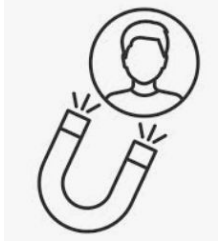


# Goodreads Recommendation Engine

Palakh Gupta, Akankshi Mody, Catherine Yu Miao,  
Alisha Fernandes, Thiru Vinayagam

# Advantages of a Recommendation Engine



Customer  
Retention



Enhance shopping  
experience



Shorter  
conversion time



Drive traffic and deliver  
relevant content

# goodreads

**Meet your next favorite book.**



# Dataset Description

**Dimension:** 847,000+ rows x 39 cols

**Rows:** Each row represents a rating by a goodreads user for a certain book

**Cols:** Info. about books

- isbn, title, edition, description, format, is\_ebook, authors, languages, publishers, publication dates

**Info. about ratings**

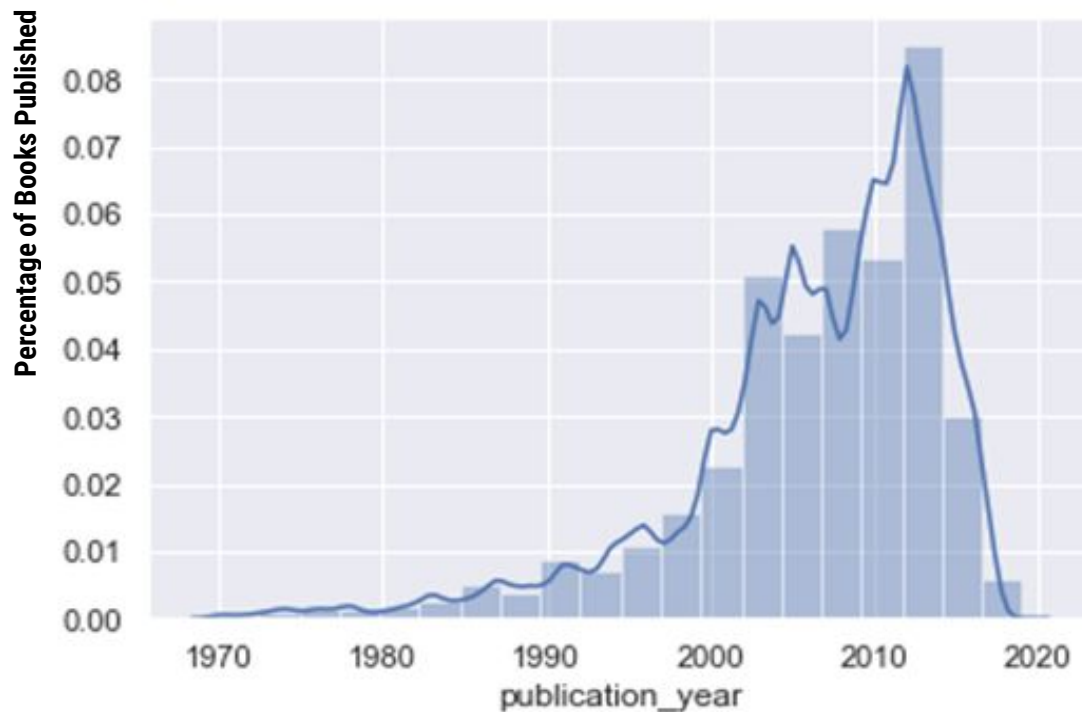
- user\_id, is\_read, rating score

1

# Exploratory Analysis & Visualizations



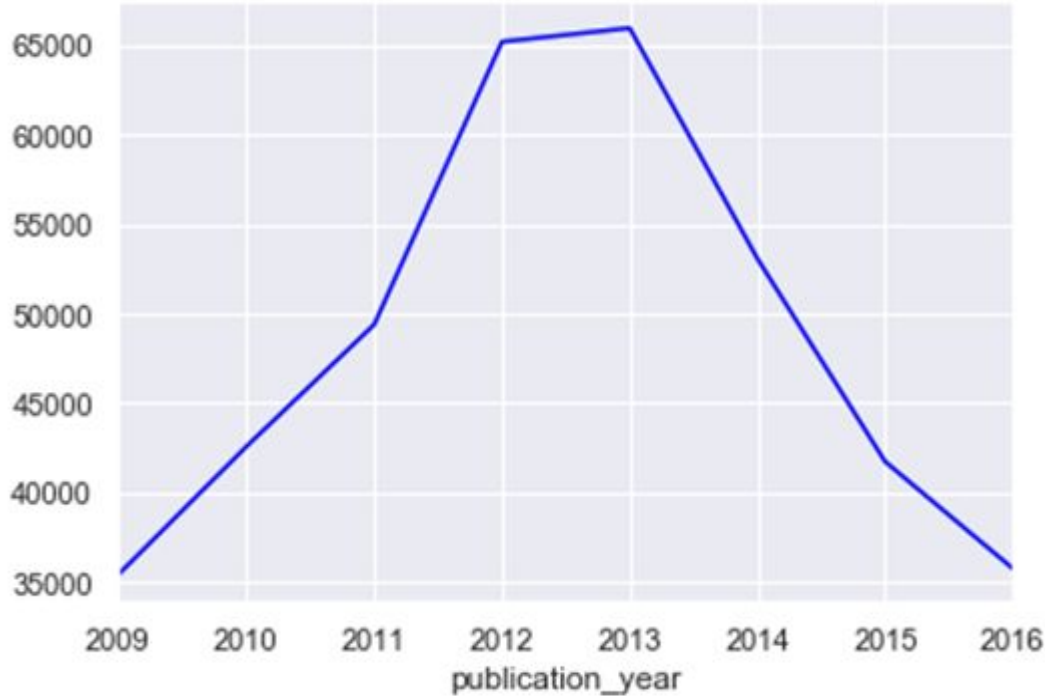
# Distribution of Publication Year





# Number of Books Rated v.s. Publication Year

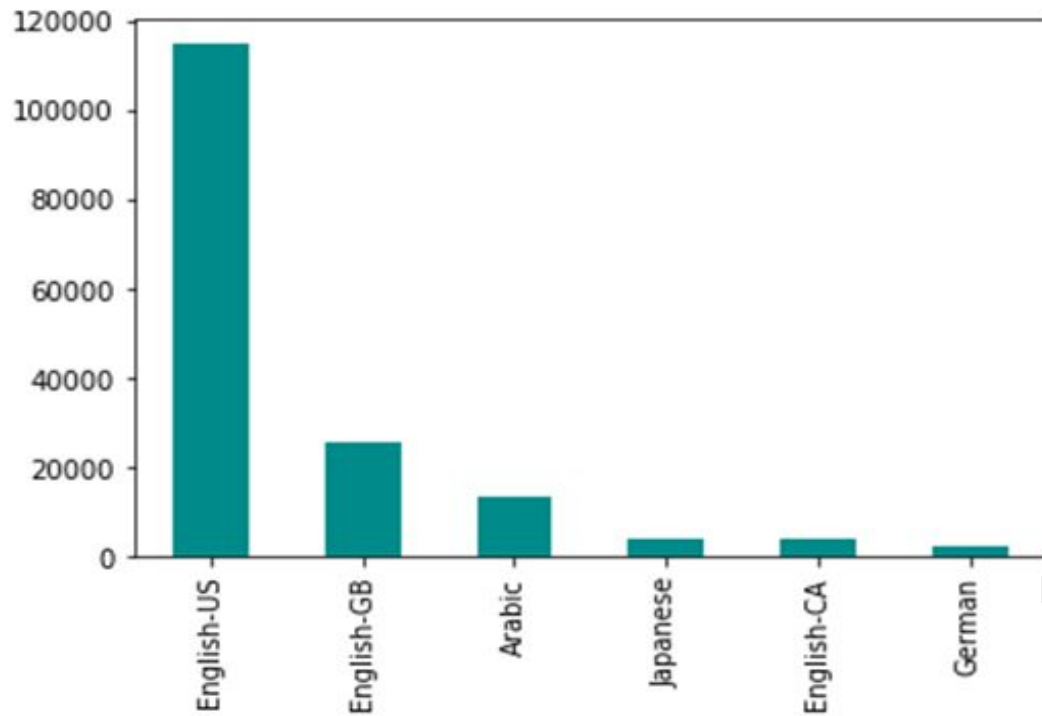
Number of books rated





# Top 6 Language Code

Number of books



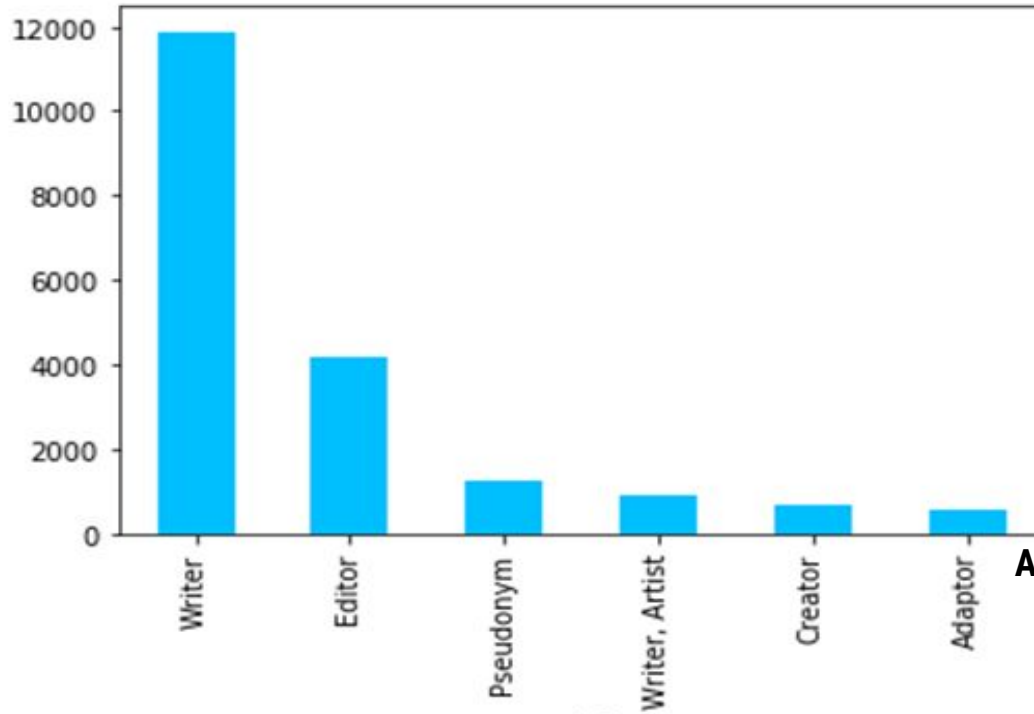
Language code





# Different Roles of Authors

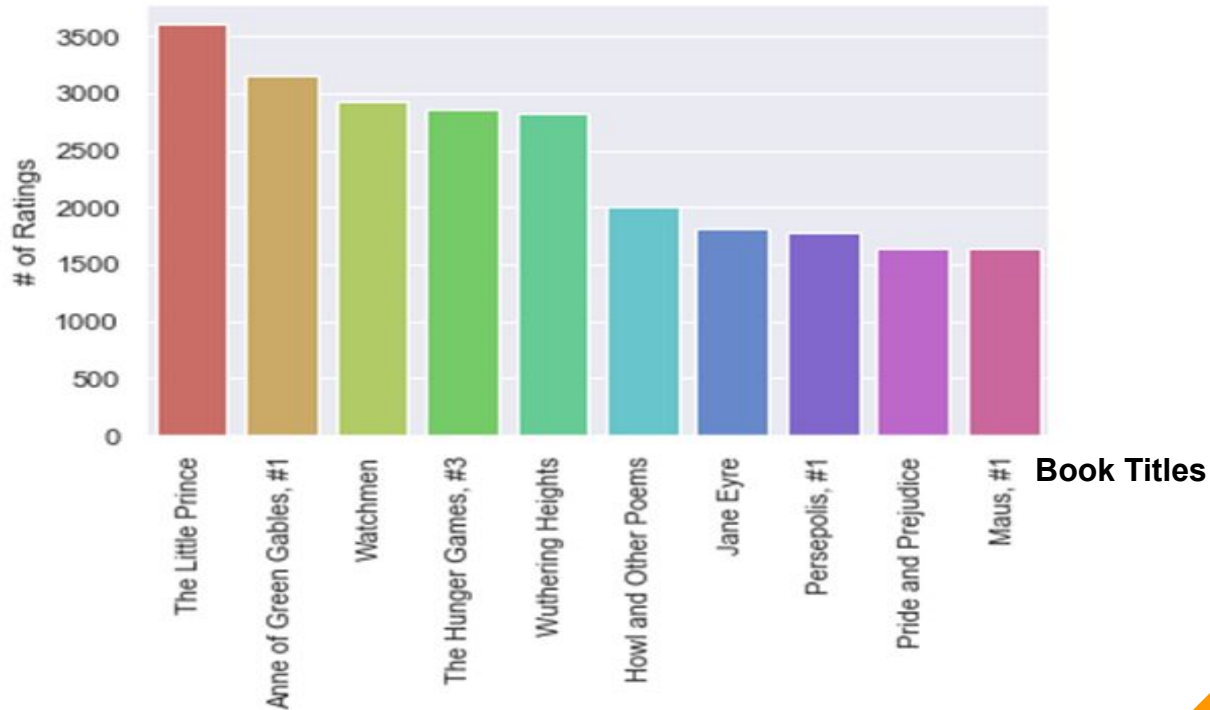
Number of authors



Authors' roles

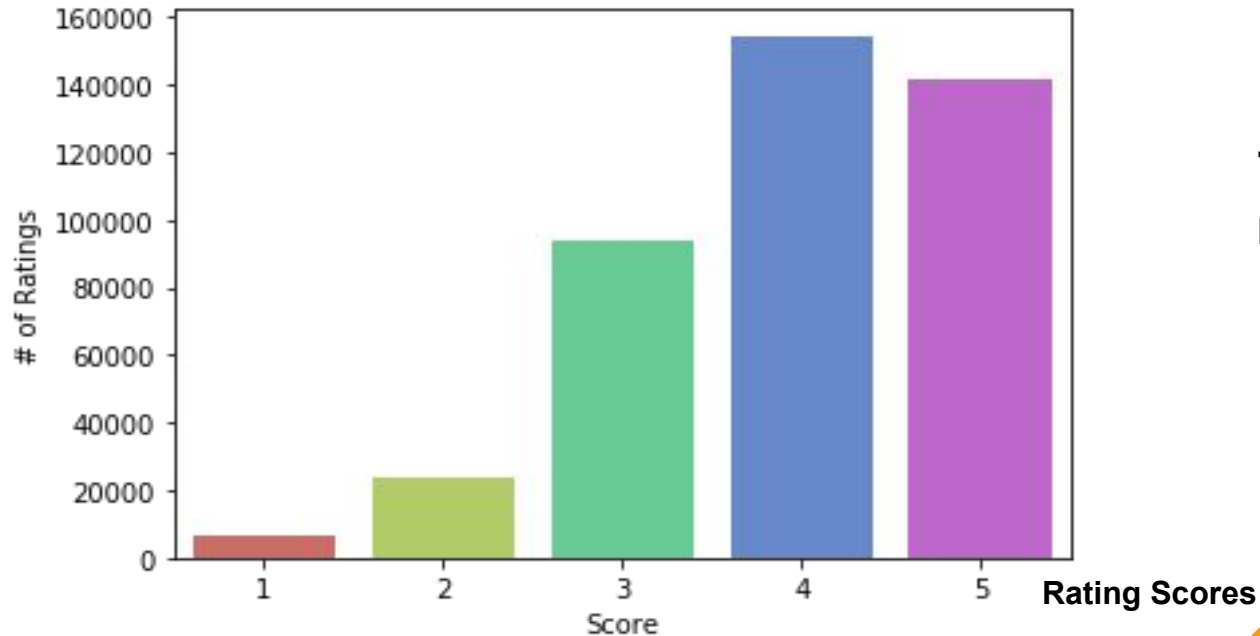


# Top 10 Most Rated Books





# Frequency of Rating Scores

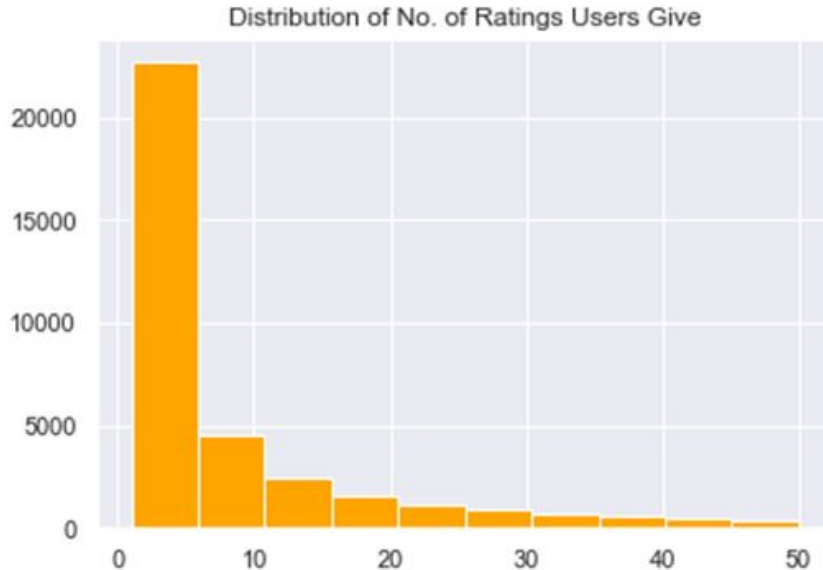


**The rating scores  
range from 1 to 5**



# Number of Books Users Rate

## No. of Users



No. of Ratings

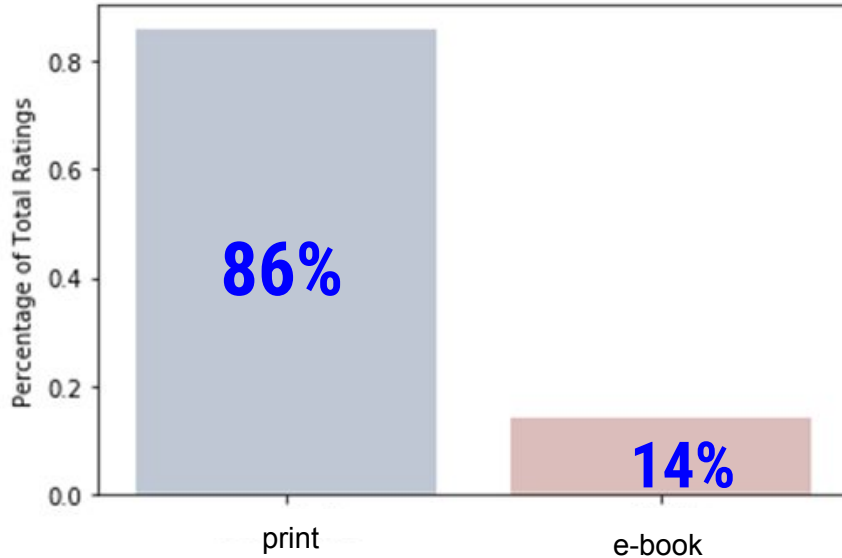
## # of Ratings by Each User

min	1
median	4
max	5559
mode	1

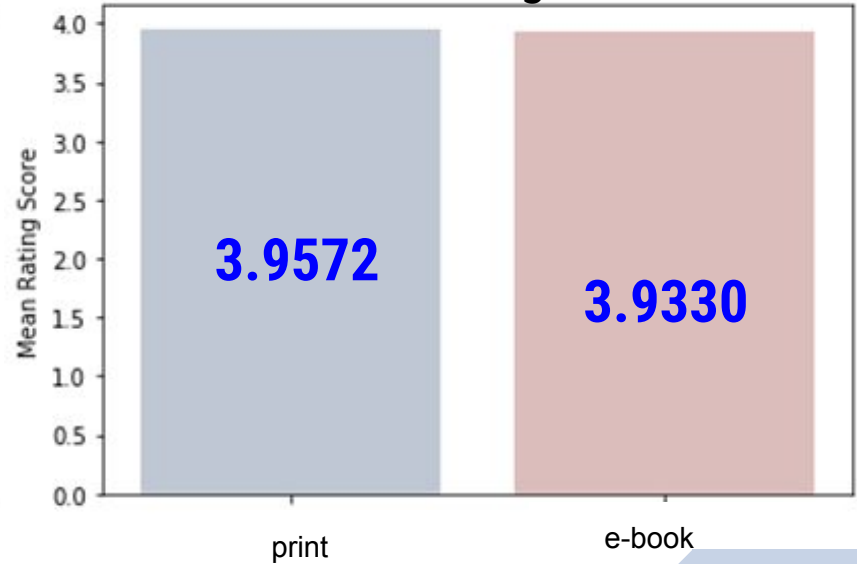


# Ratings: E-Book vs Non E-book

**Percentage of Total Ratings**



**Mean Rating Scores**



# 2 Modeling

1. Naive Model
2. Content-based Filtering
3. Collaborative Filtering

# Naive Model Using K Nearest Neighbors

**Approach:** Used to find the 5 closest books to a given book

1. Train model on the whole dataset with pivot table where:
  - each row is a book
  - each column is a user
  - ratings are in the table
2. Find the distance between the books using cosine similarity and Euclidean distance
3. The input to the KNN model [ $k=20$  (arbitrary)] is a matrix constructed using the distance obtained in step 2
4. Model will return the 5 most similar books using KNN

# Naive Model Using K Nearest Neighbors

*A powerful classification algorithm used in machine learning*

## Advantages

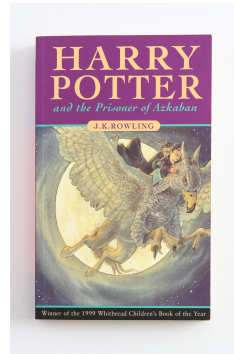
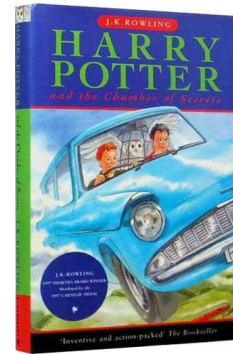
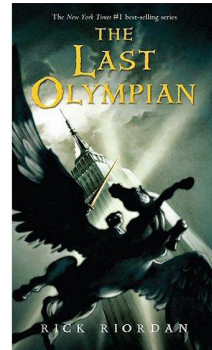
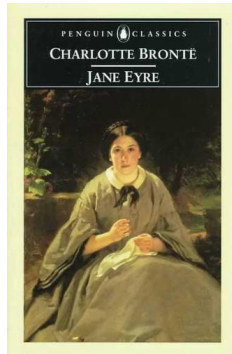
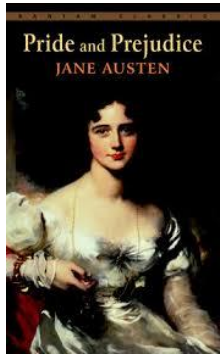
- Training is very fast
- Learn complex target functions
- Effective at preserving information

## Disadvantages

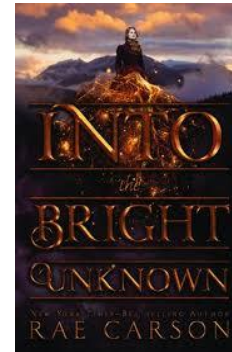
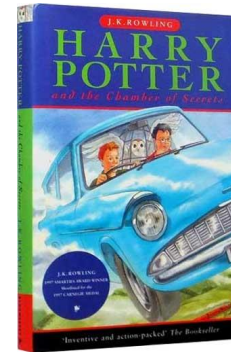
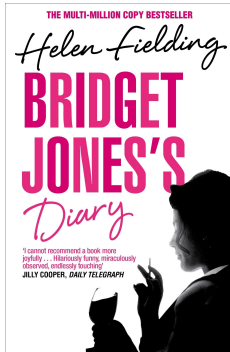
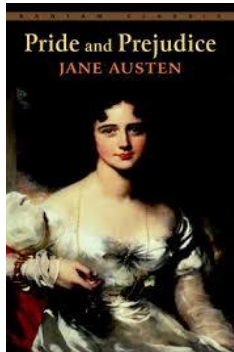
- Slow at query time



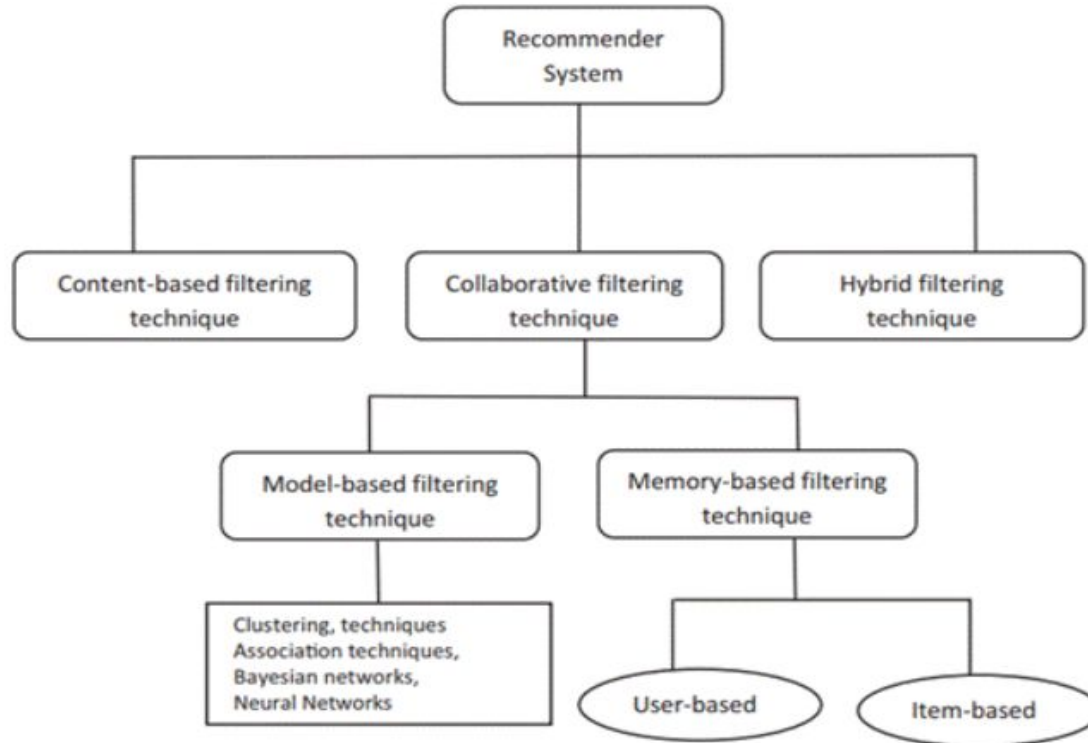
# Output of KNN Using Cosine Similarity



# Output of KNN Using Euclidean Distance



# Different Modeling Techniques



# Content Based Filtering

***Definition:** Based on users' preferences, the algorithm will simply pick items with similar content to recommend to the users.*

In our case, we use users' reviews rather than their ratings to build the recommendation system.

**TF-IDF** (Term Frequency – Inverse Document Frequency) along with **cosine similarity** between space vector model techniques are used in content-based filtering.

# Content Based Filtering

## Advantages

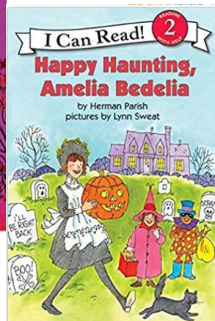
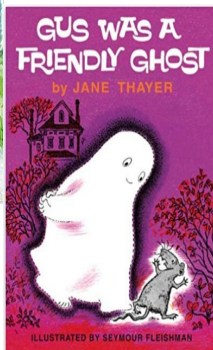
- Only analyze the items and user profile for recommendation and does not require us to find similarity between users
- No cold start: opposite to collaborative filtering, new items can be suggested before being rated by a substantial number of users

## Disadvantages

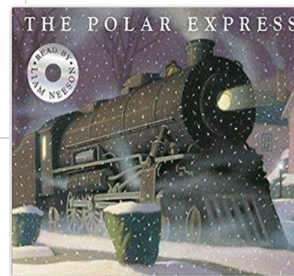
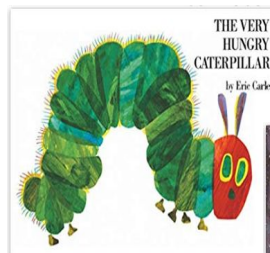
- Limited content analysis: if the content does not contain enough information to discriminate the items precisely, the recommendation will be not precisely at the end.
- Determining what characteristics of the item the user dislikes or likes is not always obvious.

# Output of Content Based Filtering

## Top Rated Books

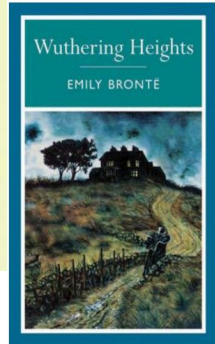
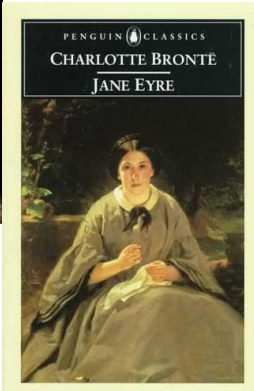
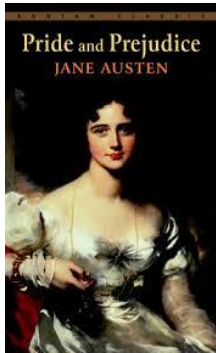


## Recommended Books

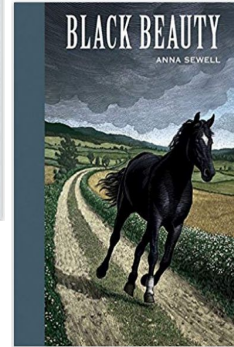
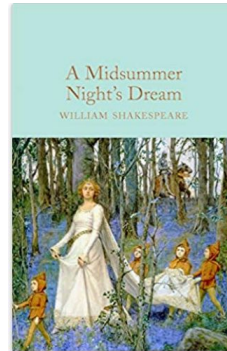


# Output of Content Based Filtering

## Top Rated Books



## Recommended Books



# Collaborative Filtering

Collaborative filtering (CF) is a technique commonly used to build personalized recommendations.

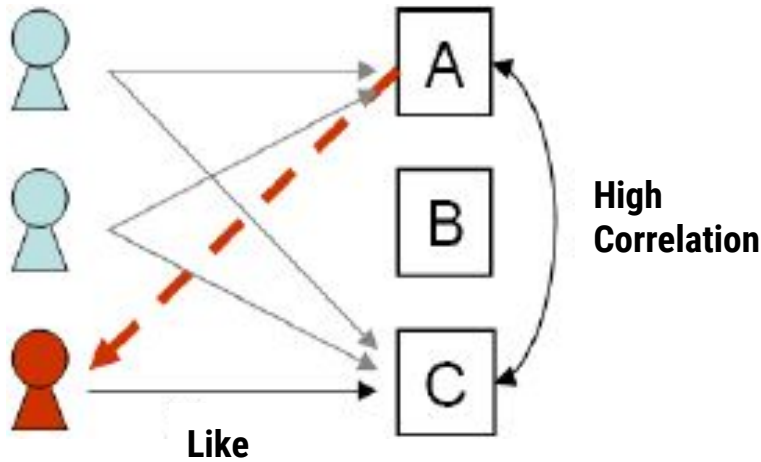
In collaborative filtering, algorithms are used to make automatic predictions about a user's interests by compiling preferences from several users with similar interests.

There are of two types of collaborative filtering techniques

- Item Based Collaborative Filtering
- User Based Collaborative Filtering



# Item Based Filtering



- Item Based Collaborative Filtering looks for items that are similar to those that user has already rated and recommend most similar ones
- Similarity is not a measure of attributes. It refers to how people treat two items the same in terms of like and dislike.
- Here, we consider ratings rather than the features of the books

Drachsler, Hendrik & Hummel, Hans & Koper, Rob. (2008). Using Simulations to Evaluate the Effects of Recommender Systems for Learners in Informal Learning Networks. CEUR Workshop Proceedings. 382.

# Item Based Filtering

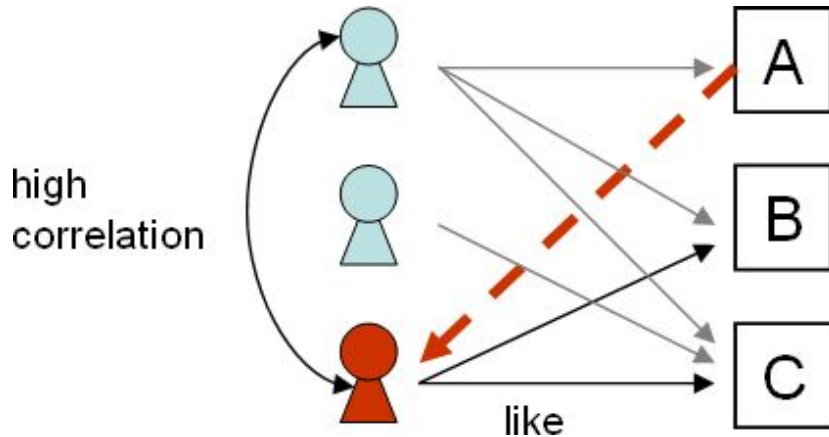
## Advantages

- Similarity estimates between items are more likely to converge over time than similarity estimates between users.
- Item based recommendation engines begin with a list of a user's preferred items. Therefore, this technique does not need a nearest item neighborhood like user based recommendation engine

## Disadvantages

- Difficult to discover bold recommendations since this technique is highly grounded in the data
- Not much evidence on whether the user will like the recommended item or not

# User Based Filtering



- The method identifies users that are similar to the queried user and estimate the desired rating to be the weighted average of the ratings of these similar users.
- We try to find another user who has likes and dislikes books similar to our primary user

Kalz, Marco & Drachsler, Hendrik & Bruggen, Jan & Hummel, Hans & Koper, Rob. (2008). Wayfinding Services for Open Educational Practices. International Journal of Emerging Technologies in Learning (iJET). 3. 24-28.

# User Based Filtering

## Advantages

- Higher personalization is possible with user based filtering
- Model evolves as different types of users engage with the product

## Disadvantages

- It is difficult to find recommendations for a new user since there are no priors available
- This method like item based filtering also faces the sparsity problem

# Singular Value Decomposition

$$R = \begin{pmatrix} 1 & ? & 2 & ? & ? \\ ? & ? & ? & ? & 4 \\ 2 & ? & 4 & 5 & ? \\ ? & ? & 3 & ? & ? \\ ? & 1 & ? & 3 & ? \\ 5 & ? & ? & ? & 2 \end{pmatrix}$$

The matrix of user to book ratings is very **sparse**, with close to 99% of the entries missing. Our goal is to **predict the missing entries**.

Using SVD, we can reduce the dimensionality of this sparse matrix to obtain **latent factors** which explains a specific aspect of the data.

# Singular Value Decomposition

$$\begin{pmatrix} \hat{X} \\ \begin{pmatrix} x_{11} & x_{12} & \dots & x_{1n} \\ x_{21} & x_{22} & \dots & \\ \vdots & \vdots & \ddots & \\ x_{m1} & & & x_{mn} \end{pmatrix} \\ m \times n \end{pmatrix} \approx \begin{pmatrix} U \\ \begin{pmatrix} u_{11} & \dots & u_{1r} \\ \vdots & \ddots & \\ u_{m1} & & u_{mr} \end{pmatrix} \\ m \times r \end{pmatrix} \begin{pmatrix} S \\ \begin{pmatrix} s_{11} & 0 & \dots \\ 0 & \ddots & \\ \vdots & & s_{rr} \end{pmatrix} \\ r \times r \end{pmatrix} \begin{pmatrix} V^T \\ \begin{pmatrix} v_{11} & \dots & v_{1n} \\ \vdots & \ddots & \\ v_{r1} & & v_{rn} \end{pmatrix} \\ r \times n \end{pmatrix}$$

$X$  denotes the utility matrix, and  $U$  is a left singular matrix, representing the relationship between users and latent factors.  $S$  is a diagonal matrix describing the strength of each latent factor, while  $V$  transpose is a right singular matrix, indicating the similarity between items and latent factors.

Optimize  $\min \sum (r_{ui} - U \cdot \Sigma \cdot V^T)^2$  using SGD

# Singular Value Decomposition

## Advantages

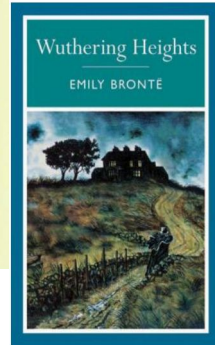
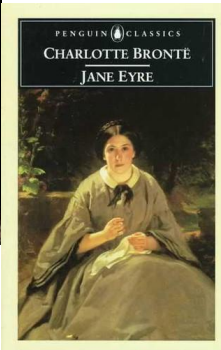
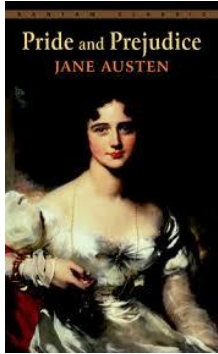
- Handles the scalability and sparsity issue encountered by CF

## Disadvantages

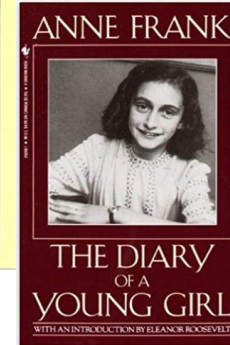
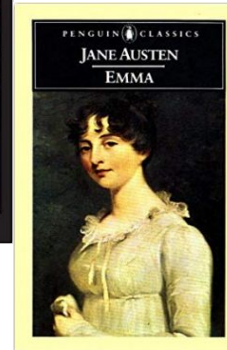
- The main drawback of SVD is that there is no to little explanation to the reason that we recommend an item to a user.

# Output of Item Based SVD

## Top Rated Books



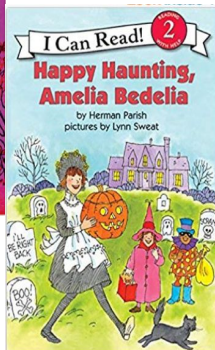
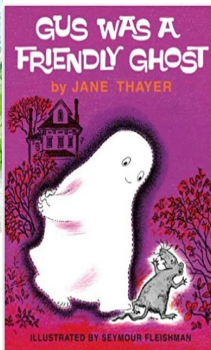
## Recommended Books



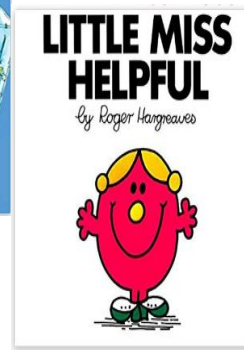
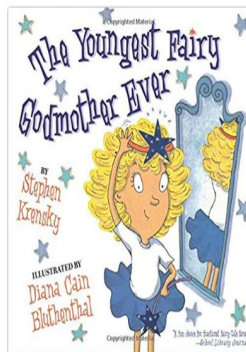


# Output of Item Based SVD

## Top Rated Books

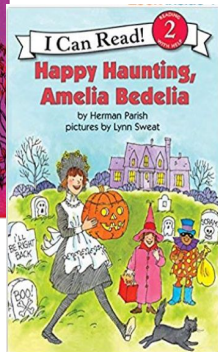
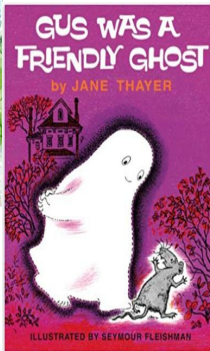


## Recommended Books

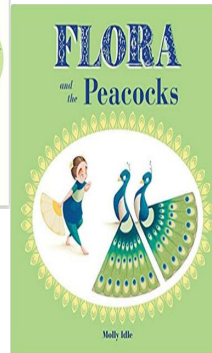
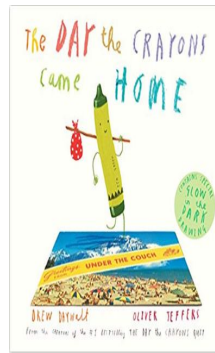


# Output of User Based SVD

## Top Rated Books

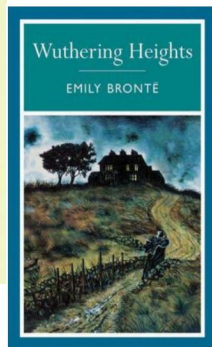
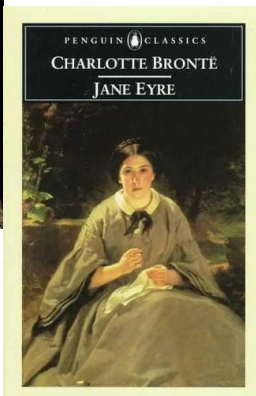
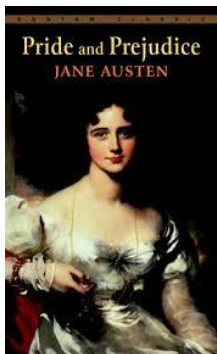


## Recommended Books

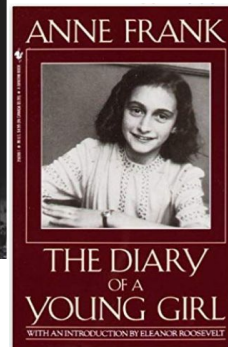
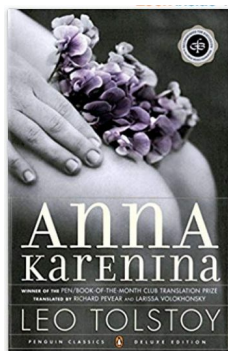


# Output of User Based SVD

## Top Rated Books



## Recommended Books



# Concerns with Collaborative Filtering

1. **Users' preference can change over time**, therefore, precomputing the matrix based on their neighboring users may lead to bad performance.
2. Even though item-based CF successfully avoids the problem posed by dynamic user preference as it's more static, the **computation grows** with both the customer and the product. In addition, **sparsity** is another concern.
3. In extreme cases, we can have millions of users and the **similarity between two fairly different books could be very high** simply because they have similar rank for the only user who ranked them both.

# 3

## Conclusion

# Conclusion

Considering the pros and cons in the previous models, we can customize the recommendations such that we change the recommendation system based on **whether the user is a new user**.

## New Users:

We can recommend books for new users based on a **Naive Model** as we wouldn't have historical information to form a personalized recommendation

**Recurring Users:** As the user-item data matrix is sparse, we would prefer using an **SVD based CF approach with item based filtering** as it provided better outputs when we qualitatively compared the different models

# 4

## Appendix



## Appendix: TF-IDF Score

**TF** stands for **Term Frequency**: How often does the term you are talking about appear in the document ?

**IDF** stands for **Inverse Document Frequency**: How rare it is for a document to have this term or for a tag to be applied to the movie? We calculate it by taking the inverse of how many documents have this tag divided by total number of documents.





## Appendix: Cosine Similarity

$$\text{similarity} = \cos(\theta) = \frac{\mathbf{u} \cdot \mathbf{v}}{\|\mathbf{u}\| \|\mathbf{v}\|} = \frac{\sum_{i=1}^n u_i v_i}{\sqrt{\sum_{i=1}^n u_i^2} \sqrt{\sum_{i=1}^n v_i^2}}$$

If similarity = 1, the two vectors are identical

If similarity = 0, the two vectors are orthogonal



## Appendix: Euclidean Distance

**Formula:**

$$\begin{aligned}d(\mathbf{p}, \mathbf{q}) &= d(\mathbf{q}, \mathbf{p}) = \sqrt{(q_1 - p_1)^2 + (q_2 - p_2)^2 + \cdots + (q_n - p_n)^2} \\&= \sqrt{\sum_{i=1}^n (q_i - p_i)^2}.\end{aligned}$$

# Output from Item based Collaborative filtering models using TuriCreate method

## Model Based Matrix Factorization RMSE

#Matrix factorization Overall RMSE:  
2.438094020279795

*We will address Matrix Factorization later in the presentation*

```
training_data, validation_data =  
tc.recommender.util.random_split_by_user(books,  
'user_id_y', 'title', item_test_proportion=0.3)  
  
model =  
tc.recommender.ranking_factorization_recommender.  
create(training_data, user_id='user_id_y',  
item_id='title', target='rating_y')  
  
results = model.recommend(k=3)  
  
model.evaluate(validation_data)
```

## Item based Collaborative Filtering RMSE

#Item based Collaborative Filtering Overall RMSE:  
2.981362699909857

```
training_data, validation_data =  
tc.recommender.util.random_split_by_user(books, 'user_id_y',  
'title', item_test_proportion=0.3)  
  
model =  
tc.recommender.item_similarity_recommender.create(training  
_data, user_id='user_id_y', item_id='title', target='rating_y')
```

### Finished training in 2.81257s

```
items_similarity = model.get_similar_items()  
  
model.evaluate(validation_data)
```

# Additional References

**All the models that we implemented can be found on :**

[https://github.com/alishafdes/GoodReads\\_Marketing\\_Analytics](https://github.com/alishafdes/GoodReads_Marketing_Analytics)