

ANTHONY J. KARALEKAS

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EDUCATION

Colby College, Waterville, ME

Bachelor of Arts, May 2018

Economics with a Concentration in Financial Markets (Major) and Computer Science (Minor) – GPA: 3.70

Relevant Coursework: Principles of Micro & Macroeconomics, Micro & Macroeconomic Theory, Corporate Finance I & II, Research Methods & Statistics, Econometrics, Money and Banking, Game Theory, Technology, Education & Labor Markets, Data Structures & Algorithms, Computational Thinking, Data Analysis & Visualization, Web-Programming, Single-Variable Calculus

IES Abroad Milan: Business Studies, Milan, IT

January 2017-May 2017

Session: Spring Semester – *Coursework:* International Financial Markets, Strategic Management, Italian – GPA: 4.0

The London School of Economics and Political Science, London, UK

July 2015-August 2015

Session: LSE Summer School – *Coursework:* Principles of Accounting – GPA: 4.0

Phillips Exeter Academy, Exeter, NH

Diploma, June 2014

High Honors – SAT: Math 740, Reading 630, Writing 700, Cumulative: 2070

RELEVANT EXPERIENCE

Citigroup, Associate Vice President, San Francisco, CA

August 2020-Present

- Promoted to Associate Vice President on EM Rates and FXLM Sales Desk in San Francisco, California

Markets Analyst, Emerging Market FX and Local Market Rates Sales, San Francisco, CA

September 2019-August 2020

- Provided largest West Coast money managers with local market insight and liquidity in 15 countries across 3 products
- Managed the Cross-Asset Weekly Recap, a weekly publication sent to over 350 Citi employees, as a way for regional analysts to improve collaboration and visibility by compiling market updates across multiple products
- Hosted Citi South Africa Economists at client offices in Los Angeles, maintained global relationships within firm

Markets Analyst, Investment Grade Credit Sales, San Francisco, CA

June 2018-September 2019

- Received top ranking in 2018 analyst class, covering over 20 fixed income money managers with billions in AUM
- Trusted by senior management to single-handedly manage desk flow and client communication on multiple occasions
- Allocated \$60b in demand for a nine-part, \$19b Bristol-Myers corporate debt offering, the largest deal of a record year

Summer Intern, New York, NY

June 2017-August 2017

- Recognized by Head of US FX Sales for an outstanding final presentation, which is now used as a template for interns
- Gained invaluable experience through seminars, networking events, and product-specific pitches on each desk rotation

Mayflower Hill Capital Group, Vice President, Waterville, ME

March 2015-May 2018

- Partner of a student-run investment group that focuses on long-only equity positions and finance specific seminars
- Pitched investment opportunities to the group; learned about financial markets through research for presentations

ChalkTalk, Inc., Business Development Intern, Palo Alto, CA

Summer 2016

- Performed sports recruitment market research for social networking startup, completing SWOT and TAM analyses
- Designed a mobile beta app for the ChalkTalk and interviewed potential users for sport-specific product feedback

ModernGuild Finance Accelerator, Summer Student, Web-based Program

Summer 2016

- Strengthened finance knowledge with sector-specific webinars, technical exercises, mock interviews, and presentations

LEADERSHIP EXPERIENCE / EXTRACURRICULARS

Colby College & Phillips Exeter Men's Basketball, Player and Team Leader

August 2010-Present

- Nominated to represent the Colby Men's Basketball team in the Janssen Institute of Leadership Academy as a freshman
- Captained back-to-back New England Prep School Class A Championship teams, junior and senior year at Exeter (2013-2014)
- Represented Team USA competing in Iceland, Sweden, and Denmark; ran international skills clinics for local kids (July 2013)

Colby Outdoor Orientation Trips (COOT), COOT Leader, Waterville, ME

August 2015-Present

- Led backpacking orientation along the Appalachian Trail and acted as resource to new students throughout the year

SKILLS / INTERESTS

Interests: Basketball, Golf, Hiking, DJ, Fitness, Cooking – **Computer:** Microsoft Office, Java, Python, Stata, Django, HTML

Languages: Intermediate Italian, Spanish – **Website:** www.tonykaralekas.com – **LinkedIn:** www.linkedin.com/in/akaralekas/