

Athanasios Iosif Polychronakis

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<http://github.com/thanpolas>
Born 1978, 34 years old
Mobile: +30 6944 630606

Profile: Generalist, senior full stack web developer.

Designed, implemented and managed numerous multi-year web projects from the ground up.

Self driven, getting kicks by spearheading technologies, taming insurmountable challenges and working with exciting people.

Effectual and results-focused leader, with strong Product and Internet business skills.

Experience: 4/2012 – 9/2012 **PeoplePerHour**
Athens, Greece – <http://peopleperhour.com>
Industry: B2C, C2C Internet
Privately held; 42 employees

Web Developer

Front and backend web developer. PeoplePerHour.com is a marketplace connecting small businesses and freelancers all over the world in a trusted environment where they buy and sell services to each other

Technologies

LAMP stack, Yii Framework, Javascript, Jasper server, agile methodologies.

2/2011 – 3/2012 **Boothchat LLC**
Athens, Greece – <http://boothchat.com>
Industry: Consumer Internet
Privately held; 2 employees

General Manager

Architected and developed the product. Designed the Business Plan and Marketing Strategy of the company. Boothchat is live photo chatting. Users enter public chat rooms and after enabling their web-cams they can chat while snapshots of their faces are taken.

Technologies

Lightweight PHP backend server. Sophisticated Javascript application having the server only serve JSON data objects.

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7/2010 – 2/2011 **Geowarp project**

Athens, Greece – <http://geowarp.com>

Industry: Consumer Internet

Personal Project; 1 employee

Founder

Initial idea and concept. Geowarp is a location bookmarking service. Users can save their favorite locations on the web and access them on their mobile devices or vice versa.

Built the server, client (web browser) and mobile (Apple's iPhone) products of the service on top of highly complex technologies (100% AJAX – one page load, Google Maps and geospatial aware databases). The service launched on October 2010, after constant iterations and improvements the growth rate was not satisfactory resulting in the project conclusion.

6/2003 – 6/2010 **Plastikopiitiki S.A.** (brand name: **suxess**)

Salonica, Greece – <http://suxess.gr>

Industry: Packaging for Retail Shops

Privately held; 200 employees

Marketing & Sales Director (2007 – 2010)

Sales Manager (2006 – 2007)

Software Developer (2003 – 2006)

Marketing & Sales Director (2007 – 2010)

- Built and trained existing and new sales force team.
- Revitalized network of re-sellers and large accounts.
- Designed and implemented the Marketing Strategy re-enforcing the company's positioning and communication.
- Developed strong competitive advantages and successfully targeted and acquired large segments that belonged to the competition.

Sales Manager (2006 – 2007)

Assumed responsibility for existing accounts. Created leads, followed up, turned to opportunities and eventually new accounts.

Software Developer (2003 – 2006)

Lead the company's IT department and developed an in-house sales and order-flow software that is used from sales stuff to back-office, production, billing and after-sales departments.

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9/2000 – 6/2003 **exta**
Salonica, Greece
Industry: Consumer and Business Internet
Privately held; 7 employees

General Director

Architected and lead the implementation of a 'geocities' type of service for the IRC community (eyersee.org, now not available) that targeted younger ages providing social and community building features.

Education: 10/2006 **Masters of Business Administration**
Completed program, did not graduate
Kingston University, ICBS Business School, Salonica Greece

10/2004 Diploma **Management Studies** with Commendation
Kingston University, ICBS Business School, Salonica Greece

07/1998 Diploma **Information Technology Specialist**
College IEK Delta, Salonica Greece

Skills Summary:

◆ Web Technologies	◆ Product Management
◆ Software Architecture	◆ Marketing Campaigns
◆ Systems Administration	◆ Team building
◆ Metrics – A/B testing	◆ Identity & Branding
◆ Community building	◆ Business Management
◆ Social Media management	◆ Negotiation
◆ Agile methodologies	◆ Communication

Technologies:

◆ Linux Apache MySQL PHP	◆ iPhone /Android (titanium)
◆ Javascript	◆ Yii, Code Igniter, tiny FW
◆ Google Closure Library	◆ Google Maps
◆ jQuery	◆ Social media integrations
◆ HTML5, CSS3	◆ Node.js
◆ Boilerplate frontend libs	◆ Test Driven Development
◆ Git, SVN, github	◆ QUnit, nodeunit, phpunit
◆ S3, DMCloud, DynamoDB	◆ Deployment automation

Languages:

Languages	Proficiency	Level
Greek	Native	Native
English	Fluent	Wide Knowledge
German	Basic	Familiar