

SALES RATE CONVERSION



Lead Source

All

93.5K

Total Leads Assigned

3232

Converted Leads

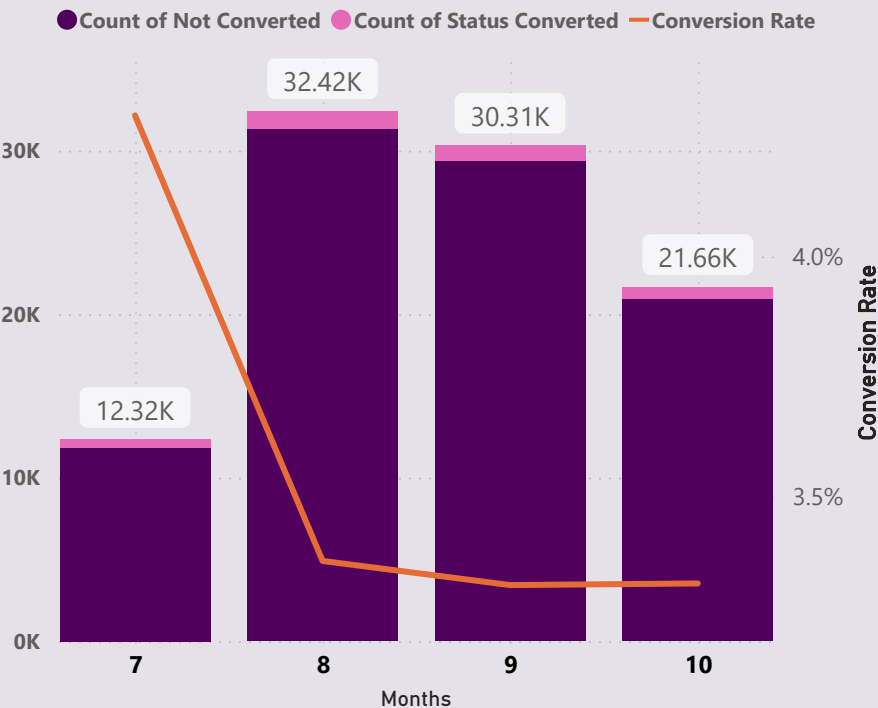
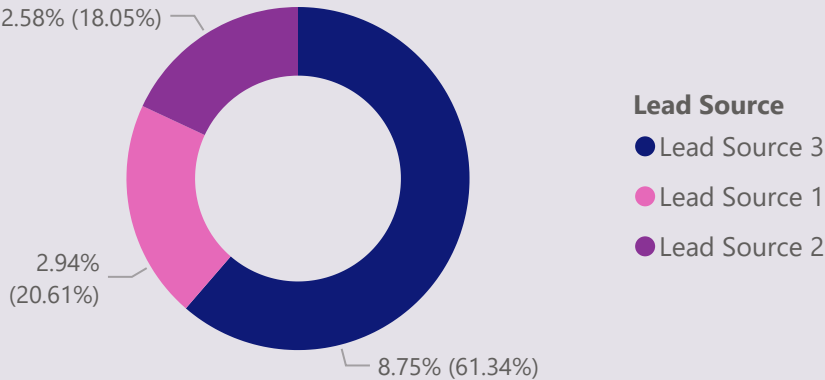
3.46%

Conversion Rate

10.6

Avg. Lead to Conversion Time

Conversion Rate by Lead Source



7

8

9

10

₹ 18.7M

Total Revenue

₹ 5.78K

Average Revenue per Booking

₹ 2.75K

Average Cost per Person

Assigned To	Count of Status Converted	Conversion Rate	Total Revenue
Sales Person 0	705	3.17%	₹ 3,526,204.0
Sales Person 1	42	2.16%	₹ 381,600.0
Sales Person 10	49	2.98%	₹ 297,030.0
Sales Person 11	61	2.93%	₹ 296,687.0
Sales Person 12	16	1.25%	₹ 156,687.0
Sales Person 13	107	6.10%	₹ 511,735.0
Sales Person 14	53	3.95%	₹ 443,934.0
Sales Person 15	71	3.80%	₹ 514,700.0
Sales Person 16	25	3.25%	₹ 441,422.0
Sales Person 17	53	4.15%	₹ 450,532.0
Sales Person 18	65	3.94%	₹ 355,621.0
Sales Person 19	46	2.97%	₹ 245,280.0
Sales Person 2	52	3.10%	₹ 291,184.0
Sales Person 20	20	1.72%	₹ 265,847.0
Sales Person 21	63	4.60%	₹ 330,740.0
Sales Person 22	31	1.99%	₹ 243,781.0
Sales Person 23	94	4.68%	₹ 334,198.0
Sales Person 24	93	3.97%	₹ 293,115.0
Sales Person 25	23	1.57%	₹ 104,406.0
Sales Person 26	117	6.36%	₹ 449,671.0
Sales Person 27	72	4.63%	₹ 419,367.0
Sales Person 28	38	1.86%	₹ 302,486.0
Total	3232	3.46%	₹ 18,676,075.0

POPULAR DESTINATIONS

