

ANTHONY J. KARALEKAS

3433 Fillmore Street
San Francisco, CA 94123

anthony.j.karalekas@gmail.com
(239) 248-5764

EDUCATION

Colby College, Waterville, ME

Bachelor of Arts, May 2018

Economics with a Concentration in Financial Markets (Major) and Computer Science (Minor) – GPA: 3.70

Relevant Coursework: Micro & Macroeconomic Theory, Corporate Finance I & II, Research Methods & Statistics, Econometrics, Game Theory, Data Structures & Algorithms, Computational Thinking, Data Analysis & Visualization, Web-Programming

IES Abroad Milan: Business Studies, Milan, IT

Spring 2017

Session: Spring Semester – *Coursework:* International Financial Markets, Strategic Management, Italian – GPA: 4.0

The London School of Economics and Political Science, London, UK

Summer 2015

Session: LSE Summer School – *Coursework:* Principles of Accounting – GPA: 4.0

Phillips Exeter Academy, Exeter, NH

Diploma, June 2014

EXPERIENCE

Citigroup, *Assistant Vice President*, San Francisco, CA

Emerging Market FX and Local Market Rates Sales, San Francisco, CA

September 2019 - June 2021

- Provided the largest West Coast money managers with local market insight and liquidity in over 20 countries across a hybrid of three products –emerging market rates, local market debt, and EM & G10 currencies
- Managed 15 analysts to produce the Cross-Asset Weekly Recap, a publication sent to over 400 Citi employees and 25 clients compiling market updates, trade ideas, and Citi positioning across various product groups
- Hosted Citi South Africa Economists at top client sites in Los Angeles, maintained global relationships within firm

Markets Analyst, Investment Grade Credit Sales, San Francisco, CA

June 2018 - September 2019

- Received top ranking within the analyst class, covering over 20 fixed income money managers with billions in AUM
- Single-handedly managed desk flow and client communication on multiple occasions as well as hosted client events and dinners with some of our largest clients in the Bay Area during first year rotation
- Allocated \$60b in demand for a nine-part, \$19b Bristol-Myers corporate debt offering, the largest deal of a record year

Summer Intern, New York, NY

Summer 2017

- Recognized by Head of US FX Sales for an outstanding final presentation, which is now used as a template for interns
- Gained exposure to corporate debt syndication, FX corporate sales, and US government bond trading during rotational program, attended seminars & networking events, and pitched product-specific trade ideas to senior bankers

ChalkTalk, Inc., *Business Development Intern*, Palo Alto, CA

Summer 2016

- Performed market research for a sports recruiting platform startup, completing TAM, SWOT, and competitor analyses
- Designed mobile app wireframes for ChalkTalk and interviewed potential users for sport-specific product feedback

LEADERSHIP / EXTRACURRICULARS

Colby College & Phillips Exeter Men's Basketball, *Player and Team Leader*

August 2010 - May 2018

- Nominated to represent the Colby Men's Basketball team in the Janssen Institute of Leadership Academy as a freshman
- Captained back-to-back New England Prep School Class A Championship teams, junior and senior year at Exeter (2013-2014)
- Represented Team USA competing in Iceland, Sweden, and Denmark; ran international skills clinics for local kids (July 2013)

Mayflower Hill Capital Group, *Vice President*, Waterville, ME

March 2015 - May 2018

- Partner of a student-run investment group that focuses on long-only equity positions and finance specific seminars
- Pitched investment opportunities to the group; learned about financial markets through research for presentations

Colby Outdoor Orientation Trips (COOT), *COOT Leader*, Waterville, ME

August 2015 - May 2018

- Led backpacking orientation along the Appalachian Trail and acted as resource to new students throughout the year

SKILLS / INTERESTS

Interests: Basketball, Golf, Hiking, DJ, Fitness, Cooking – **Computer:** Microsoft Office and basic Java, Python, Stata, HTML

Languages: Beginner Italian and Spanish – **Website:** www.tonykaralekas.com – **LinkedIn:** www.linkedin.com/in/akaralekas/