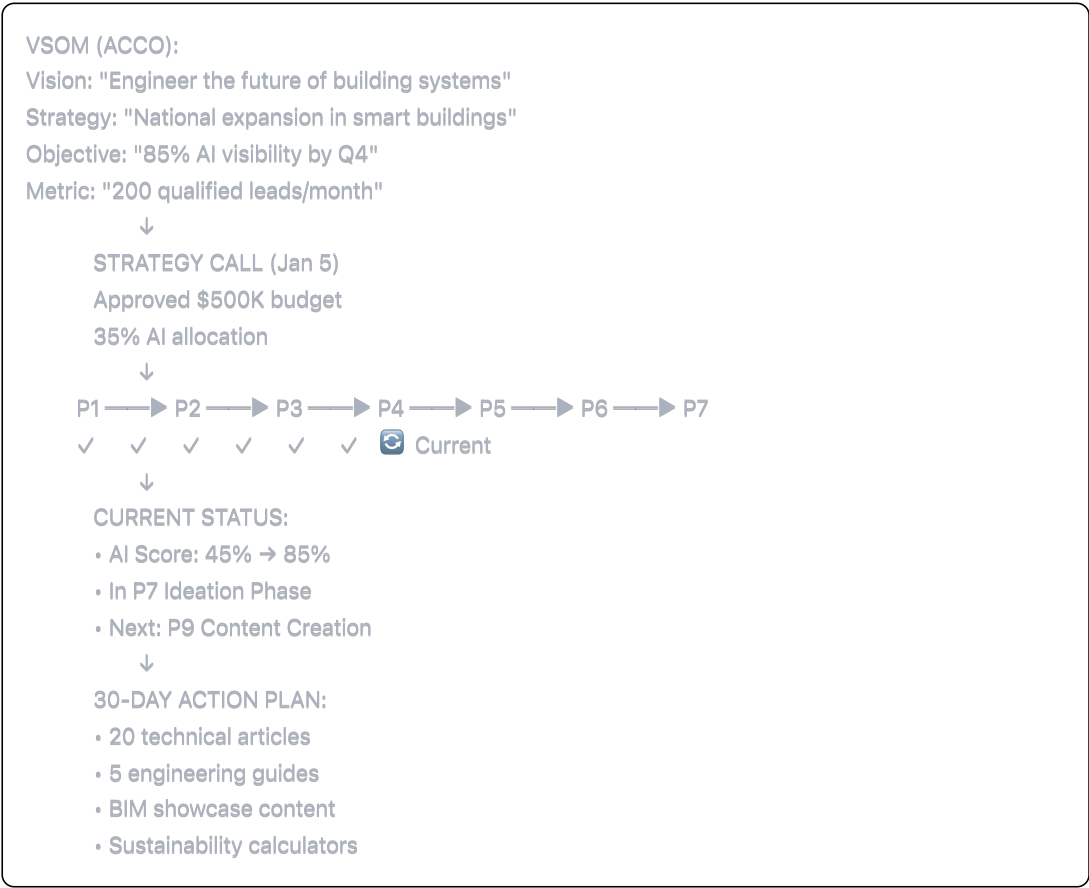
Metrics → Measurement Framework



Feedback Loop: P1-P7 Results Update VSOM



Organization-Specific Flow Example: ACCO Systems



Key Integration Points Summary

1. Pre-Process: VSOM Definition

- Vision provides direction
- Strategy sets parameters
- Objectives define success
- Metrics establish measurement

2. During Process: Continuous Alignment

- P1: Configure per strategy

- P2-P3: Discover per current state
- P4-P5: Analyze per objectives
- P6: Identify gaps to objectives
- P7: Ideate tactics for strategy

3. Post-Process: VSOM Achievement

- Action plan executes strategy
- Progress tracked against metrics
- Objectives achieved incrementally
- Vision realized over time

4. Feedback Loop: Continuous Refinement

- P1-P7 results update baselines
- Strategy adjusted based on findings
- Objectives refined for achievability
- Metrics evolved for relevance

Implementation Timeline by Organization

Week 1-2: P1-P2 (Configuration & Discovery)
Western States ← Current
C/A Heating ← Current
Evergreen ← Current
Week 3-4: P3-P4 (Capture & Audit)
AC Rank ← Current
Midco ← Current
Week 5-6: P5-P6 (Analytics & Gap Analysis)
Mancini Electric ← Current
Week 7-8: P7 (Ideation & Planning)
ACCO Systems ← Current
Week 9+: P9-P13 (Content & Publishing)
Ready for execution